

Virginia Farm Business Development Program Grant Application

Applicant Name:	
Business Entity Name:	
Address:	
Phone:	
Email:	
Website:	

*If you operate a **farm business** engaged in agricultural or forestry production, please fill-in the sections below.*

Farm Business	
Commodities Produced: (e.g. cattle and calves, corn and soybeans)	
Production methods: (e.g. cow-calf operation, row crop production)	
How do you currently sell your products? (e.g. feeder calf sales, contract to elevator)	
Has the business operated for three or more years in the Commonwealth of Virginia?	<input type="checkbox"/> Yes <i>*Eligibility requirement.</i>

*If you operate a **small agribusiness** that processes agricultural or forest products, please fill-in the sections below.*

Agribusiness	
Products Produced: (e.g. packaged beef, wood pellets)	
Agricultural or forest raw materials: (e.g. fat steers, pulp wood)	
How do you currently sell your products? (e.g. direct to consumers at farmers market, wholesale to export distributor)	
Has the business operated for three or more years in the Commonwealth of Virginia?	<input type="checkbox"/> Yes <i>*Eligibility requirement.</i>
Does the business have twenty or fewer full-time equivalent employees?	<input type="checkbox"/> Yes <i>*Eligibility requirement for value-added agribusinesses only.</i>

I certify that I am an eligible grantee in accordance with the Virginia Farm Business Development Program Guidelines established by the Virginia Department of Agriculture and Consumer Services.

	Date:
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Grant Proposal

<p>1 <u>What business development activity would you like to undertake?</u></p>	<p>2 <u>What is the business purpose for the activity?</u></p>
<ul style="list-style-type: none"> <input type="checkbox"/> Business plan <input type="checkbox"/> Business restructuring <input type="checkbox"/> Succession planning <input type="checkbox"/> Feasibility study <input type="checkbox"/> Demand assessment <input type="checkbox"/> Marketing plan <input type="checkbox"/> Market channel coordination <input type="checkbox"/> Website design <input type="checkbox"/> Branding and marketing materials <input type="checkbox"/> Assessment and preparation for marketing certification <input type="checkbox"/> Assessment and preparation for food safety certification <input type="checkbox"/> Assessment and preparation for conservation certification <input type="checkbox"/> Assessment and preparation for animal welfare certification <input type="checkbox"/> Product label development and design <input type="checkbox"/> Recipe development and certification <input type="checkbox"/> Other: 	<ul style="list-style-type: none"> <input type="checkbox"/> Risk management <input type="checkbox"/> Diversification <input type="checkbox"/> Growth <p>Please explain:</p>
<p>3 <u>Why is the activity advantageous at this time?</u></p>	
<p>4 <u>What is your 1-year business goal?</u></p>	
<p>5 <u>What is your 5-year business goal?</u></p>	
<p>6 <u>Are you currently working with a technical advisor?</u> (e.g. Extension agent, lawyer, SBDC, VSU Small Farm Outreach, etc.)</p>	<ul style="list-style-type: none"> <input type="checkbox"/> No <input type="checkbox"/> Yes <p>Please explain the purpose of that work:</p>