Features and Benefits:
Virginia has an apple for every reason and every season. Twelve major apple varieties are grown in Virginia, and each variety has its own unique characteristics.

Virginia’s Red and Golden Delicious varieties are the all-time favorites. In addition, our Red Delicious apples are extremely sweet and juicy. Virginia’s York, Fuji, Winesap, Rome, Stayman, Gala, Ginger Gold, Granny Smith and Pink Lady apples are delicious as a snack or for apple pies, cakes, fried apples, syrup, cider, sauce and apple butter.

Because of their proximity to major markets, Virginia apples are more economical to transport. Wide variety and nearly year-round availability make Virginia one of the top apple producing states in the nation.

Major Varieties: Red Delicious, Golden Delicious, York, Rome, Stayman, Winesap, Granny Smith, Jonathan, Gala, Ginger Gold, Fuji and Pink Lady

Pack Size: Box (42 pounds), Tray Pack, Bulk, Bins, and Assorted Consumer Bags


Trends: On the average, apple production in Virginia is approximately 350 million pounds a year. Virginia growers continue to plant new apple trees and eliminate old orchards that have become non-productive. The use of dwarf, semi-dwarf and spur type trees continues to climb. These rootstocks comprise more than 70 percent of all trees. Virginia continues to increase its plantings of Fuji, Gala and Pink Lady. Virginia growers are constantly seeking new and exciting varieties that meet consumer demand. With this forward-looking approach, Virginia growers are well positioned to meet the future needs of buyers and consumers.

Key to Abbreviations:
CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Availability

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Shippers:

**AYERS ORCHARDS**
72 McAyers Road
Cana, VA 24317
Contact: Donald C. Ayers
Bus: 276.755.4126
Fax: 276.755.2082
Website: www.ayersorchard.com
E-mail: vaappleman@aol.com
Region: 4
TRAN, CS
Other commodities: Cherries, peaches

**B & B PRODUCE**
12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441, Fax: 276.755.4447
Region: 4
CS, LTL, TRAN
Varieties: Red Delicious, Golden Delicious, Stayman, Granny Smith, Gala
Other commodities: Peaches, sweet corn, pumpkins, tomatoes, cantaloupes, watermelons

**BERRIER ORCHARD**
74 Valentine Leonard Road
Cana, VA 24317
Contact: Ricky Berrier
Bus: 276.755.1289, Fax: 276.755.2398
E-mail: rickyberrier@yahoo.com
Varieties: Red and Golden Delicious, Stayman, Granny Smith, Gala
Brand: Berrier Orchard
Region: 4
CS, LTL, EX, TRAN, GAP
Other commodities: Peaches, nectarines, blackberries

**BOWMAN FRUIT SALES, L.L.C.**
17581 Mechanicsville Road
Timberville, VA 22853
Contact: Jaime Williams
Bus: 800.296.2775
Fax: 540.896.3708
E-mail: jwilliams@turkeyknobapples.com
Website: www.turkeyknobapples.com
Varieties: Red Delicious, Golden Delicious, Gala, Ginger Gold, Fuji, Stayman, Rome, Virginia Gold, Pink Lady, Granny Smith, Albemarle Pippin
Brand Names: Turkey Knob, Old Virginia, Peak of Virginia, Skyline, America’s Finest
Region: 5
CA, CS, EX, LTL, TRAN, GAP
## Apples

<table>
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<tr>
<th>Company Name</th>
<th>Address</th>
<th>Contact Person</th>
<th>Phone</th>
<th>Fax</th>
<th>Email</th>
<th>Website</th>
<th>Varieties</th>
<th>Brands</th>
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<th>Other Commodities</th>
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<tr>
<td><strong>BRYANT ORCHARDS</strong></td>
<td>2333 Blacksburg Road, Fincastle, VA 24090</td>
<td>Jimmy Bryant</td>
<td>540.529.2923</td>
<td></td>
<td></td>
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<td>Red Delicious, Golden Delicious, Gala, Pink Lady, Stayman, Honey Crisp, Rome</td>
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<td>CS, LTL, PAL, TRAN</td>
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<tr>
<td><strong>CROWN ORCHARD CO.</strong></td>
<td>5861 Piedmont Apple Lane, Covesville, VA 22931</td>
<td>Henry M. Chiles</td>
<td>434.977.0619</td>
<td>434.979.6277</td>
<td><a href="mailto:henry@crownorchard.com">henry@crownorchard.com</a></td>
<td><a href="http://www.crownorchard.com">www.crownorchard.com</a></td>
<td>Red Delicious, Golden Delicious, Rome, Stayman, York, Granny Smith, Jonathan, McIntosh, Gala, Fuji, Jonagold, Pink Lady</td>
<td>Crown Orchard, Still House, Spring Valley</td>
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<tr>
<td><strong>DAVID DODD SALES</strong></td>
<td>3276 Cub Creek Road, Roseland, VA 22967</td>
<td>David J. Dodd</td>
<td>434.277.8616</td>
<td>434.277.8617</td>
<td><a href="mailto:daviddoddco@aol.com">daviddoddco@aol.com</a></td>
<td></td>
<td>Red Delicious, Golden Delicious, Rome, Stayman, York, McIntosh</td>
<td>Hill's Orchard</td>
<td>5</td>
<td>CA, EX, TRAN, CS, MEX, LTL</td>
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<tr>
<td><strong>FITZGERALD'S ORCHARDS</strong></td>
<td>728 Harper's Creek Lane, Tyro, VA 22976</td>
<td>Tommy Fitzgerald</td>
<td>434.277.5798</td>
<td>434.277.8248</td>
<td><a href="mailto:fitzapple@ncwildblue.com">fitzapple@ncwildblue.com</a></td>
<td></td>
<td>Red Delicious, Golden Delicious, Granny Smith, Gala, Pink Lady, Rome, Stayman</td>
<td>Fitzgerald, Harpers Creek</td>
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<tr>
<td><strong>GLOIZE, L.C., FRED L.</strong></td>
<td>P. O. Box 2077, Winchester, VA 22604</td>
<td>Philip B. Glaize, Jr.</td>
<td>540.662.6251</td>
<td>540.667.3464</td>
<td><a href="mailto:phil@glaizeapples.com">phil@glaizeapples.com</a></td>
<td></td>
<td>Red Delicious, Golden Delicious, Rome, Stayman, York, Granny Smith, Empire, Fuji, Ginger Gold, Gala, Winesap, Pink Lady</td>
<td>Old Home, Crescent</td>
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<tr>
<td><strong>H. C. HAROLD ORCHARD</strong></td>
<td>5824 Willis Gap Road, Ararat, VA 24053</td>
<td>H. C. Harold</td>
<td>276.251.5445</td>
<td></td>
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<td>Red and Golden Delicious, Rome, Stayman, Rambo, Lodi</td>
<td></td>
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<tr>
<td><strong>HILL'S ORCHARD</strong></td>
<td>13715 Fancy Gap Highway, Cana, VA 24317</td>
<td>Willie F. Hill or Bethany Hill</td>
<td>276.755.3751 or 276.755.3244</td>
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<td>Red Delicious, Golden Delicious, Granny Smith, Stayman, York, Empire, Gala</td>
<td>Hill's Orchard</td>
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<td>EX, TRAN, LTL, CS</td>
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<tr>
<td><strong>HORTON'S PRODUCE, INC.</strong></td>
<td>44 Winding Ridge Road, Hillsville, VA 24343</td>
<td>Blake Horton</td>
<td>276.728.9962</td>
<td>276.727.4446</td>
<td><a href="mailto:hortonsproduce@embarqmail.com">hortonsproduce@embarqmail.com</a></td>
<td></td>
<td>Red Delicious, Golden Delicious, Stayman, Granny Smith, Gala</td>
<td></td>
<td>4</td>
<td>E-mail: <a href="mailto:hortonsproduce@embarqmail.com">hortonsproduce@embarqmail.com</a></td>
</tr>
<tr>
<td><strong>SAUNDERS BROTHERS, INC.</strong></td>
<td>2717 Tyre Brook Highway, Piney River, VA 22964</td>
<td>Bennett Saunders</td>
<td>434.277.5455</td>
<td>434.277.8010</td>
<td><a href="mailto:bennett@saundersbrothers.com">bennett@saundersbrothers.com</a></td>
<td><a href="http://www.saundersbrothers.com">www.saundersbrothers.com</a></td>
<td>Gala, Fuji, Pink Lady</td>
<td>Saunders Brothers</td>
<td>5</td>
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<tr>
<td><strong>SILVER CREEK AND SEAMAN ORCHARD, INC.</strong></td>
<td>5529 Crabtree Falls Highway, Tyro, VA 22976</td>
<td>Richard Seaman</td>
<td>434.277.5824</td>
<td>434.277.9057</td>
<td><a href="mailto:anneskidd@gmail.com">anneskidd@gmail.com</a></td>
<td></td>
<td>Red Delicious, Golden Delicious, Gala, Ginger Gold, Rome, Fuji, Granny Smith, Pink Lady, York, Jonathan</td>
<td></td>
<td>5</td>
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SOUTHWEST VIRGINIA FARMERS' MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, peaches, nectarines, blueberries

TIMBER RIDGE FRUIT FARM, LLC
311 Muse Road
Gore, VA 22637
Contact: Cordell Watt
Bus: 540.858.3207, 3217
Fax: 540.858.2888
E-mail: trifllc@hughes.net
Varieties: Red Delicious, York, Golden Delicious, Stayman, Rome, Greening, Fuji, Ginger Gold, Braeburn, Gala, Cameo, Pink Lady, Granny Smith, Winter Banana, Summerfield, Ida Red, Fortune
Brand: Timber Ridge
Region: 5
CA, CLR, EX, TRAN, CS, PC
Other commodities: Peaches

W & W PRODUCE
16112 Jeb Stuart Highway
Stuart, VA 24171
Contact: Darrell Worley
Bus: 276.694.4602
Fax: 276.694.4604
TLT, LT, SC, TRAN, GAP
Varieties: Red Delicious, Golden Delicious, Stayman, Winesap, Granny Smith, Mutsu
Region: 4
Other commodities: Peaches

WILLIAMS FARMS, INC.
5175 West Lee Highway
Wytheville, VA 24382
Contact: Bobby Williams
Bus: 276.686.4851
Home: 276.686.4359
Varieties: Red Delicious, Golden Delicious, Stayman, Granny Smith, Gala
Region: 4
CS, LTL, TRAN
Other commodities: Peaches, pumpkins

WOODS PRODUCE CO.
131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Varieties: Red Delicious, Golden Delicious, Stayman, Granny Smith, Gala
Region: 4
CS, LTL, TRAN, GAP, PAL, TL
Other commodities: Cabbage, peppers, cantaloupes, potatoes, squash, tomatoes, pumpkins
Asian Pears

Features and Benefits:
Virginia's Asian pears are extra sweet and juicy. Their crisp texture is a result of the rich clay soils and hot days along with plenty of water. Asian pears should be picked ready-to-eat and should keep one or more months with refrigeration. Size, shape and skin coloring vary with variety and sizes range from 5-ounce fruits to jumbos weighing one pound and more.

Many Asian pears are being produced under “Virginia certified organic” labeling. These Asian pears command a premium retail price for this quality as consumers are buying more organic fruits and vegetables.

Varieties: August to October:
Shinsui, Hosui, Kosui, New Century, 20th Century, Autumn Sweet, Arriang, Shinko, Shin Li

Pack Size: 10 lb. one layer tray boxes with counts from 12 to 25

Grade: U.S. No.1

Trends: Although Asian pear orchards are young, a moderate increase in production is expected each year. Additional Asian pear trees have been planted and will be coming into production within a few years.

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TL-Truck load
TRAN-Can arrange transportation

Availability

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Shippers:
MOUNTAIN VIEW ORCHARD
1727 Stonebridge Road
Alexandria, VA 22304
Contact: Stephanie or Tony Cheng
Bus: 703.887.4828
Fax: 703.823.8878
E-mail: scheng27@gmail.com
Region: 2
Varieties: Shinko, Hosui, 20th Century
CS, LTL
Other commodities: Peaches
**Features and Benefits:**
Produce departments snap to life with Virginia beans. Most are the round green type but Virginia producers also offer flat green beans and wax beans. Almost all Virginia beans are graded and hydro-cooled to assure maximum quality and longer shelf life. Limited supplies of hand picked may also be available.

**Varieties:** Round Green: Bronco, Hialeah, Seville, Strike; Wax: Goldenrod, Goldrush, Cherokee

**Pack Size:** Wire bound Bu. crates

**Trends:** Bean acreage has remained relatively stable during recent years.

**Availability**

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- PAL: Can palletize
- PC: Precool capability
- TL: Truck load
- TRAN: Can arrange transportation

**Shippers:**

**C & E FARMS, INC.**
Box 315
19319 Seaside Road
Cheriton, VA 23516
Contact: Justin or Bob Colson
Bus: 757.678.5097
Fax: 757.678.5718
E-mail: bobcolson@cefarms.com
Varieties: Green, wax and KY beans
Brand: Red Barn
Region: 1
CLR, HC, TRAN, CS, CA, LTL, GAP, GHP, EX

**CHESSER, FRED S. AND COMPANY, INC.**
P. O. Box 215
Temperanceville, VA 23442
Contact: Fred Darby
Bus: 800.852.6398
Fax: 757.824.0651
E-mail: fscco@verizon.net
Brand: C & C
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, MEX
Other commodities: Cabbage, cucumbers, eggplant, peppers, squash

**DODD S ACRES FARM**
3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
E-mail: doddsacresfarm@earthlink.net
CS, PAL, LTL, ICE
Other commodities: Vine ripe tomatoes, Roma tomatoes, squash, bell peppers, hot peppers, eggplant

**HEARNE, WILLIAM P. PRODUCE COMPANY, INC.**
160 Farmers Market Road
Salisbury, MD 21804
With growers in Virginia
Contact: Jeff Williams
Bus: 410.742.1552
Fax: 410.749.6107
E-mail: jwilliams@hearneprod.com
Brand: Blue Ribbon
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS
Other commodities: Cabbage, cucumbers, eggplant, peppers, squash, tomatoes

**LIGHT S FARM, INC.**
2106 Worrell Memorial Road
Laurel Fork, VA 24352
Contact: James Light
Cell: 276.733.8737
E-mail: lightsfarmsinc@embarqmail.com
GAP, LTL, PAL, TL, TRAN,
Other commodities: Cabbage, pumpkins, broccoli

**NORTHAMPTON GROWERS PRODUCE SALES**
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCrane
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN,
Other commodities: Cabbage, cucumbers, eggplant, greens, peppers, spinach, squash, sweet corn, tomatoes

**PARKER FARMS**
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: seans@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, cabbage, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

**PRETTYMAN, C. J. JR., INC.**
P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, PC, ICE, LTL, TRAN
Other commodities: Cabbage, cucumbers, potatoes, squash

**WAYNES PRODUCE**
3469 Mineral Lane
Jarratt, VA 23867
Contact: Wayne Grizzard
Bus: 434.637.1127
Email: waynesproduce@yahoo.com
Region: 6
Varieties: Butterbeans
Other commodities: Pie pumpkins, sweet potatoes, squash
CS, GAP, LTL, PAL, TRAN
Berries

Features and Benefits:
Although Virginia’s berry industry is relatively small, several shippers have supplies available during the summer harvest season.

Types: Berries

Pack Size: Blackberries: 12/6oz or 12/½ pint clamshell flats

Grade: Blackberries: U.S. No. 1; U.S. No. 2

Trends: Relatively light production throughout the state is not expected to change dramatically in the foreseeable future.

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Shippers:

BERRIER ORCHARD
74 Valentine Leonard Road
Cana, VA 24317
Contact: Ricky Berrier
Bus: 276.755.1289
Fax: 276.755.2398
E-mail: rickyberrier@yahoo.com
Varieties: Blackberries
Brand: Berrier Orchard
Region: 4
CS, LTL, EX, TRAN, GAP
Other commodities: Apples, peaches, nectarines

COLE BERRY FARM
3067 Asbury Church Road
Vernon Hill, VA 24597
Contact: Joey or Jeff Cole
Business: 434.476.6919
Cell: 434.579.1110
Fax: 434.476.6919
Varieties: Blackberries
Brand: Cole Berry Farm
Region: 3
PC, TRAN, LTL, CS
Other commodities: Concord grapes

SOUTHWEST VIRGINIA FARMERS’ MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvfarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, peaches, nectarines, apples

WESTMORELAND BERRY FARM
1235 Berry Farm Lane
Oak Grove, VA 22443
Contact: Kane Lloyd
Bus: 804.224.9171
Fax: 804.224.8967
E-mail: kanelloyd@westmorelandberryfarm.com
Website: www.westmorelandberryfarm.com
Varieties: Blackberries
Region: 2
CS, PAL, LTL
Other commodities: Peaches, asparagus, tomatoes, apples
**Features and Benefits:**

Broccoli has become a major crop for Virginia with most of the commercial acreage located in Virginia's Northern Neck and in the mountains of Southwest Virginia. The moderate influences of the Chesapeake Bay as well as the cool nights and warm days in the mountains of Southwest Virginia provide ideal conditions for growing excellent broccoli. This, coupled with good varietal selection and modern production practices, gives producers the tools to grow broccoli that tops the standards. Post harvest handling is first class as all product is injected and topped with slurry ice to remove field heat and enhance shelf life.

**Pack Size:** RPCS, Cartons and Crates – Bunched and Crowns

**Grade:** U.S. Fancy and U.S. No 1

**Varieties:** Various Varieties including Windsor, Green Magic, Imperial, Gypsy

**Trends:** Broccoli acreage has trended up over the last several years.

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This trend will probably continue to increase as customers like the local flavor and proximity to market of Virginia broccoli.

**Shippers:**

**DOE RUN FARM**

402 Doe Run Road
Ararat, VA 24053
Contact: Buddy or Jeanie Puckett
Bus: 276.251.8287
Cell: 276.229.6605
E-mail: Doerunfarm2012@live.com
Region: 4
LTL, TL, TRAN, PAL
Other commodities: Pumpkins, cabbage, watermelons

**LIGHT'S FARM, INC.**

2106 Worrell Memorial Road
Laurel Fork, VA 24552
Contact: James Light
Cell: 276.735.8737
E-mail: lightsfarmsinc@embarqmail.com
GAP, LTL, PAL, TL, TRAN, GAP
Other commodities: Cabbage, pumpkins, green beans

**PARKER FARMS**

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Beans, cabbage, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

**SOUTHWEST VIRGINIA FARMERS’ MARKET**

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, sweet corn, cabbage, squash, greens, peppers, tomatoes, potatoes, apples, peaches, nectarines, blueberries
Features and Benefits:
Most Virginia cabbage is grown in the mountains of Southwest Virginia, where the cool nights and warm days are ideal for producing some of the best cabbage available anywhere. The moderating influences of the Chesapeake Bay and the Atlantic Ocean also create ideal growing conditions for cabbage on the Eastern Shore of Virginia.

Virginia cabbage is irrigated by modern systems, and it is carefully packed to ensure that there is no decay or mechanical scarring. Lower wrapper leaves are trimmed away, leaving an extremely marketable product. Proper ventilation during transportation ensures that the customer will receive cabbage of the highest quality. The sweet taste of Virginia’s cabbage is preferred for slaws and salads. It is an excellent source of roughage, vitamin C, thiamine and iron. Pre-cooling is available through some shippers.

Varieties: Eastern: Blue Bayou, Blue Vantage, Bravo; Western: Rio Verde, Green Boy, Market Prize, Ramada, Bronco, Atlantis; Red: Small quantity available.

Availability

Pack Size: 1¼ Bu. crates, 1.8 Bu. carton, 50 lb. mesh sacks
Grade: U.S. No. 1, U.S. No. 1 Green, U.S. No. 1 New Red

Trends: Cabbage acreage declined in the early ’90s but has stabilized over the past several years and is expected to remain at current levels.

Key to Abbreviations:
CA-Controlled Atmosphere storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

**ANDREWS FARMING CO.**
57 Industrial Park Drive
Hillsville, VA 24343
Contact: Keith Andrews
Bus: 276.236.7101
Fax: 276.236.1944
Region: 4
LTL, TRAN, CS, GAP
Commodities: Pumpkins, cabbage, potatoes

**APPALACHIAN SUSTAINABLE DEVELOPMENT**
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathleen Terry
E-mail: kterry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy

**BANKS FARM, INC.**
369 Windy Ridge Road
Hillsville, VA 24343
Contact: Larry Joe, Charlie Ray Banks
Bus: 276.728.2338 or 276.728.2048
Region: 4
LTL, TRAN
Other commodities: Pumpkins

**BOTTOMLEY EVERGREENS AND FARMS, INC.**
5071 Glade Valley Road
Ennice, NC 28623
With growers in Virginia
Contact: Blan and Mitchell Bottomley
Toll Free: 1.800.504.3347
Bus: 336.657.3347
Fax: 336.657.8088
E-mail: info@bottomleysevergreens.com
Region: 4
CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
Other commodities: Cantaloupes, watermelons, pumpkins, Christmas trees

**CHESSER, FRED S. & COMPANY, INC.**
P. O. Box 215
Temperanceville, VA 23442
Contact: Fred Darby
Bus: 800.852.6398
Fax: 757.824.0651
E-mail: fscco@verizon.net
Brand: C & C
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, MEX
Other commodities: Cucumbers, peppers, potatoes, squash

**DOE RUN FARM**
402 Doe Run Road
Ararat, VA 24053
Contact: Buddy or Jeannie Puckett
Bus: 276.251.8287
Cell: 276.229.6605
E-mail: Doerunfarm2012@live.com
Region: 4
LTL, TL, TRAN, PAL
Other commodities: Pumpkins, broccoli, watermelons

**HEARNE, WILLIAM P. PRODUCE COMPANY, INC.**
160 Farmers Market Road
Salisbury, MD 21804
With growers in Virginia
Contact: Jeff Williams
Bus: 410.742.1552
Fax: 410.749.6107
E-mail: jwilliams@hearneprod.com
Brand: Blue Ribbon
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS
Other commodities: Cucumbers, eggplant, peppers, squash, tomatoes

**HOLLAR AND GREENE PRODUCE COMPANY, INC.**
P. O. Box 3500
Boone, NC 28607
With growers in Virginia
Contact: Dale Greene
Home: 828.264.2177
Fax: 828.264.4413
Region: 4
CLR, EX, TRAN, LTL, CS
CABBAGE

HORTON’S PRODUCE, INC.
44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4996
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples, peaches, peppers, watermelons, tomatoes, cantaloupes

KIRBY FARMS, LLC
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
Brand: Kirby Farms
Region: 2
CLR, EX, PC, HC, ICE, LTL, CS, GAP
Other commodities: Broccoli, beans, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

LIGHT’S FARM, INC.
Contact: James Light
2106 Worrell Memorial Road
Laurel Fork, VA 24352
Cell: 276.733.8737
E-mail: lightsfarmsinc@embarqmail.com
GAP, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeño, poblano, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets

NORTHAMPTON GROWERS PRODUCE SALES
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Cucumbers, eggplant, greens, peppers, spinach, squash, sweet corn, tomatoes

PAINTER FARMS
2496 Pilot View Drive
Hillsville, VA 24343
Contact: Eldon, Robbie and David Painter
Business: 276.952.2388
E-mail: painter_92@hotmail.com
Region: 4
TRAN, LTL
Other commodities: Peppers, pumpkins

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

PRETTYMAN, C. J., JR., INC.
P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, PC, ICE, LTL, TRAN
Other commodities: Cucumbers, potatoes, squash

SNAKE CREEK FARMS, LLC
360 Windgate Drive
Fancy Gap, VA 24328
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekfarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Sweet corn, pumpkins, leeks, greens

SOUTHWEST VIRGINIA FARMERS’ MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, sweet corn, apples, squash, broccoli, greens, peppers, tomatoes, potatoes, peaches, nectarines, blueberries

VALLEY FARMING, LLC
3131 Koogler Road
Dayton, VA 22821
Contact: Clifford Rohrer
Bus: 540.896.6615
No Sunday calls, please
Brand: Valley Farming
Region: 5
CS, LTL
Other commodities: Potatoes, sweet onions, butternut squash

VIRGINIA PRODUCE, LLC
57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Pumpkins, gourds, squash, tomatoes, cucumbers, peppers, apples, sweet corn

WOODS PRODUCE CO.
131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, TRAN, GAP, PAL, TL
Other commodities: Apples, cantaloupes, peppers, potatoes, pumpkins, squash, tomatoes
Cantaloupes

Features and Benefits: Virginia growers produce mostly the Athena variety which was developed for its sweetness and good shelf life. These melons move into markets throughout the East Coast and sometimes into Canada. Virginia cantaloupes are well-netted, a sign of maturity. Growers are particularly careful to ship mature but not overly-ripe melons. Rich in vitamins A and C, Virginia cantaloupes are a summer favorite that have a terrific flavor and are good for you, too.

Varieties: Athena, All Starr, Odyssey, Seigersizi, Vienna, other various hybrids

Pack Size: Bulk bins, specialty packs

Grade: U.S. No. 1

Trends: Production is expected to remain constant in Virginia. Growers are utilizing plasticulture practices with trickle irrigation and rye strips to cut down on wind damage. The use of plastic and drip irrigation allows the grower to precisely deliver to the plants the optimal amount of water and micro-nutrients to produce delightful melons. Most all product is placed in cold storage prior to shipment to remove field heat resulting in enhanced shelf life.

Key to Abbreviations:
- CA-Controlled Atmosphere Storage
- CLR-Meets Canadian requirements
- CS-Cold storage
- EX-Export capabilities
- GAP-Good Agricultural Practices
- HC-Can hydrocool
- ICE-Can ice produce
- LTL-Will ship less than truckload
- MEX-Meets Mexican requirements
- PAL-Can palletize
- PC-Precool capability
- TL-Truck load
- TRAN-Can arrange transportation

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Shippers:

B & B PRODUCE
12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447
Region: 4
Other commodities: Peaches, sweet corn, pumpkins, tomatoes, watermelons

BOTTOMLEY EVERGREENS AND FARMS, INC.
5071 Glade Valley Road
Ennice, NC 28623
Contact: Blane and Mitchell Bottomley
Toll Free: 1.800.504.3347
Bus: 336.657.3347
Fax: 336.657.8088
E-mail: info@bottomleyevergreens.com
Region: 4
CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
Other commodities: Peppers, vine ripe tomatoes, watermelons

CUSTIS FARMS, INC.
P. O. Box 237
Nassawadox, VA 23413
Contact: Phil Custis or Wayne Byrum
Toll Free: 800.428.6361
Bus: 757.442.4121
Fax: 757.442.7052
E-mail: Support@custisfarms.com
Brand: Custis Farms, Inc.
Region: 1
PC, LTL, TRAN
Other commodities: Watermelons, pumpkins

HEART SEVENTEEN PRODUCE, INC.
915 Crittenden Road
P. O. Box 29
Handyville, VA 23070
Contact: Tommy Crittenden
Bus: 804.694.9743
FAX: 804.776.0444
E-mail: heart17produce@aol.com
Region: 2
CA, CS, LTL, PAL, TL, PC, TRAN
Other commodities: Peppers, vine ripe tomatoes, watermelons

HORTON’S PRODUCE, INC.
44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples, peaches, peppers, watermelons, tomatoes

KIRBY FARMS, LLC
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets, cabbage

LOIS’S PRODUCE, LLC
2149 Layton Landing Road
Colonial Beach, VA 22443
Contact: Lois or Gary Allensworth
Bus: 804.224.9809
Fax: 804.224.9809
E-mail: allensworth@wildblue.net
Website: www.loisproduce.com
Region: 2
CS, LTL, PAL, TL, TRAN
Other commodities: Vine ripe tomatoes, cherry tomatoes, watermelons

Features and Benefits:
Virginia growers produce mostly the Athena variety which was developed for its sweetness and good shelf life. These melons move into markets throughout the East Coast and sometimes into Canada. Virginia cantaloupes are well-netted, a sign of maturity. Growers are particularly careful to ship mature but not overly-ripe melons. Rich in vitamins A and C, Virginia cantaloupes are a summer favorite that have a terrific flavor and are good for you, too.

Varieties: Athena, All Starr, Odyssey, Seigersizi, Vienna, other various hybrids

Pack Size: Bulk bins, specialty packs

Grade: U.S. No. 1

Trends: Production is expected to remain constant in Virginia. Growers are utilizing plasticulture practices with trickle irrigation and rye strips to cut down on wind damage. The use of plastic and drip irrigation allows the grower to precisely deliver to the plants the optimal amount of water and micro-nutrients to produce delightful melons. Most all product is placed in cold storage prior to shipment to remove field heat resulting in enhanced shelf life.

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- TRAN-Can arrange transportation

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Cantaloupe

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cucumbers, eggplant, peppers, squash, sweet corn, vine ripe tomatoes, watermelons

Woods Produce Co.
131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, TRAN, PAL, TL, GAP
Other commodities: Apples, cabbage, peppers, potatoes, pumpkins, squash, tomatoes

REESE FARMS, INC.
8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donreese5@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Pumpkins, sweet corn, tomatoes, watermelons

WHITEFALL FARM
2825 White Fall Road
Gretna, Virginia 24557
Contact: A.J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Pumpkins, sweet corn, watermelons
Christmas Trees

Features and Benefits:
Virginia Christmas tree growers offer a wide selection of trees in a full range of sizes. Because of their proximity to East Coast markets, Virginia Christmas trees are harvested at the beginning and during the Christmas season so consumers can be assured of a fresh and healthy tree. Enjoy the best Virginia has to offer.


Trends: Christmas tree farming is a major agricultural industry in Virginia. Each year, 1.5 million Christmas tree seedlings are replanted on 25,000 acres of tree farms. The Christmas tree industry is now estimated to generate 14 million dollars a year in annual sales.

Key to Services:
A-Trees baled
B-Trees loaded
B&B-Ball & burlap
C-Transport arranged

Key to Species:
AP-Austrian Pine
BS-Blue Spruce
CF-Concolor Fir
DF-Douglas Fir
FF-Fraser Fir
HL-Hemlock
NS-Norway Spruce
RP-Red Pine
SP-Scotch Pine
VP-Virginia Pine
WP-White Pine
WS-White Spruce

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Shippers:

ANDREWS FARMING CO.
57 Industrial Park Drive
Hillsville, VA 24343
Contact: Keith Andrews
Bus: 276.236.7101
Fax: 276.236.1944
Region: 4
LTL, TRAN, CS, GAP
Commodities: Pumpkins, cabbage, potatoes

ANGEL WINGS CHRISTMAS TREE FARM
1928 Crooked Oak Road
Hillsville, VA 24343
Contact: Sharleen and Glen Sage
Bus: 276.398.3548
Cell: 276.266.5032
E-mail: sharleen@centurylink.net
Region: 4
Species: FF
Services: A, B, C, F, WR
Height: 4'-12'

BOTTOMLEY EVERGREENS AND FARMS, INC.
5071 Glade Valley Road
Ennisc, NC 28623
Contact: Blan and Mitchell Bottomley
Toll Free: 1.800.504.3347
Bus: 336.657.3347
Fax: 336.657.8088
E-mail: info@bottomleysevergreens.com
Region: 4
CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
Other commodities: Cantaloupes, watermelons, pumpkins

BUTTONWOOD FARM CHRISTMAS TREES
22042 Newlin Mill Road
Middleburg, VA 20117
Contact: Tad and Cathy Zimmerman
Phone: 540.687.3260
E-mail: zim@rstarmail.com
Website: www.buttonwoodfarm.org
Species: BS, CF, NS, WP, WS
Services: A, B, F, WR

CAROLINA FRASER FIR COMPANY, LLC
2617 Potato Creek Road
Mouth of Wilson, VA 24363
Contact: Cheris S. Shatley
Bus: 276.579.7733
Fax: 276.579.4060
E-mail: Cherie.Shatley@carolinafraser.com
Website: www.carolinafraser.com
Region: 4
FF: Approx. No. 40,000;
Height: 5'-9'; A, B, R, WR

FRANCISCO FARMS
343 Bethel Green Road
Staunton, VA 24401
Contact: Bill Francisco
Bus: 540.885.3008
Region: 5
Species:
WP: Approx. No. 500;
Height 6'-8'; A, B, B&B, C, D, E, F

HELSLEY'S CHRISTMAS TREES
210 Manor Drive
Edinburg, VA 22824
Contact: Larry and Robin Helsley
Region: 5
Species: BS: Approx. No. 30
Height: 5'-9'; F
DF: Approx. No. 500
Height: 5'-10'; F
NS: Approx. No. 200
Height: 5'-9'; F

J AND J TREELAND CENTER
2182 Harris Creek Road
Prospect, VA 23960
Contact: John A. Young
Bus: 434.574.6667
Fax: 434.574.5144
Region: 3
Species: WP, SP, BS, NS, DF, CF, WR
Services: R, WR

Features and Benefits:
Virginia Christmas tree growers offer a wide selection of trees in a full range of sizes. Because of their proximity to East Coast markets, Virginia Christmas trees are harvested at the beginning and during the Christmas season so consumers can be assured of a fresh and healthy tree. Enjoy the best Virginia has to offer.


Trends: Christmas tree farming is a major agricultural industry in Virginia. Each year, 1.5 million Christmas tree seedlings are replanted on 25,000 acres of tree farms. The Christmas tree industry is now estimated to generate 14 million dollars a year in annual sales.

Key to Services:
A-Trees baled
B-Trees loaded
B&B-Ball & burlap
C-Transport arranged

Key to Species:
AP-Austrian Pine
BS-Blue Spruce
CF-Concolor Fir
DF-Douglas Fir
FF-Fraser Fir
HL-Hemlock
NS-Norway Spruce
RP-Red Pine
SP-Scotch Pine
VP-Virginia Pine
WP-White Pine
WS-White Spruce

Availability

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</table>
J. R.'S TREE FARM
110 Pond Mountain Lane
White Top, VA 24292
Contact: Richard L. Blevins
Bus: 276.388.3933
Home: 276.388.3443
E-mail: sherryblevins37@yahoo.net
Region: 4
FF: Approx. No. 10,000;
Height 5’-10’; A, B, F, R, WR
WP: Approx. No. 1,000;
Height 6’-8’; A, B, F, R, WR

JENNINGS TREE FARM
2768 Stone Ridge Road
Austinsville, VA 24312
Contact: Monte Jennings
Bus: 276.728.9983
Cell: 276 613 2997
E-mail: montie@jenningschristmastrees.com
Region: 4
Species: FF
FF: Approx. No.4,000;
Height: 6’-10’ A, B, G, WR

JOE’S TREES
Contact: Sue Bostic
5110 Cumberland Gap Road
Newport, VA 24128
Bus: 540.544.7503
Craig County
Region: 4
E-mail: joestrees@pemtel.net
Website: www.joestrees.com

MT. ROGERS CHRISTMAS TREE FARM
844 Dolinger Road
Whitetop, VA 24292
Contact: Rodney B. Richardson
Bus: 276.388.3285
Fax: 276.388.3643
E-mail: mrt8@hughes.net
Region: 4
Species: FF: Approx. No. 5,000
Height 30”-30’

NUCKOLS CHRISTMAS TREE PLANTATION
1388 Anderson Highway
Cumberland, VA 20640
Contact: Richard Nuckols
Bus: 501.744.6578
Home: 804.492.4144
Region: 3
Species: WP, NS, SP
A, F, WR, B&B

REED ISLAND FARM, INC.
715 Peacock Drive
Hillsville, VA 24343
Contact: William Cornette
Bus: 276.766.3134
E-mail: rounders3@embarqmail.com
Region: 4
Species:
FF: Approx. No. 1,000; F, G, S, WR

RIFTON FARM & NURSERY
240 Rifton Lane
Pilot, VA 24138
Contact: Robert O'Keeffe
Phone: 540.651.8440
E-mail: rifton@swva.net
Region: 4
Species: FF, WP, NS, BS
Services: A, B, B&B, C, E, F, R, WR

ROSSER FAMILY CHRISTMAS TREES
11030 Corners Rock Road
Elk Creek, VA 24326
Contact: Marty and John Rosser
Phone: 336.209.7166
Cell: 336.209.5444
Website: www.rosserchristmastrees.com
E-mail: jfrossersl@aol.com
E-mail: martyrosser50@aol.com
Region: 4
Species: FF
Height: 5’ – 9’

SEVERT’S TREE FARM
Carlos and Sherrie Taylor
500 Comers Rock Road
Elk Creek, VA 24326
Bus: 276.655.3969
Bus: 276.768.9001
Fax: 336.982.3819
Website: www.severtstreefarm.com
E-mail: stf@severtstreefarm.com
Region: 4
Species: FF, WP

SMOKEY HOLLER TREE FARM
3452 Meadowfork Road
Laurel Springs, NC 28644
Contact: Earl Deal
Phone: 336.372.2756
Fax: 336.372.7006
E-mail: smokeyholler@skybest.com
Website: www.smokeyhollertreefarm.com
Key Services: A, B, B&B, C, R, W,
Species: AP, BS, CF, FF, HL, NS, WP, WS

SPRUCED RIDGE CHRISTMAS TREE FARM
Contact: David Huffman
655 Spruce Run Road
Newport, VA 24128
E-mail: d_huffman@pemtel.net
Bus: 540.544.7700
Region: 4
Species: FF
FF: Approx. No. 4,000;
Height 6’-7’; A, B, C, G
FF: Approx. No. 2,000;
Height 7’-8’
FF: Approx. No. 1,000;
Height 8’-9’
FF: Approx. No. 500;
Height 9’-10’

WHITETOP MOUNTAIN TREE FARM
854 Old Park Road
Whitetop, VA 24292
Contact: Buryl Greer
Bus: 276.388.3933
Fax: 276.388.3361
Region: 4
Species: FF
FF: Approx. No. 4,000;
Height 6’-7’; A, B, C, G
FF: Approx. No. 2,000;
Height 7’-8’
FF: Approx. No. 1,000;
Height 8’-9’
FF: Approx. No. 500;
Height 9’-10’

WILLOW OAKS CHRISTMAS TREE AND DAYLILY FARM
14412 Farmer Drive
Woodford, VA 22580
Contact: Bruce and Marie McGee
Phone: 804.633.6192
E-mail: jbmcgee225@verizon.net
Region: 2
Species: WP, CF, DF, NS, LEYLAND, AND ARIZONA BLUE
Height 4’-10’
A, B, E, F,
WILLOW SPRINGS TREE FARMS, INC.
3000 Peppers Ferry Road
Radford, VA 24141
Contact: Greg Miller
Toll Free: 888.731.3300
Fax: 540.731.4661
Region: 4
Species:
BS: Approx. No. 1,000;
Height 4'-10'; B&B, A, B, C, D, E, G
FF: Approx. No. 6,000;
Height 4'-10'; B&B, A, B, C, D, E, G
NS: Approx. No. 500;
Height 4'-10'; B&B, A, B, C, D, E, G
WP: Approx. No. 1,500;
Height 4'-10'; B&B, A, B, C, D, E, G
WS: Approx. No. 500;
Height 4'-10'; B&B, A, B, C, D, E, G
SP: Approx. No. 300;
Height 4'-10'; B&B, A, B, C, D, E, G
HL: Approx. No. 1,000;
Height 4'-10'; B&B, A, B, C, D, E, G

MOUNT ROGERS AREA CHRISTMAS TREE GROWERS ASSOCIATION
Contact: Jackie Davis
P. O. Box 127
Whitetop, VA 24292
E-mail: carlagypsy@gmail.com
Phone: 276.225.5321
Website: www.mtrogersfraserfir.org
Mount Rogers Area Christmas Tree Growers Association is an organization whose mem-
ers grow premium Fraser Fir, White Pine, Colorado Blue Spruce trees and other species.

YORK RIDGE NURSERY
1188 York Ridge Road
Mouth of Wilson, VA 24363
Ron Cooper—owner
Bus: 276.579.4452
Cell: 276.768.6686
E-mail: rcooper@ls.net
FF, R, WR, F

VIRGINIA CHRISTMAS TREE GROWERS ASSOCIATION
Contact: Jeff Miller
383 Coal Hollow Road
Christiansburg, VA 24073
Bus: 540.382.7310
Fax: 540.382.2716
Cell: 540.250.6264
E-mail: secretary@virginiachristmastrees.org
Website: www.virginiachristmastrees.org
Virginia Christmas Tree Growers Association (VCTGA) is an association of professional Christmas tree growers interested in the expansion of our farming industry by growing and marketing quality trees.
Cucumbers

Features and Benefits:
Large commercial growers on the Eastern Shore and Northern Neck keep produce markets in the eastern United States supplied with cucumbers throughout the summer months and well into the fall. Virginia cucumbers are characteristically tender, firm, straight and well-known for their outstanding green color.

Virginia growers produce cucumbers from the more productive hybrid varieties. Growers rely on modern scientific technology such as leaf tissue testing to monitor crop growth in order to bring consumers the best product available.

Varieties: Dasher, Greensleeves, Speedway, Stonewall, Turbo, Indy

Pack Size: 1½ Waxed Bushel Cartons, Waxed Cartons - 24 pack

Grade: U.S. No. 1 Small-Large; Industry Grades - Super Select, Select, Plain

Trends: Cucumber acreage has been relatively stable for the past few years in Virginia and is expected to remain so into the foreseeable future.

Key to Abbreviations:
CA- Controlled Atmosphere Storage
CLR- Meets Canadian requirements
CS- Cold storage
EX- Export capabilities
GAP- Good Agricultural Practices
HC- Can hydrocool
ICE- Can ice produce
LTL- Will ship less than truckload
MEX- Meets Mexican requirements
PAL- Can palletize
PC- Precool capability
TL- Truck load
TRAN- Can arrange transportation

Availability

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Shippers:

**APPALACHIAN SUSTAINABLE DEVELOPMENT**
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathlyn Terry
E-mail: kerry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy

**CHESSER, FRED S. AND COMPANY, INC.**
P. O. Box 215
Tempeceville, VA 23442
Contact: Fred Darby
Bus: 800.852.6398
Fax: 757.824.0651
E-mail: fscco@verizon.net
Brand: C & C
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, MEX
Other commodities: Cabbage, peppers, potatoes, squash

**DODD’S ACRES FARM**
3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
CS, PAL, LTL, ICE
Other commodities: Vine ripe tomatoes, Roma tomatoes, squash, bell peppers, hot peppers, eggplant

**HEARNE, WILLIAM P. PRODUCE COMPANY, INC.**
160 Farmers Market Road
Salisbury, MD 21804
With growers in Virginia
Contact: Jeff Williams
Bus: 410.742.1552
Fax: 410.749.6107
E-mail: jwilliams@hearneprod.com
Brand: Blue Ribbon
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS
Other commodities: Cabbage, eggplant, peppers, squash, tomatoes

**KIRBY FARMS, LLC**
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeno, poblano, Anaheim, bell peppers, watermelons, salad greens, sweet potatoes, beets, cabbage

**B & B PRODUCE**
12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447
Region: 4
CS, LTL, TRAN
Other commodities: Peaches, sweet corn, pumpkins, tomatoes, cantaloupes, watermelons
Cucumbers

NORTHAMPTON GROWERS PRODUCE SALES
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally,
Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Tomatoes, cabbage,
eggplant, greens, peppers, spinach, squash,
sweet corn

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage,
cantaloupes, eggplant, pumpkins, squash,
sweet corn, vine ripe tomatoes, watermelons,
peppers

PRETTYMAN, C. J. JR., INC.
P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, PC, ICE, LTL, TRAN
Other commodities: Cabbage, potatoes,
squash

RED SUN FARMS
P. O. Box 2525
5400 International Blvd.
NRV Commerce Park
Dublin, VA 24084
Sales Contact: Harold Paivarinta, Director of
Sales and Business Development
Phone: 519.733.8663 x226
E-mail: haroldp@redsunfarms.com
Website: www.redsunfarms.com
Greenhouse Grower: Conventional and
Organic TOV (Tomatoes-on-Vine)
Commodities: Cucumbers, peppers, tomatoes

SUNNYSIDE FARMS
810 Old Buckingham Road
Cumberland, VA 23040
Contact: Hugh French
Bus: 804.492.4273
Cell: 434.390.8625
Fax: 804.492.5330
E-mail: commish777@verizon.net
Region: 3
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Tomatoes, squash,
bell peppers

VIRGINIA PRODUCE, LLC
57 Industrial Park Boulevard
Hillville, VA 24543
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Gourds, squash,
pumpkins, cabbage, tomatoes, peppers,
apples, sweet corn
Eggplant

Features and Benefits:
Although a minor crop, eggplant is widely available from Virginia shippers.

Varieties: Highbush, Classic, Santana, Epic

Grade: U.S. Fancy, U.S. No. 1

Pack Size: 1/8 Bushel Cartons

Trends: Acreage seems to have stabilized and varies little from year to year.

Key to Abbreviations:
CA- Controlled Atmosphere Storage
CLR- Meets Canadian requirements
CS- Cold storage
EX- Export capabilities
GAP- Good Agricultural Practices

EGGPLANT

Availability

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Availability

MAY JUNE JULY AUG SEPT OCT NOV DEC

Eggplant

Shippers:

DODD’S ACRES FARM
3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
E-mail: doddsacresfarm@earthlink.net
CS, PAL, LTL, ICE
Other commodities: Vine ripe tomatoes, Roma tomatoes, squash, bell peppers, hot peppers

HEARNE, WILLIAM P. PRODUCE COMPANY, INC.
160 Farmers Market Road
Salisbury, MD 21804
With growers in Virginia
Contact: Jeff Williams
Bus: 410.742.1552
Fax: 410.749.6107
E-mail: jwilliams@hearneprod.com
Brand: Blue Ribbon
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS
Other commodities: Cabbage, cucumbers, peppers, squash, tomatoes

NORTHAMPTON GROWERS PRODUCE
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Tomatoes, cabbage, cucumbers, greens, peppers, spinach, squash, sweet corn

PICKPENNY PRODUCE
General Delivery
Pickpenny Corner
Wachapreague, VA 23480
Contact: John R. Johnston, Jr.
Bus: 757.787.7535
Fax: 757.787.7535
E-mail: pickpenny@shore.intercom.net
Brand: Pickpenny
Region: 1
PC, HC, ICE, TRAN, LTL, CLR, CA, CS
Other commodities: Beets, greens, herbs, peppers, radishes, spring mix, squash, turnips

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage, cantaloupes, cucumbers, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

KIRBY FARMS, LLC
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, jalapeno, poblanos, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets, cabbage
Greens and Spinach

Features and Benefits:
Produce buyers have come to rely on the availability of Virginia southern greens to add variety to their produce departments. The wide variety of leafy greens gives customers many choices for their salads and side dishes. Virginia greens are plentiful, tender, crisp and flavorful in early spring and late fall.

Spinach is Virginia's major leafy green. In fact, Virginia is one of the major suppliers of spinach for the northeastern United States and eastern Canada.

Virginia spinach is harvested and packed with state-of-the-art equipment, layering spinach leaves between layers of ice to preserve its freshness during transport. It is thoroughly cleaned and washed before packing.

Our other greens are also popular throughout the East Coast. Always, the emphasis is on freshness and top quality.

Types: Spinach, collards, kale, turnip greens, mustard greens, rabe, spring mix

Pack Size: Bushel baskets, crates and cartons

Grade: U.S. No. 1

Trends: Acreage of southern greens, including spinach, is approximately 1,000 acres in Virginia and is expected to remain relatively stable for the foreseeable future.

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CLR-Meets Canadian requirements
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HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
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Shippers:

CASSELL FARM
2957 Gladesboro Road, Hillsville, VA 24343
Contact: Danny Cassell
Home: 276.398.2729; Cell: 276.733.8616
Region: 4
LTL, PAL, TL, TRAN, GAP
Other commodities: Pumpkins, squash, sweet corn, peppers

FOUR OAKS FARMS, LLC
400 Windfield Lane, Wirtz, VA 24184
Contact: Jerry Conner
Business: 540.334.6257; Cell: 540.353.2324
E-mail: jerry@4oaksfarms.com
Region: 3
CA, CS, PC, LTL, TRAN
Varieties: Arugula: Rocket (for salads), Astro; Cress: Crassula; Pac Choi; Spinach: Emu, Tyree; Swiss Chard: Bright Lights.
Other commodities: Romaine Lettuce: Helvius, Salvius, Coastal Star; Lettuce: Bibb, Lollo, Leaf, Mixed

KIRBY FARMS, LLC
3541 River Road, Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060; Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, sweet potatoes, beets, cabbage

NORTHAMPTON GROWERS PRODUCE SALES
P. O. Box 248, Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Tomatoes, cabbage, cucumbers, eggplant, peppers, squash, sweet corn

PICKPENNY PRODUCE
General Delivery
Pickpenny Corner, Wachapreague, VA 23480
Contact: John R. Johnston, Jr.
Bus: 757.787.7535; Fax: 757.787.7535
E-mail: pickpenny@msn.com
Brand: Pickpenny
Region: 1
PC, HC, ICE, TRAN, LTL, CLR, CA, CS
Other commodities: Cilantro, parsley, beets, herbs, radishes, squash, turnips

SNAKE CREEK FARMS, LLC
360 Windgate Drive, Fancy Gap, VA 24328
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekfarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Sweet corn, pumpkins, cabbage, leeks

SOUTHWEST VIRGINIA FARMERS’ MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, sweet corn, squash, cabbage, broccoli, peppers, potatoes, apples, peaches, nectarines, blueberries, tomatoes
Features and Benefits:
Most Virginia lettuce is grown in greenhouses, either in a soil mixture or hydroponically. With indoor production, the grower can control the entire production process, monitoring the temperature, water rates and nutrient usage. Growers find much less insect pressure with indoor production. Greenhouse grown lettuce is produced year-round with consistent quality and volumes. Lettuce is a key component in salads and a staple among many households.

Varieties: Green and red leaf, green and red romaine, red and green oak lettuce, red and green Butterhead (includes Boston and Bibb types)

Trends: Virginia has seen a significant increase in lettuce production over the last five years due to consumer demand.

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Hydroponic lettuce --- Heaviest Volumes ---

CLR- Meets Canadian requirements
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HC- Can hydrocool
PC- Precool capability
TL- Truck load
TRAN- Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/ marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353

Executive Director: Kathlyn Terry
E-mail: kterry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy

CROSS COUNTRY FARMS
17126 Mission Church Road
Zuni, VA 23898
Contact: Marguerite Cross
Bus: 757.617.9913 or 757.562.2035
E-mail: mbcsassy88@yahoo.com
Brand: Cross Country Farms
Region: 6
Varieties: Bibb, Romaine
Other commodities: Tomatoes, cherry tomatoes and English cucumbers
CS, GAP, PAL, LTL, TRAN

FOUR OAKS FARMS, LLC
400 Windfield Lane
Wirtz, VA 24184
Contact: Jerry Conner
Bus: 540.335.6257
Cell: 540.335.2324
E-mail: jerry@4oaksfarms.com
Region: 3
CA, CS, PC, LTL, TRAN
Varieties: Romaine Lettuce: Helvius, Salvius, Coastal Star; Lettuce: Bibb, Lollo, Leaf, Mixed
Other commodities: Arugula: Rocket (for salads), Astro; Cress: Cressida; Pac Choi; Spinach: Emu, Tyree; Swiss Chard: Bright Lights

FresH2O GROWERS
19315 Carrico Mills Road
Stevensburg, VA 22741
Contact: Mary-Scott Standish
Bus: 540.399.9600
Cell: 804.761.5049
E-mail: maryscott@fresh2ogrowers.com
Region: 5
CS, EX, GAP, LTL, PAL, PC, TL, TRAN
Varieties: Hydroponic Boston, Mixed Lettuce, Basil, Arugula

TRUE FARMS
15519 Waterfall Road
P. O. Box 289
Haymarket, VA 20168
Contact: Tom Truesdale
Cell: 703.906.3825
E-mail: tom@truefarms.com
Web: www.truefarms.com
CS, LTL, PAL, PC, TRAN
Varieties: Hydroponic Boston, Mixed Lettuce, Basil, Arugula
Nectarines

Features and Benefits:
Grown in the mountains of Virginia, nectarines thrive in Virginia’s climate of warm days and cool nights. The nectarines are irrigated by modern pulse irrigation systems and are picked frequently for optimum maturity and taste. In addition, Virginia nectarines can be hydro-cooled, a system of fast, cold water cooling to preserve freshness and taste.

One of the biggest selling points of Virginia nectarines is that they are so close to major markets they can be delivered overnight. All of these benefits add up to providing the buyer and consumer with one of the sweetest nectarines available.

Varieties: Summer Beaut, Sun Glow, Red Gold, Fantasia

Pack Size: 25 lb. boxes

Grade: U.S. Fancy, U.S. Extra No. 1, U.S. No. 1

Availability

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Shippers:

BERRIER ORCHARD
74 Valentine Leonard Road
Cana, VA 24317
Contact: Ricky Berrier
Bus: 276.755.1289
Fax: 276.755.2398
E-mail: rickyberrier@yahoo.com
Brand: Berrier Orchard
Region: 4
CS, LTL, EX, TRAN, GAP
Other commodities: Peaches, apples, blackberries

CROWN ORCHARD CO.
5861 Piedmont Apple Lane
Covesville, VA 22931
Mailing: P. O. Box 299
Batesville, VA 22924
Contact: Henry M. Chiles
Bus: 434.977.0619
Fax: 434.977.6277
E-mail: henry@crownorchard.com
Brand: Crown Orchard, Still House, Spring Valley
Region: 5
CA, CLR, EX, HC, MEX, PC, TRAN, GAP
Other commodities: Apples, peaches

SOUTHWEST VIRGINIA FARMERS’ MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://svvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, apples, peaches, blueberries
### Features and Benefits:
Virginia’s peaches have been called the queen of fruits. Big, juicy and sweet, they are Virginia’s number one summer tree fruit. Virginia’s wide variety of peaches assures a long season and gives retailers, wholesalers and consumers a bushel of choices.

Virginia peaches can be hydro-cooled, a system of quick cooling with water that preserves freshness and extends shelf life.

### Availability

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- **TRAN**: Can arrange transportation

### Varieties:
- Red Haven, Loring, Crest Haven, O’Henry, Encore
- Contender, Summer Gold, Majestic, Red Haven, Sun Bright, Monroe, Jersey Queen
- Asian pears

### Shippers:

#### AYERS ORCHARDS
72 McAyers Road  
Cana, VA 24317  
Contact: Donald C. Ayers  
Bus: 276.755.4126  
Fax: 276.755.2082  
Website: www.ayersorchard.com  
E-mail: vaappleman@aol.com  
Region: 4  
TRAN, CS  
Other commodities: Apples, cherries

#### BRYANT ORCHARDS
2333 Blacksburg Road  
Finchville, VA 24090  
Contact: Jimmy Bryant  
Business: 540.529.2923  
Varieties: Redhaven, Cresthaven, O’Henry, Encore  
Region: 4  
CS, LTL, PAL, TRAN  
Other commodities: Apples

#### CROWNE ORCHARD CO.
5861 Piedmont Apple Lane  
Covesville, VA 22931  
Mailing: P. O. Box 299  
Batesville, VA 22924  
Contact: Henry M. Chiles  
Bus: 434.977.0619  
Fax: 434.977.6277  
E-mail: henry@crownorchard.com  
Website: www.crownorchard.com  
Varieties: Yellow peaches, white peaches, donut peaches  
Brand: Crown Orchard, Still House, Spring Valley  
Region: 4  
CA, CLR, EX, HC, MEX, PC, TRAN, GAP  
Other commodities: Apples, nectarines

#### H. C. HAROLD ORCHARD
5824 Willis Gap Road  
Ararat, VA 24053  
Contact: H. C. Harold  
Bus: 276.251.5445  
Region: 4  
CS, LTL, TRAN, EX  
Varieties: Contender, Summer Gold, Majestic, Red Haven, Sun Bright, Monroe, Jersey Queen

#### HILL’S ORCHARD
13715 Fancy Gap Highway  
Cana, VA 24317  
Contact: Willie F. Hill or Bethany Hill  
Bus: 276.755.3751 or 276.755.3244  
Varieties: Red Delicious, Golden Delicious, Granny Smith, Stayman, York, Empire, Gala  
Brand: Hill’s Orchard  
Region: 4  
EX, TRAN, LTL, CS  
Other commodities: Apples, pumpkins

#### HORTON’S PRODUCE, INC.
44 Winding Ridge Road  
Hillsville, VA 24343  
Contact: Blake Horton  
Bus: 276.728.9962  
Fax: 276.727.4446  
E-mail: hortonsproduce@embarqmail.com  
Region: 4  
CS, LTL, TRAN  
Other commodities: Potatoes, apples, peppers, watermelons, tomatoes, cantaloupes

#### MOUNTAIN VIEW ORCHARD
1727 Stonebridge Road  
Alexandria, VA 22304  
Contact: Stephanie or Tony Cheng  
Bus: 703.887.4828  
Fax: 703.823.8878  
E-mail: scheng27@gmail.com  
Varieties: White Lady (White Flesh)  
Region: 2  
CS, LTL  
Other commodities: Asian pears
Peaches

R H LEONARD ORCHARD
Contact: Bob Leonard
779 Brushy Fork Road
Cana, VA 24317
Bus: 276.735.6855
Region: 4
TLT, CS, GAP

SAUNDERS BROTHERS, INC.
2717 Tye Brook Highway
Piney River, VA 22964
Contact: Bennett Saunders
Bus: 434.277.5455
Fax: 434.277.8010
E-mail: bennett@saundersbrothers.com
Website: www.saundersbrothers.com
Varieties: Red Haven, Blakes, Loring
Brand: Saunders Brothers
Region: 5
CS
Other commodities: Apples

SOUTHWEST VIRGINIA FARMERS’ MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, apples, nectarines, blueberries

TIMBER RIDGE FRUIT FARM, LLC
311 Muse Road
Gore, VA 22637
Contact: Cordell Watt
Bus: 540.858.3207
Fax: 540.858.2888
E-mail: trffllc@hughes.net
Varieties: Red Haven, Salem
Brand: Timber Ridge
Region: 5
CA, CLR, EX, TRAN, CS, PC
Other commodities: Apples

W & W PRODUCE
16112 Jeb Stuart Highway
Stuart, VA 24171
Contact: Darrell Worley
Bus: 276.694.4602
Fax: 276.694.4604
TLT, LT, SC, TRAN
Region: 4
Other commodities: Apples

WESTMORELAND BERRY FARM
1235 Berry Farm Lane
Oak Grove, VA 22443
Contact: Kane Lloyd
Bus: 804.224.9171
Fax: 804.224.8967
E-mail: kanelloyd@westmorelandberryfarm.com
Website: www.westmorelandberryfarm.com
Region: 2
CS, PAL, LTL
Other commodities: Apples, berries, asparagus

WILLIAMS FARMS, INC.
5175 West Lee Highway
Wytheville, VA 24382
Contact: Bobby Williams
Bus: 276.686.4851
Home: 276.686.4339
Region: 4
LTL
Other commodities: Apples, pumpkins
Features and Benefits:

Nothing can beat the size and taste of a true Virginia peanut. Virginia farmers have been growing peanuts since the early 1840s. Our world-renowned peanuts are grown in Southeastern Virginia’s sandy soil where the climate is ideal for producing large peanuts. Because of their large kernels, Virginia peanuts have acquired the reputation of being the Cadillac of peanuts. Our peanuts are valued by consumers not only for their large size, but also for their outstanding flavor and pleasing crunchy texture. Virginia peanuts are distributed throughout the United States and exported around the world.

Peanuts are an excellent source of protein and are cholesterol-free.

Varieties: Bailey, Champs, Gregory, Sugg, Sullivan, Wynne

Pack Size: 25 lb., 50 lb., 100 lb.; Bulk: In-shell and shelled

Grade: U.S. Jumbo Handpicked, U.S. Fancy Handpicked

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Shippers:

BIRDSONG PEANUTS
612 Madison Avenue
Suffolk, VA 23434
Contact: David Birdsong
Bus: 757.539.3456
Fax: 757.539.7360
E-mail: dbirdsong@birdsong-peanuts.com
Varieties: Virginia, Runners, Spanish Shelled and In-shell
Region: 6
CLR, EX, MEX, CA, CS, TL, PAL, TRAN

PGCMA PEANUT GROWERS
COORDERATIVE MARKETING
ASSOCIATION
1001 Campbell Ave.
P. O. Box 59
Franklin, VA 23851
Contact: Dell Cotton
Bus: 757.562.4103
Fax: 757.562.0744
E-mail: dcotton25@cs.com
Website: www.pgcma.org
Varieties: Virginia Type -super extra large kernels
Region: 6
CS, TL, PAL, LTL

SEVERN PEANUT COMPANY, INC.
P. O. Box 710
Severn, NC 27877
Contact: Carl Gray
Bus: 252.585.2105
Fax: 252.585.0016
E-mail: cgray@hamptonfarms.com
Website: www.hamptonfarms.com
Varieties: Virginias, Valencias, Runners, Spanish
Brand Names: Hampton Farms, Jimbos Jumbos, Borden
Comments: Raw, roasted, salted, shelled, organic
Region: 6
CS, TL, CLR, MEX, TRAN, PAL, LTL, EX, ORG

WAKEFIELD PEANUT COMPANY, LLC
11253 General Mahone Highway
P. O. Box 538
Wakefield, VA 23888
Contact: Steven Laine
Bus: 800.803.1309
Fax: 757.899.7604
Website: www.wakefieldpeanutco.com
Region: 6
Varieties: Virginia type-mediums, extra large, super extra large, jumbo and fancy
Brand Names: Wakefield Peanut Company
Comments: Raw, roasted, salted
CS, LTL, PAL, TL
Peppers

Features and Benefits:
Virginia peppers are good mixers. Even before they find their way into tossed salads and gourmet dishes, green, red, and yellow peppers are often used as mixers with other vegetables shipped from Virginia's vegetable-producing areas. In addition to the bell types, Virginia growers produce such favorites as jalapeno and Cubanelle types.

Virginia's bell-type peppers are characteristically large, firm and well-shaped with thick walls. They generally are plentiful in the growing regions throughout Virginia.

Varieties: Bell type: Bell Captain, Camelot, Camelot XR3; jalapeno type: Grande, Tula; Cubanelle type: Key Largo

Pack Size: Bell Type: 1/4 bushel waxed cartons; jalapeno type: 1/2 bushel crates and cartons; Cubanelle type: 1/4 bushel waxed cartons

Grade: U.S. No. 1

Trends: Virginia's production of bell-type peppers will fluctuate slightly from season to season depending on market conditions. For the most part, peppers are grown on plastic with drip irrigation. This practice promotes quality and lengthens the marketing season.

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<td>PEPPERS</td>
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Key to Abbreviations:

- CA-Controlled Atmosphere Storage
- CLR-Meets Canadian requirements
- CS-Cold storage
- EX-Export capabilities
- GAP-Good Agricultural Practices
- HC-Can hydrocool
- ICE-Can ice produce
- LTL-Will ship less than truckload
- MEX-Meets Mexican requirements
- PAL-Can palletize
- PC-Precool capability
- TL-Truck load
- TRAN-Can arrange transportation

Shippers:

**APPALACHIAN SUSTAINABLE DEVELOPMENT**
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathryn Terry
E-mail: kterry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, lettuce, cabbage, hot peppers, Italian peppers, bok choy

**CHESSER, FRED S. AND COMPANY, INC.**
P. O. Box 215
Temperanceville, VA 23442
Contact: Fred Darby
Bus: 800.852.6398
Fax: 757.824.0651
E-mail: fscco@verizon.net
Brand: C & C
Region: 1
CLR, EX, PC, HC, TRAN, LTL, CS, MEX
Other commodities: Beans, cabbage, cucumbers, potatoes, squash

**DODD'S ACRES FARM**
3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
E-mail: doddsacresfarm@earthlink.net
Varieties: Hot peppers, bell peppers
CS, PAL, LTL, ICE
Other commodities: Cucumbers, vine ripe tomatoes, Roma tomatoes, squash, eggplant

**CASSELL FARM**
2957 Gladesboro Road
Hillsville, VA 24343
Contact: Danny Cassell
Home: 276.398.2729
Cell: 276.736.8616
Region: 4
LTL, PAL, TL, TRAN, GAP
Other commodities: Pumpkins, squash, sweet corn, greens

**HEARNE, WILLIAM P. PRODUCE COMPANY, INC.**
160 Farmers Market Road
Salisbury, MD 21804
With growers in Virginia
Contact: Jeff Williams
Bus: 410.742.1552
Fax: 410.749.6107
E-mail: jwilliams@hearneprod.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS
Other commodities: Beans, cabbage, cucumbers, eggplant, squash, tomatoes

**HEART SEVENTEEN PRODUCE, INC.**
915 Crittenden Road
P. O. Box 29
Handyville, VA 23070
Contact: Tommy Crittenden
Bus: 804.694.9743
Fax: 804.776.0444
E-mail: heart17produce@aol.com
Region: 2
CA, CS, LTL, PAL, TL, PC, TRAN
Other commodities: Cantaloupes, vine ripe tomatoes, watermelons
Peppers

HORTON’S PRODUCE, INC.
44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples, peaches, watermelons, tomatoes, cantaloupes

HORTON’S VEGETABLES
11142 Fairview Road
Blackwater, VA 24221
Contact: Ricky Horton
Bus: 276.940.2800
Cell: 276.594.0171
Region: 4
TL, LTL, CS, GAP
Other commodities: Tomatoes

KIRBY FARMS, LLC
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, cucumbers, watermelons, salad greens, sweet potatoes, beets, cabbage

MANN FARMS
P. O. Box 99
Fort Blackmore, VA 24250
Contact: David Mann
Bus: 276.995.1000
Fax: 276.995.1273
Region: 4
CS, LTL, TRAN, GAP
Other commodities: Tomatoes

NORTHAMPTON GROWERS
PRODUCE SALES
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Tomatoes, cabbage, cucumbers, eggplant, greens, spinach, squash, sweet corn

PAINTER FARMS
2496 Pilot View Drive
Hillsville, VA 24343
Contact: Eldon, Robbie and David Painter
Business: 276.952.2388
E-mail: painter_92@hotmail.com
Region: 4
TRAN, LTL
Other commodities: Cabbage, pumpkins

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons

RED SUN FARMS
P. O. Box 2525
5400 International Blvd.
NRV Commerce Park
Dublin, VA 24084
Sales Contact: Harold Paivarinta, Director of Sales and Business Development
Phone: 519.733.8663 x226
E-mail: haroldp@redsunfarms.com
Website: www.redsunfarms.com
Greenhouse Grower: Conventional and Organic TOV (Tomatoes-on-Vine)
Commodities: Peppers, tomatoes, cucumbers

SOUTHWEST VIRGINIA FARMERS’ MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvfarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, tomatoes, potatoes, apples, peaches, nectarines, blueberries

SUNNYSIDE FARMS
810 Old Buckingham Road
Cumberland, VA 23040
Contact: Hugh French
Bus: 804.492.4273
Cell: 434.390.8625
Fax: 804.492.5330
E-mail: commish777@verizon.net
Region: 3
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Squash, cucumbers, tomatoes

VIRGINIA PRODUCE, LLC
57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Gourds, squash, tomatoes, cucumbers, pumpkins, cabbage, sweet corn, apples

WOODS PRODUCE CO.
131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, PAL, TL, TRAN, GAP
Other commodities: Apples, cabbage, cantaloupes, potatoes, pumpkins, squash, tomatoes

Potatoes

Features and Benefits:
The potato crop makes up a major portion of Virginia’s cornucopia of vegetable production. The crop enjoys wide distribution throughout the East Coast from Eastern Canada to the Florida Keys and as far west as the Mississippi. Virginia has long been noted for its round white potato production, but in the last few years, growers have increased acreage of round reds, Yukons and russets. Each of these types is available in straight loads or mixers.

More than 70 percent of Virginia’s potatoes are grown on the Eastern Shore, where cool ocean breezes, coupled with modern irrigation systems, provide a controlled moisture supply that potatoes thrive on. Growers continue to invest in the most modern packing and cooling facilities to further enhance the quality of Virginia potatoes.

Virginia’s large or chef potato is widely distributed and much sought. Virginia producers also supply top quality potatoes for potato chip processing. Let us put the quality of Virginia potatoes to work for you.

Varieties: Fresh: Superior, Dark Red Norland, Yukon Gold, Norkotah; Processing: Atlantic, Snowden, various others

Pack Size: 5 lbs. (baled), 10 lbs.

Availability

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<th></th>
<th>MAY</th>
<th>JUNE</th>
<th>JULY</th>
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(loose and baled); 20 lbs., 50 lbs.; bulk (washed and unwashed)

Grade: U.S. No. 1; U.S. No. 1, Size A; U.S. No. 1, Size B, Chefs

Trends: Potato acreage began a downward trend in the mid-eighties. However, acreage has now stabilized and growers and shippers regularly send out 80 to 100 loads daily during late June and early July.

Varieties:

Fresh: Superior, Dark Red Norland, Yukon Gold, Norkotah
Processing: Atlantic, Snowden, various others

Pack Size:

5 lbs. (baled), 10 lbs.

Key to Abbreviations:

CA - Controlled Atmosphere Storage
CLR - Meets Canadian requirements
CS - Cold storage
EX - Export capabilities
GAP - Good Agricultural Practices
HC - Can hydrocool
ICE - Can ice produce
LTL - Will ship less than truckload
MEX - Meets Mexican requirements
PAL - Can palletize
PC - Precool capability
TL - Truck load
TRAN - Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathlyn Terry
E-mail: kerry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy

BENNY F. HALL & SONS
P. O. Box 62
Hallwood, VA 23359
Contact: Benny or Ben Hall
Bus: 757.824.5873
Cell: 757.710.4851
Fax: 757.824.5369
Varieties: Reds, whites, yellows
Sales: Benny or Ben Hall
Region: 1
CS, LTL, EX, PC, TRAN, GAP

CHESSER, FRED S. & COMPANY, INC.
P. O. Box 215
Temperanceville, VA 23442
Contact: Fred Darby
Bus: 800.852.6398
Fax: 757.824.0651
E-mail: fscco@verizon.net
Brand: C & C
Region: 1
CLR, EX, PC, HC, TRAN, LTL, CS, MEX
Other commodities: Beans, cabbage, cucumbers, squash

CAMBRIDGE FARMS, INC.
24 Norfolk Ave. Suite C
South Easton, MA 02375
With growers in Virginia
Contact: Ken Gad
Bus: 800.525.6511
Fax: 508.297.2584
Brand: Patriot Brand
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL
Other commodities: Beans, sweet corn

CHESSER, FRED S. & COMPANY, INC.
P. O. Box 215
Temperanceville, VA 23442
Contact: Fred Darby
Bus: 800.852.6398
Fax: 757.824.0651
E-mail: fscco@verizon.net
Brand: C & C
Region: 1
CLR, EX, PC, HC, TRAN, LTL, CS, MEX
Other commodities: Beans, cabbage, cucumbers, squash

DUBLIN FARMS, INC.
P. O. Box 310
6144 Dublin Farm Road
Hortontown, VA 23395-0310
Contact: David Hickman
Bus: 757.824.5671
Cell: 757.824.5369
E-mail: dublinfarms@yahoo.com
Region: 1
Varieties: Whites, reds, yellows
CS, CLR, PC, TRAN, LTL, GAP

HORTON’S PRODUCE, INC.
44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Apples, peaches, peppers, watermelons, tomatoes, cantaloupes
**Potatoes**

**MAINE FARMERS EXCHANGE**  
P. O. Box 869  
Presque Isle, ME 04769  
With growers in Virginia  
Contact: Robert Davis  
Bus: 207.764.4433  
Toll Free: 800.825.7783  
Fax: 207.764.4601  
E-mail: bobdavis@mfx.com  
Region: 1  
CLR, EX, TRAN, CS, LTL, PC

**MOORE, THOMAS E., INC.**  
P. O. Box 456, 1 Mount Prospect Avenue  
Onanock, VA 23417  
Bus: 757.787.1400  
Fax: 757.787.2175  
Region: 1  
CLR, EX, PC, TRAN, CS, LTL  
Other commodities: Cabbage, sweet corn

**PRETTYMAN, C. J. JR., INC.**  
P. O. Box 665  
Exmore, VA 23350  
Contact: Jimmy Prettyman  
Bus: 757.442.5011  
800.701.1918; Fax: 757.442.9008  
Region: 1  
CLR, EX, PC, LTL  
Other commodities: Cabbage, cucumbers, squash, watermelons

**SOUTHWEST VIRGINIA FARMERS’ MARKET**  
497 Farmers Market Drive  
Hillsville, VA 24343  
Contact: Kevin Semones  
Bus: 276.728.5540  
Fax: 276.728.5236  
E-mail: farmersmarket@carrollcountyva.org  
Website: http://swvafarmersmarket.org/retail  
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN  
Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, peppers, tomatoes, apples, peaches, nectarines, blueberries

**VALLEY FARMING, LLC**  
3131 Koogler Road  
Dayton, VA 22821  
Contact: Clifford Rohrer  
Bus: 540.896.6615  
No Sunday calls, please  
Brand: Valley Farming  
Region: 5  
CS, LTL  
Varieties: White, red, gold potatoes, sweet potatoes  
Other commodities: Cabbage, sweet onions, butternut squash

**WAYNE HEATH FARMS**  
P. O. Box 41  
Townsend, VA 23443  
Contact: Wayne Heath  
Bus: 757.331.1395  
Fax: 757.331.4224  
Brand: Lighthouse Brand, Plow Brand  
Region: 1  
CS, PC, CLR  
Other commodities: Cucumbers

**W.S. FLOYD FARMS**  
4198 Pear Plain Road  
Machipongo, VA 23405  
Contact: Bill Floyd  
Bus:757.442.5862  
E-mail: bandbfloyd@hotmail.com  
Region: 1  
CS, TL, CLR

**WOODS PRODUCE CO.**  
131 Cherry Creek Road  
Meadows of Dan, VA 24120  
Contact: Mark Woods  
Bus: 276.952.2978  
Fax: 276.952.2974  
Region: 4  
CS, LTL, PAL, TL, TRAN, GAP  
Other commodities: Apples, cabbage, peppers, cantaloupes, pumpkins, squash, tomatoes

**YAROS FARMS, INC.**  
28026 Lake Drive  
Cape Charles, VA 23310  
Contact: Jack or John Yaros  
Bus: 757.331.1851  
Fax: 757.331.3125  
Brand: Cardinal Brand  
Region: 1  
CS, PC, TRAN, CLR, EX, GAP
Pumpkins

Features and Benefits:
Virginia Pumpkins are used for the traditional Halloween and fall decorative events that usually extend past Thanksgiving. They come in a wide range of sizes and a variety of fall orange shades from bright to dark. There are decorative miniatures, pie pumpkins, traditional round, ribbed jack-o’-lantern types and very large dark orange pumpkins. The mix includes white colored pumpkins, warty pumpkins, multi-colored minis and an array of gourds. The proximity of Virginia pumpkin growers to major markets lowers transportation costs. Virginia pumpkins are hardy and hold up well.

Varieties: Aspen, Baby Pam, Howden, Prizewinner, ProGold 510/520, Stable, Magic Lantern, Aladdin, Gladiator, Gold Medal, Cotton Candy, Hybrid Pam, Cannonball, Mystic Plus.

Pack Size: Bin (20 lb. average)
Grade: U.S. No. 1; U.S. No. 2
Trends: Pumpkin production varies from year to year in Virginia, usually based on weather conditions, but is showing a slight upward trend. Pumpkin production in Virginia has grown to more than 2,500 acres.

Key to Abbreviations:
CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
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MEX-Meets Mexican requirements
ORG-Certified Organic
PAL-Can palletize
PC-Precool capability
TL-Track load
TRAN-Can arrange transportation

Shipper:

ANDREWS FARMING CO.
57 Industrial Park Drive
Hillsville, VA 24343
Contact: Keith Andrews
Bus: 276.236.7101
Fax: 276.236.1944
Region: 4
LTL, TRAN, CS, GAP
Commodities: Pumpkins, cabbage, potatoes

B & B PRODUCE
12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447
Region: 4
CS, LTL, TRAN
Other commodities: Peaches, sweet corn, tomatoes, cantaloupes, watermelons

BANKS FARM, INC.
369 Windy Ridge Road
Hillsville, VA 24343
Contact: Larry, Joe or Charlie Banks
Bus: 276.728.2338 or 276.728.2048
Region: 4
LTL, TRAN
Other commodities: Cabbage

BOTTOMLEY EVERGREENS AND FARMS, INC.
5071 Glade Valley Road
Ennice, NC 28623
Contact: Blan and Mitchell Bottomley
Toll Free: 1.800.504.3347
Bus: 336.657.3347
Fax: 336.657.8088
E-mail: info@bottomleysevergreens.com
Region: 4
CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
Other commodities: Cantaloupes, watermelons, Christmas trees

BRANN-KING FARMS
Contact: Dan Brann
790 Cambria Street, NW
 Christiansburg, VA 24073
Home: 540.382.7316
Cell: 540.392.3516
E-mail: brannfarms@jetbroadband.com
Region: 4
LTL, TRAN, TL, GAP
Other commodities: Squash, sweet corn, greens, peppers

CASSELL FARM
2957 Gladesboro Road
Hillsville, VA 24343
Contact: Danny Cassell
Home: 276.398.2729
Cell: 276.733.8616
Region: 4
LTL, PAL, TL, TRAN, GAP
Other commodities: Squash, sweet corn, greens, peppers

CUSTIS FARMS, INC.
P. O. Box 237
Nassawadox, VA 23413
Contact: Phil Custis or Wayne Byrum
Toll Free: 800.428.6361
Bus: 757.442.4121
Fax: 757.442.7052
E-mail: support@custisfarms.com
Brand: Custis Farms, Inc.
Region: 1
PC, ICE, TRAN

DOE RUN FARM
402 Doe Run Road
Ararat, VA 24053
Contact: Buddy or Jeanie Puckett
Bus: 276.251.8287
Cell: 276.229.6605
E-mail: Doerunfarm2012@live.com
Region: 4
LTL, TL, TRAN, PAL
Other commodities: Broccoli, cabbage, watermelons

FITZGERALD, HENRY
722 Harpers Creek Lane
Tyro, VA 22976
Contact: Henry Fitzgerald
Bus: 434.277.8047
Cell: 434.906.1362
Fax: 434.277.5798
E-mail: henryfitzgerald90@yahoo.com
Region: 5
TRAN, LTL
HILL'S ORCHARD
13715 Fancy Gap Highway
Cana, VA 24317
Contact: Willie F. Hill or Bethany Hill
Bus: 276.755.3751 or 276.755.3244
Varieties: Red Delicious, Golden Delicious,
Granny Smith, Stayman, York, Empire, Gala
Brand: Hill’s Orchard
Region: 4
EX, TRAN, LTL, CS
Other commodities: Peaches, apples

LAYMAN FAMILY FARMS
1815 Mountain View Church Road
Blue Ridge, VA 24064
Contact: Eric Layman
Cell: 540.815.7905
Region: 4
LTL, TL, CS
Other commodities: Tomatoes, squash,
zucchini

LIGHTS FARM, INC.
Contact: James Light
2106 Worrell Memorial Road
Laurel Fork, VA 24352
Cell: 276.733.8737
E-mail: lightsfarmsinc@embarqmail.com
GAP, LTL, PAL, TL, TRAN
Other commodities: Cabbage, broccoli,
green beans

PAINTER FARMS
Contact: Eldon and Robbie Painter
2496 Pilot View Drive
Hillsville, VA 24343
Bus: 276.952.2388
E-mail: painter_92@hotmail.com
Region: 4
TRAN, LTL
Other commodities: Cabbage, peppers

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage,
cantaloupes, cucumbers, eggplant, squash,
sweet corn, vine ripe tomatoes, watermelons,
peppers

REESE FARMS, INC.
8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donreese5@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Cantaloupes, sweet corn,
tomatoes, watermelons

SANDY POINT FARMS
31302 Statesville Road
Newsons, VA 23874
Contact: Chris Drake
Bus: 757.377.8955
Email: chrisdrake1717@gmail.com
Region: 6
Pumpkins of all types- pie, jack-o'-lantern,
specialty types and gourds
PAL, LTL, TRAN

SNAKE CREEK FARMS, LLC
360 Windgate Drive
Fancy Gap, VA 24528
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekfarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Cabbage, sweet corn,
leeks, greens

SOUTHWEST VIRGINIA FARMERS’ MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://svvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Sweet corn, cabbage,
squash, broccoli, greens, peppers, tomatoes,
potatoes, apples, peaches, nectarines,
blueberries

VIRGINIA PRODUCE, LLC
57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Gourds, squash,
tomatoes, cucumbers, peppers, apples,
cabbage, sweet corn

VIRGINIA PUMPKIN GROWERS ASSOCIATION
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@aisva.net
Region: 4
TRAN, LTL

WAYNES PRODUCE
3469 Mineral Lane
Jarratt, VA 23867
Contact: Wayne Grizzard
Bus: 434.637.1127
Email: waynesproduce@yahoo.com
Region: 6
Pie Pumpkins.
Other commodities: Butterbeans, sweet
potatoes, squash
CS, GAP, LTL, PAL, TRAN
Pumpkins

WILLIAMS FARMS, INC.
5175 West Lee Highway
Wytheville, VA 24382
Contact: Bobby Williams
Bus: 276.686.4851
Home: 276.686.4339
Region: 4
LTL
Other commodities: Apples, peaches

WHITEFALL FARM
2825 White Fall Road
Gretna, Virginia 24557
Contact: A.J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Cantaloupes, sweet corn, watermelons

WOODS PRODUCE CO.
131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, PAL, TL, TRAN, GAP
Other commodities: Apples, cabbage, cantaloupes, potatoes, squash, tomatoes, peppers
### Squash

**Features and Benefits:**
A combination of rich soil and mild climate keeps Virginia's yellow, straight neck and zucchini squash tender and firm. Virginia zucchini has the best color and shape of any on the East Coast. These versatile vegetables have a long five-month harvest season and are produced close to major markets for quick delivery. In addition to yellow and zucchini squash, Virginia growers produce acorn, butternut, spaghetti and other popular types.

**Varieties:** Various varieties of both yellow and green

**Pack Size:** Half Bu. Box

**Grade:** U.S. No. 1, U.S. No. 2

**Trends:** Squash acreage has remained stable over the past five years in Virginia and is expected to remain so.

### Availability

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### Key to Abbreviations:
- **CA:** Controlled Atmosphere Storage
- **CLR:** Meets Canadian requirements
- **CS:** Cold storage
- **EX:** Export capabilities
- **GAP:** Good Agricultural Practices
- **HC:** Can hydrocool
- **ICE:** Can ice produce
- **LTL:** Can arrange transportation
- **MEX:** Meets Mexican requirements
- **PAL:** Can palletize
- **PC:** Precool capability
- **TL:** Truck load
- **TRAN:** Can arrange transportation

### Shippers:

**APPALACHIAN SUSTAINABLE DEVELOPMENT**
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathryn Terry
E-mail: kerry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy

**CHESSER, FRED S. AND COMPANY, INC.**
P. O. Box 215
Temperateville, VA 23442
Contact: Fred Darby
Bus: 800.852.6398
Fax: 757.824.0651
E-mail: fscco@verizon.net
Brand: C & C
Region: 1
CLR, EX, PC, HC, TRAN, LTL, CS, MEX
Other commodities: Beans, cabbage, cucumbers, peppers, potatoes

**DODD’S ACRES FARM**
3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
E-mail: doddsacresfarm@earthlink.net
CS, PAL, LTL, ICE
Other commodities: Cucumbers, vine ripe tomatoes, Roma tomatoes, bell peppers, hot peppers, eggplant

**FARMERS’ MARKET, LLC**
24540 Agri Park Drive, Suite 2
Courtland, VA 23837
Contact: Michael J. Marks
Bus: 757.653.0728
Cell: 757.641.8206
Fax: 757.653.0780
E-mail: marksfarms04@aol.com
Region: 6
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Sweet corn, watermelons

**HEARNE, WILLIAM P. PRODUCE COMPANY, INC.**
160 Farmers Market Road
Salisbury, MD 21804
With growers in Virginia
Contact: Jeff Williams
Bus: 410.742.1552
Fax: 410.749.6107
E-mail: jwilliams@hearneprod.com
Brand: Blue Ribbon
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS
Other commodities: Beans, cabbage, cucumbers, eggplant, peppers, tomatoes

**KIRBY FARMS, LLC**
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, eggplant, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets, cabbage

**LAYMAN FAMILY FARMS**
1815 Mountain View Church Road
Blue Ridge, VA 24064
Contact: Eric Layman
Cell: 540.815.7905
Varieties: Zucchini squash
Region: 4
LTL, TL, CS
Other commodities: Tomatoes, pumpkins

---

**CASSELL FARM**
2957 Gladesboro Road
Hillsville, VA 24343
Contact: Danny Cassell
Home: 276.398.2729
Cell: 276.623.1353
Executive Director: Kathryn Terry
E-mail: kerry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy
Squash

NORTHAMPTON GROWERS
PRODUCE SALES
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally,
Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Beans, cabbage,
cucumbers, eggplant, greens, peppers,
spinach, tomatoes

PRETTYMANN, C. J. JR., INC.
P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Brand: CJ’s Blue Ribbon
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, LTL, PC, ICE, TRAN
Other commodities: Cabbage, cucumbers,
tomatoes, watermelons

SUNNYSIDE FARMS
810 Old Buckingham Road
Cumberland, VA 23040
Contact: Hugh French
Bus: 804.492.4273
Cell: 434.390.8625
Fax: 804.492.5330
E-mail: commish777@verizon.net
Region: 3
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Tomatoes, bell peppers,
cucumbers

SOUTHWEST VIRGINIA FARMERS’
MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://svwafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn,
cabbage, broccoli, greens, peppers, tomatoes,
apples, peaches, nectarines,
blueberries

WAYNES PRODUCE
3469 Mineral Lane
Jarratt, VA 23867
Contact: Wayne Grizzard
Bus: 434.637.1127
Email: waynesproduce@yahoo.com
Region: 6
Squash.
Other commodities: Butterbeans, pie
pumpkins, sweet potatoes
CS, GAP, LTL, PAL, TRAN

WOODS PRODUCE CO.
131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, TLT, TRAN, GAP
Other commodities: Apples, cabbage,
cantaloupes, pumpkins, peppers, potatoes,
tomatoes

VIRGINIA PRODUCE, LLC
57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Pumpkins, gourds,
tomatoes, cucumbers, peppers, apples,
cabbage, sweet corn

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Commodities: Broccoli, beans, cabbage,
cantaloupes, cucumbers, eggplant,
pumpkins, squash, sweet corn, vine ripe
tomatoes, watermelons, peppers

PICKPENNY PRODUCE
General Delivery
Pickpenny Corner
Wachapreague, VA 23480
Contact: John R. Johnston, Jr.
Bus: 757.787.7535
Fax: 757.787.7535
E-mail: pickpenny@msn.com
Brand: Pickpenny
Region: 1
PC, HC, ICE, TRAN, LTL, CLR, CA, CS
Other commodities: Cilantro, parsley, beets,
greens, herbs, radishes, spring mix, turnips,
arugula, swiss chard

SQUARE PRODUCE
3131 Koogler Road
Dayton, VA 22821
Contact: Clifford Rohrer
Bus: 540.896.6615
No Sunday calls, please
Brand: Valley Farming
Region: 5
Varieties: Butternut squash
CS, LTL
Other commodities: Cabbage, sweet onions,
potatoes

VALLEY FARMING, LLC
3131 Koogler Road
Dayton, VA 22821
Contact: Clifford Rohrer
Bus: 540.896.6615
No Sunday calls, please
Brand: Valley Farming
Region: 5
Varieties: Butternut squash
CS, LTL
Other commodities: Cabbage, sweet onions,
potatoes
Features and Benefits:

Virginians have been growing corn since the first settlers arrived in the new world. Native Americans were the first to share their secrets about growing corn, and ever since then, Virginians have been improving on it.

Today, Virginia sweet corn is grown from special hybrids developed for their sweetness. The sweetness is sealed in by hydrocooling, a system of water cooling that quickly brings down the corn’s temperature, preventing the conversion of the corn’s sugar to starch.

Virginia’s yellow varieties of sweet corn are the first ready for harvest in mid-summer, followed by several varieties of white and bi-color corn that enjoy a special reputation for sweetness.

Varieties: Several hybrid varieties of white corn and bi-color.

Pack Size: 4/2 to 5 doz. crates

Availability

<table>
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<tr>
<th>MAY</th>
<th>JUNE</th>
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<tr>
<td>SWEET CORN</td>
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Grade: U.S. Fancy, U.S. No. 1
Trends: Fresh market sweet corn acreage will remain fairly steady over the next few years.

Key to Abbreviations:
CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
GFSI-Global Food Safety Initiative
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

B & B PRODUCE
12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447
Region: 4
CS, LTL, TRAN
Other commodities: Peaches, pumpkins, tomatoes, cantaloupes, watermelons

BOTTOMLEY EVERGREENS AND FARMS, INC.
5071 Glade Valley Road
Ennice, NC 28623
Contact: Blan and Mitchell Bottomley
Toll Free: 1.800.504.3347
Bus: 336.657.3347
Fax: 336.657.8088
E-mail: info@bottomleysevergreens.com
Website: www.bottomleysevergreens.com
Region: 4
CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
Other commodities: Squash, watermelons, pumpkins, Christmas trees

CAMBRIDGE FARMS, INC.
24 Norfolk Ave. Suite C
South Easton, MA 02375
Contact: Ken Gad
Bus: 800.525.6511
Fax: 508.297.2584
Brand: Patriot Brand
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL
Other commodities: Beans, potatoes

CASSELL FARM
2957 Gladesboro Road
Hillsville, VA 24343
Contact: Danny Cassell
Home: 276.398.2729
Cell: 276.733.8616
Region: 4
LTL, PAL, TL, TRAN, GAP
Other commodities: Pumpkins, squash, greens, peppers

CEDAR VIEW FARM
13009 Cedar View Road
Drewryville, VA 23844
Contact: Jeffrey Pope
Cell: 804.370.2224
Fax: 703.991.8922
E-mail: jeffreywpope@aol.com
Region: 6
CS, LTL, PAL, TL, PC, TRAN
Varieties: White and bi-color sweet corn

FARMERS’ MARKET, LLC
24540 Agri Park Drive, Suite 2
Coutland, VA 23837
Contact: Michael J. Marks
Bus: 757.653.0728
Cell: 757.641.8206
Fax: 757.653.0780
E-mail: marksfarms04@aol.com
Region: 6
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Squash, watermelons

NORTHAMPTON GROWERS PRODUCE SALES
P. O. Box 248
Cheriton, VA 23836
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Beans, cabbage, cucumbers, eggplant, greens, peppers, spinach, tomatoes

Sweet Corn

Features and Benefits:
Virginians have been growing corn since the first settlers arrived in the new world. Native Americans were the first to share their secrets about growing corn, and ever since then, Virginians have been improving on it.

Today, Virginia sweet corn is grown from special hybrids developed for their sweetness. The sweetness is sealed in by hydrocooling, a system of water cooling that quickly brings down the corn’s temperature, preventing the conversion of the corn’s sugar to starch.

Virginia’s yellow varieties of sweet corn are the first ready for harvest in mid-summer, followed by several varieties of white and bi-color corn that enjoy a special reputation for sweetness.

Varieties: Several hybrid varieties of white corn and bi-color.

Pack Size: 4/2 to 5 doz. crates

Availability

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Trends: Fresh market sweet corn acreage will remain fairly steady over the next few years.

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ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

B & B PRODUCE
12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447
Region: 4
CS, LTL, TRAN
Other commodities: Peaches, pumpkins, tomatoes, cantaloupes, watermelons

BOTTOMLEY EVERGREENS AND FARMS, INC.
5071 Glade Valley Road
Ennice, NC 28623
Contact: Blan and Mitchell Bottomley
Toll Free: 1.800.504.3347
Bus: 336.657.3347
Fax: 336.657.8088
E-mail: info@bottomleysevergreens.com
Website: www.bottomleysevergreens.com
Region: 4
CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
Other commodities: Squash, watermelons, pumpkins, Christmas trees

CAMBRIDGE FARMS, INC.
24 Norfolk Ave. Suite C
South Easton, MA 02375
Contact: Ken Gad
Bus: 800.525.6511
Fax: 508.297.2584
Brand: Patriot Brand
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL
Other commodities: Beans, potatoes

CASSELL FARM
2957 Gladesboro Road
Hillsville, VA 24343
Contact: Danny Cassell
Home: 276.398.2729
Cell: 276.733.8616
Region: 4
LTL, PAL, TL, TRAN, GAP
Other commodities: Pumpkins, squash, greens, peppers

CEDAR VIEW FARM
13009 Cedar View Road
Drewryville, VA 23844
Contact: Jeffrey Pope
Cell: 804.370.2224
Fax: 703.991.8922
E-mail: jeffreywpope@aol.com
Region: 6
CS, LTL, PAL, TL, PC, TRAN
Varieties: White and bi-color sweet corn

FARMERS’ MARKET, LLC
24540 Agri Park Drive, Suite 2
Coutland, VA 23837
Contact: Michael J. Marks
Bus: 757.653.0728
Cell: 757.641.8206
Fax: 757.653.0780
E-mail: marksfarms04@aol.com
Region: 6
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Squash, watermelons

NORTHAMPTON GROWERS PRODUCE SALES
P. O. Box 248
Cheriton, VA 23836
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Beans, cabbage, cucumbers, eggplant, greens, peppers, spinach, tomatoes
Sweet Corn

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage, cantaloupes, cucumbers, eggplant, pumpkins, squash, vine ripe tomatoes, watermelons, peppers

SNAKE CREEK FARMS, LLC
360 Windgate Drive
Fancy Gap, VA 24328
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekefarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Cabbage, pumpkins, leeks, greens

WHITEFALL FARM
2825 White Fall Road
Gretna, Virginia 24557
Contact: A J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Pumpkins, cantaloupes, watermelons

REESE FARMS, INC.
8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donreese5@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Cantaloupes, pumpkins, tomatoes, watermelons

SOUTHWEST VIRGINIA FARMERS' MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://svvfarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, apples, peaches, nectarines, blueberries

VIRGINIA PRODUCE, LLC
57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Pumpkins, cabbage, gourds, squash, tomatoes, cucumbers, peppers, apples

WHITEFALL FARM
2825 White Fall Road
Gretna, Virginia 24557
Contact: A J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Pumpkins, cantaloupes, watermelons

SNAKE CREEK FARMS, LLC
360 Windgate Drive
Fancy Gap, VA 24328
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekefarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
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Cell: 434.221.4993
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LTL, TRAN
Other commodities: Pumpkins, cantaloupes, watermelons

SOUTHWEST VIRGINIA FARMERS' MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://svvfarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, apples, peaches, nectarines, blueberries

VIRGINIA PRODUCE, LLC
57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Pumpkins, cabbage, gourds, squash, tomatoes, cucumbers, peppers, apples
Sweet Potatoes

Features and Benefits:

Sweet potatoes are one of the most nutritious foods available to today's consumer. They are especially high in vitamin A, providing more than twice the recommended daily adult requirement in one medium sweet potato. Like other Virginia vegetables, Virginia sweet potatoes are grown close to the market where they can be delivered overnight.

Varieties: Beauregard, Hernandez, Hayman

Pack Size: 40 lb cartons

Grade: U.S. No. 1

Trends: Virginia's sweet potato acreage declined dramatically in the 70s and 80s. However, production has now stabilized and is expected to remain at the present level for the foreseeable future.

Availability

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<tr>
<th>JAN</th>
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<th>MAR</th>
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<th>MAY</th>
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<td>SWEET POTATOES</td>
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- HC - Can hydrocool
- ICE - Can ice produce
- LTL - Will ship less than truckload
- MEX - Meets Mexican requirements
- PAL - Can palletize
- PC - Precool capability
- TL - Truck load
- TRAN - Can arrange transportation

Shippers:

**APPALACHIAN SUSTAINABLE DEVELOPMENT**
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathlyn Terry
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, lettuce, cabbage, hot peppers, Italian peppers, bok choy

**QUAIL COVE FARMS, INC.**
P. O. Box 208
Machipongo, VA 23405
Contact: Bill Jardine
Bus: 757.678.7783
Fax: 757.678.5354
E-mail: info@quailcovefarms.com
LTL, PAL, TL, PC

**WAYNES PRODUCE**
3469 Mineral Lane
Jarratt, VA 23867
Contact: Wayne Grizzard
Bus: 434.637.1127
Email: waynesproduce@yahoo.com
Region: 6
Sweet potatoes
Other commodities: Butterbeans, pie pumpkins, squash
CS, GAP, LTL, PAL, TRAN
**Features and Benefits:**

The mature green tomato is Virginia's number one vegetable cash crop for several reasons. For one, Virginia is a major production area for tomatoes, making supplies readily available throughout the eastern United States. Because of Virginia’s access and proximity to major markets, transportation costs of mature green tomatoes are lower and tomatoes arrive sooner and fresher.

Sandy, loamy soil and moderate climactic conditions in Virginia’s tomato-growing regions provide just the right combination for a high-quality tomato. Most mature green tomatoes are ripened under controlled conditions using natural ethylene gas. This gives buyers the exact level of ripeness they desire, and enables Virginia growers to ship mature green tomatoes throughout the eastern United States and Canada.

In addition to the mature green, growers are producing mouthwatering vine ripes. The popularity of grape tomatoes is reflected in the increased acreage of this delicious addition to the tomato family. Cherry, plum, and greenhouse/hydroponic tomatoes are also available in commercial quantities.

**Varieties:** Solar Set, Sun Pride, Mountain Spring, Mountain Pride, Sunbrite

**Availability**

| Pack Size: 25 lbs. (extra large, large, medium and small) |
| Grade: U.S. Combination (or better), U.S. No. 2, U.S. No. 3 |
| Trends: Mature green tomato acreage has stabilized in recent years but an increasing trend in acreage of vine ripe production has developed. |

**Key to Abbreviations:**

- CA - Controlled Atmosphere Storage
- CLR - Meets Canadian requirements
- CS - Cold storage
- EX - Export capabilities
- GAP - Good Agricultural Practices
- HC - Can hydrocool
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- TRAN - Can arrange transportation

**Shippers:**

**APPALACHIAN SUSTAINABLE DEVELOPMENT**

P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathlyn Terry
E-mail: kterry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, lettuce, cabbage, hot peppers, Italian peppers, bok choy

**B & B PRODUCE**

12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447
Region: 4
CS, LTL, TRAN
Other commodities: Peaches, sweet corn, pumpkins, cantaloupes, watermelons

**DODD’S ACRES FARM**

3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
E-mail: doddsacresfarm@earthlink.net
Varieties: Vine ripe tomatoes, Roma tomatoes
CS, PAL, LTL, ICE
Other commodities: Cucumbers, squash, bell peppers, hot peppers, eggplant

**EAST COAST BROKERS AND PACKERS, INC.**

Finney Mason Road
Mappsville, VA 23407
Contact: Batista Madonia, Sr., Batista Madonia, Jr., Stephen Madonia, Sr., or David Baker
Bus: 800.557.7751
Fax: 813.754.3975
Brand: Kings Choice, Reo Rose
Region: 1
CLR, EX, PC, TRAN

**HEART SEVENTEEN PRODUCE, INC.**

915 Crittenden Road
P. O. Box 29
Handyville, VA 23070
Contact: Tommy Crittenden
Bus: 804.694.9743
FAX: 804.776.0444
E-mail: heart17produce@aol.com
Region: 2
CA, CS, LTL, PAL, TL, PC, TRAN
Other commodities: Cantaloupes, peppers, watermelons
Tomatoes

HORTON’S PRODUCE, INC.
44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples, peaches, peppers, watermelons, cantaloupes

HORTON’S VEGETABLES
11142 Fairview Road
Blackwater, VA 24221
Contact: Ricky Horton
Bus: 276.940.2800
Cell: 276.594.0171
Region: 4
TL, LTL, CS, GAP
Other commodities: Peppers

KIRBY FARMS, LLC
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
Varieties: Yellow squash, zucchini squash
CS, LTL, PAL, TL, ICE, PC
Other commodities: Eggplant, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets, cabbage

LAYMAN FAMILY FARMS
1815 Mountain View Church Road
Blue Ridge, VA 24064
Contact: Eric Layman
Cell: 540.815.7905
Region: 4
LTL, TL, CS
Other commodities: Pumpkins, squash, zucchini

LOIS’S PRODUCE, LLC
2149 Layton Landing Road
Colonial Beach, VA 22443
Contact: Lois or Gary Allensworth
Bus: 804.224.9809
FAX: 804.224.9809
E-mail: allensworth@wildblue.net
Website: www.loisproduce.com
Region: 2
Varieties: Vine ripe tomatoes, cherry tomatoes
CS, LTL, PAL, TL, TRAN
Other commodities: Watermelons, cantaloupes

MANN FARMS
P. O. Box 99
Fort Blackmore, VA 24250
Contact: David Mann
Bus: 276.995.1000
Fax: 276.995.1273
Region: 4
Varieties: Vine ripe, cherry, grape
CS, LTL, TRAN, GAP
Other commodities: Peppers

NORTHAMPTON GROWERS
PRODUCE SALES
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Cabbage, cucumbers, eggplant, greens, peppers, spinach, squash, sweet corn

PACIFIC TOMATO COMPANY
Eastern Shore Farmers Market
Melfa, VA 23410
Contact: Carlos Blanco
Bus: 757.302.1356
Varieties: Organic and Conventional grape tomatoes

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkersfarms.net
E-mail: ronh@parkersfarms.net
E-mail: jimmy@parkersfarms.net
Brand: Parker Farms
Region: 2
Varieties: Vine ripe tomatoes
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Commodities: Broccoli, beans, cabbage, cantaloupes, cucumbers, eggplant, pumpkins, squash, watermelons, peppers

RED SUN FARMS
P. O. Box 2525
5400 International Blvd.
NRV Commerce Park
Dublin, VA 24084
Sales Contact: Harold Paivarinta, Director of Sales and Business Development
Phone: 519.733.8663 x226
E-mail: haroldp@redsunfarms.com
Website: www.redsunfarms.com
Greenhouse Grower: Conventional and Organic TOV (Tomatoes-on-Vine)
Commodities: Peppers, tomatoes, cucumbers
Tomatoes

REESE FARMS, INC.
8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donreese5@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Cantaloupes, pumpkins, sweet corn, watermelons

SIX L’S PACKING COMPANY, INC.
P. O. Box 3088
Immokalee, FL 34143
With growers in Virginia
Contact: Bo Bates
Bus: 800.554.6606
239.657.4421
Fax: 941.657.6798
E-mail: albert@sixls.com
Brand: Virginia Silk, Virginia Pride, Virginia Velvet
Region: 1
CA, CS, PC, CLR, MEX, EX, LTL, TRAN

SOUTHWEST VIRGINIA FARMERS’ MARKET
497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, sweet corn, squash, cabbage, broccoli, greens, peppers, potatoes, apples, peaches, nectarines, blueberries

SUNNYSIDE FARMS
810 Old Buckingham Road
Cumberland, VA 23040
Contact: Hugh French
Bus: 804.492.4273
Cell: 434.390.8625
Fax: 804.492.5330
E-mail: commish777@verizon.net
Region: 3
CS, LTL, PAL, TL, PC, TRAN
Varieties: Vine ripe, grape
Other commodities: Squash, bell peppers, cucumbers

VIRGINIA PRODUCE, LLC
57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Pumpkins, gourds, squash, cucumbers, peppers, apples, sweet corn, cabbage

WOODS PRODUCE CO.
131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, TRAN, GAP
Other commodities: Apples, cabbage, cantaloupe, potatoes, squash, peppers, pumpkins
Features and Benefits:

Virginia watermelons are known for their flavor, sweetness and bright red flesh. Our spring and summer weather conditions generally provide an excellent atmosphere for a great melon. Our supply peaks as the crop from the south declines.

Virginia watermelons come in a variety of sizes, with most averaging 20-26 pounds. Watermelon buyers benefit from Virginia's proximity to major markets, thus resulting in fresher melons with lower transportation costs. Melons are available from July through mid September.

Varieties: Seeded and seedless
Pack Size: Bins, bulk, cartons
Grade: U.S. No. 1

Availability

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Key to Abbreviations:
- CA - Controlled Atmosphere Storage
- CLR - Meets Canadian requirements
- CS - Cold storage
- EX - Export capabilities
- GAP - Good Agricultural Practices
- HC - Can hydrocool
- ICE - Can ice produce
- LTL - Will ship less than truckload
- MEX - Meets Mexican requirements
- PAL - Can palletize
- PC - Precool capability
- TL - Truck load
- TRAN - Can arrange transportation

Shippers:

**APPALACHIAN SUSTAINABLE DEVELOPMENT**
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathryn Terry
E-mail: kerry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, lettuce, cabbage, hot peppers, Italian peppers, bok choy

**BOTTOMLEY EVERGREENS AND FARMS, INC.**
5071 Glade Valley Road
Ennice, NC 28623
Contact: Blan and Mitchell Bottomley
Toll Free: 1.800.504.3347
Bus: 336.657.3347
Fax: 336.657.8088
E-mail: info@bottomleysevergreens.com
Region: 4
CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
Other commodities: Cantaloupes, pumpkins, Christmas trees

**CUSTIS FARMS, INC.**
P. O. Box 237
Nassawadox, VA 23413
Contact: Phil Custis or Wayne Byrum
Toll Free: 800.428.6361
Bus: 757.442.4121
Fax: 757.442.7052
E-mail: Support@custisfarms.com
Region: 1
PC, ICE, TRAN
Other commodities: Cantaloupes, pumpkins

**DOE RUN FARM**
402 Doe Run Road
Ararat, VA 24053
Contact: Buddy or Jeanie Puckett
Bus: 276.251.8287
Cell: 276.229.6605
E-mail: Doerunfarm2012@live.com
Region: 4
LTL, TL, TRAN, PAL
Other commodities: Pumpkins, broccoli, cabbage

**FARMERS’ MARKET, LLC**
24540 Agri Park Drive, Suite 2
Courtland, VA 23837
Contact: Michael J. Marks
Bus: 757.653.0728
Cell: 757.641.8206
Fax: 757.653.0780
E-mail: marksfarms04@aol.com
Region: 6
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Squash, sweet corn

**HEART SEVENTEEN PRODUCE, INC.**
915 Crittenden Road
P. O. Box 29
Handyville, VA 23070
Contact: Tommy Crittenden
Bus: 804.694.9743
FAX: 804.776.0444
E-mail: heart17produce@aol.com
Region: 2
Varieties: Vine ripe tomatoes
CA, CS, LTL, PAL, TL, PC, TRAN
Other commodities: Cantaloupes, peppers, vine ripe tomatoes

**HORTON’S PRODUCE, INC.**
44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples, peaches, peppers, tomatoes, cantaloupes
Watermelons

KIRBY FARMS, LLC
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid
 tomatoes, yellow squash, zucchini squash,
 eggplant, jalapeno, poblano, Anaheim, bell
 peppers, cucumbers, salad greens, sweet
 potatoes, beets, cabbage

MARKS PRODUCE, LLC
22833 Popes Station Road
Capron, VA 23829
Contact: Mike Marks
Bus: 757.641.8206
Fax: 757.653.0780
E-mail: marksfarms04@aol.com
Region: 6
CS, PC, TRAN, LTL, TL, PAL, GAP

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage,
 cantaloupes, cucumbers, eggplant,
 pumpkins, squash, sweet corn, vine ripe
 tomatoes, watermelons, peppers

LOIS’S PRODUCE, LLC
2149 Layton Landing Road
Colonial Beach, VA 22443
Contact: Lois or Gary Allensworth
Bus: 804.224.9809
FAX: 804.224.9809
E-mail: allensworth@wildblue.net
Website: www.loisproduce.com
Region: 2
CS, LTL, PAL, TL, TRAN
Other commodities: Vine ripe tomatoes,
 cherry tomatoes, cantaloupes

PRETTYMAN, C. J. JR., INC.
P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman or Wayne Byrum
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, PC, ICE, LTL, TRAN
Other commodities: Cabbage, cucumbers,
 potatoes, squash

REES FARMS, INC.
8125 James D. Hageood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donree85@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Cantaloupes, pumpkins,
 sweet corn, tomatoes

WHITEFALL FARM
2825 White Fall Road
Gretna, Virginia 24557
Contact: A.J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Pumpkins, cantaloupes,
 sweet corn
Miscellaneous

Cherries, Asparagus, Bok Choy, Peas, Herbs, Leeks
Mushrooms and Turnips — Shippers:

APPALACHIAN SUSTAINABLE
DEVELOPMENT
P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/
marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathlyn Terry
E-mail: kterry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant,
lettuce, peppers, potatoes, sweet potatoes,
squash, watermelons, tomatoes, cherry
tomatoes, grape tomatoes, zucchini, lettuce,
cabbage, hot peppers, Italian peppers

FOUR OAKS FARMS, LLC
400 Windfield Lane
Wirtz, VA 24184
Contact: Jerry Conner
Business: 540.334.6257
Cell: 540.353.2324
E-mail: Jerry@4oaksfarms.com
Region: 4
CA, PC, LTL, TRAN
Herb Varieties: Basil: Genovese, cinnamon,
Italian large leaf, Mrs. Burns lemon, lime,
dark opal; Cilantro: Santoi
Other commodities: Greens and spinach

PICKPENNY PRODUCE
General Delivery
Pickpenny Corner
Wachapreague, VA 23480
Contact: John R. Johnston, Jr.
Bus: 757.787.7555
Fax: 757.787.7555
E-mail: pickpenny@msn.com
Brand: Pickpenny
Region: 1
PC, HC, ICE, TRAN, LTL, CLR, CA, CS
Other commodities: Cilantro, parsley, beets,
eggplant, greens, radishes, spring mix,
squash, turnips, arugula, swiss chard

SHENANDOAH GROWERS
3453 Koehn Drive
Harrisonburg, VA 28802
Contact: Matthew Lamoureux
Bus: 540.896.6939
Fax: 540.896.6616
E-mail: herbs@freshherbs.com
Full line of culinary herbs for supermarket
and food service chains
Brand: Kateri's, Shenandoah Growers
Region: 5
CA, CS, TRANS
Other commodities: Living herbs, potted
herbs, cut herbs

SNAKE CREEK FARMS, LLC
360 Windgate Drive
Fancy Gap, VA 24528
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekfarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Sweet corn, pumpkins,
greens, cabbage

WESTMORELAND BERRY FARM
1235 Berry Farm Lane
Oak Grove, VA 22443
Contact: Kane Lloyd
Bus: 804.224.9171
Fax: 804.224.8967
E-mail: kanelloyd@westmorelandberryfarm.com
Website: www.westmorelandberryfarm.com
Region: 2
CS, PAL, LTL
Other commodities: Apples, berries, peaches,
asparagus
**Virginia Fruit And Vegetables Availability Calendar**

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