

Farm Goals Worksheet # 3

	Short Term (1-3 years)	Medium Term (3-10 years)	Long Term (10+ years)
Infrastructure			
<i>Land</i>			
<i>Buildings</i>			
<i>Equipment</i>			
<i>Other</i>			
Ecological/Landscape			
<i>Cropland</i>			
<i>Grassland</i>			
<i>Woodland</i>			
<i>Wetlands/Ponds, etc.</i>			
<i>Water courses</i>			
People			
<i>Skills</i>			
<i>Labor</i>			
<i>Communication</i>			
<i>Family/Quality of Life</i>			
Financial			
<i>Production/Enterprise</i>			
<i>Cash Flow</i>			
<i>Debt/Asset</i>			
<i>Marketing</i>			

Example Farm Goals Worksheet

	Short Term (1-3 years)	Medium Term (3-10 years)	Long Term (10+ years)
Infrastructure			
<i>Land</i>	<i>Maintain all leased land</i>		<i>Transfer land to daughter</i>
<i>Buildings</i>	<i>Repair barn roof</i>	<i>New hay shed</i>	
<i>Equipment</i>	<i>Replace tractor</i>	<i>Purchase ridge-till equipment</i>	
<i>Other</i>	<i>Concrete compost pad</i>		
Ecological/Landscape			
<i>Cropland</i>	<i>Develop rotations for all land</i>	<i>Retire erodible land to grass</i>	
<i>Grassland</i>	<i>re-seed back pasture</i>		
<i>Woodland</i>	<i>Increase wildlife, deer</i>		
<i>Wetlands/Ponds, etc.</i>	<i>Fence ponds</i>		
<i>Water courses</i>	<i>Add buffer strips to stream</i>		
People			
<i>Skills</i>	<i>Attend borrower's training</i>	<i>Learn Fin-pak, use at home</i>	
<i>Labor</i>	<i>Hire one person during summer</i>	<i>Begin retirement, cut back hours</i>	
<i>Communication</i>	<i>Have monthly meetings with family</i>		
<i>Family/Quality of Life</i>	<i>Set family goals sheet</i>		
Financial			
<i>Production/Enterprise</i>	<i>Diversify crops</i>		
<i>Cash Flow</i>	<i>Monthly cash flow of xx\$</i>		
<i>Debt/Asset</i>	<i>Reduce debt by xx%</i>		
<i>Marketing</i>	<i>Direct market beef locally</i>		