

Use the space below to estimate and record your human resources input expenses for all family members and hired labor. Make these estimates as realistic as possible—use your research about industry standards and tax rates as well as your own compensation goals.

| | Position/Job 1 | Position/Job 2 | Position/Job 3 | Position/Job 4 |
|---|-------------------|-------------------|-------------------|-------------------|
| Job title/description | | | | |
| Name | | | | |
| Wages/salary/fees (\$/hour) | | | | |
| Benefits (health care, retirement) | | | | |
| Taxes | | | | |
| Insurance (workers compensation) | | | | |
| Other | | | | |
| Total labor expenses (a) | | | | |
| Total hours worked (b) | | | | |
| Total labor expenses/hour (a) / (b) | | | | |