## ANNUAL REPORT

for the Virginia Apple Board

Fiscal Year 2023-2024

Date Due: November 1, 2024

- I. Introduction
- II. Financial Summary
- III. Board Meetings and Attendance

In 2003, Virginia apple growers voted to discontinue collecting the apple excise tax. Just one year later, a segment of the industry began work to reestablish the excise tax as a way to fund several important programs. A referendum was held in 2005 and the growers voted to reinstate the excise tax. The new code reflected a change in the way the assessment would be calculated. The assessment will only be collected on those growers who produce 5,000 bushels or more per year on a 5-year average. The rate collected will be .025 cents per bushel and the money will be divided between the U.S. Apple Association, the Virginia State Horticultural Society, the Virginia Apple Research Program, administration and reserve. This funding will continue to keep Virginia growers relevant in the national and international marketplace. The Virginia Department of Taxation will be responsible for collecting the taxes and transferring them to the Virginia Department of Agriculture. The money will be held by VDACS in cost code 646. In FY 2017, the industry requested the General Assembly change the Board composition, reducing the membership from 3 members per district to 2 members per district, partially due to the Board only meeting 1 time per year, but also the number of eligible Board members in District 2 has declined significantly.

The 2023-2024 Virginia Apple Board meeting was held on Tuesday, January 23, 2024 in Staunton. During the meeting, the Board voted to send 40% of the revenue collected to the U.S. Apple Association, 20% to the Virginia State Horticultural Society, 20% to the Virginia Agricultural Research Program, and 10% to the administration fund. The reserve fund met the \$125,000 maximum, thus 10% of the collections could not be put towards the reserve. The balance was distributed equally between U.S. Apple Association, Virginia State Horticultural Society, and Virginia Agricultural Research Program. The administrative funds are within the Apple Board Fund at the Virginia Department of Agriculture.

The Apple Board allocated funding for Flair Communication to provide website services and social media services. Flair communication manages the Virginia Apple Industry website (<a href="www.virginiaapples.net">www.virginiaapples.net</a>) in addition to highlighting orchard events, recipes, news and general information on the Virginia Apple Industry Facebook page.

The Apple Board decided to revamp the Virginia Grown Apple Poster and unanimously approved a grant of up to \$5,000 to the Virginia State Horticulture Society to recreate this poster, as well as making copies to distribute as requested.

The Apple Board unanimously approved the adoption of the Electronics Meeting Policy to meet the future needs of the board if the need arises.

The next meeting is scheduled for January 14, 2025 in Staunton, Virginia.

## Financial Summary

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COST	Code	646

Cost Code 646	
Cash Balance: 6/30/2023	\$94,900.29
Assessment Receipts: 7/1/2023 – 6/30/2024	\$83,006.29
Total Cash Balance & Receipts:	\$177,906.58
Transfer to cc 647 – Reserve	\$0
Transfer to cc 648 - Admin	\$0
Total Actual Expenditures (from VDACS Financial Analysis)	\$94,900.28
Cash Balance: June 30, 2024	\$83,006.30
Cost Code 647 - Reserve	
Cash Balance: 6/30/2023	\$125,000.00
Other receipts	\$0
Total Balance	\$125,000.00
Deduct Total Actual Expenditures (from VDACS Financial Analysis)	\$0
Cash Balance: June 30, 2024	\$125,000.00
Cost Code 648 – Administration	
Cash Balance: 6/30/2023	\$85,329.20
Transfer from cc 646	\$0
Other Receipts - Interest	\$10,186.31
Total Balance	\$95,515.51
Deduct Total Actual Expenditures (from VDACS Financial Analysis)	\$10,533.96
Cash Balance: June 30, 2024	\$84,981.55

## **Board Meetings and Member Attendance**

## **January 23, 2024**

Marshall Saunders, Chair Yes
Heather McKay Yes
Ben Snapp Yes
Patrick Ryan Yes
Shannon Showalter Yes
Bethany Schaepler Yes

Total 6