

2003  
VIRGINIA  
POTATO & VEGETABLE  
REVIEW

**Weather conditions  
played a major role  
in the 2003 season  
as excessive rainfall  
and Hurricane Isabel  
caused serious  
problems for growers**

VIRGINIA MARKET NEWS SERVICE

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In cooperation with  
USDA Agricultural Marketing Service

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## PREFACE

The Federal-State Market News Office in Onley, Virginia issued the weekly Fruit & Vegetable Bulletin throughout the 2003 marketing season. This service was conducted cooperatively by the Virginia Department of Agriculture and Consumer Services, Division of Marketing and the United States Department of Agriculture, Agricultural Marketing Service.

In addition to the weekly Fruit & Vegetable Bulletin, ISSN 1064-4075, the Federal-State Market News Office maintained a toll-free in-state message board at 800.552.5521 with timely market information updated daily during the marketing season. Facsimile reports are available 24 hours by calling 804.371.4444. Market News reports for Virginia and other states are available on Internet through:

<http://www.vdacs.state.va.us/marketnews>  
<http://www.ams.usda.gov/marketnews.htm>

Users can also access the Market News Online Subscription Service to receive reports by facsimile or E-Mail. A link to this service is provided on the Virginia Market News Service Internet site at [www.vdacs.state.va.us/marketnews](http://www.vdacs.state.va.us/marketnews). For further information or instructions on using the system, call the Virginia Market News Service at 804.786.3947 or E-mail [marketnews@vdacs.state.va.us](mailto:marketnews@vdacs.state.va.us).

Information on acreage and production was taken from reports issued by Agricultural Statistics Board, National Agricultural Statistics Service, Washington, DC 20250-2000. Historical data covering national, state and county estimates are available on Internet through:

<http://www.usda.gov/nass>  
<http://usda.mannlib.cornell.edu>

Truck Shipment information was supplied by the Federal-State Inspection Service of Virginia. In instances where inspection service was absent, truck shipment information was obtained directly from shippers or producers.

The prices appearing in the summary represent the majority of sales. In some instances, sales were made at levels above or below the reported prices.

Some of the statistics used in this summary, such as acreage and production figures, may be subject to minor revision at a later date.

We sincerely appreciate the cooperation and consideration extended to us during the season by members of the industry.

We also thank the organizations who furnished the information used in the bulletins and in this summary.

## VIRGINIA POTATO & VEGETABLE REVIEW

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# **REVIEW OF THE 2003 POTATO SEASON**

## **HARVESTING AND MARKETING**

Harvest of the 2003 Virginia potato crop began relatively late due to an excessively wet winter and spring that caused significant planting delays. Harvesting started on June 16 although many growers did not begin until 10 to 14 days later. Initially, shipments were light as growers waited for potatoes to mature, allowing both the skin and size to improve. Virginia Market News Service began reporting shipping point prices on June 23 with the first F.O.B. Eastern Shore price quoted at \$6.50 per 50-Lb sack of Round White, US One, Size A potatoes. Demand for Virginia potatoes was fairly light from the start due to large supplies of storage potatoes in areas such as Colorado, Idaho and Prince Edward Island. Planting delays in North Carolina also caused problems as they began harvesting at approximately the same time as Virginia. By June 26, prices were reported at \$5.00 to \$6.00 and on June 30 had dropped to \$5.00. Demand picked up slightly in early July and prices for Round White Size A potatoes were able to hold at \$5.00 for most of the harvesting season. Harvesting continued for much of the month of August as substantial rainfall delayed digging on several occasions. During an approximately one week period in early August, shipments were curtailed significantly due to rainfall. When growers resumed digging, demand had fallen. By the end of the season, demand was light and prices dropped. The final reported price was on August 19 at \$4.00.

Prices for the large “chef” Round White potatoes were first reported on June 27 at \$10.00 per 50-Lb sack. By the end of June, prices were \$8.50 to \$10.00. For most of July, prices were quoted at \$8.00 to \$9.00. The final reported price was on August 15 at \$8.00.

Russet potato prices were generally the same as Round Whites and were mostly \$5.00 throughout the summer. A few early sales were as high as \$6.00. As the season came to an end, prices fell below \$5.00 as demand became light. Large supplies of storage Russets in Western states hurt the demand for new crop Russets throughout the season.

Round Red potato prices were first reported on July 2 at \$7.00 to \$8.00 for 50-Lb sacks of US One Size A and \$12.00 for Size B. Although demand was moderate for Round Red potatoes throughout July, growers experienced light demand in August as large Red potato producing states like Wisconsin and Minnesota began harvesting. By August 13, the price for Size A Red potatoes fell to \$5.00 to \$7.00. The price for the Red B's held at \$12.00 for most of the season before falling to \$10.00 in mid-August.

Yukon Gold potato prices were first reported on July 7 at \$10.00 for 50-Lb sacks of US One Size A. Demand for Yukon Gold potatoes started out fairly good as supplies were lighter than normal in most areas. By mid-July, the price had risen to \$12.00 due to continued light supplies. The final reported price was \$12.00 on July 28.

Demand for Round White bulk for repack potatoes was fairly light throughout the season, especially for unwashed. Open market F.O.B. prices generally ranged from \$5.50 to \$6.50 per cwt for unwashed “dry” bulk. A significant volume of washed bulk in totes sold at generally \$2.00 less than the hundredweight sack price.

## **WEATHER**

Weather conditions made a major reversal in 2003 as excessive rainfall replaced the drought conditions of 2002. Although some precipitation was needed and appreciated, potato growers faced nearly record amounts of both rain and snow during 2003. During the month of February, rainfall at the Eastern Shore Agricultural Research Center in Painter measured 5.13 inches. Only three times since records began being kept in 1940 have February totals measured more. Snowfall totals were also extremely high during the winter. The wet trend continued as March, April and May also received above normal amounts of rainfall. Serious delays in planting occurred not only in Virginia but also in competing areas such as North Carolina. In some cases, the heavy rainfall damaged the crop and growers lost significant acreage shortly after planting. The extremely wet conditions were certainly a major cause for the increase in quality problems during the harvest and additional acreage was lost later in the season. Finally, excessive rainfall in early August slowed the harvest for nearly a week when growers needed to finish harvesting their crop. Although the official total in Painter during August was 6.81 inches, some areas on the Eastern Shore received over 13 inches in a 10-day period. The weather delays forced growers to sell more of their potatoes late in August when competition from other areas increases and prices generally decline.

## **PRODUCTION AND QUALITY**

Total production in 2003 was estimated at 1,680,000 cwt by the National Agricultural Statistics Service. Planted acreage increased to 7,000 statewide which was the highest reported since 1998. Yields were reported to have averaged 240 cwt per acre.

For the first time in many years, quality problems were an issue for many Virginia tablestock potato growers. The excessive rainfall that delayed planting also caused problems throughout the growing and harvesting season. Some acreage was damaged shortly after planting and although in a few cases growers were able to replant, in many instances the acreage was lost. Generally quality was good but as the season progressed, some problems arose due to the adverse weather conditions. The most notable defects were internal hollow heart, soft rot and lenticel infection.

## **SHIPMENTS**

Shipments of Virginia potatoes decreased during the 2003 season. Approximately 2,125 truck lot equivalents (50,000 Lb) were shipped, compared to 2,664 in 2002 and 2,246 in 2001. However, shipments in 2003 did exceed the levels shipped in 1998, 1999 and 2000. Over half of the 2003 crop was shipped between July 15 and July 30. During 2003, a total of 1,631 loads were shipped in July. A later than normal start of the harvest, light demand and slow movement accounted for only 117 loads in June 2003, compared to June of 2002 when over 600 loads were shipped. Shipments in August totaled 377 loads, considerably higher than the previous years.

## **PACKAGING**

Potatoes were sold in 50-Lb sacks, baled 5 and 10-Lb bags and loose 10-Lb bags. Both paper and poly bags were utilized. Growers continue to report an increase in demand for the poly bag packaging. Growers selling potatoes in bulk reported a large increase in the use of canvas totes, each weighing approximately 2,000 Lbs when full.

Standard mark-ups for packaging were \$2.50 per cwt for loose 10-Lb bags, \$3.00 per cwt for baled 10-Lb bags and \$5.00 per cwt for baled 5-Lb bags.

## **MARKETS AND COMPETITION**

Unlike 2002 when low supplies in competing areas led to good demand and high prices, the 2003 season presented Virginia potato growers with more typical market conditions. Inexpensive storage potatoes in most of the Western states pressured prices throughout the summer months. As mentioned earlier, North Carolina's harvest was later than usual due to planting delays. Ideally, Virginia growers look for a "marketing window" which occurs when North Carolina finishes their harvest on time and areas to the north begin late. The planting delays during the spring closed the window of opportunity, thereby increasing competition throughout our marketing season. Also, the delayed harvest meant Virginia growers were forced to sell more of their potatoes later in the summer when competition increases in areas to the North and Midwest.

Another disappointment for Virginia potato growers concerned a decrease in sales to Canada. In 2002, reduced Canadian stocks and a late summer crop forced Canadian buyers to purchase additional potatoes from Virginia growers. Unfortunately, Canadian potato stocks were at record high levels in 2003 which decreased the need for Virginia potatoes. Demand from Canada was very light throughout the season and shipments were down considerably. Virginia growers shipped only 130 loads to Canada in 2003, over 200 loads less than 2002.

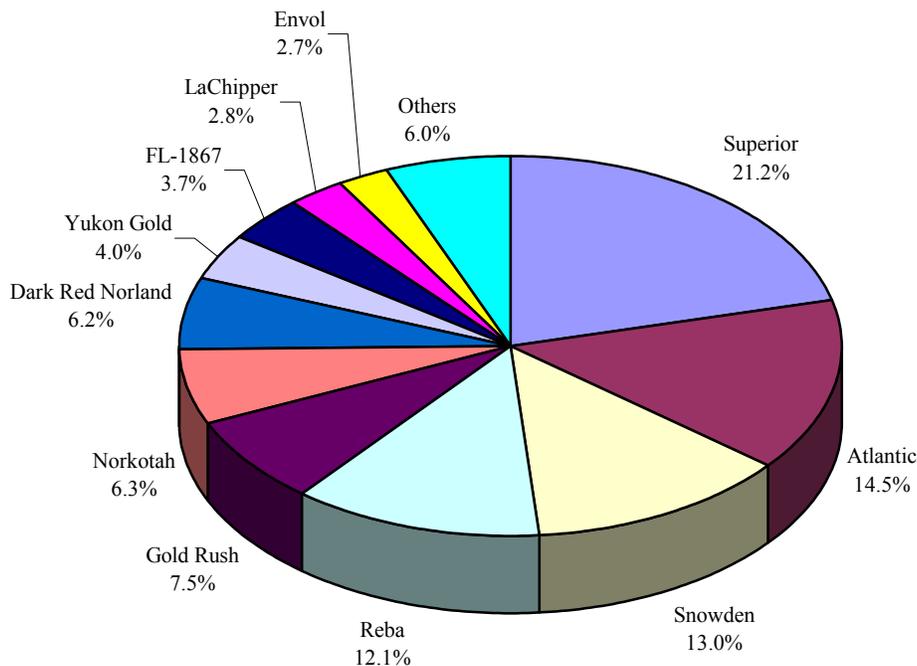
## **CHIPSTOCK**

Chipstock potatoes continue to be a very important part of Virginia's potato crop and over 50% of Virginia's 2003 shipments were chipstock potatoes. Growers reported relatively high yields and the overall quality was good. Chipstock potatoes generally escaped the quality problems encountered in some of the tablestock potatoes. The vast majority of chipstock sales were preseason contracts and were mostly in the \$6.00 to \$6.50 per cwt price range.

Open market demand for Virginia's chipstock potatoes was very light throughout 2003 and only a limited number of loads were sold on the open market. Prices were not good as most sales were only \$3.00 to \$4.00 per cwt. It was a big disappointment compared to 2002 when shortages in competing areas caused most open market sales to be \$9.00 to \$10.00 per cwt with some early sales even higher. Unfortunately, the summer of 2003 was very similar to 2001 when demand for open market chipstock was extremely light and growers generally received only \$3.00 per cwt on the open market.

## VARIETIES

Of the 128.62 carlots (50,000 Lb) of seed imported and inspected during the 2003 season, Superiors accounted for 21% of the total, again making it the most popular of all varieties grown in Virginia. The Atlantic variety continues to be the second most popular at nearly 15%. Snowdens returned to the third most popular variety at 13% after falling to less than 8% in 2002 and 11% in 2001. The Reba, a mid to late season variety, dropped to fourth at slightly over 12%, still a substantial increase from three years ago. Use of Russet varieties Gold Rush and Norkotah continue to increase dramatically and are now ranked as the fifth and sixth most popular. These two Russet varieties accounted for nearly 14% in 2003, compared to 11% in 2002 and only 2% in 2001. Round Red potatoes continue to play an important role to Virginia potato growers and the Dark Red Norland was the seventh most planted variety. Imports of Red varieties actually decreased in 2003 after several years of significant increases. Round Red varieties totaled only 10% in 2003, compared to over 14% in 2002 and 12% in 2001. Imports of the Yukon Gold also decreased. In 2003, the Yukon Gold accounted for 4%, compared to 6% in 2002 and over 9% during 2001. The Yukon Gold now ranks as the eighth most popular variety. Overall, Round White tablestock potatoes accounted for 38%, chipstock 34%, Russets 14%, Round Red varieties 10% and Yellow 4%.



# VIRGINIA SEED POTATO IMPORT RECORD

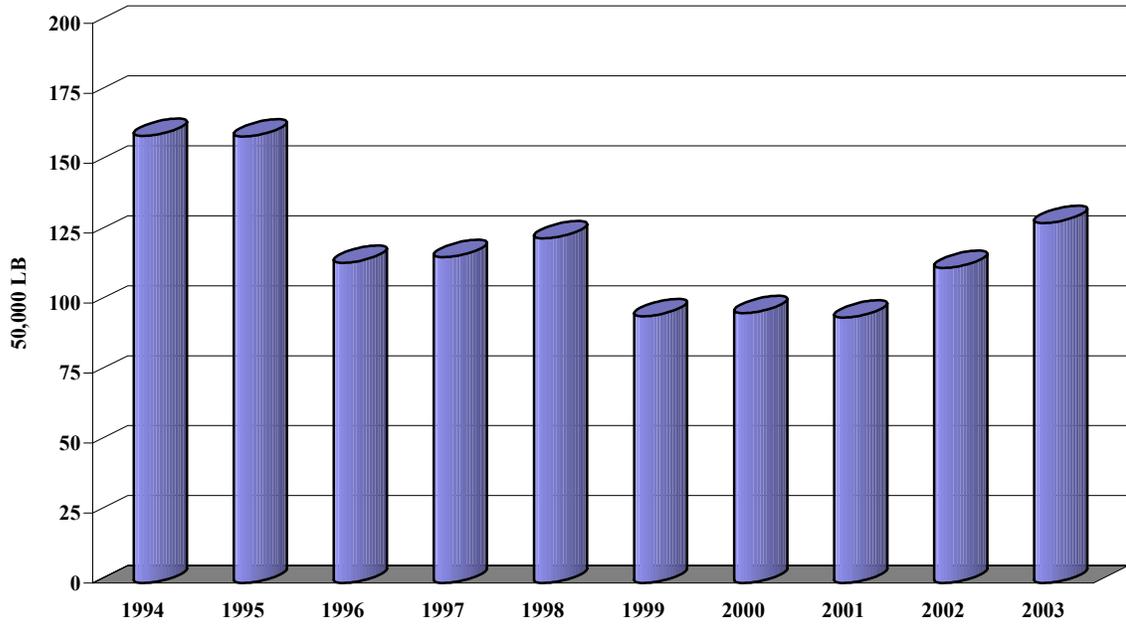
## VIRGINIA MARKET NEWS SERVICE ONLEY, VA

Receipts of seed potatoes by varieties for Accomack and Northampton Counties.  
Amounts are carlots equivalent to 500 Cwt.

	<b>2003</b>	<b>2002</b>	<b>2001</b>	<b>2000</b>
<b>Superior</b>	27.26	23.70	26.27	27.26
<b>Atlantic</b>	18.61	16.92	14.92	19.21
<b>Snowden</b>	16.71	8.75	10.78	10.79
<b>Reba</b>	15.57	11.44	10.50	7.26
<b>Goldrush</b>	9.67	4.46	0.02	1.87
<b>Norkotah</b>	8.13	8.04	2.07	0.87
<b>Dark Red Norland</b>	8.03	8.00	4.33	5.40
<b>Yukon Gold</b>	5.06	6.41	8.76	7.36
<b>FL-1867</b>	4.77	3.84	----	----
<b>LaChipper</b>	3.59	4.59	3.68	4.68
<b>Envol</b>	3.51	1.76	0.88	----
<b>Andover</b>	2.06	4.19	3.14	7.30
<b>Red Norland</b>	1.80	2.56	4.55	2.42
<b>Red Lasoda</b>	1.72	4.23	2.57	1.24
<b>Nordonna</b>	1.33	0.89	----	----
<b>Pike</b>	0.80	----	----	----
<b>AF-875-15</b>	----	1.68	----	----
<b>Adora</b>	----	0.90	----	----
<b>Ida Rose</b>	----	0.16	----	----
<b>Red Companion</b>	----	0.04	----	----
<b>Norwis</b>	----	----	1.01	----
<b>Redsen</b>	----	----	0.68	0.26
<b>CO86218-2</b>	----	----	0.45	----
<b>NY-118</b>	----	----	0.10	----
<b>Keuka Gold</b>	----	----	0.06	----
<b>Others</b>	----	----	----	0.50
<b>Total</b>	<b>128.62</b>	<b>112.56</b>	<b>94.77</b>	<b>96.42</b>

# VIRGINIA SEED POTATO IMPORT TOTALS

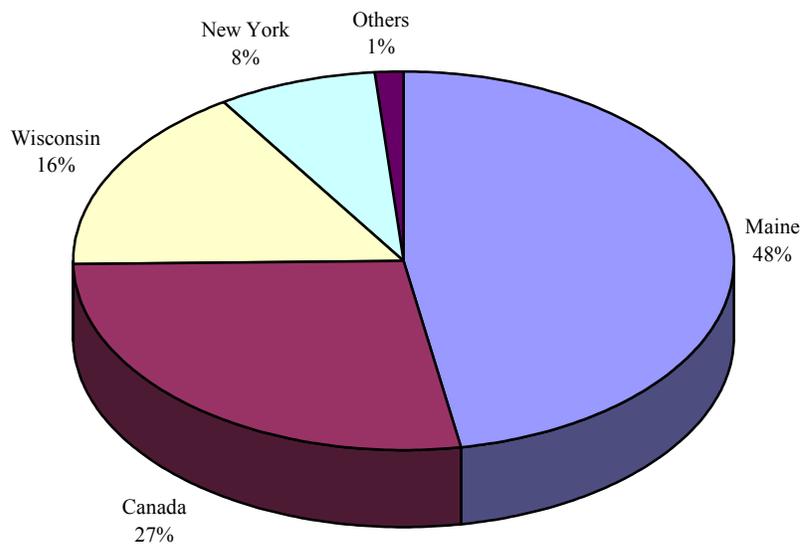
## CARLOT TOTALS – 50,000 LB UNITS



YEAR	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
TOTAL	159.7	159.4	114.4	116.7	123.1	95.3	96.4	94.8	112.6	128.6

## SEED POTATOES IMPORTS BY ORIGIN

Maine continued to be the leading supplier of seed potatoes to Virginia, shipping approximately 48% of the seed that was inspected during the 2003 season. Shipments from Maine were down from 51% in 2002 and 57% in 2001. Canada shipped the second most seed and accounted for 27%, up from 17% during 2002. Shipments from Wisconsin continue to increase significantly, accounting for 16% in 2003, compared to 12% in 2002, 7% in 2001 and only 3% in 2000. Shipments of seed from New York dropped significantly and accounted for only 8% in 2003, compared to 17% during 2002. Other states supplying seed to Virginia growers were Minnesota and Nebraska.



ORIGIN	SHIPMENTS*
<b>Maine</b>	<b>67</b>
<b>Canada</b>	<b>39</b>
<b>Wisconsin</b>	<b>23</b>
<b>New York</b>	<b>11</b>
<b>Minnesota</b>	<b>1</b>
<b>Nebraska</b>	<b>1</b>

\*Total car and truck shipments not converted to standard carlot equivalents

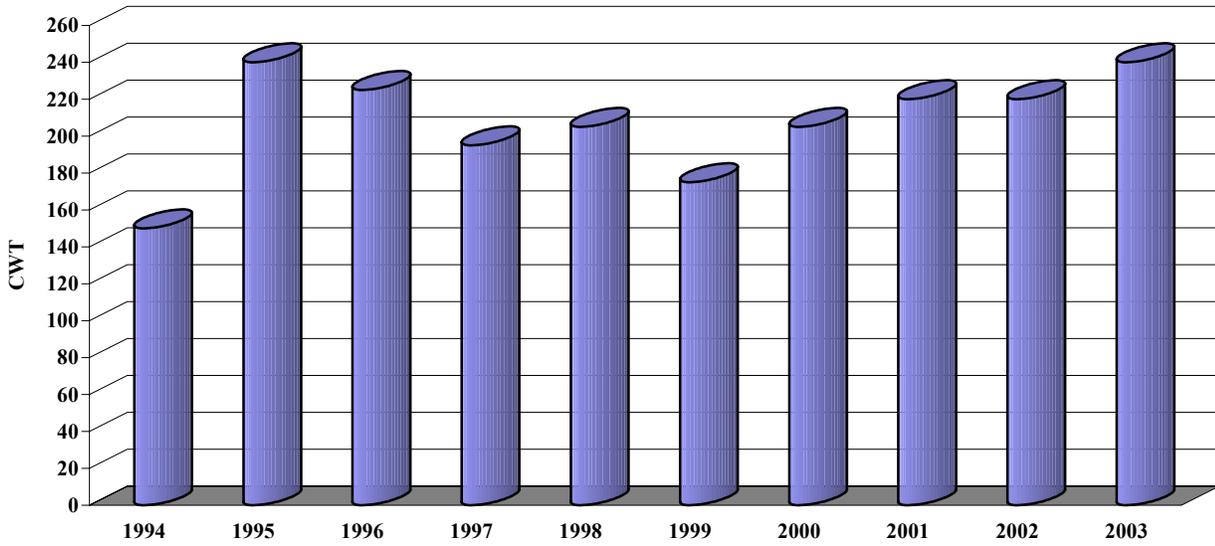
**ACREAGE, YIELD AND PRODUCTION\***  
**COMMERCIAL EARLY POTATOES**  
**USDA National Agricultural Statistics Service**

SEASONAL GROUP and STATE	AREA HARVESTED			YIELD PER ACRE			PRODUCTION		
	(1,000 Acres)			(Cwt)			(1,000 Cwt)		
WINTER:	2003	2002	2001	2003	2002	2001	2003	2002	2001
CA	9.0	9.0	9.0	310	270	310	2790	2430	2790
FL	5.8	6.7	5.0	235	265	265	1363	1776	1325
TOTAL	14.8	15.7	14.0	281	268	294	4153	4206	4115
<b>SPRING:</b>									
AZ	7.6	7.8	8.2	275	270	270	2090	2106	2214
CA	18.5	19.0	15.5	410	405	390	7585	7695	6045
FL - Hastings	19.0	19.0	18.0	250	315	330	4750	5985	5940
- Other	8.3	7.3	7.0	250	260	290	2075	1898	2030
NC	17.0	21.0	18.5	165	170	190	2805	3570	3515
TX	12.5	12.0	9.0	240	170	230	3000	2040	2070
TOTAL	82.9	86.1	76.2	269	271	286	22305	23294	21814
<b>SUMMER:</b>									
AL	1.8	3.0	3.9	130	185	160	234	555	624
CA	7.2	7.3	8.0	400	360	355	2880	2628	2840
CO	6.7	6.3	5.6	380	360	360	2546	2268	2016
DE	3.6	3.6	4.3	240	260	270	864	936	1161
IL	6.3	6.4	5.3	350	310	350	2205	1984	1855
KS	2.7	2.9	2.4	380	340	300	1026	986	720
MD	4.6	4.7	4.7	240	250	250	1104	1175	1175
MO	7.1	5.4	5.6	265	240	340	1882	1296	1904
NJ	2.6	2.6	2.5	235	275	255	611	715	638
NM	2.5	2.3	2.2	320	320	350	800	736	770
TX	8.4	8.3	8.0	420	400	390	3528	3320	3120
VA	7.0	6.3	6.3	240	220	220	1680	1386	1386
TOTAL	60.5	59.1	58.8	320	304	310	19360	17985	18209

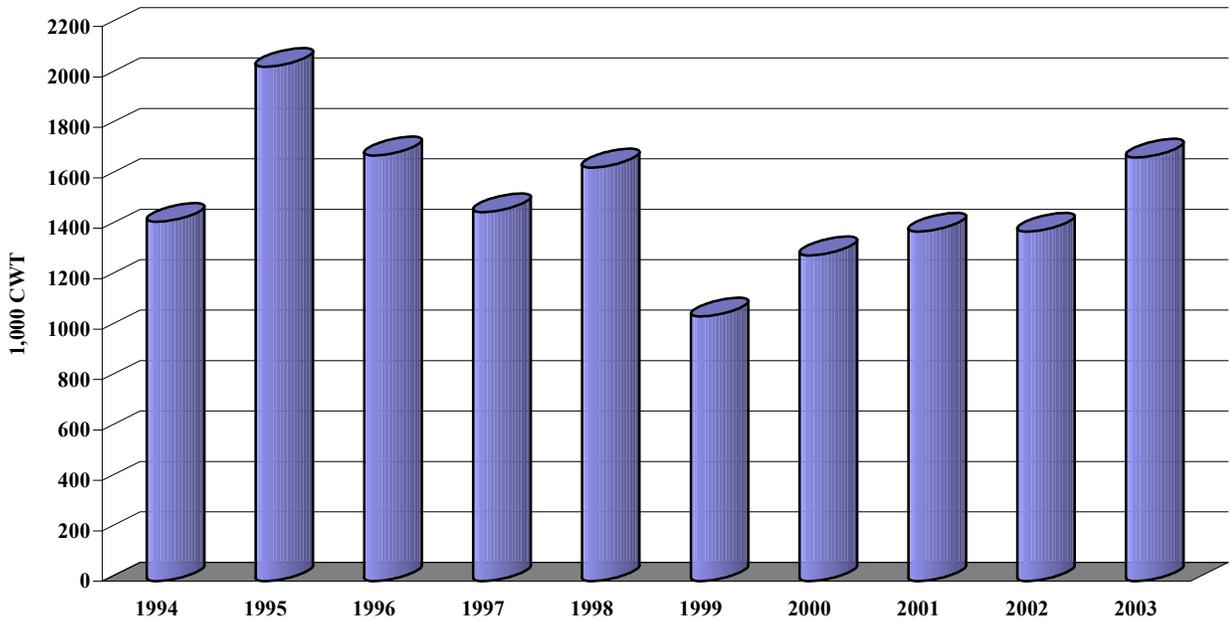
\* Preliminary Data – Subject To Revision

# VIRGINIA POTATOES

## YIELD PER ACRE



## PRODUCTION



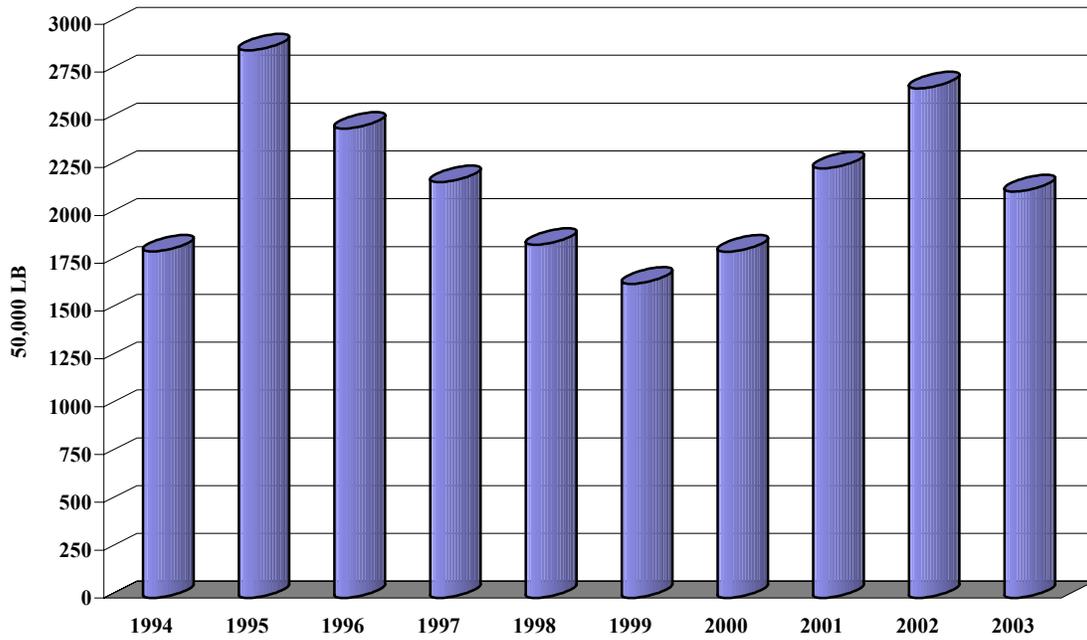
\* Preliminary Data – Subject To Revision

# VIRGINIA POTATO SHIPMENTS - 2003

50,000 LB UNITS

<b>Date</b>	<b>Loads</b>	<b>Date</b>	<b>Loads</b>	<b>Date</b>	<b>Loads</b>
1-Jun	0	1-Jul	32	1-Aug	13
2-Jun	0	2-Jul	39	2-Aug	7
3-Jun	0	3-Jul	20	3-Aug	26
4-Jun	0	4-Jul	18	4-Aug	41
5-Jun	0	5-Jul	21	5-Aug	37
6-Jun	0	6-Jul	16	6-Aug	20
7-Jun	0	7-Jul	49	7-Aug	9
8-Jun	0	8-Jul	54	8-Aug	9
9-Jun	0	9-Jul	41	9-Aug	6
10-Jun	0	10-Jul	32	10-Aug	2
11-Jun	0	11-Jul	37	11-Aug	23
12-Jun	0	12-Jul	37	12-Aug	27
13-Jun	0	13-Jul	27	13-Aug	29
14-Jun	0	14-Jul	30	14-Aug	24
15-Jun	0	15-Jul	67	15-Aug	19
16-Jun	1	16-Jul	76	16-Aug	15
17-Jun	2	17-Jul	53	17-Aug	0
18-Jun	5	18-Jul	63	18-Aug	8
19-Jun	2	19-Jul	57	19-Aug	15
20-Jun	0	20-Jul	26	20-Aug	10
21-Jun	1	21-Jul	111	21-Aug	10
22-Jun	0	22-Jul	118	22-Aug	6
23-Jun	6	23-Jul	95	23-Aug	3
24-Jun	7	24-Jul	81	24-Aug	3
25-Jun	12	25-Jul	91	25-Aug	3
26-Jun	9	26-Jul	72	26-Aug	5
27-Jun	12	27-Jul	29	27-Aug	3
28-Jun	16	28-Jul	84	28-Aug	4
29-Jun	15	29-Jul	74	29-Aug	0
30-Jun	29	30-Jul	61	30-Aug	0
		31-Jul	20	31-Aug	0
<b>June</b>	<b>117</b>	<b>July</b>	<b>1631</b>	<b>August</b>	<b>377</b>

# VIRGINIA TRUCK SHIPMENTS



YEAR	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
LOADS	1811	2863	2453	2174	1846	1642	1830	2246	2664	2125

## 2003 SHIPPING POINT PRICES

### EASTERN SHORE OF VIRGINIA

#### ROUND WHITE, US ONE, SIZE A

	<b>50-Lb</b>	<b>Large 50-Lb</b>	<b>Loose 10-Lb</b>	<b>Baled 10-Lb</b>	<b>Baled 5-Lb</b>
<b>June</b>					
23	6.50	Too few	1.45	7.50	8.50
24	6.50	Too few	1.45	7.50	8.50
25	6.00-6.50	Too few	1.45	7.50	8.50
26	5.00-6.00	Too Few	1.25-1.45	6.50-7.50	7.50-8.50
27	5.00-6.00	10.00	1.25-1.45	6.50-7.50	7.50-8.50
30	5.00	8.50-10.00	1.25	6.50	7.50
<b>July</b>					
1	5.00	8.00-9.00	1.25	6.50	7.50
2	5.00	8.00-9.00	1.25	6.50	7.50
3	5.00	8.00-9.00	1.25	6.50	7.50
4	Holiday	Holiday	Holiday	Holiday	Holiday
7	5.00	8.00-9.00	1.25	6.50	7.50
8	5.00	8.00-9.00	1.25	6.50	7.50
9	5.00	8.00	1.25	6.50	7.50
10	5.00	8.00	1.25	6.50	7.50
11	5.00	8.00-9.00	1.25	6.50	7.50
14	5.00	8.00-9.00	1.25	6.50	7.50
15	5.00	8.00-9.00	1.25	6.50	7.50
16	5.00	8.00-9.00	1.25	6.50	7.50
17	5.00	8.00-9.00	1.25	6.50	7.50
18	5.00	8.00-9.00	1.25	6.50	7.50
21	5.00	8.00-9.00	1.25	6.50	7.50
22	5.00	8.00-9.00	1.25	6.50	7.50
23	5.00	8.00-9.00	1.25	6.50	7.50
24	5.00	8.00-9.00	1.25	6.50	7.50
25	5.00	8.00-9.00	1.25	6.50	7.50
28	5.00	8.00	1.25	6.50	7.50
29	5.00	8.00	1.25	6.50	7.50
30	Too Few	Too Few	Too Few	Too Few	Too Few
31	Too Few	Too Few	Too Few	Too Few	Too Few

# 2003 SHIPPING POINT PRICES

## EASTERN SHORE OF VIRGINIA

### ROUND WHITE, US ONE, SIZE A

#### August

1	5.00	8.00	1.25	6.50	7.50
4	5.00	8.00	1.25	6.50	7.50
5	Too Few	Too Few	Too Few	Too Few	Too Few
6	Too Few	Too Few	Too Few	Too Few	Too Few
7	Too Few	Too Few	Too Few	Too Few	Too Few
8	Too Few	Too Few	Too Few	Too Few	Too Few
11	Too Few	Too Few	Too Few	Too Few	Too Few
12	5.00	Too Few	1.25	6.50	7.50
13	5.00	8.00	1.25	6.50	7.50
14	5.00	8.00	1.25	6.50	7.50
15	4.00-5.00	8.00	1.05-1.25	5.50-6.50	6.50-7.50
18	Too Few	Too Few	Too Few	Too Few	Too Few
19	4.00	Too Few	1.05	5.50	6.50
20	Too Few	Too Few	Too Few	Too Few	Too Few

# 2003 SHIPPING POINT PRICES

## EASTERN SHORE OF VIRGINIA

### ROUND RED AND YUKON GOLD, US ONE

<b>July</b>	<b>Round Red 50-Lb, Size A</b>	<b>Round Red 50-Lb, Size B</b>	<b>Yukon Gold 50-Lb, Size A</b>
2	7.00-8.00	12.00	
3	7.00-8.00	12.00	
4	Holiday	Holiday	Holiday
7	7.00-8.00	12.00	10.00
8	7.00-8.00	12.00	10.00
9	7.00-8.00	12.00	10.00
10	7.00-8.00	12.00	Too Few
11	7.00-8.00	12.00	Too Few
14	7.00-8.00	12.00	Too Few
15	8.00	12.00	Too Few
16	7.00-8.00	12.00	10.00
17	7.00-8.00	12.00	Too Few
18	8.00	12.00	12.00
21	8.00	12.00	12.00
22	8.00	12.00-14.00	12.00
23	8.00	12.00	Too Few
24	8.00	12.00	Too Few
25	8.00	12.00	Too Few
28	7.00-8.00	12.00	12.00
29	7.00-8.00	12.00	Too Few
30	Too Few	Too Few	
31	Too Few	Too Few	
<b>August</b>			
1	7.00-8.00	12.00	
4	7.00	11.00-12.00	
5	Too Few	Too Few	
6	Too Few	Too Few	
7	Too Few	Too Few	
8	Too Few	Too Few	
11	Too Few	Too Few	
12	6.00-7.00	10.00-12.00	
13	5.00-7.00	10.00-12.00	
14	5.00-6.00	11.00	
15	5.00-6.00	10.00-11.00	
18	Too Few	Too Few	
19	5.00-6.00	10.00	
20	Too Few	Too Few	

# 1999-2003 SHIPPING POINT PRICES

## EASTERN SHORE OF VIRGINIA

### ROUND WHITE, US ONE, SIZE A (50-LB SACKS)

<b>June</b>	<b>2003</b>	<b>2002</b>	<b>2001</b>	<b>2000</b>	<b>1999</b>
23	6.50	Weekend	Weekend	5.00	
24	6.50	10.00	Weekend	Weekend	
25	6.00-6.50	10.00	Too Few	Weekend	6.00
26	5.00-6.00	10.00	6.00	5.00	Weekend
27	5.00-6.00	10.00	5.50-6.00	5.00	Weekend
30	5.00	Weekend	Weekend	Too Few	6.00
<b>July</b>					
1	5.00	10.00	Weekend	Weekend	6.00
2	5.00	10.00	5.00	Weekend	6.00
3	5.00	10.00	5.00	5.50	Weekend
7	5.00	Weekend	Weekend	5.00-5.50	6.00
8	5.00	10.00	Weekend	Weekend	6.00
9	5.00	10.00	4.50-5.50	Weekend	6.00
10	5.00	10.00	4.50-5.00	5.00-5.50	Weekend
11	5.00	10.00	4.50	5.00-5.50	Weekend
14	5.00	Weekend	Weekend	5.50	Too few
15	5.00	10.00	Weekend	Weekend	6.00
16	5.00	10.00	4.00-4.50	Weekend	6.00
17	5.00	10.00	4.00-4.50	5.00-5.50	Weekend
18	5.00	10.00	4.00-4.50	5.00-5.50	Weekend
21	5.00	Weekend	Weekend	5.00	5.00
22	5.00	10.00	Weekend	Weekend	5.00
23	5.00	9.00-10.00	4.00-4.50	Weekend	5.00
24	5.00	9.00-10.00	4.00	5.00	Weekend
25	5.00	Too Few	4.00	Too Few	Weekend
28	5.00	Weekend	Weekend	5.00-5.50	4.00-4.50
29	5.00	Too Few	Weekend	Weekend	4.00
30	Too few		Too Few	Weekend	3.50-4.00
31	Too few		3.50-4.00	5.00-5.50	Weekend

# 1999-2003 SHIPPING POINT PRICES

## EASTERN SHORE OF VIRGINIA

### ROUND WHITE, US ONE, SIZE A (50-LB SACKS)

<b>August</b>	<b>2003</b>	<b>2002</b>	<b>2001</b>	<b>2000</b>	<b>1999</b>
1	5.00		3.50-4.00	5.00	Weekend
4	5.00		Weekend	Too Few	3.25-4.00
5	Too Few		Weekend		3.25-3.75
6	Too Few		Too Few		3.00-3.50
7	Too Few				
8	Too Few				
11	Too Few				
12	5.00				
13	5.00				
14	5.00				
15	4.00-5.00				
18	Too Few				
19	4.00				
20	Too Few				

# **REVIEW OF THE 2003 VEGETABLE SEASON**

## **CABBAGE**

Light demand, low prices and heavy supplies in competing areas combined to make the marketing of Virginia cabbage very difficult in 2003. Weather also took its toll as several growers lost portions of their crop due to extremely wet conditions. While supplies were reduced in Virginia, production was up in the major cabbage producing areas of Canada, New York and Wisconsin. It was a bad combination for Virginia producers.

The first reported F.O.B. shipping point price from Southwest Virginia was on July 21 with 1-3/4 bushel cartons of medium sized cabbage at \$5.00 to \$5.50 and 50-Lb sacks of at \$4.00 to \$4.50. The 2003 prices were down considerably from 2002 but were almost identical to early 2001 prices. Unfortunately, prices began to drop almost immediately. August prices were generally only \$3.50 to \$4.00 for cartons and \$2.50 to \$3.00 for sacks. During this time, demand ranged from light to fairly light. Demand and prices improved slightly in September; however, supplies were generally very light during this period. The final report was sent on September 22 as supplies were too light to report.

## **CUCUMBERS**

Supplies of the premium quality “super select” cucumbers were down in 2003, due in large part to the wet conditions in Virginia and competing areas. Wet and cool conditions in the spring caused crop losses in some parts of Georgia and North Carolina which created shortages and improved demand for Virginia cucumbers. Harvesting started approximately one week later than normal in Virginia due to similar conditions. Demand exceeded supplies in early July and prices were mostly \$20.00 for 1-1/9 bushel cartons. During the second week of July, prices fell rather quickly before leveling off at \$12.00 on July 11. Prices remained at \$12.00 until July 23 when some sales were reported at \$10.00. The final reported price of the summer was on July 29 at \$8.00. During most of July, demand for the “super select” cucumbers ranged from moderate to fairly good.

Fair quality “select” cucumbers began July as high as \$10.00 to \$12.00 but quickly fell to \$5.00 to \$7.00 by July 11. During the middle of the month, prices were generally in the \$5.00 to \$6.00 range. By the end of July, the fair quality cucumbers sold for prices as low as \$4.00. Demand for “select” cucumber was generally fairly light in July.

Prices for large size Carton 24 cucumbers started the summer at \$6.00 to \$7.00. After falling early in July, prices remained at \$4.00 to \$5.00 from July 10 to July 23. Demand was reported as moderate to fairly good. Prices later fell due to increasing supplies in competing areas. The last reported Carton 24 price was \$3.00 to \$3.50 on July 29.

Heavy rainfall during late July and early August prevented many growers from planting their entire fall acreage. As a result, fall supplies were down considerably. Demand was good for most of September and prices were higher than normal. Unfortunately, growers had limited supplies and were unable to take full advantage of the market conditions. Prices fell in late September and early October as supplies increased in Georgia.

## **GREEN BEANS**

For the first time, Virginia green beans were reported on a daily basis. Prior to 2003, green beans were only reported once a week. Prices for green beans during the summer of 2003 were high, due primarily to decreased supplies in Virginia and competing areas. Wet conditions damaged some of the beans in North Carolina and Georgia. Meanwhile, cool and wet conditions delayed harvesting in competing areas in the North.

The first F.O.B. shipping point price of the summer season was on June 23 at \$18.00 to \$20.85 per bushel and prices remained at those levels until July 1. Demand ranged from fairly good to good during the period. On July 2, prices declined to \$16.85 to \$18.00 on moderate demand. Prices later fell as low as \$12.00 to \$14.00, but demand remained fairly good for much of July. The final reported price was on July 17 with prices at \$12.85 to \$14.85 on moderate demand.

Production during the fall was reduced dramatically due to weather conditions. Heavy rainfall during August delayed and in some cases prevented planting of the fall crop. Acreage that was planted was well behind schedule when Hurricane Isabel hit on September 18. The green bean crop was hit particularly hard, especially in Northampton County. Salt in the air burned the plants and caused growers to lose almost all of their fall crop. The Northampton County Extension office reported a loss of \$1.84 million to the green bean crop. Remaining supplies were extremely light and were not sufficient for Virginia Market News Service to report prices.

## **PEPPERS**

Pepper acreage has decreased significantly on the Eastern Shore of Virginia over the past few years, but it still remains an important crop both on the Shore and in other areas of the state. Supplies of peppers were very light during the summer months and demand was good. During mid-July, prices were as high as \$20.00 for 1-1/9 bushel cartons of Jumbo and Extra Large. In late July, prices fell to \$16.00-17.35 although demand was still fairly good. Supplies were extremely light during the fall as several growers lost most of their crop due to excessive rainfall and Hurricane Isabel.

## **PUMPKINS**

Pumpkins continue to be an increasingly important crop throughout most of Virginia. Unfortunately, extremely wet conditions made growing the crop difficult during 2003. Some of the crop, particularly in low lying areas, was lost early in the season due to summer rainfall. Several competing areas including New York, Ohio and Pennsylvania also experienced problems with wet conditions. In September, Hurricane Isabel caused significant additional damage, especially in Southeast Virginia.

The prices reported were for medium to large sized pumpkins (generally 18 to 22 pounds each) sold in 36-inch bins. There were approximately 35-45 pumpkins per bin. Prices ranged from \$75.00 to \$120.00 but were mostly \$90.00-100.00 per bin. Movement was generally good and trading was active due in large part to the decrease in supplies.

## **SQUASH**

Squash prices were very good during the summer of 2003. The first squash prices of the 2003 season were reported on June 16 with 1/2 and 5/9 bushel cartons of the small sized “fancy” zucchini at \$8.00 to \$10.00 with medium sized at \$6.00 to \$8.00. Yellow straightneck was first quoted at \$10.00 to \$12.00 for small and \$8.00 to \$10.00 for medium. Trading was active for light supplies. By the next week, light supplies caused prices to increase with zucchini at mostly \$12.00 for small and \$10.00 for medium. Yellow straightneck was quoted at mostly \$14.00 for small and \$12.00 for medium. On June 30 prices for straightneck continued to increase with small at \$14.00 to \$16.00 and medium \$12.00 to \$14.00. Prices for zucchini began to fall due to higher supplies with small at \$10.00 and medium at \$8.00. Prices for both types began to decrease in July as supplies began to increase in competing areas. By July 7 prices for zucchini were \$6.00 for small and \$4.00 for medium. Yellow straightneck prices were \$10.00 to \$12.00 for small and \$8.00 to \$10.00 for medium. By mid-July Yellow Straightneck was quoted at \$10.00 for medium and \$8.00 for small.

## **SWEET CORN**

The sweet corn harvest started later than usual due to wet and cool conditions during spring. Ideally, the sweet corn harvest should be active by July 4, but only limited supplies were available in time for the summer holiday. The first reported price was on July 7 with Yellow at \$6.00 to \$6.85 and White \$6.00 to \$8.00 for crates containing 4 dozen minimum. Prices improved later in the month and by July 21 Yellow was quoted at \$10.00 to \$10.35 and White \$11.00 to \$11.35. Trading was active for light supplies for much of July. By August 4, supplies were too light to continue reporting prices.

## **TOMATOES - MATURE GREEN**

Mature Green tomato prices were generally very good throughout 2003. The first report was on July 16 with prices for 25-Lb cartons of mature green, 85% U.S. One or better at \$13.20 for extra large (5x6), \$12.20 for large (6x6) and \$11.20 for medium (6x7). Although prices began to decline later in the month, demand ranged from fairly good to good throughout July. In early August, prices increased due to good demand and light supplies. Prices were quoted on August 8 at \$16.20 to \$18.20 for extra large and large while medium sized were \$13.20 to \$16.20. High prices remained for the rest of August and supplies became very light late in the month. However, by early September, demand and prices had dropped and movement was slow. Demand and trading did pick up again in mid-September. Unfortunately, supplies dropped off considerably after Hurricane Isabel. The final reported price for Mature Green tomatoes was on September 26 with extra large at \$11.20 to \$13.20, large at \$11.20 and medium at \$9.20.

Although prices were good throughout the year, tomato growers did face serious problems in 2003. The excessive rain caused some quality problems and reduced yields. Growers also were forced to pay higher spraying, packing and grading costs because of the poor conditions. Finally, a significant amount of fall acreage was lost and the fall harvest came to an early end due to Hurricane Isabel.

## **TOMATOES – PLUM, CHERRY AND GRAPE TYPE**

Plum, cherry and grape type tomatoes have become an increasingly important part of Virginia's tomato production, especially on the Eastern Shore of Virginia. For the first time, Virginia Market News Service reported these types of tomatoes on a daily basis.

Plum type Roma tomatoes were first quoted on July 18 at \$20.20 for 25-Lb cartons. Prices remained at \$18.20 to \$20.20 for the most of the next week before falling late in July. For most of August, prices ranged from \$13.20 to \$16.20 before falling as low as \$9.20 in September. It was a big improvement from 2002 when prices generally ranged from \$6.95 to \$8.95.

Cherry tomatoes were first quoted on July 18 at \$9.20 to \$11.20 for flats containing 12 one pint baskets. Prices remained at those levels until early August. In mid-August, prices improved to \$14.20 to \$15.20 on fairly good demand. Unfortunately, prices began to drop and in late August were \$11.20 to \$13.20. By mid-September, prices were generally \$7.20 to \$8.20. Prices began to improve in late September and the last reported price was on September 24 at \$13.20 to \$14.20. During 2002, the price of cherry tomatoes ranged from only \$6.95 to \$8.95, so growers were happy with the improvement.

Grape tomatoes began the season at \$16.20 for flats of 12 one pint containers with lids. 20-Lb cartons were quoted at \$25.20. Prices fell by late July as flats were quoted at \$11.20 and 20-Lb cartons at \$16.20 to \$17.20. Prices did pick up in mid-August and were as high as \$13.20 for flats and \$18.20 to \$19.20 for cartons much of the month. Unfortunately, prices began to fall in September and generally ranged from \$7.20 to \$9.20 for flats and \$13.20 to \$15.20 for cartons. During 2002, flats of grape tomatoes started the season as high as \$16.95 before falling to \$10.95 in late July. For most of August and September 2002, prices for the grape tomatoes ranged from \$7.95 to \$8.95.

## **WEATHER**

Weather conditions played a major role in the 2003 season as record levels of rainfall and Hurricane Isabel created major problems for Virginia vegetable growers. Growers faced a cool and wet spring that made it difficult to plant and caused delays in the harvest. This resulted in most of the vegetable crops being harvested one to two weeks behind schedule. The weather problems decreased supplies both in Virginia and competing areas which helped lead to higher prices. Unfortunately, growers were left with less product to sell.

The wet conditions of spring continued into the summer. Excessive rainfall in early August delayed the planting of many of the fall vegetable crops. Some areas received as much as 13 inches of rain in a 10-day period. On September 18, Hurricane Isabel caused significant damage, especially on the Eastern Shore of Virginia and Southeast Virginia. Northampton County was hit particularly hard with serious damage reported to cucumbers, green beans, peppers and tomatoes. Salt burn and excessive wind caused much of the damage. As a result, fall production was down considerably.

# VIRGINIA SHIPPING POINT PRICES

## CABBAGE (ROUND GREEN TYPE)

### 2003 Season

	<b>1-3/4 Bushel Cartons Medium</b>	<b>50-Lb Sacks Medium/Large</b>
<b>July</b>		
21	5.00-5.50	4.00-4.50
24	4.50-5.00	3.50-4.00
28	4.00-4.50	3.50
31	4.00-4.50	3.00-3.50
<b>August</b>		
4	3.50-4.00	2.50-3.50
7	3.50-4.50	2.50-3.50
11	3.50-4.50	2.50-3.50
14	3.50-3.75	2.50-2.75
18	3.50-4.00	2.50-3.00
21	3.50	2.50
25	3.50	2.50
28	3.50-4.00	2.50
<b>September</b>		
2	4.00-4.50	2.50-2.75
4	Too Few	Too Few
8	Too Few	Too Few
11	5.00	2.50
15	4.50-5.00	2.00-3.00
18	Too Few	Too Few
22	Too few	Too few

# VIRGINIA SHIPPING POINT PRICES

## CABBAGE (ROUND GREEN TYPE)

### 2002 Season

	<b>1-3/4 Bushel Cartons Medium</b>	<b>50-Lb Sacks Medium/Large</b>
<b>July</b>		
18	8.00-9.00	7.50-8.00
22	8.50-9.00	7.50-8.00
25	8.00-9.00	7.00-8.00
29	8.00-8.50	7.00-7.50
<b>August</b>		
1	6.50-7.50	5.50-6.50
5	6.00-6.50	5.00-5.50
8	6.00-6.50	5.00-5.50
12	5.50-6.00	4.50-5.00
15	5.00-5.50	4.00-4.50
19	Too few	Too few
22	Too few	Too few
26	Too few	Too few
29	Too few	Too few
<b>September</b>		
3	5.00	4.00
5	5.00	4.00
9	5.00	4.00
12	5.00	4.00
16	5.00	4.00
19	5.00	4.00
23	Too few	Too few

# VIRGINIA SHIPPING POINT PRICES

## CUCUMBERS (SUMMER)

July	Medium		Fair Quality		Cartons 24s	
	1-1/9 Bushel Cartons		1-1/9 Bushel Cartons		2003	2002
	2003	2002	2003	2002	2003	2002
1	20.00-22.00	18.00-20.00	10.00-12.00	8.00-10.00	6.00-7.00	5.00-6.00
2	20.00-22.00	18.00	10.00-12.00	8.00-10.00	6.00-7.00	5.00-6.00
3	20.00	14.00-16.00	10.00-12.00	7.00-8.00	6.00	4.00-5.50
4	Holiday	Holiday	Holiday	Holiday	Holiday	Holiday
5	Weekend	No Report	Weekend	No Report	Weekend	No Report
6	Weekend	Weekend	Weekend	Weekend	Weekend	Weekend
7	16.00-18.00	Weekend	8.00-10.00	Weekend	5.00-6.00	Weekend
8	14.00-16.00	18.00	8.00	7.00-8.00	5.00-6.00	5.00-6.00
9	14.00-16.00	18.00	8.00	7.00-8.00	5.00-6.00	5.00
10	12.00-14.00	16.00	6.00-7.00	6.00-7.00	4.00-5.00	5.00
11	12.00	14.00-16.00	5.00-7.00	6.00-7.00	4.00-5.00	5.00
12	Weekend	12.00-14.00	Weekend	6.00-7.00	Weekend	4.00-5.00
13	Weekend	Weekend	Weekend	Weekend	Weekend	Weekend
14	12.00	Weekend	5.00-7.00	Weekend	4.00-5.00	Weekend
15	12.00	12.00-14.00	5.00-6.00	4.00-6.00	4.00-5.00	3.00-3.50
16	12.00	12.00	5.00-6.00	4.00-6.00	4.00-5.00	3.00
17	12.00	8.00-10.00	5.00-6.00	4.00-5.00	4.00-5.00	3.00
18	12.00	8.00	5.00-6.00	4.00-5.00	4.00-5.00	2.50-3.00
19	Weekend	8.00	Weekend	4.00-5.00	Weekend	2.50-3.00
20	Weekend	Weekend	Weekend	Weekend	Weekend	Weekend
21	12.00	Weekend	5.00-6.00	Weekend	4.00-5.00	Weekend
22	12.00	7.00-8.00	5.00-6.00	3.50-5.00	4.00-5.00	2.00
23	10.00-12.00	7.00-8.00	5.00-6.00	3.50-5.00	4.00-5.00	2.00
24	10.00-12.00	7.00-8.00	5.00-6.00	3.50-5.00	3.00-4.00	2.00
25	10.00	Too Few	5.00	Too Few	3.00-3.50	Too Few
26	Weekend	Too Few	Weekend	Too Few	Weekend	Too Few
27	Weekend	Weekend	Weekend	Weekend	Weekend	Weekend
28	8.00	Weekend	4.00-5.00	Weekend	3.00-3.50	Weekend
29	8.00	7.00-8.00	4.00-5.00	3.00-5.00	3.00-3.50	2.00
30	Too Few	7.00-8.00	Too Few	3.00-5.00	Too Few	2.00
31		7.00-8.00		3.00-5.00		1.50-2.00

# VIRGINIA SHIPPING POINT PRICES

## CUCUMBERS (FALL)

September	Medium		Fair Quality		Cartons 24s	
	1-1/9 Bushel Cartons		1-1/9 Bushel Cartons		2003	2002
	2003	2002	2003	2002	2003	2002
9	12.00-14.00	10.00-12.00	6.00-7.00	5.00-6.00	2.50-4.00	3.00-3.50
10	12.00-14.00	10.00-12.00	6.00-7.00	5.00-5.50	3.00-4.00	2.50-3.00
11	14.00	No Report	7.00	No Report	3.00-4.00	No Report
12	Too Few	10.00	Too Few	4.00-5.00	Too Few	2.25-3.00
13	Weekend	10.00	Weekend	4.00-5.00	Weekend	3.00-3.50
14	Weekend	Weekend	Weekend	Weekend	Weekend	Weekend
15	16.00-18.00	Weekend	10.00	Weekend	3.00-4.00	Weekend
16	18.00	8.00-10.00	10.00	4.00-5.00	3.00-4.00	3.00-3.50
17	Too Few	8.00	Too Few	4.00-5.00	Too Few	2.50-3.00
18	Too Few	8.00	Too Few	4.00	Too Few	2.25-3.50
19	Too Few	8.00	Too Few	4.00	Too Few	2.25-3.00
20	Weekend	8.00	Weekend	4.00	Weekend	2.00-3.00
21	Weekend	Weekend	Weekend	Weekend	Weekend	Weekend
22	18.00-20.00	Weekend	10.00-12.00	Weekend	6.00-7.00	Weekend
23	Too Few	7.00-8.00	Too Few	3.50-4.00	Too Few	2.00-3.00
24	14.00	7.00-8.00	6.00-8.00	3.50-4.00	Too Few	2.00-3.00
25	12.00-14.00	7.00-8.00	6.00-8.00	3.50-4.00	3.00-5.00	2.00-3.00
26	10.00-12.00	Too few	5.00-7.00	Too few	Too Few	Too Few
27	Weekend	10.00	Weekend	4.00-6.00	Weekend	2.50-3.00
28	Weekend	Weekend	Weekend	Weekend	Weekend	Weekend
29	10.00-12.00	Weekend	6.00-7.00	Weekend	4.00	Weekend
30	10.00	10.00	5.00-7.00	4.00-6.00	3.00-4.00	2.50-3.00
<b>October</b>						
1	No Report	10.00	No Report	4.00-5.00	No Report	2.50-3.00
2	8.00-10.00	No Report	5.00-6.00	No Report	3.00-4.00	No Report
3	8.00-10.00	8.00	5.00-6.00	3.50-4.50	3.00-4.00	2.00-2.50
4	Weekend	7.00-8.00	Weekend	3.50-4.00	Weekend	2.00-2.50
5	Weekend	Weekend	Weekend	Weekend	Weekend	Weekend
6	Too Few	Weekend	Too Few	Weekend	Too Few	Weekend
7		7.00-8.00		3.50-4.00		2.00-2.50
8		7.00-8.00		3.50-4.00		2.00-2.25
9		7.00-8.00		3.50-4.00		2.00-2.25
10		7.00-8.00		3.50-4.00		2.00-2.50
11		8.00		3.50-4.00		2.00-3.00

# VIRGINIA SHIPPING POINT PRICES

## GREEN BEANS, ROUND TYPE

### BUSHEL CARTONS/CRATES

<b>June</b>	<b>2003</b>	<b>2002</b>	<b>2001</b>	<b>2000</b>	<b>1999</b>
17		10.00-12.00			
18		*	12.00-12.85		
19		*	*	16.00	
20		*	*	*	
21		*	*	*	8.00-9.00
22		*	*	*	*
23	18.00-20.85	*	*	*	*
24	18.00-20.85	10.00	*	*	*
25	18.00-20.85	*	8.00-8.85	*	*
26	18.00-20.85	*	*	12.00	*
27	18.00-20.85	*	*	*	*
28	Weekend	*	*	*	10.00
29	Weekend	*	*	*	*
30	18.85-20.00	*	*	*	*
<b>July</b>					
1	18.85-20.85	12.00-14.00	*	*	*
2	16.85-18.00	*	7.00-8.00	*	*
3	16.00-18.00	*	*	10.00	*
4	Holiday	*	*	*	*
5	Weekend	*	*	*	*
6	Weekend	*	*	*	8.00
7	14.00-16.00	*	*	*	
8	14.00-14.85	18.00-20.00	*	*	
9	12.00-14.00	*	10.00-10.85	*	
10	12.00-14.00	*		8.00-10.00	
11	12.00-14.00	*			
12	Weekend	*			
13	Weekend	*			
14	12.00-14.00	*			
15	14.00-14.85	16.00-16.85			
16	14.00-14.85				
17	12.85-14.85				
18	Too Few				

\* Green Bean prices were reported on a weekly basis prior to 2003

# VIRGINIA SHIPPING POINT PRICES

## SQUASH

### 1/2 AND 5/9 BUSHEL CARTONS

#### 2003 Season

	<b>Zucchini</b>		<b>Yellow Straightneck</b>	
	<b>Small</b>	<b>Medium</b>	<b>Small</b>	<b>Medium</b>
<b>June</b>				
9	Too Few	Too Few	Too Few	Too Few
16	8.00-10.00	6.00-8.00	10.00-12.00	8.00-10.00
23	12.00	10.00	14.00	12.00
30	10.00	8.00	14.00-16.00	12.00-14.00
<b>July</b>				
7	6.00	4.00	10.00-12.00	8.00-10.00
14	6.00	4.00	10.00	8.00
21	Too Few	Too Few	Too Few	Too Few

#### 2002 Season

	<b>Zucchini</b>		<b>Yellow Straightneck</b>	
	<b>Small</b>	<b>Medium</b>	<b>Small</b>	<b>Medium</b>
<b>June</b>				
10	7.00-8.00	5.00-6.00	6.00	4.00-5.00
17	8.00	6.00	10.00-12.00	8.00-10.00
24	7.00-8.00	5.00-6.00	10.00	8.00
<b>July</b>				
1	6.00-7.00	4.00-5.00	8.00	6.00
8	6.00	4.00	8.00	6.00
15	Too Few	Too Few	Too Few	Too Few

#### 2001 Season

	<b>Zucchini</b>	<b>Yellow Straightneck</b>
	<b>Small</b>	<b>Small</b>
<b>June</b>		
11	5.00	Too Few
18	5.00	6.00
25	5.00-6.00	10.00-12.00
<b>July</b>		
2	Too Few	Too Few

# VIRGINIA SHIPPING POINT PRICES

## SWEET CORN

### CRATES - 4 DOZEN MINIMUM

#### 2003 Season

	<b>Yellow Type</b>	<b>White Type</b>
<b>July</b>		
7	6.00-6.85	6.00-8.00
14	8.00-8.35	9.00-10.35
21	10.00-10.35	11.00-11.35
28	10.00	11.00
<b>August</b>		
4	Too Few	Too Few

#### 2002 Season

	<b>Yellow Type</b>	<b>White Type</b>
<b>July</b>		
1	9.00-10.00	9.00-10.00
8	12.00-14.00	12.00-14.00
15	12.00	10.00-12.00
22	14.00	14.00
29	8.00	10.00
<b>August</b>		
5	6.00-7.00	6.00-7.00
12	Too Few	Too Few

#### 2001 Season

	<b>Yellow Type</b>	<b>White Type</b>
<b>July</b>		
2	8.00-9.00	8.00-9.00
9	8.00	8.00
16	5.00-6.00	5.00-6.00
23	5.00-6.00	6.00-8.00
30	6.00	8.00
<b>August</b>		
6	Too Few	Too Few

## VIRGINIA SHIPPING POINT PRICES

### TOMATOES (MATURE GREEN, 85% US ONE OR BETTER)

#### 25-LB CARTONS

	Extra Large (5x6)		Large (6x6)		Medium (6x7)	
	2003	2002	2003	2002	2003	2002
<b>July</b>						
16	13.20	10.95	12.20	8.95	11.20	6.95
17	13.20	10.95	12.20	8.95	11.20	6.95
18	11.20	10.95	11.20	8.95	11.20	6.95
21	11.20	Weekend	11.20	Weekend	11.20	Weekend
22	10.20-11.20	8.95-10.95	11.20	7.95-8.95	11.20	6.95-7.95
23	10.20	8.95-9.95	11.20	7.95	11.20	6.95-7.95
24	10.20	8.95	11.20	7.95	11.20	6.95-7.95
25	10.20-11.20	Too Few	11.20	Too Few	11.20	Too Few
28	Price Open	Weekend	Price Open	Weekend	Price Open	Weekend
29	13.20	8.95	13.20	7.95	13.20	6.95-7.95
30	Too Few	8.95	Too Few	7.95	Too Few	6.95-7.95
31	13.20	8.95	13.20	7.95	13.20	6.95-7.95
<b>August</b>						
1	13.20	8.95	13.20	7.95	13.20	6.95-7.95
4	Price Open	Weekend	Price Open	Weekend	Price Open	Weekend
5	Too Few	Price Open	Too Few	Price Open	Too Few	Price Open
6	15.20-16.20	7.95	15.20-16.20	7.95	15.20-16.20	7.95
7	Too Few	7.95-8.95	Too Few	7.95	Too Few	7.95
8	16.20-18.20	7.95-8.95	16.20-18.20	7.95	13.20-16.20	7.95
11	16.20	Weekend	16.20	Weekend	16.20	Weekend
12	16.20-19.20	8.95	16.20-19.20	7.95	15.20-16.20	7.95
13	15.20-16.20	8.95	15.20-16.20	7.95	15.20-16.20	7.95
14	15.20-16.20	8.95	15.20-16.20	7.95	15.20-16.20	7.95
15	16.20	7.95-8.95	16.20	7.95	16.20	7.95
18	15.20-16.20	Weekend	15.20	Weekend	13.20-15.20	Weekend
19	15.20-17.20	7.95-8.95	15.20	7.95	11.20-13.20	7.95
20	Too Few	7.95-8.95	Too Few	7.95	Too Few	6.95-7.95
21	15.20-16.20	7.95	14.20	7.95	10.20-11.20	6.95
22	15.20-16.20	7.95	14.20-15.20	6.95-7.95	11.20	5.95-6.95
25	Too Few	Weekend	Too Few	Weekend	Too Few	Weekend
26	Too Few	7.95-8.95	Too Few	7.95	Too Few	6.95-7.95
27	13.20	7.95	11.20	6.95-7.95	7.20-8.20	5.95-7.95
28	Too Few	Too Few	Too Few	Too Few	Too Few	Too Few
29	Too Few	Too Few	Too Few	Too Few	Too Few	Too Few

## VIRGINIA SHIPPING POINT PRICES

### TOMATOES (MATURE GREEN, 85% US ONE OR BETTER)

#### 25-LB CARTONS

September	Extra Large (5x6)		Large (6x6)		Medium (6x7)	
	2003	2002	2003	2002	2003	2002
1	Holiday	Weekend	Holiday	Weekend	Holiday	Weekend
2	9.20-10.20	Holiday	8.20	Holiday	6.20	Holiday
3	9.20	7.95	7.20-8.20	6.95	5.20-6.20	5.95
4	Too Few	7.95	Too Few	6.95	Too Few	5.95-6.95
5	Too Few	7.95	Too Few	6.95-7.95	Too Few	5.95-6.95
8	Price Open	Weekend	Price Open	Weekend	Price Open	Weekend
9	12.20-13.20	7.95	10.20	6.95	7.20	5.95-6.95
10	12.20-13.20	7.95	10.20	6.95-7.95	7.20	5.95-6.95
11	12.20-13.20	No Report	10.20	No Report	7.20	No Report
12	Too Few	7.95	Too Few	6.95-7.95	Too Few	5.95-6.95
15	Price Open	Weekend	Price Open	Weekend	Price Open	Weekend
16	13.20	Too Few	11.20-12.20	Too Few	9.20	Too Few
17	Too Few	7.95-8.95	Too Few	6.95-7.95	Too Few	5.95-6.95
18	Hurricane	Too Few	Hurricane	Too Few	Hurricane	Too Few
19	Hurricane	7.95-8.95	Hurricane	6.95-7.95	Hurricane	6.95
22	Too Few	Weekend	Too Few	Weekend	Too Few	Weekend
23	13.20	Price Open	11.20-12.20	Price Open	9.20	Price Open
24	13.20	8.95-9.95	11.20-12.20	7.95-8.95	9.20	6.95
25	13.20	Too Few	11.20-12.20	Too Few	9.20	Too Few
26	11.20-13.20	Too Few	11.20	Too Few	9.20	Too Few
29	Too Few		Too Few		Too Few	

**VIRGINIA SHIPPING POINT PRICES**  
**TOMATOES (PLUM, CHERRY AND GRAPE TYPE)**

<b>2003</b>	<b>Plum Type, Roma 25 Lb Cartons</b>	<b>Cherry Type Flats 12 1-Pt Baskets</b>	<b>Grape Type Flats 12 1-Pt Containers</b>
<b>July</b>			
18	20.20	9.20-11.20	16.20
21	19.20-20.20	9.20-10.20	16.20
22	19.20-20.20	9.20-11.20	16.20
23	19.20-20.20	9.20-10.20	16.20-17.20
24	18.20-20.20	9.20-10.20	15.20-16.20
25	18.20-19.20	9.20	15.20
28	Price Open	Price Open	Price Open
29	15.20-16.20	9.20-11.20	14.20-15.20
30	Too Few	Too Few	Too Few
31	13.20-15.20	11.20	11.20
<b>August</b>			
1	13.20-16.20	11.20	11.20
4	13.20-15.20	11.20-12.20	9.20-11.20
5	Too Few	Too Few	Too Few
6	15.20-16.20	11.20-13.20	11.20
7	Too Few	Too Few	Too Few
8	Too Few	Too Few	Too Few
11	15.20-16.20	15.20	13.20
12	15.20-16.20	15.20	13.20
13	15.20-16.20	14.20-15.20	13.20
14	15.20-16.20	14.20-15.20	13.20
15	15.20-16.20	14.20-15.20	13.20
18	13.20-15.20	14.20-15.20	11.20-13.20
19	13.20-15.20	13.20-15.20	10.20-13.20
20	Too Few	Too Few	Too Few
21	Too Few	Too Few	Too Few
22	13.20	13.20-15.20	Too Few
25	Too Few	Too Few	Too Few
26	Too Few	Too Few	Too Few
27	11.20-13.20	11.20-13.20	13.20-14.20
28	Too Few	Too Few	Too Few
29	Too Few	Too Few	Too Few

**VIRGINIA SHIPPING POINT PRICES**  
**TOMATOES (PLUM, CHERRY AND GRAPE TYPE)**

<b>2003</b>	<b>Plum Type, Roma 25 Lb Cartons</b>	<b>Cherry Type Flats 12 1-Pt Baskets</b>	<b>Grape Type Flats 12 1-Pt Containers</b>
<b>September</b>			
1	Holiday	Holiday	Holiday
2	9.20-11.20	9.20-11.20	11.20-13.20
3	9.20	9.20	9.20-11.20
4	Too Few	Too Few	Too Few
5	Too Few	Too Few	Too Few
8	9.20-11.20	6.20-8.20	7.20-9.20
9	9.20-11.20	7.20-8.20	7.20-9.20
10	9.20-11.20	7.20-8.20	8.20-9.20
11	11.20	7.20	7.20-9.20
12	Too Few	Too Few	Too Few
15	Price Open	Price Open	Price Open
16	Too Few	7.20	8.20-11.20
17	Too Few	Too Few	Too Few
18	Too Few	Too Few	Too Few
19	Too Few	Too Few	Too Few
22	Too Few	Too Few	Too Few
23	13.20	8.20-11.20	8.20-9.20
24	13.20-14.20	13.20-14.20	8.20-9.20
25	Too Few	Too Few	Too Few
26	Too Few	Too Few	Too Few
29	Too Few	Too Few	Too Few