

AGRICULTURAL COMMODITY BOARD

ANNUAL REPORT

for the Virginia Corn Board

Fiscal Year 2009-2010

Date Due: December 1, 2010

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The Virginia Corn Board

I. Introduction

Revenue collected in the fiscal year 2009-10 totaled \$305,334.22, up from \$243,454.92 collected during previous year. Producers started putting the 2009 crop in the ground during April, which was generally a cool and wet month. However, they did experience some intermittent warmer than average days that allowed producers to make some headway with planting. By months end, unseasonably warm temperatures and dry weather allowed producers to catch up on previously delayed planting and field operations. Although the rain put a halt to field activities during early May, producers took advantage of the subsequently dry weather to complete corn planting. June brought some heavy rainfall across the state, which helped to facilitate crop growth. Producers saw dry conditions during the first part of July but by mid month, they saw intermittent rainfall, which provided short-term relief to fields that were starting to show signs of moisture stress. During August, some areas received beneficial rains while others experienced signs of moisture stress. September gave way to overall moderate temperatures and dry conditions with periodic scattered showers which allowed combines to make good headway with harvest. October was generally a productive one for producers as clear, dry weather throughout the month allowed significant harvest advancement. By early November, most of Virginia's growers had completed their harvest.

Producers harvested approximately 10,000 acres less than the previous year with 5% more of the crop (71%) sold on a cash grain basis rather than farmers feeding their corn on the farm.

The 2009 Virginia corn crop averaged 131 bushels per acre on 330,000 acres. Production totaled 43,230,000 bushels, up from 36,720,000 bushels the previous year. The crop was worth \$162,113,000 to the economy of Virginia.

The check-off on corn grown in Virginia is one (1) cent per bushel collected by the buyer at the first point of sale. That entity is responsible for remitting the money quarterly to the Virginia Department of Taxation. They electronically transfer the funds to the Virginia Corn Board Fund. The check-off assessment is collected only on corn that is sold by the producer. Livestock producers that utilize their on farm-produced corn are not subject to the check-off. Approximately 71% of the corn produced in 2009 fell into the check-off category compared to 66% in 2008.

The Board utilized the assessment revenues to provide for programs that improved the profit potential of growing corn in Virginia. More specifically, the Board contracted with private industry, government agencies and universities that conducted market development, promotion, education, publicity and research projects. The Board funded 11 projects during the fiscal year ended June 30, 2010.

II. BUDGET and FINANCES

A. Annual Budget	\$	390,000.00
See Financial Analysis		
B. Revenues		305,334.22
C. Expenditures		294,743.83
1. <u>Administration</u>		
a. Travel	\$	1,126.80
b. Member Training		-
c. Office Expenses		450.00
d. Agency Service Charges		490.26
e. Office Equipment		143.90
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Total Administrative Expenditures	\$	2,210.96
2. <u>Dedicated Funding</u>		
a. Market Development	\$	105,000.00
b. Promotion and Education		117,125.17
c. Research		70,407.70
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Total Dedicated Funding Expenditures	\$	292,532.87

III. RESEARCH, PROMOTION, EDUCATION, MARKET DEVELOPMENT PROJECTS AND ALLOCATED FUNDING

	RESEARCH PROJECTS	FUNDING
1.	Systems for Control of Broadleaf Weeds and Troublesome Grasses in Corn	\$9,998.93
2.	On Farm Evaluation of Corn Production Strategies	8,484.49
3.	Determining Long-Term Nematode Population Trends in Nematode Infested Corn Fields and Evaluating Control Efforts in Trouble Fields	5,949.28
4.	Corn Hybrid Evaluations, Management Research, & Overall Corn Extension Program	45,975.00
	TOTAL	\$70,407.70

	PROMOTION AND EDUCATION PROJECTS	FUNDING
1.	Virginia Grain Producer's Association – Market Infrastructure, Media, Information Technology and Influence Program	\$106,000.00
2.	Recruitment of Rural Virginia Youth to Careers in Agronomy and Other Agriculturally-related areas	1,025.76
3.	Education Program	2,499.41
4.	Virginia FFA Crops Career Development Event	1,600.00
5.	Virginia Farm Bureau - Agriculture in the Classroom Program	6,000.00
	TOTAL	\$117,125.17

	MARKET DEVELOPMENT PROJECTS	FUNDING
1.	National Corn Growers Association – Domestic Market Development	\$60,000.00
2.	U.S. Grains Council – Foreign Market Development	45,000.00
	TOTAL	\$105,000.00

IV. FUNDING LEVEL AT END OF FISCAL YEAR

	<u>Actual Expenditures</u>
1. Cash Balance: June 30, 2009	\$ 332,303.19
2. Assessment Receipts: July 1, 2009 - June 30, 2010	+ <u>305,334.22</u>
3. Total Balance and Receipts	= 637,637.41
4. Less Total Actual Expenditures	- <u>(294,743.83)</u>
5. Cash Balance: June 30, 2010	= \$ 342,893.58

V. MEETINGS AND BOARD ATTENDANCE

<u>Members</u>	<u>2/15/10 Richmond</u>	<u>12/9/09 Providence Forge</u>
1. L. Wayne Kirby, <i>Chairman</i>	Yes	Yes
2. Gerry Underwood, <i>Vice-Chairman</i>	Yes	Yes
3. Wallick Harding	Yes	Yes
4. David Coleman	Yes	Yes
5. Fredrick W. Holland, II	Yes	Yes
6. William C. Crossman	Yes	No
7. G. Henry Goodrich	n/a	Yes
8. M. Heath Bray	Yes	Yes
9. C. Dale Poland	No	No
10. Virginia P. Barnes	Yes	Yes
11. Richard J. Morris	Yes	Yes