



Join us...

## International Woodworking Fair (IWF)

Booth 8142

Atlanta, Georgia, August 24-27, 2016



The International Woodworking Fair (IWF) is one of the top trade shows in the world for the furniture manufacturing, architectural woodwork, custom and general woodworking industries.

The Virginia Economic Development Partnership (VEDP) and the Virginia Department of Agriculture and Consumer Services (VDACS) are exhibiting at IWF 2016 and invite Virginia forest products companies to join us.

Network with international industry

Meet and qualify customers face-to-face

Obtain leads on new buyers in real time, before other suppliers

Let Virginia's international trade representatives arrange meetings with targeted buyers



If you are exhibiting or planning to walk the show in Atlanta, let us help you maximize your international sales opportunities there:

- Receive leads on potential foreign buyers and partners at the show vetted by our VDACS international trade representatives
- Meet with U.S. Commercial Service staff from around the world to discuss your product's export potential in their respective markets.
- Meet one-on-one with a delegation of wood buyers from India being hosted at the show by the VDACS Office of International Marketing\*



For more information about our services and resources at IWF 2016, or to learn more about wood export, contact:

CAITLIN CLARK  
OFFICE OF INTERNATIONAL MARKETING  
(540) 461-1246  
CAITLIN.CLARK@VDACS.VIRGINIA.GOV



\*If not travelling to IWF, you may also meet with the Indian delegation during their stay in Virginia, Aug. 22-24. Contact Caitlin for information.