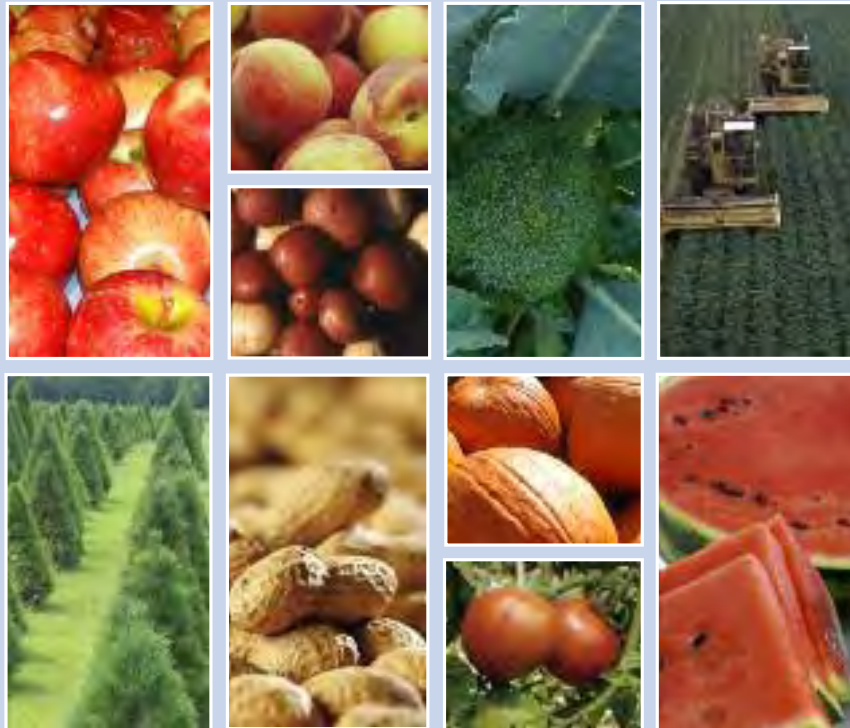




VIRGINIA SHIPPERS DIRECTORY

FRUITS, VEGETABLES, PEANUTS, CHRISTMAS TREES



www.vdacs.virginia.gov

Apples

Features and Benefits:

Virginia has an apple for every reason and every season. Twelve major apple varieties are grown in Virginia, and each variety has its own unique characteristics.

Virginia's Red and Golden Delicious varieties are the all-time favorites. In addition, our Red Delicious apples are extremely sweet and juicy. Virginia's York, Fuji, Winesap, Rome, Stayman, Gala, Ginger Gold, Granny Smith and Pink Lady apples are delicious as a snack or for apple pies, cakes, fried apples, syrup, cider, sauce and apple butter.

Because of their proximity to major markets, Virginia apples are more economical to transport. Wide variety and nearly year-round availability make Virginia one of the top apple producing states in the nation.

Major Varieties: Red Delicious, Golden Delicious, York, Rome, Stayman, Winesap, Granny Smith,

Jonathan, Gala, Ginger Gold, Fuji and Pink Lady

Pack Size: Box (42 pounds), Tray Pack, Bulk, Bins, and Assorted Consumer Bags

Grade: Tray Pack: U.S. Extra Fancy, Combination U.S. Extra and U.S. Fancy, and U.S. Fancy. Bags: U.S. Extra Fancy, Combination U.S. Extra and U.S. Fancy, and U.S. Fancy, 2½" and up packed in assorted sizes.

Trends: On the average, apple production in Virginia is approximately 350 million pounds a year. Virginia growers continue to plant new apple trees and eliminate old orchards that have become non-productive. The use of dwarf, semi-dwarf and spur type trees continues to climb. These rootstocks comprise more than 70 percent of all trees. Virginia continues to increase its plantings of Fuji, Gala and Pink Lady. Virginia growers are con-

Availability

	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY
RED DELICIOUS		■	■	■	■	■	■	■	■	■
GOLDEN DELICIOUS		■	■	■	■	■	■	■	■	■
ROME			■	■	■	■	■	■	■	■
STAYMAN			■	■	■	■	■	■	■	■
YORK			■	■	■	■	■	■	■	■
WINESAP			■	■	■	■	■	■	■	■
FUJI			■	■	■	■	■	■	■	■
GRANNY SMITH			■	■	■	■	■	■	■	■
JONATHAN		■	■	■	■	■	■	■	■	■
GALA	■	■	■	■	■	■	■	■	■	■
GINGER GOLD	■	■	■	■	■	■	■	■	■	■
PINK LADY				■	■	■	■	■	■	■

REGULAR STORAGE ■■■■■■ CONTROLLED ATMOSPHERE STORAGE - - - - -

stantly seeking new and exciting varieties that meet consumer demand. With this forward-looking approach, Virginia growers are well positioned to meet the future needs of buyers and consumers.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
 CLR-Meets Canadian requirements
 CS-Cold storage
 EX-Export capabilities

GAP-Good Agricultural Practices
 HC-Can hydrocool
 ICE-Can ice produce
 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

AYERS ORCHARDS

72 McAyers Road
 Cana, VA 24317
 Contact: Donald C. Ayers
 Bus: 276.755.4126
 Fax: 276.755.2082
 Website: www.ayersorchard.com
 E-mail: vaappleman@aol.com
 Varieties: Red Delicious, Golden Delicious, Lodi, Ginger Gold, Summer Rambo, Wolf River, Macintosh, Ozark Gold, Winesap, Red Winesap, Arkansas Black, King Lush, Ms. Boyd's Special (Stayman type), Limber Twig, Rome Beauty, Blushing Gold, Mutsu, Lowery, Summer Molly Red, Virginia Beauty, Cortland, Rome, Stayman, York, Fuji, Jonathan, Gala, Magna Bonum, and Granny Smith, Red Gravenstein, Red Braeburn, Pink Lady
 Region: 4
 TRAN, CS
 Other commodities: Cherries, peaches

B & B PRODUCE

12902 Fancy Gap Highway
 Cana, VA 24317
 Contact: Eddie and Gary Bowman
 Bus: 276.755.4441, Fax: 276.755.4447
 Region: 4
 CS, LTL, TRAN
 Varieties: Red Delicious, Golden Delicious, Stayman, Granny Smith, Gala
 Other commodities: Peaches, sweet corn, pumpkins, tomatoes, cantaloupes, watermelons

BERRIER ORCHARD

74 Valentine Leonard Road
 Cana, VA 24317
 Contact: Ricky Berrier
 Bus: 276.755.1289, Fax: 276.755.2398
 E-mail: rickyberrier@yahoo.com
 Varieties: Red and Golden Delicious, Rome, Stayman
 Brand: Berrier Orchard
 Region: 4
 CS, LTL, EX, TRAN, GAP
 Other commodities: Peaches, nectarines, blackberries

BOWMAN FRUIT SALES, L.L.C.

17581 Mechanicsville Road
 Timberville, VA 22853
 Contact: Jaime Williams
 Bus: 800.296.2775
 Fax: 540.896.3708
 E-mail: jwilliams@turkeyknobapples.com
 Website: www.turkeyknobapples.com
 Varieties: Red Delicious, Golden Delicious, Gala, Ginger Gold, Fuji, Stayman, Rome, Virginia Gold, Pink Lady, Granny Smith, Albemarle Pippin
 Brand Names: Turkey Knob, Old Virginia, Peak of Virginia, Skyline, America's Finest
 Region: 5
 CA, CS, EX, LTL, TRAN, GAP

Apples

BRYANT ORCHARDS

2333 Blacksburg Road
Fincastle, VA 24090

Contact: Jimmy Bryant
Business: 540.529.2923

Varieties: Red Delicious, Golden Delicious,
Gala, Pink Lady, Stayman, Honey Crisp, Rome
Region: 4
CS, LTL, PAL, TRAN
Other commodities: Peaches

CROWN ORCHARD CO.

5861 Piedmont Apple Lane
Covesville, VA 22931

Mailing: P. O. Box 299
Batesville, VA 22924

Contact: Henry M. Chiles

Bus: 434.977.0619
Fax: 434.979.6277

E-mail: henry@crownorchard.com

Website: www.crownorchard.com

Varieties: Red Delicious, Golden Delicious,
Rome, Stayman, York, Granny Smith,
Jonathan, McIntosh, Gala, Fuji, Jonagold,
Pink Lady

Brand: Crown Orchard, Still House,
Spring Valley

Region: 5

CA, CLR, EX, HC, MEX, PC, TRAN, GAP

Other commodities: Nectarines, peaches

DAVID DODD SALES

3276 Cub Creek Road
Roseland, VA 22967

Contact: David J. Dodd

Bus: 434.277.8616
Fax: 434.277.8617

E-mail: daviddoddco@aol.com

Varieties: Red Delicious, Golden Delicious,
Rome, Gala, McIntosh

Region: 5

CA, EX, TRAN, CS, MEX, LTL

FITZGERALD'S ORCHARDS

728 Harper's Creek Lane
Tyro, VA 22976

Contact: Tommy Fitzgerald

Bus: 434.277.5798

Fax: 434.277.8248

E-mail: fitzapple@nccwildblue.com

Varieties: Red Delicious, Golden Delicious,
Granny Smith, Gala, Pink Lady, Rome,
Stayman

Brand: Fitzgerald, Harpers Creek

Region: 5

CA, MEX, TRAN, CS, EX

GLAIZE, L.C., FRED L.

P. O. Box 2077

Winchester, VA 22604

Contact: Philip B. Glaize, Jr.

Bus: 540.662.6251

Fax: 540.667.3464

E-mail: phil@glazeapples.com

Varieties: Red Delicious, Golden Delicious,
Rome, Stayman, York, Granny Smith,
Empire, Fuji, Ginger Gold, Gala, Winesap,
Pink Lady

Brand: Old Home, Crescent

Region: 5

CA, EX, PC, TRAN, CS, LTL

H. C. HAROLD ORCHARD

5824 Willis Gap Road
Ararat, VA 24053

Contact: H. C. Harold

Bus: 276.251.5445

Region: 4

Varieties: Red and Golden Delicious, Rome,
Stayman, Rambo, Lodi

CS, LTL, EX, TRAN

Other commodities: Peaches

HILL'S ORCHARD

13715 Fancy Gap Highway
Cana, VA 24317

Contact: Willie F. Hill or Bethany Hill

Bus: 276.755.3751 or 276.755.3244

Varieties: Red Delicious, Golden Delicious,
Granny Smith, Stayman, York, Empire, Gala

Brand: Hill's Orchard

Region: 4

EX, TRAN, LTL, CS

Other commodities: Peaches, pumpkins

HORTON'S PRODUCE, INC.

44 Winding Ridge Road
Hillsville, VA 24343

Contact: Blake Horton

Bus: 276.728.9962

Fax: 276.727.4446

Region: 4

E-mail: hortonsproduce@embarqmail.com

Varieties: Red Delicious, Golden Delicious,
Stayman, Granny Smith, Gala

CS, LTL, TRAN

Other commodities: Potatoes, peaches,
peppers, watermelons, tomatoes, cantaloupes

SAUNDERS BROTHERS, INC.

2717 Tye Brook Highway
Piney River, VA 22964

Contact: Bennett Saunders

Bus: 434.277.5455

Fax: 434.277.8010

E-mail: bennett@saundersbrothers.com

Website: www.saundersbrothers.com

Varieties: Gala, Fuji, Pink Lady

Brand: Saunders Brothers

Region: 5

CS

Other commodities: Peaches

SILVER CREEK AND SEAMAN ORCHARD, INC.

5529 Crabtree Falls Highway
Tyro, VA 22976

Contact: Richard Seaman

Bus: 434.277.5824

Fax: 434.277.9057

E-mail: anneskidd@gmail.com

Varieties: Red Delicious, Golden Delicious,
Gala, Ginger Gold, Rome, Fuji, Granny Smith,
Pink Lady, York, Jonathan

Region: 5

CA, CS

Apples

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: <http://swvafarmersmarket.org/retail>
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, peaches, nectarines, blueberries

TIMBER RIDGE FRUIT FARM, LLC

311 Muse Road
Gore, VA 22637
Contact: Cordell Watt
Bus: 540.858.3207, 3217
Fax: 540.858.2888
E-mail: trffllc@hughes.net
Varieties: Red Delicious, York, Golden Delicious, Stayman, Rome, Greening, Fuji, Ginger Gold, Braeburn, Gala, Cameo, Pink Lady, Granny Smith, Winter Banana, Summerfield, Ida Red, Fortune
Brand: Timber Ridge
Region: 5
CA, CLR, EX, TRAN, CS, PC
Other commodities: Peaches

VIRGINIA PRODUCE, LLC

57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Gourds, squash, tomatoes, cucumbers, peppers, pumpkins, cabbage, sweet corn

W & W PRODUCE

16112 Jeb Stuart Highway
Stuart, VA 24171
Contact: Darrell Worley
Bus: 276.694.4602
Fax: 276.694.4604
TLT, LT, SC, TRAN, GAP
Varieties: Red Delicious, Golden Delicious, Stayman, Winesap, Granny Smith, Mutsu
Region: 4
Other commodities: Peaches

WESTMORELAND BERRY FARM

1235 Berry Farm Lane
Oak Grove, VA 22443
Contact: Kane Lloyd
Bus: 804.224.9171
Fax: 804.224.8967
E-mail: kanelloyd@westmorelandberryfarm.com
Website: www.westmorelandberryfarm.com
Region: 2
CS, PAL, LTL
Other commodities: Berries, peaches, asparagus, tomatoes

WILLIAMS FARMS, INC.

5175 West Lee Highway
Wytheville, VA 24382
Contact: Bobby Williams
Bus: 276.686.4851
Home: 276.686.4339
Varieties: Red Delicious, Golden Delicious, Stayman, Granny Smith, Gala
Region: 4
CS, LTL, TRAN
Other commodities: Peaches, pumpkins

WOODS PRODUCE CO.

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Varieties: Red Delicious, Golden Delicious, Stayman, Granny Smith, Gala
Region: 4
CS, LTL, TRAN, GAP, PAL, TL
Other commodities: Cabbage, peppers, cantaloupes, potatoes, squash, tomatoes, pumpkins

Asian Pears

Features and Benefits:

Virginia's Asian pears are extra sweet and juicy. Their crisp texture is a result of the rich clay soils and hot days along with plenty of water. Asian pears should be picked ready-to-eat and should keep one or more months with refrigeration. Size, shape and skin coloring vary with variety and sizes range from 5-ounce fruits to jumbos weighing one pound and more.

Many Asian pears are being produced under "Virginia certified organic" labeling. These Asian pears command a premium retail

price for this quality as consumers are buying more organic fruits and vegetables.

Varieties: August to October:

Shinsui, Hosui, Kosui, New Century, 20th Century, Autumn Sweet, Arriang, Shinko, Shin Li

Pack Size: 10 lb. one layer tray boxes with counts from 12 to 25

Grade: U.S. No.1

Trends: Although Asian pear orchards are young, a moderate increase in production is expected each year. Additional Asian pear

Availability

	JULY	AUG	SEPT	OCT	NOV	DEC
ASIAN PEARS		■	■	■		

trees have been planted and will be coming into production within a few years.

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HC-Can hydrocool

ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

MOUNTAIN VIEW ORCHARD

1727 Stonebridge Road
 Alexandria, VA 22304
 Contact: Stephanie or Tony Cheng
 Bus: 703.887.4828
 Fax: 703.823.8878
 E-mail: scheng27@gmail.com
 Region: 2
 Varieties: Shinko, Hosui, 20th Century
 CS, LTL
 Other commodities: Peaches

Beans

Features and Benefits:

Produce departments snap to life with Virginia beans. Most are the round green type but Virginia producers also offer flat green beans and wax beans. Almost all Virginia beans are graded and hydro-cooled to assure maximum quality and longer shelf life. Limited supplies of hand picked may also be available.

Hialeah, Seville, Strike;
Wax: Goldenrod, Goldrush,
Cherokee

Pack Size: Wire bound Bu. crates

Trends: Bean acreage has remained relatively stable during recent years.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
BEANS		—————						

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HC-Can hydrocool

ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Varieties: Round Green: Bronco,

Shippers:

C & E FARMS, INC.

Box 315
19319 Seaside Road
Cheriton, VA 23316
Contact: Justin or Bob Colson
Bus: 757.678.5097
Fax: 757.678.5718
E-mail: bobcolson@cefarms.com
Varieties: Green, wax and KY beans
Brand: Red Barn
Region: 1
CLR, HC, TRAN, CS, CA, LTL, GAP, GHP, EX

CHESSER, FRED S. AND COMPANY, INC.

P. O. Box 215
Temperanceville, VA 23442
Contact: Fred Darby
Bus: 800.852.6398
Fax: 757.824.0651
E-mail: fscoco@verizon.net
Brand: C & C
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, MEX
Other commodities: Cabbage, cucumbers, peppers, potatoes, squash

DODD'S ACRES FARM

3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
E-mail: doddacsresfarm@earthlink.net
CS, PAL, LTL, ICE
Other commodities: Vine ripe tomatoes, Roma tomatoes, squash, bell peppers, hot peppers, eggplant

HEARNE, WILLIAM P. PRODUCE COMPANY, INC.

160 Farmers Market Road
Salisbury, MD 21804
With growers in Virginia
Contact: Jeff Williams
Bus: 410.742.1552
Fax: 410.749.6107
E-mail: jwilliams@hearneprod.com
Brand: Blue Ribbon
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS
Other commodities: Cabbage, cucumbers, eggplant, peppers, squash, tomatoes

LIGHT'S FARM, INC.

2106 Worrell Memorial Road
Laurel Fork, VA 24352
Contact: James Light
Cell: 276.733.8737
E-mail: lightsfarmsinc@embarqmail.com
GAP, LTL, PAL, TL, TRAN,
Other commodities: Cabbage, pumpkins, broccoli

NORTHAMPTON GROWERS PRODUCE SALES

P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Cabbage, cucumbers, eggplant, greens, peppers, spinach, squash, sweet corn, tomatoes

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, cabbage, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

PRETTYMAN, C. J. JR., INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, PC, ICE, LTL, TRAN
Other commodities: Cabbage, cucumbers, potatoes, squash

WAYNES PRODUCE

3469 Mineral Lane
Jarratt, VA 23867
Contact: Wayne Grizzard
Bus: 434.637.1127
Email: waynesproduce@yahoo.com
Region: 6
Varieties: Butterbeans
Other commodities: Pie pumpkins, sweet potatoes, squash
CS, GAP, LTL, PAL, TRAN

Berries

Features and Benefits:

Although Virginia's berry industry is relatively small, several shippers have supplies available during the summer harvest season.

Types: Berries

Pack Size: Blackberries: 12/6oz or 12/½ pint clamshell flats

Grade: Blackberries: U.S. No. 1; U.S. No. 2

Trends: Relatively light production throughout the state is not expected to change dramatically in the foreseeable future.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
BERRIES		■	■	■				

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MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

BERRIER ORCHARD

74 Valentine Leonard Road
Cana, VA 24317
Contact: Ricky Berrier
Bus: 276.755.1289
Fax: 276.755.2398
E-mail: rickyberrier@yahoo.com
Varieties: Blackberries
Brand: Berrier Orchard
Region: 4
CS, LTL, EX, TRAN, GAP
Other commodities: Apples, peaches, nectarines

COLE BERRY FARM

3067 Asbury Church Road
Vernon Hill, VA 24597
Contact: Joey or Jeff Cole
Business: 434.476.6919
Cell: 434.579.1110
Fax: 434.476.6919
Varieties: Blackberries
Brand: Cole Berry Farm
Region: 3
PC, TRAN, LTL, CS
Other commodities: Concord grapes

WESTMORELAND BERRY FARM

1235 Berry Farm Lane
Oak Grove, VA 22443
Contact: Kane Lloyd
Bus: 804.224.9171
Fax: 804.224.8967
E-mail: kanelloyd@westmorelandberryfarm.com
Website: www.westmorelandberryfarm.com
Varieties: Blackberries
Region: 2
CS, PAL, LTL
Other commodities: Peaches, asparagus, tomatoes, apples

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: http://swvafarmersmarket.org/retail
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, peaches, nectarines, apples

Broccoli

Features and Benefits:

Broccoli has become a major crop for Virginia with most of the commercial acreage located in Virginia's Northern Neck and in the mountains of Southwest Virginia. The moderate influences of the Chesapeake Bay as well as the cool nights and warm days in the mountains of Southwest Virginia provide ideal conditions for growing excellent broccoli. This, coupled with good varietal selection and modern production practices, gives producers the tools to grow broccoli that tops the stan-

dards. Post harvest handling is first class as all product is injected and topped with slurry ice to remove field heat and enhance shelf life.

Pack Size: RPCS, Cartons and Crates – Bunched and Crowns

Grade: U.S. Fancy and U.S. No 1
Varieties: - Various Varieties including Windsor, Green Magic, Imperial, Gypsy

Trends: Broccoli acreage has trended up over the last several years.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
BROCCOLI	—				—			

This trend will probably continue to increase as customers like the local flavor and proximity to market of Virginia broccoli.

Shippers:

DOE RUN FARM
 402 Doe Run Road
 Ararat, VA 24053
 Contact: Buddy or Jeanie Puckett
 Bus: 276.251.8287
 Cell: 276.229.6605
 E-mail: Doerunfarm2012@live.com
 Region: 4
 LTL, TL, TRAN, PAL
 Other commodities: Pumpkins, cabbage, watermelons

LIGHT'S FARM, INC.
 2106 Worrell Memorial Road
 Laurel Fork, VA 24352
 Contact: James Light
 Cell: 276.733.8737
 E-mail: lightsfarmsinc@embarqmail.com
 GAP, LTL, PAL, TL, TRAN, GAP
 Other commodities: Cabbage, pumpkins, green beans

PARKER FARMS
 1647 Kings Highway
 Oak Grove, VA 22443
 Contacts: Jimmy Carter and Ron Harvey
 Bus: 804.224.1990
 Fax: 804.224.1998
 E-mail: sean@parkerfarms.net
 E-mail: ronh@parkerfarms.net
 E-mail: jimmy@parkerfarms.net
 Brand: Parker Farms
 Region: 2
 CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
 Other commodities: Beans, cabbage, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

SOUTHWEST VIRGINIA FARMERS' MARKET
 497 Farmers Market Drive
 Hillsville, VA 24343
 Contact: Kevin Semones
 Bus: 276.728.5540
 Fax: 276.728.5236
 E-mail: farmersmarket@carrollcountyva.org
 Website: <http://swvafarmersmarket.org/retail>
 CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
 Other commodities: Pumpkins, sweet corn, cabbage, squash, greens, peppers, tomatoes, potatoes, apples, peaches, nectarines, blueberries

Cabbage

Features and Benefits:

Most Virginia cabbage is grown in the mountains of Southwest Virginia, where the cool nights and warm days are ideal for producing some of the best cabbage available anywhere. The moderating influences of the Chesapeake Bay and the Atlantic Ocean also create ideal growing conditions for cabbage on the Eastern Shore of Virginia.

Virginia cabbage is irrigated by modern systems, and it is carefully packed to ensure that there is no decay or mechanical scarring. Lower wrapper leaves are trimmed

away, leaving an extremely marketable product. Proper ventilation during transportation ensures that the customer will receive cabbage of the highest quality. The sweet taste of Virginia's cabbage is preferred for slaws and salads. It is an excellent source of roughage, vitamin C, thiamine and iron. Pre-cooling is available through some shippers.

Varieties: Eastern: Blue Bayou, Blue Vantage, Bravo; Western: Rio Verde, Green Boy, Market Prize, Ramada, Bronco, Atlantis; Red: Small quantity available.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
CABBAGE								

Pack Size: 1¼ Bu. crates, 1.8 Bu. carton, 50 lb. mesh sacks
Grade: U.S. No. 1, U.S. No. 1 Green, U.S. No. 1 New Red

Trends: Cabbage acreage declined in the early '90s but has stabilized over the past several years and is expected to remain at current levels.

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 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

ANDREWS FARMING CO.

57 Industrial Park Drive
 Hillsville, VA 24343
 Contact: Keith Andrews
 Bus: 276.236.7101
 Fax: 276.236.1944
 Region: 4
 LTL, TRAN, CS, GAP
 Commodities: Pumpkins, cabbage, potatoes

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791
 Abingdon, VA 24212
 Contact: Robin Robbins - sales/farmer/
 marketing contact
 E-mail: ahmrkt@yahoo.com
 Bus: 276.623.1121
 Fax: 276.623.1353
 Executive Director: Kathlyn Terry
 E-mail: kterry@asdevelop.org
 Brand: Appalachian Harvest
 Certified Organic Network
 Conventional Produce
 Region: 4
 CS, LTL, PC, TRAN, ORG
 Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy

BANKS FARM, INC.

369 Windy Ridge Road
 Hillsville, VA 24343
 Contact: Larry Joe, Charlie Ray Banks
 Bus: 276.728.2338 or 276.728.2048
 Region: 4
 LTL, TRAN
 Other commodities: Pumpkins

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road
 Ennice, NC 28623
 With growers in Virginia
 Contact: Blan and Mitchell Bottomley
 Toll Free: 1.800.504.3347
 Bus: 336.657.3347
 Fax: 336.657.8088
 E-mail: info@bottomleysevergreens.com
 Region: 4
 CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
 Other commodities: Cantaloupes, watermelons, pumpkins, Christmas trees

CHESSER, FRED S. & COMPANY, INC.

P. O. Box 215
 Temperanceville, VA 23442
 Contact: Fred Darby
 Bus: 800.852.6398
 Fax: 757.824.0651
 E-mail: fscco@verizon.net
 Brand: C & C
 Region: 1
 CLR, EX, PC, HC, ICE, TRAN, LTL, CS, MEX
 Other commodities: Cucumbers, peppers, potatoes, squash

DOE RUN FARM

402 Doe Run Road
 Ararat, VA 24053
 Contact: Buddy or Jeanie Puckett
 Bus: 276.251.8287
 Cell: 276.229.6605
 E-mail: Doerunfarm2012@live.com
 Region: 4
 LTL, TL, TRAN, PAL
 Other commodities: Pumpkins, broccoli, watermelons

HEARNE, WILLIAM P. PRODUCE COMPANY, INC.

160 Farmers Market Road
 Salisbury, MD 21804
 With growers in Virginia
 Contact: Jeff Williams
 Bus: 410.742.1552
 Fax: 410.749.6107
 E-mail: jwilliams@hearneprod.com
 Brand: Blue Ribbon
 Region: 1
 CLR, EX, PC, HC, ICE, TRAN, LTL, CS
 Other commodities: Cucumbers, eggplant, peppers, squash, tomatoes

HOLLAR AND GREENE PRODUCE COMPANY, INC.

P. O. Box 3500
 Boone, NC 28607
 With growers in Virginia
 Contact: Dale Greene
 Home: 828.264.2177
 Fax: 828.264.4413
 Region: 4
 CLR, EX, TRAN, LTL, CS

Cabbage

HORTON'S PRODUCE, INC.

44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4996
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples, peaches, peppers, watermelons, tomatoes, cantaloupes

KIRBY FARMS, LLC

3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets

LIGHT'S FARM, INC.

Contact: James Light
2106 Worrell Memorial Road
Laurel Fork, VA 24352
Cell: 276.733.8737
E-mail: lightsfarmsinc@embarqmail.com
GAP, LTL, PAL, TL, TRAN
Other commodities: Pumpkins, broccoli, green beans

NORTHAMPTON GROWERS

PRODUCE SALES

P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Cucumbers, eggplant, greens, peppers, spinach, squash, sweet corn, tomatoes

PAINTER FARMS

2496 Pilot View Drive
Hillsville, VA 24343
Contact: Eldon, Robbie and David Painter
Business: 276.952.2388
E-mail: painter_92hotmail.com
Region: 4
TRAN, LTL
Other commodities: Peppers, pumpkins

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

PRETTYMAN, C. J. JR., INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, PC, ICE, LTL, TRAN
Other commodities: Cucumbers, potatoes, squash

SNAKE CREEK FARMS, LLC

360 Windgate Drive
Fancy Gap, VA 24328
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekfarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Sweet corn, pumpkins, leeks, greens

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: <http://swvafarmersmarket.org/retail>
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Pumpkins, sweet corn, apples, squash, broccoli, greens, peppers, tomatoes, potatoes, peaches, nectarines, blueberries

VALLEY FARMING, LLC

3131 Koogler Road
Dayton, VA 22821
Contact: Clifford Rohrer
Bus: 540.896.6615
No Sunday calls, please
Brand: Valley Farming
Region: 5
CS, LTL
Other commodities: Potatoes, sweet onions, butternut squash

VIRGINIA PRODUCE, LLC

57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Pumpkins, gourds, squash, tomatoes, cucumbers, peppers, apples, sweet corn

WOODS PRODUCE CO.

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, TRAN, GAP, PAL, TL
Other commodities: Apples, cantaloupes, peppers, potatoes, pumpkins, squash, tomatoes

Cantaloupes

Features and Benefits:

Virginia growers produce mostly the Athena variety which was developed for its sweetness and good shelf life. These melons move into markets throughout the East Coast and sometimes into Canada. Virginia cantaloupes are well-netted, a sign of maturity. Growers are particularly careful to ship mature but not overly-ripe melons.

Rich in vitamins A and C, Virginia cantaloupes are a summer favorite that have a terrific flavor and are good for you, too.

Varieties: Athena, All Starr, Odyssey, Seigersizi, Vienna, other various hybrids

Pack Size: Bulk bins, specialty packs

Grade: U.S. No. 1

Trends: Production is expected to remain constant in Virginia. Growers are utilizing plasticulture practices with trickle irrigation and rye strips to cut down on wind damage. The use of plastic and drip irrigation allows the grower to precisely deliver to the plants the

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
CANTALOUPEs								

optimal amount of water and micro-nutrients to produce delightful melons. Most all product is placed in cold storage prior to shipment to remove field heat resulting in enhanced shelf life.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage

EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

B & B PRODUCE

12902 Fancy Gap Highway
 Cana, VA 24317

Contact: Eddie and Gary Bowman

Bus: 276.755.4441

Fax: 276.755.4447

Region: 4

Other commodities: Peaches, sweet corn, pumpkins, tomatoes, watermelons

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road

Ennice, NC 28623

Contact: Blan and Mitchell Bottomley

Toll Free: 1.800.504.3347

Bus: 336.657.3347

Fax: 336.657.8088

E-mail: info@bottomleysevergreens.com

Region: 4

CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN

Other commodities: Watermelons, pumpkins, Christmas trees

CUSTIS FARMS, INC.

P. O. Box 237

Nassawadox, VA 23413

Contact: Phil Custis or Wayne Byrum

Toll Free: 800.428.6361

Bus: 757.442.4121

Fax: 757.442.7052

E-mail: Support@custisfarms.com

Brand: Custis Farms, Inc.

Region: 1

PC, LTL, TRAN

Other commodities: Watermelons, pumpkins

HEART SEVENTEEN PRODUCE, INC.

915 Crittenden Road

P. O. Box 29

Handyville, VA 23070

Contact: Tommy Crittenden

Bus: 804.694.9743

FAX: 804.776.0444

E-mail: heart17produce@aol.com

Region: 2

CA, CS, LTL, PAL, TL, PC, TRAN

Other commodities: Peppers, vine ripe tomatoes, watermelons

HORTON'S PRODUCE, INC.

44 Winding Ridge Road

Hillsville, VA 24343

Contact: Blake Horton

Bus: 276.728.9962

Fax: 276.727.4446

E-mail: hortonsproduce@embarqmail.com

Region: 4

CS, LTL, TRAN

Other commodities: Potatoes, apples, peaches, peppers, watermelons, tomatoes

KIRBY FARMS, LLC

3541 River Road

Mechanicsville, VA 23116

Contact: Kevin Kirby

Bus: 804.928.3060

Fax: 804.779.7083

E-mail: kirbyfarms@aol.com

CS, LTL, PAL, TL, ICE, PC

Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets, cabbage

LOIS'S PRODUCE, LLC

2149 Layton Landing Road

Colonial Beach, VA 22443

Contact: Lois or Gary Allensworth

Bus: 804.224.9809

FAX: 804.224.9809

E-mail: allensworth@wildblue.net

Website: www.loisproduce.com

Region: 2

CS, LTL, PAL, TL, TRAN

Other commodities: Vine ripe tomatoes, cherry tomatoes, watermelons

Cantaloupes

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans,
cucumbers, eggplant, peppers, squash,
sweet corn, vine ripe tomatoes, watermelons

REESE FARMS, INC.

8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donreese5@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Pumpkins, sweet corn,
tomatoes, watermelons

WOODS PRODUCE CO.

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, TRAN, PAL, TL, GAP
Other commodities: Apples, cabbage,
peppers, potatoes, pumpkins, squash,
tomatoes

WHITEFALL FARM

2825 White Fall Road
Gretna, Virginia 24557
Contact: A.J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Pumpkins, sweet corn,
watermelons

Christmas Trees

Features and Benefits:

Virginia Christmas tree growers offer a wide selection of trees in a full range of sizes. Because of their proximity to East Coast markets, Virginia Christmas trees are harvested at the beginning and during the Christmas season so consumers can be assured of a fresh and healthy tree. Enjoy the best Virginia has to offer.

Varieties: Austrian Pine, Blue Spruce, Concolor Fir, Douglas Fir, Fraser Fir, Hemlock, Norway Spruce, Red Pine, Scotch Pine, Virginia Pine,

White Pine and White Spruce.

Trends: Christmas tree farming is a major agricultural industry in Virginia. Each year, 1.5 million Christmas tree seedlings are replanted on 25,000 acres of tree farms. The Christmas tree industry is now estimated to generate 14 million dollars a year in annual sales.

Key to Services:

A-Trees baled
B-Trees loaded
B&B-Ball & burlap
C-Transport arranged

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
CHRISTMAS TREES								

D-Local transport free
E-Trees color enhanced
F-Choose & Cut farm
G-Farm tours arranged
H-Boxed for UPS shipment
R-Roping
S-Seedlings
WR-Wreaths

Key to Species:
AP-Austrian Pine

BS-Blue Spruce
CF-Concolor Fir
DF-Douglas Fir
FF-Fraser Fir
HL-Hemlock
NS-Norway Spruce
RP-Red Pine
SP-Scotch Pine
VP-Virginia Pine
WP-White Pine
WS-White Spruce

Shippers:

ANDREWS FARMING CO.

57 Industrial Park Drive
 Hillsville, VA 24343
 Contact: Keith Andrews
 Bus: 276.236.7101
 Fax: 276.236.1944
 Region: 4
 LTL, TRAN, CS, GAP
 Commodities: Pumpkins, cabbage, potatoes

ANGEL WINGS CHRISTMAS TREE FARM

1928 Crooked Oak Road
 Hillsville, VA 24343
 Contact: Sharleen and Glen Sage
 Bus: 276.398.3548
 Cell: 276.266.5032
 E-mail: sharleen@centurylink.net
 Region: 4
 Species: FF
 Services: A, B, C, F, WR
 Height: 4'-12'

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road
 Ennice, NC 28623
 Contact: Blan and Mitchell Bottomley
 Toll Free: 1.800.504.3347
 Bus: 336.657.3347
 Fax: 336.657.8088
 E-mail: info@bottomleysevergreens.com
 Region: 4
 CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
 Other commodities: Cantaloupes, watermelons, pumpkins

BUTTONWOOD FARM CHRISTMAS TREES

22042 Newlin Mill Road
 Middleburg, VA 20117
 Contact: Tad and Cathy Zimmerman
 Phone: 540.687.3260
 E-mail: zim@rstarmail.com
 Website: www.buttonwoodfarm.org
 Species: BS, CF, NS, WP, WS
 Services: A, B, F, WR

CAROLINA FRASER FIR COMPANY, LLC

2617 Potato Creek Road
 Mouth of Wilson, VA 24363
 Contact: Cheris S. Shatley
 Bus: 276.579.7733
 Fax: 276.579.4060
 E-mail: Cherie.Shatley@carolinafraser.com
 Website: www.carolinafraser.com
 Region: 4
 FF: Approx. No. 40,000;
 Height: 5'-9'; A, B, R, WR

FRANCISCO FARMS

343 Bethel Green Road
 Staunton, VA 24401
 Contact: Bill Francisco
 Bus: 540.885.3008
 Region: 5
 Species:
 WP: Approx. No. 500;
 Height 6'-8'; A, B, B&B, C, D, E, F

HELSELY'S CHRISTMAS TREES

Contact: Larry and Robin Helsley
 210 Manor Drive
 Edinburg, VA 22824
 Shenandoah County
 Phone: 540.984.4903
 E-mail: lhelsley@shentel.net
 Region: 5
 Species: BS: Approx. No. 30
 Height: 5'-9'; F
 DF: Approx. No. 500
 Height: 5'-10'; F
 NS: Approx. No. 200
 Height: 5'-9'; F

J AND J TREELAND CENTER

2182 Harris Creek Road
 Prospect, VA 23960
 Contact: John A. Young
 Bus: 434.574.6667
 Fax: 434.574.5144
 Region: 3
 Species: WP, SP, BS, NS, DF, CF, WR
 Services: R, WR

Christmas Trees

J. R.'S TREE FARM

110 Pond Mountain Lane
White Top, VA 24292
Contact: Richard L. Blevins
Bus: 276.388.3933
Home: 276.388.3443
E-mail: sherryblevins37@yahoo.net
Region: 4
FF: Approx. No. 10,000;
Height 5'-10'; A, B, F, R, WR
WP: Approx. No. 1,000;
Height 6'-8'; A, B, F, R, WR

JENNINGS TREE FARM

2768 Stone Ridge Road
Austinsville, VA 24312
Contact: Monte Jennings
Bus: 276.728.9983
Cell: 276 613 2997
E-mail: montie@jenningschristmastrees.com
Region: 4
Species: FF
FF: Approx. No.4,000;
Height: 6'-10' A, B, G, WR

JOE'S TREES

Contact: Sue Bostic
5110 Cumberland Gap Road
Newport, VA 24128
Bus: 540.544.7303
Craig County
Region: 4
E-mail: joestrees@pemtel.net
Website: www.joestrees.com

MT. ROGERS CHRISTMAS TREE FARM

844 Dolinger Road
Whitetop, VA 24292
Contact: Rodney B. Richardson
Bus: 276.388.3285
Fax: 276.388.3643
E-mail: mrt8@hughes.net
Region: 4
Species: FF: Approx. No. 5,000
Height 30'-30'

NUCKOLS CHRISTMAS TREE PLANTATION

1388 Anderson Highway
Cumberland, VA 20640
Contact: Richard Nuckols
Bus: 301.744.6578
Home: 804.492.4144
Region: 3
Species: WP, NS, SP
A, F, WR, B&B

REED ISLAND FARM, INC.

715 Peacock Drive
Hillsville, VA 24343
Contact: William Cornette
Bus: 276.766.3134
E-mail: rounders3@embarqmail.com
Region: 4
Species:
FF: Approx. No. 1,000; F, G, S, WR

RIFTON FARM & NURSERY

240 Rifton Lane
Pilot, VA 24138
Contact: Robert O'Keefe
Phone: 540.651.8440
E-mail: rifton@swva.net
Region: 4
Species: FF, WP, NS, BS
Services: A, B, B&B, C, E, F, R, WR

ROSSER FAMILY CHRISTMAS TREES

11030 Corners Rock Road
Elk Creek, VA 24326
Contact: Marty and John Rosser
Phone: 336.209.7166
Cell: 336.209.5444
Website: www.rosserchristmastrees.com
E-mail: jfrossersl@aol.com
E-mail: martyrosser50@aol.com
Region: 4
Species: FF
Height: 5' - 9'

SEVERT'S TREE FARM

Carlos and Sherrie Taylor
500 Corners Rock Road
Elk Creek, VA 24326
Bus: 276.655.3969
Bus: 276.768.9001
Fax: 336.982.3819
Website: www.severtstreefarm.com
E-mail: stf@severtstreefarm.com
Region: 4
Species: FF, WP

SMOKEY HOLLER TREE FARM

3452 Meadowfork Road
Laurel Springs, NC 28644
Contact: Earl Deal
Phone: 336.372.2756
Fax: 336.372.7006
E-mail: smokeyholler@skybest.com
Website: www.smokeyhollertreefarm.com
Key Services: A, B, B&B, C, R, W,
Species: AP, BS, CF, FF, HL, NS, WP, WS

SPRUCE RIDGE CHRISTMAS TREE FARM

Contact: David Huffman
655 Spruce Run Road
Newport, VA 24128
E-mail: d_huffman@pemtel.net
Bus: 540.544.7700
Region: 4

WHITETOP MOUNTAIN TREE FARM

854 Old Park Road
Whitetop, VA 24292
Contact: Buryl Greer
Bus: 276.388.3477
Fax: 276.388.3361
Region: 4
Species: FF
FF: Approx. No. 4,000;
Height 6'-7'; A, B, C, G
FF: Approx. No. 2,000;
Height 7'-8'
FF: Approx. No. 1,000;
Height 8'-9'
FF: Approx. No. 500;
Height 9'-10'

WILLOW OAKS CHRISTMAS TREE AND DAYLILY FARM

14412 Farmer Drive
Woodford, VA 22580
Contact: Bruce and Marie McGee
Phone: 804.633.6192
E-mail: jbmccgee225@verizon.net
Region: 2
Species: WP, CF, DF, NS, LEYLAND, AND
ARIZONA BLUE
Height 4'-10'
A, B, E, F,

Christmas Trees Assoc.

WILLOW SPRINGS TREE FARMS, INC.

3000 Peppers Ferry Road

Radford, VA 24141

Contact: Greg Miller

Toll Free: 888.731.3300

Fax: 540.731.4661

Region: 4

Species:

BS: Approx. No. 1,000;

Height 4'-10'; B&B, A, B, C, D, E, G

FF: Approx. No. 6,000;

Height 4'-10'; B&B, A, B, C, D, E, G

NS: Approx. No. 500;

Height 4'-10'; B&B, A, B, C, D, E, G

WP: Approx. No. 1,500;

Height 4'-10'; B&B, A, B, C, D, E, G

WS: Approx. No. 500;

Height 4'-10'; B&B, A, B, C, D, E, G

SP: Approx. No. 300;

Height 4'-10'; B&B, A, B, C, D, E, G

HL: Approx. No. 1,000;

Height 4'-10'; B&B, A, B, C, D, E, G

YORK RIDGE NURSERY

1188 York Ridge Road

Mouth of Wilson, VA 24363

Ron Cooper—owner

Bus: 276.579.4452

Cell: 276.768.6686

E-mail: rcooper@ls.net

FF, R, WR, F

MOUNT ROGERS AREA CHRISTMAS TREE GROWERS ASSOCIATION

Contact: Jackie Davis

P. O. Box 127

Whitetop, VA 24292

E-mail: carlagypsy@gmail.com

Phone: 276.225.5321

Website: www.mtrogersfraserfir.org

Mount Rogers Area Christmas Tree Growers

Association is an organization whose mem-

bers grow premium Fraser Fir, White Pine,

Colorado Blue Spruce trees and other species.

VIRGINIA CHRISTMAS TREE GROWERS ASSOCIATION

Contact: Jeff Miller

383 Coal Hollow Road

Christiansburg, VA 24073

Bus: 540.382.7310

Fax: 540.382.2716

Cell: 540.250.6264

E-mail: secretary@virginiachristmastrees.org

Website: www.virginiachristmastrees.org

Virginia Christmas Tree Growers Association

(VCTGA) is an association of professional

Christmas tree growers interested in the

expansion of our farming industry by

growing and marketing quality trees.

Cucumbers

Features and Benefits:

Large commercial growers on the Eastern Shore and Northern Neck keep produce markets in the eastern United States supplied with cucumbers throughout the summer months and well into the fall. Virginia cucumbers are characteristically tender, firm, straight and well-known for their outstanding green color.

Virginia growers produce cucumbers from the more productive hybrid varieties. Growers rely on modern scientific technology

such as leaf tissue testing to monitor crop growth in order to bring consumers the best product available.

Varieties: Dasher, Greensleeves, Speedway, Stonewall, Turbo, Indy

Pack Size: 1½ Waxed Bushel Cartons; Waxed Cartons - 24 pack

Grade: U.S. No. 1 Small-Large; Industry Grades - Super Select, Select, Plain

Trends: Cucumber acreage has been relatively stable for the past

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
CUCUMBERS		■	■	■	■	■		

few years in Virginia and is expected to remain so into the foreseeable future.

Key to Abbreviations:

CA-Controlled Atmosphere Storage

CLR-Meets Canadian requirements

CS-Cold storage

EX-Export capabilities

GAP-Good Agricultural Practices

HC-Can hydrocool

ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791

Abingdon, VA 24212

Contact: Robin Robbins - sales/farmer/marketing contact

E-mail: ahmrkt@yahoo.com

Bus: 276.623.1121

Fax: 276.623.1353

Executive Director: Kathlyn Terry

E-mail: kterry@asdevelop.org

Brand: Appalachian Harvest

Certified Organic Network

Conventional Produce

Region: 4

CS, LTL, PC, TRAN, ORG

Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy

B & B PRODUCE

12902 Fancy Gap Highway
Cana, VA 24317

Contact: Eddie and Gary Bowman

Bus: 276.755.4441

Fax: 276.755.4447

Region: 4

CS, LTL, TRAN

Other commodities: Peaches, sweet corn, pumpkins, tomatoes, cantaloupes, watermelons

CHESSER, FRED S. AND COMPANY, INC.

P. O. Box 215

Temperanceville, VA 23442

Contact: Fred Darby

Bus: 800.852.6398

Fax: 757.824.0651

E-mail: fscco@verizon.net

Brand: C & C

Region: 1

CLR, EX, PC, HC, ICE, TRAN, LTL, CS, MEX

Other commodities: Cabbage, peppers, potatoes, squash

DODD'S ACRES FARM

3174 Longhorn Drive

Mechanicsville, VA 23111

Contact: Robert Dodd, Jane Dodd or

Rosa Nunez

Bus: 804.781.0180

FAX: 804.781.0163

CS, PAL, LTL, ICE

Other commodities: Vine ripe tomatoes, Roma tomatoes, squash, bell peppers, hot peppers, eggplant

HEARNE, WILLIAM P. PRODUCE COMPANY, INC.

160 Farmers Market Road

Salisbury, MD 21804

With growers in Virginia

Contact: Jeff Williams

Bus: 410.742.1552

Fax: 410.749.6107

E-mail: jwilliams@hearneprod.com

Brand: Blue Ribbon

Region: 1

CLR, EX, PC, HC, ICE, TRAN, LTL, CS

Other commodities: Cabbage, eggplant, peppers, squash, tomatoes

KIRBY FARMS, LLC

3541 River Road

Mechanicsville, VA 23116

Contact: Kevin Kirby

Bus: 804.928.3060

Fax: 804.779.7083

E-mail: kirbyfarms@aol.com

CS, LTL, PAL, TL, ICE, PC

Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeno, poblano, Anaheim, bell peppers, watermelons, salad greens, sweet potatoes, beets, cabbage

Cucumbers

NORTHAMPTON GROWERS PRODUCE

SALES

P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally,
Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Tomatoes, cabbage,
eggplant, greens, peppers, spinach, squash,
sweet corn

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage,
cantaloupes, eggplant, pumpkins, squash,
sweet corn, vine ripe tomatoes, watermelons,
peppers

PRETTYMAN, C. J. JR., INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, PC, ICE, LTL, TRAN
Other commodities: Cabbage, potatoes,
squash

RED SUN FARMS

P. O. Box 2525
5400 International Blvd.
NRV Commerce Park
Dublin, VA 24084
Sales Contact: Harold Paivarinta, Director of
Sales and Business Development
Phone: 519.733.8663 x226
E-mail: haroldp@redsunfarms.com
Website: www.redsunfarms.com
Greenhouse Grower: Conventional and
Organic TOV (Tomatoes-on-Vine)
Commodities: Cucumbers, peppers, tomatoes

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Hugh French
Bus: 804.492.4273
Cell: 434.390.8625
Fax: 804.492.5330
E-mail: commish777@verizon.net
Region: 3
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Tomatoes, squash,
bell peppers

VIRGINIA PRODUCE, LLC

57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Gourds, squash,
pumpkins, cabbage, tomatoes, peppers,
apples, sweet corn

Eggplant

Features and Benefits:

Although a minor crop, eggplant is widely available from Virginia shippers.

Varieties: Highbush, Classic, Santana, Epic

Grade: U.S. Fancy, U.S. No. 1
Pack Size: 1½ Bushel Cartons

Trends: Acreage seems to have stabilized and varies little from year to year.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
EGGPLANT			██████████					

HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements

PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

DODD'S ACRES FARM

3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
E-mail: doddacsresfarm@earthlink.net
CS, PAL, LTL, ICE
Other commodities: Vine ripe tomatoes, Roma tomatoes, squash, bell peppers, hot peppers

HEARNE, WILLIAM P. PRODUCE COMPANY, INC.

160 Farmers Market Road
Salisbury, MD 21804
With growers in Virginia
Contact: Jeff Williams
Bus: 410.742.1552
Fax: 410.749.6107
E-mail: jwilliams@hearneprod.com
Brand: Blue Ribbon
Region: 1
CLR, EX, PC, HC, ICE, TRAN, LTL, CS
Other commodities: Cabbage, cucumbers, peppers, squash, tomatoes

KIRBY FARMS, LLC

3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets, cabbage

NORTHAMPTON GROWERS PRODUCE

SALES
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Tomatoes, cabbage, cucumbers, greens, peppers, spinach, squash, sweet corn

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage, cantaloupes, cucumbers, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

PICKPENNY PRODUCE

General Delivery
Pickpenny Corner
Wachapreague, VA 23480
Contact: John R. Johnston, Jr.
Bus: 757.787.7535
Fax: 757.787.7535
E-mail: pickpenny@shore.intercom.net
Brand: Pickpenny
Region: 1
PC, HC, ICE, TRAN, LTL, CLR, CA, CS
Other commodities: Beets, greens, herbs, peppers, radishes, spring mix, squash, turnips

Greens and Spinach

Features and Benefits:

Produce buyers have come to rely on the availability of Virginia southern greens to add variety to their produce departments. The wide variety of leafy greens gives customers many choices for their salads and side dishes. Virginia greens are plentiful, tender, crisp and flavorful in early spring and late fall.

Spinach is Virginia's major leafy green. In fact, Virginia is one of the major suppliers of spinach for the northeastern United States and eastern Canada.

Virginia spinach is harvested and packed with state-of-the-art equipment, layering spinach leaves between layers of ice to preserve

its freshness during transport. It is thoroughly cleaned and washed before packing.

Our other greens are also popular throughout the East Coast. Always, the emphasis is on freshness and top quality.

Types: Spinach, collards, kale, turnip greens, mustard greens, rabe, spring mix

Pack Size: Bushel baskets, crates and cartons

Grade: U.S. No. 1

Trends: Acreage of southern greens, including spinach, is approximately 1,000 acres in Virginia and is expected to remain

Availability

	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR
GREENS		█	█	█			█	

	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
SPINACH	█	█					█	█	█

relatively stable for the foreseeable future.

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 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

CASELL FARM

2957 Gladesboro Road, Hillsville, VA 24343
 Contact: Danny Cassell
 Home: 276.398.2729; Cell: 276.733.8616
 Region: 4
 LTL, PAL, TL, TRAN, GAP
 Other commodities: Pumpkins, squash, sweet corn, peppers

FOUR OAKS FARMS, LLC

400 Windfield Lane, Wirtz, VA 24184
 Contact: Jerry Conner
 Business: 540.334.6257; Cell: 540.353.2324
 E-mail: Jerry@4oaksfarms.com
 Region: 3
 CA, CS, PC, LTL, TRAN
 Varieties: Arugula: Rocket (for salads), Astro; Cress: Cressida; Pac Choi; Spinach: Emu, Tyree; Swiss Chard: Bright Lights.
 Other commodities: Romaine Lettuce: Helvius, Salvius, Coastal Star; Lettuce: Bibb, Lollo, Leaf, Mixed

KIRBY FARMS, LLC

3541 River Road, Mechanicsville, VA 23116
 Contact: Kevin Kirby
 Bus: 804.928.3060; Fax: 804.779.7083
 E-mail: kirbyfarms@aol.com
 CS, LTL, PAL, TL, ICE, PC
 Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, sweet potatoes, beets, cabbage

NORTHAMPTON GROWERS PRODUCE SALES

P. O. Box 248, Cheriton, VA 23316
 Contact: Calvert Cullen, Ray Nunnally, Rick McCranie
 Bus: 757.331.3200
 E-mail: steve@northamptongrowers.com
 Region: 1
 CLR, EX, PC, HC, ICE, TRAN
 Other commodities: Tomatoes, cabbage, cucumbers, eggplant, peppers, squash, sweet corn

PICKPENNY PRODUCE

General Delivery
 Pickpenny Corner, Wachapreague, VA 23480
 Contact: John R. Johnston, Jr.
 Bus: 757.787.7535; Fax: 757.787.7535
 E-mail: pickpenny@msn.com
 Brand: Pickpenny
 Region: 1
 PC, HC, ICE, TRAN, LTL, CLR, CA, CS
 Other commodities: Cilantro, parsley, beets, herbs, radishes, squash, turnips

SNAKE CREEK FARMS, LLC

360 Windgate Drive, Fancy Gap, VA 24328
 Contact: J C Banks
 Cell: 276.733.3094
 E-mail: snakecreekfarmsllc@gmail.com
 Region: 4
 CS, HC, LTL, GFSI
 Other commodities: Sweet corn, pumpkins, cabbage, leeks

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
 Hillsville, VA 24343
 Contact: Kevin Semones
 Bus: 276.728.5540
 Fax: 276.728.5236
 E-mail: farmersmarket@carrollcountyva.org
 Website: <http://swvafarmersmarket.org/retail>
 CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
 Other commodities: Pumpkins, sweet corn, squash, cabbage, broccoli, peppers, potatoes, apples, peaches, nectarines, blueberries, tomatoes

Lettuce

Features and Benefits:

Most Virginia lettuce is grown in greenhouses, either in a soil mixture or hydroponically. With indoor production, the grower can control the entire production process, monitoring the temperature, water rates and nutrient usage. Growers find much less insect pressure with indoor production. Greenhouse grown lettuce is produced year-round with consistent quality and volumes. Lettuce is a key component in salads and a

staple among many households.

Varieties: Green and red leaf, green and red romaine, red and green oak lettuce, red and green Butterhead (includes Boston and Bibb types)

Trends: Virginia has seen a significant increase in lettuce production over the last five years due to consumer demand.

Key to Abbreviations:

CA-Controlled Atmosphere Storage

Availability

DEC JAN FEB MAR APR MAY JUN JULY AUG SEPT OCT NOV

LETTUCE

HYDROPONIC LETTUCE -----

HEAVIEST VOLUMES ■■■■■

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MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791

Abingdon, VA 24212

Contact: Robin Robbins - sales/farmer/marketing contact

E-mail: ahmrkt@yahoo.com

Bus: 276.623.1121

Fax: 276.623.1353

Executive Director: Kathlyn Terry

E-mail: kterry@asdevelop.org

Brand: Appalachian Harvest

Certified Organic Network

Conventional Produce

Region: 4

CS, LTL, PC, TRAN, ORG

Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, cabbage, hot peppers, Italian peppers, bok choy

CROSS COUNTRY FARMS

17126 Mission Church Road

Zuni, VA 23898

Contact: Marguerite Cross

Bus: 757.617.9913 or 757.562.2035

E-mail: mbcassy88@yahoo.com

Brand: Cross Country Farms

Region: 6

Varieties: Bibb, Romaine

Other commodities: Tomatoes, cherry tomatoes and English cucumbers

CS, GAP, PAL, LTL, TRAN

FOUR OAKS FARMS, LLC

400 Windfield Lane

Wirtz, VA 24184

Contact: Jerry Conner

Bus: 540.334.6257

Cell: 540.353.2324

E-mail: Jerry@4oaksfarms.com

Region: 3

CA, CS, PC, LTL, TRAN

Varieties: Romaine Lettuce: Helvius, Salvius, Coastal Star; Lettuce: Bibb, Lollo, Leaf, Mixed

Other commodities: Arugula: Rocket (for salads), Astro; Cress: Cressida; Pac Choi; Spinach: Emu, Tyree; Swiss Chard: Bright Lights

FreshH₂O GROWERS

19315 Carrico Mills Road

Stevensburg, VA 22741

Contact: Mary-Scott Standish

Bus: 540.399.9600

Cell: 804.761.5049

E-mail: maryscott@fresh2ogrowers.com

Region: 5

CS, EX, GAP, LTL, PAL, PC, TL, TRAN

Varieties: Hydroponic Boston, Green and Red Leaf, Green and Red Romaine, Basil and other herbs

TRUE FARMS

15519 Waterfall Road

P. O. Box 289

Haymarket, VA 20168

Contact: Tom Truesdale

Cell: 703.906.3825

E-mail: tom@truefarms.com

Web: www.truefarms.com

CS, LTL, PAL, PC, TRAN

Varieties: Hydroponic Boston, Mixed Lettuce, Basil, Arugula

Nectarines

Features and Benefits:

Grown in the mountains of Virginia, nectarines thrive in Virginia's climate of warm days and cool nights. The nectarines are irrigated by modern pulse irrigation systems and are picked frequently for optimum maturity and taste. In addition, Virginia nectarines can be hydro-cooled, a system of fast, cold water cooling to preserve freshness and taste.

One of the biggest selling points of Virginia nectarines is that they are so close to major markets

they can be delivered overnight. All of these benefits add up to providing the buyer and consumer with one of the sweetest nectarines available.

Varieties: Summer Beaut, Sun Glow, Red Gold, Fantasia

Pack Size: 25 lb. boxes

Grade: U.S. Fancy, U.S. Extra No. 1, U.S. No. 1

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
NECTARINES								

Key to Abbreviations:

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CS-Cold storage

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ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

BERRIER ORCHARD

74 Valentine Leonard Road

Cana, VA 24317

Contact: Ricky Berrier

Bus: 276.755.1289

Fax: 276.755.2398

E-mail: rickyberrier@yahoo.com

Brand: Berrier Orchard

Region: 4

CS, LTL, EX, TRAN, GAP

Other commodities: Peaches, apples, blackberries

CROWN ORCHARD CO.

5861 Piedmont Apple Lane

Covesville, VA 22931

Mailing: P. O. Box 299

Batesville, VA 22924

Contact: Henry M. Chiles

Bus: 434.977.0619

Fax: 434.979.6277

E-mail: henry@crownorchard.com

Brand: Crown Orchard, Still House,

Spring Valley

Region: 5

CA, CLR, EX, HC, MEX, PC, TRAN, GAP

Other commodities: Apples, peaches

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive

Hillsville, VA 24343

Contact: Kevin Semones

Bus: 276.728.5540

Fax: 276.728.5236

E-mail: farmersmarket@carrollcountyva.org

Website: <http://swvafarmersmarket.org/retail>

CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL

TRAN

Other commodities: Pumpkins, sweet corn, cabbage, squash, broccoli, greens, peppers, tomatoes, potatoes, apples, peaches, blueberries

Peaches

Features and Benefits:

Virginia's peaches have been called the queen of fruits. Big, juicy and sweet, they are Virginia's number one summer tree fruit.

Virginia's wide variety of peaches assures a long season and gives retailers, wholesalers and consumers a bushel of choices.

Virginia peaches can be hydro-cooled, a system of quick cooling with water that preserves freshness and extends shelf life.

Close to major markets, Virginia peaches can be shipped in a more mature state, giving consumers the taste of tree-ripened, "just picked" sweetness.

Varieties: Red Haven, Loring, Crest Haven, Encore, Blakes, White Lady

Pack Size: 10 lb. and 25 lb. boxes
Grade: U.S. Fancy, U.S. Extra No. 1, U.S. No.1

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
PEACHES			██████████					

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HC-Can hydrocool
ICE-Can ice produce

LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

AYERS ORCHARDS

72 McAyers Road
Cana, VA 24317
Contact: Donald C. Ayers
Bus: 276.755.4126
Fax: 276.755.2082
Website: www.ayersorchard.com
E-mail: vaappleman@aol.com
Region: 4
TRAN, CS
Other commodities: Apples, cherries

BRYANT ORCHARDS

2333 Blacksburg Road
Fincastle, VA 24090
Contact: Jimmy Bryant
Business: 540.529.2923
Varieties: Redhaven, Cresthaven, O'Henry, Encore
Region: 4
CS, LTL, PAL, TRAN
Other commodities: Apples

HILL'S ORCHARD

13715 Fancy Gap Highway
Cana, VA 24317
Contact: Willie F. Hill or Bethany Hill
Bus: 276.755.3751 or 276.755.3244
Varieties: Red Delicious, Golden Delicious, Granny Smith, Stayman, York, Empire, Gala
Brand: Hill's Orchard
Region: 4
EX, TRAN, LTL, CS
Other commodities: Apples, pumpkins

B & B PRODUCE

12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447
Region: 4
CS, LTL, TRAN
Other commodities: Apples, sweet corn, pumpkins, tomatoes, cantaloupes, watermelons

CROWN ORCHARD CO.

5861 Piedmont Apple Lane
Covesville, VA 22931
Mailing: P. O. Box 299
Batesville, VA 22924
Contact: Henry M. Chiles
Bus: 434.977.0619
Fax: 434.977.6277
E-mail: henry@crownorchard.com
Website: www.crownorchard.com
Varieties: Yellow peaches, white peaches, donut peaches
Brand: Crown Orchard, Still House, Spring Valley
Region: 5
CA, CLR, EX, HC, MEX, PC, TRAN, GAP
Other commodities: Apples, nectarines

HORTON'S PRODUCE, INC.

44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples, peppers, watermelons, tomatoes, cantaloupes

BERRIER ORCHARD

74 Valentine Leonard Road
Cana, VA 24317
Contact: Ricky Berrier
Bus: 276.755.1289
Fax: 276.755.2398
E-mail: rickyberrier@yahoo.com
Brand: Berrier Orchard
Region: 4
CS, LTL, EX, TRAN, GAP
Other commodities: Apples, blackberries, nectarines

H. C. HAROLD ORCHARD

5824 Willis Gap Road
Ararat, VA 24053
Contact: H. C. Harold
Bus: 276.251.5445
Region: 4
CS, LTL, TRAN, EX
Varieties: Contender, Summer Gold, Majestic, Red Haven, Sun Bright, Monroe, Jersey Queen

MOUNTAIN VIEW ORCHARD

1727 Stonebridge Road
Alexandria, VA 22304
Contact: Stephanie or Tony Cheng
Bus: 703.887.4828
Fax: 703.823.8878
E-mail: scheng27@gmail.com
Varieties: White Lady (White Flesh)
Region: 2
CS, LTL
Other commodities: Asian pears

Peaches

R H LEONARD ORCHARD

Contact: Bob Leonard
779 Brushy Fork Road
Cana, VA 24317
Bus: 276.733.6855
Region: 4
TLT, CS, GAP

SAUNDERS BROTHERS, INC.

2717 Tye Brook Highway
Piney River, VA 22964
Contact: Bennett Saunders
Bus: 434.277.5455
Fax: 434.277.8010
E-mail: bennett@saundersbrothers.com
Website: www.saundersbrothers.com
Varieties: Red Haven, Blakes, Loring
Brand: Saunders Brothers
Region: 5
CS
Other commodities: Apples

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: <http://swvafarmersmarket.org/retail>
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn,
cabbage, squash, broccoli, greens, peppers,
tomatoes, potatoes, apples, nectarines,
blueberries

TIMBER RIDGE FRUIT FARM, LLC

311 Muse Road
Gore, VA 22637
Contact: Cordell Watt
Bus: 540.858.3207
Fax: 540.858.2888
E-mail: trffllc@hughes.net
Varieties: Red Haven, Salem
Brand: Timber Ridge
Region: 5
CA, CLR, EX, TRAN, CS, PC
Other commodities: Apples

W & W PRODUCE

16112 Jeb Stuart Highway
Stuart, VA 24171
Contact: Darrell Worley
Bus: 276.694.4602
Fax: 276.694.4604
TLT, LT, SC, TRAN
Region: 4
Other commodities: Apples

WESTMORELAND BERRY FARM

1235 Berry Farm Lane
Oak Grove, VA 22443
Contact: Kane Lloyd
Bus: 804.224.9171
Fax: 804.224.8967
E-mail: kanelloyd@westmorelandberryfarm.com
Website: www.westmorelandberryfarm.com
Region: 2
CS, PAL, LTL
Other commodities: Apples, berries,
asparagus

WILLIAMS FARMS, INC.

5175 West Lee Highway
Wytheville, VA 24382
Contact: Bobby Williams
Bus: 276.686.4851
Home: 276.686.4339
Region: 4
LTL
Other commodities: Apples, pumpkins

Peanuts

Features and Benefits:

Nothing can beat the size and taste of a true Virginia peanut. Virginia farmers have been growing peanuts since the early 1840s. Our world-renowned peanuts are grown in Southeastern Virginia's sandy soil where the climate is ideal for producing large peanuts. Because of their large kernels, Virginia peanuts have acquired the reputation of being the Cadillac of peanuts. Our peanuts are valued by consumers not only for their large size, but also for their outstanding flavor and pleasing crunchy texture. Virginia peanuts

are distributed throughout the United States and exported around the world.

Peanuts are an excellent source of protein and are cholesterol-free.

Varieties: Bailey, Champs, Gregory, Sugg, Sullivan, Wynne

Pack Size: 25 lb., 50 lb., 100 lb.; Bulk: In-shell and shelled

Grade: U.S. Jumbo Handpicked, U.S. Fancy Handpicked

Availability

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
PEANUTS	[Solid black bar]											

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 ICE-Can ice produce
 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize

PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

BIRDSONG PEANUTS

612 Madison Avenue
 Suffolk, VA 23434
 Contact: David Birdsong
 Bus: 757.539.3456
 Fax: 757.539.7360
 E-mail: dbirdsong@birdsong-peanuts.com
 Varieties: Virginia, Runners, Spanish Shelled and In-shell
 Region: 6
 CLR, EX, MEX, CA, CS, TL, PAL, TRAN

PGCMA PEANUT GROWERS COOPERATIVE MARKETING ASSOCIATION

1001 Campbell Ave.
 P. O. Box 59
 Franklin, VA 23851
 Contact: Dell Cotton
 Bus: 757.562.4103
 Fax: 757.562.0744
 E-mail: dcotton25@cs.com
 Website: www.pgcma.org
 Varieties: Virginia Type -super extra large kernels
 Region: 6
 CS, TL, PAL, LTL

SEVERN PEANUT COMPANY, INC.

P. O. Box 710
 Severn, NC 27877
 With growers in Southeast Virginia
 Contact: Carl Gray
 Bus: 252.585.2105
 Fax: 252.585.0016
 E-mail: cgray@hamptonfarms.com
 Website: www.hamptonfarms.com
 Varieties: Virginias, Valencias, Runners, Spanish
 Brand Names: Hampton Farms, Jimbos
 Jumbos, Borden
 Comments: Raw, roasted, salted, shelled, organic
 Region: 6
 CS, TL, CLR, MEX, TRAN, PAL, LTL, EX, ORG

WAKEFIELD PEANUT COMPANY, LLC

11253 General Mahone Highway
 P. O. Box 538
 Wakefield, VA 23888
 Contact: Steven Laine
 Bus: 800.803.1309
 Fax: 757.899.7604
 Website: www.wakefieldpeanutco.com
 Region: 6
 Varieties: Virginia type-mediums, extra large, super extra large, jumbo and fancy
 Brand Names: Wakefield Peanut Company
 Comments: Raw, roasted, salted
 CS, LTL, PAL, TL

Peppers

HORTON'S PRODUCE, INC.

44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples,
peaches, watermelons, tomatoes, cantaloupes

HORTON'S VEGETABLES

11142 Fairview Road
Blackwater, VA 24221
Contact: Ricky Horton
Bus: 276.940.2800
Cell: 276.594.0171
Region: 4
TL, LTL, CS, GAP
Other commodities: Tomatoes

KIRBY FARMS, LLC

3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid
tomatoes, yellow squash, zucchini squash,
eggplant, cucumbers, watermelons, salad
greens, sweet potatoes, beets, cabbage

MANN FARMS

P. O. Box 99
Fort Blackmore, VA 24250
Contact: David Mann
Bus: 276.995.1000
Fax: 276.995.1273
Region: 4
CS, LTL, TRAN, GAP
Other commodities: Tomatoes

NORTHAMPTON GROWERS

PRODUCE SALES
P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally,
Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Tomatoes, cabbage,
cucumbers, eggplant, greens, spinach,
squash, sweet corn

PAINTER FARMS

2496 Pilot View Drive
Hillsville, VA 24343
Contact: Eldon, Robbie and David Painter
Business: 276.952.2388
E-mail: painter_92@hotmail.com
Region: 4
TRAN, LTL
Other commodities: Cabbage, pumpkins

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage,
cantaloupes, cucumbers, eggplant,
pumpkins, squash, sweet corn, vine ripe
tomatoes, watermelons

RED SUN FARMS

P. O. Box 2525
5400 International Blvd.
NRV Commerce Park
Dublin, VA 24084
Sales Contact: Harold Paivarinta, Director of
Sales and Business Development
Phone: 519.733.8663 x226
E-mail: haroldp@redsunfarms.com
Website: www.redsunfarms.com
Greenhouse Grower: Conventional and
Organic TOV (Tomatoes-on-Vine)
Commodities: Peppers, tomatoes, cucumbers

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: <http://swvafarmersmarket.org/retail>
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn,
cabbage, squash, broccoli, greens, tomatoes,
potatoes, apples, peaches, nectarines,
blueberries

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Hugh French
Bus: 804.492.4273
Cell: 434.390.8625
Fax: 804.492.5330
E-mail: commish777@verizon.net
Region: 3
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Squash, cucumbers,
tomatoes

VIRGINIA PRODUCE, LLC

57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Gourds, squash,
tomatoes, cucumbers, pumpkins, cabbage,
sweet corn, apples

WOODS PRODUCE CO.

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, PAL, TL, TRAN, GAP
Other commodities: Apples, cabbage,
cantaloupes, potatoes, pumpkins, squash,
tomatoes

Potatoes

Features and Benefits:

The potato crop makes up a major portion of Virginia's cornucopia of vegetable production. The crop enjoys wide distribution throughout the East Coast from Eastern Canada to the Florida Keys and as far west as the Mississippi. Virginia has long been noted for its round white potato production, but in the last few years, growers have increased acreage of round reds, Yukons and russets. Each of these types is available in straight loads or mixers.

More than 70 percent of Virginia's potatoes are grown on the Eastern Shore, where cool ocean breezes, coupled with modern irrigation systems, provide a

controlled moisture supply that potatoes thrive on. Growers continue to invest in the most modern packing and cooling facilities to further enhance the quality of Virginia potatoes.

Virginia's large or chef potato is widely distributed and much sought. Virginia producers also supply top quality potatoes for potato chip processing. Let us put the quality of Virginia potatoes to work for you.

Varieties: Fresh: Superior, Dark Red Norland, Yukon Gold, Norkotah; Processing: Atlantic, Snowden, various others

Pack Size: 5 lbs. (baled), 10 lbs.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
POTATOES		■	■	■				

(loose and baled), 20 lbs., 50 lbs.; bulk (washed and unwashed)

Grade: U.S. No. 1; U.S. No. 1, Size A; U.S. No. 1, Size B; Chefs

Trends: Potato acreage began a downward trend in the mid-eighties. However, acreage has now stabilized and growers and shippers regularly send out 80 to 100 loads daily during late June and early July.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
 CLR-Meets Canadian requirements
 CS-Cold storage
 EX-Export capabilities
 GAP-Good Agricultural Practices
 HC-Can hydrocool
 ICE-Can ice produce
 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791
 Abingdon, VA 24212
 Contact: Robin Robbins - sales/farmer/
 marketing contact
 E-mail: ahmrkt@yahoo.com
 Bus: 276.623.1121
 Fax: 276.623.1353
 Executive Director: Kathlyn Terry
 E-mail: kterry@asdevelop.org
 Brand: Appalachian Harvest
 Certified Organic Network
 Conventional Produce
 Region: 4
 CS, LTL, PC, TRAN, ORG
 Other commodities: Cucumbers, eggplant,
 lettuce, peppers, potatoes, sweet potatoes,
 squash, watermelons, tomatoes, cherry
 tomatoes, grape tomatoes, zucchini, cabbage,
 hot peppers, Italian peppers, bok choy

BENNY F. HALL & SONS

P. O. Box 62
 Hallwood, VA 23359
 Contact: Benny or Ben Hall
 Bus: 757.824.5873
 Cell: 757.710.4851
 Fax: 757.824.5369
 Varieties: Reds, whites, yellows
 Sales: Benny or Ben Hall
 Region: 1
 CS, LTL, EX, PC, TRAN, GAP

CAMBRIDGE FARMS, INC.

24 Norfolk Ave. Suite C
 South Easton, MA 02375
 With growers in Virginia
 Contact: Ken Gad
 Bus: 800.525.6511
 Fax: 508.297.2584
 Brand: Patriot Brand
 Region: 1
 CLR, EX, PC, HC, ICE, TRAN, LTL
 Other commodities: Beans, sweet corn

CHESSER, FRED S. & COMPANY, INC.

P. O. Box 215
 Temperanceville, VA 23442
 Contact: Fred Darby
 Bus: 800.852.6398
 Fax: 757.824.0651
 E-mail: fscco@verizon.net
 Brand: C & C
 Region: 1
 CLR, EX, PC, HC, TRAN, LTL, CS, MEX
 Other commodities: Beans, cabbage,
 cucumbers, squash

DUBLIN FARMS, INC.

P. O. Box 310
 6144 Dublin Farm Road
 Horntown, VA 23395-0310
 Contact: David Hickman
 Bus: 757.824.5671
 Cell: 757.894.1771
 Fax: 757.824.3595
 E-mail: dublinfarms@yahoo.com
 Region: 1
 Varieties: Whites, reds, yellows
 CS, CLR, PC, TRAN, LTL, GAP

HORTON'S PRODUCE, INC.

44 Winding Ridge Road
 Hillsville, VA 24343
 Contact: Blake Horton
 Bus: 276.728.9962
 Fax: 276.727.4446
 E-mail: hortonsproduce@embarqmail.com
 Region: 4
 CS, LTL, TRAN
 Other commodities: Apples, peaches,
 peppers, watermelons, tomatoes, cantaloupes

Potatoes

MAINE FARMERS EXCHANGE

P. O. Box 869
Presque Isle, ME 04769
With growers in Virginia
Contact: Robert Davis
Bus: 207.764.4433
Toll Free: 800.825.7783
Fax: 207.764.4601
E-mail: bobdavis@mfx.com
Region: 1
CLR, EX, TRAN, CS, LTL, PC

MOORE, THOMAS E., INC.

P. O. Box 456, 1 Mount Prospect Avenue
Onanock, VA 23417
Bus: 757.787.1400
Fax: 757.787.2175
Region: 1
CLR, EX, PC, TRAN, CS, LTL
Other commodities: Cabbage, sweet corn

PRETTYMAN, C. J. JR., INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011
800.701.1918; Fax: 757.442.9008
Region: 1
CLR, EX, LTL, PC, ICE, TRAN
Other commodities: Cabbage, cucumbers,
squash, watermelons

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: <http://swvafarmersmarket.org/retail>
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn,
cabbage, squash, broccoli, greens, peppers,
tomatoes, apples, peaches, nectarines,
blueberries

VALLEY FARMING, LLC

3131 Koogler Road
Dayton, VA 22821
Contact: Clifford Rohrer
Bus: 540.896.6615
No Sunday calls, please
Brand: Valley Farming
Region: 5
CS, LTL
Varieties: White, red, gold potatoes, sweet
potatoes
Other commodities: Cabbage, sweet onions,
butternut squash

WAYNE HEATH FARMS

P. O. Box 41
Townsend, VA 23443
Contact: Wayne Heath
Bus: 757.331.1395
Fax: 757.331.4224
Brand: Lighthouse Brand, Plow Brand
Region: 1
CS, PC, CLR
Other commodities: Cucumbers

W.S. FLOYD FARMS

4198 Pear Plain Road
Machipongo, VA 23405
Contact: Bill Floyd
Bus: 757.442.5862
E-mail: bandbfloyd@hotmail.com
Region: 1
CS, TL, CLR

WOODS PRODUCE CO.

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, PAL, TL, TRAN, GAP
Other commodities: Apples, cabbage,
peppers, cantaloupes, pumpkins, squash,
tomatoes

YAROS FARMS, INC.

28026 Lake Drive
Cape Charles, VA 23310
Contact: Jack or John Yaros
Bus: 757.331.1851
Fax: 757.331.3125
Brand: Cardinal Brand
Region: 1
CS, PC, TRAN, CLR, EX, GAP

Pumpkins

Features and Benefits:

Virginia Pumpkins are used for the traditional Halloween and fall decorative events that usually extend past Thanksgiving. They come in a wide range of sizes and a variety of fall orange shades from bright to dark. There are decorative miniatures, pie pumpkins, traditional round, ribbed jack-o'-lantern types and very large dark orange pumpkins. The mix includes white colored pumpkins, warty pumpkins, multi-colored minis and an array of gourds. The proximity of Virginia pumpkin growers to major markets lowers

transportation costs. Virginia pumpkins are hardy and hold up well.

Varieties: Aspen, Baby Pam, Howden, Prizewinner, ProGold 510/520, Stable, Magic Lantern, Aladdin, Gladiator, Gold Medal, Cotton Candy, Hybrid Pam, Cannonball, Mystic Plus.

Pack Size: Bin (20 lb. average)

Grade: U.S. No. 1; U.S. No. 2

Trends: Pumpkin production varies from year to year in Virginia, usually based on weather conditions, but

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
PUMPKINS								

is showing a slight upward trend. Pumpkin production in Virginia has grown to more than 2,500 acres.

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CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices

GFSI-Global Food Safety Initiative
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
ORG-Certified Organic
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

ANDREWS FARMING CO.

57 Industrial Park Drive
 Hillsville, VA 24343
 Contact: Keith Andrews
 Bus: 276.236.7101
 Fax: 276.236.1944
 Region: 4
 LTL, TRAN, CS, GAP
 Commodities: Pumpkins, cabbage, potatoes

B & B PRODUCE

12902 Fancy Gap Highway
 Cana, VA 24317
 Contact: Eddie and Gary Bowman
 Bus: 276.755.4441
 Fax: 276.755.4447
 Region: 4
 CS, LTL, TRAN
 Other commodities: Peaches, sweet corn, tomatoes, cantaloupes, watermelons

BANKS FARM, INC.

369 Windy Ridge Road
 Hillsville, VA 24343
 Contact: Larry, Joe or Charlie Banks
 Bus: 276.728.2338 or 276.728.2048
 Region: 4
 LTL, TRAN
 Other commodities: Cabbage

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road
 Ennice, NC 28623
 Contact: Blan and Mitchell Bottomley
 Toll Free: 1.800.504.3347
 Bus: 336.657.3347
 Fax: 336.657.8088
 E-mail: info@bottomleysevergreens.com
 Region: 4
 CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
 Other commodities: Cantaloupes, watermelons, Christmas trees

BRANN-KING FARMS

Contact: Dan Brann
 790 Cambria Street, NW
 Christiansburg, VA 24073
 Home: 540.382.7316
 Cell: 540.392.3516
 E-mail: brannfarms@jetbroadband.com
 Region: 4
 LTL, TRAN, TL, GAP

CASELL FARM

2957 Gladesboro Road
 Hillsville, VA 24343
 Contact: Danny Cassell
 Home: 276.398.2729
 Cell: 276.733.8616
 Region: 4
 LTL, PAL, TL, TRAN, GAP
 Other commodities: Squash, sweet corn, greens, peppers

CUSTIS FARMS, INC.

P. O. Box 237
 Nassawadox, VA 23413
 Contact: Phil Custis or Wayne Byrum
 Toll Free: 800.428.6361
 Bus: 757.442.4121
 Fax: 757.442.7052
 E-mail: support@custisfarms.com
 Brand: Custis Farms, Inc.
 Region: 1
 PC, ICE, TRAN

DOE RUN FARM

402 Doe Run Road
 Ararat, VA 24053
 Contact: Buddy or Jeanie Puckett
 Bus: 276.251.8287
 Cell: 276.229.6605
 E-mail: Doerunfarm2012@live.com
 Region: 4
 LTL, TL, TRAN, PAL
 Other commodities: Broccoli, cabbage, watermelons

FITZGERALD, HENRY

722 Harpers Creek Lane
 Tyro, VA 22976
 Contact: Henry Fitzgerald
 Bus: 434.277.8047
 Cell: 434.906.1362
 Fax: 434.277.5798
 E-mail: henryfitzgerald90@yahoo.com
 Region: 5
 TRAN, LTL

Pumpkins

HILL'S ORCHARD

13715 Fancy Gap Highway
Cana, VA 24317
Contact: Willie F. Hill or Bethany Hill
Bus: 276.755.3751 or 276.755.3244
Varieties: Red Delicious, Golden Delicious,
Granny Smith, Stayman, York, Empire, Gala
Brand: Hill's Orchard
Region: 4
EX, TRAN, LTL, CS
Other commodities: Peaches, apples

LAYMAN FAMILY FARMS

1815 Mountain View Church Road
Blue Ridge, VA 24064
Contact: Eric Layman
Cell: 540.815.7905
Region: 4
LTL, TL, CS
Other commodities: Tomatoes, squash,
zucchini

LIGHT'S FARM, INC.

Contact: James Light
2106 Worrell Memorial Road
Laurel Fork, VA 24352
Cell: 276.733.8737
E-mail: lightsfarmsinc@embarqmail.com
GAP, LTL, PAL, TL, TRAN
Other commodities: Cabbage, broccoli,
green beans

PAINTER FARMS

Contact: Eldon and Robbie Painter
2496 Pilot View Drive
Hillsville, VA 24343
Bus: 276.952.2388
E-mail: painter_92@hotmail.com
Region: 4
TRAN, LTL
Other commodities: Cabbage, peppers

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage,
cantaloupes, cucumbers, eggplant, squash,
sweet corn, vine ripe tomatoes, watermelons,
peppers

REESE FARMS, INC.

8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donreese5@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Cantaloupes, sweet corn,
tomatoes, watermelons

SANDY POINT FARMS

31302 Statesville Road
Newsoms, VA 23874
Contact: Chris Drake
Bus: 757.377.8955
Email: chrisdrake1717@gmail.com
Region: 6
Pumpkins of all types- pie, jack-o'-lantern,
specialty types and gourds
PAL, LTL, TRAN

SNAKE CREEK FARMS, LLC

360 Windgate Drive
Fancy Gap, VA 24328
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekfarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Cabbage, sweet corn,
leeks, greens

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: <http://swvafarmersmarket.org/retail>
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Sweet corn, cabbage,
squash, broccoli, greens, peppers, tomatoes,
potatoes, apples, peaches, nectarines,
blueberries

VIRGINIA PRODUCE, LLC

57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Gourds, squash,
tomatoes, cucumbers, peppers, apples,
cabbage, sweet corn

VIRGINIA PUMPKIN GROWERS ASSOCIATION

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@aisva.net
Region: 4
TRAN, LTL

WAYNES PRODUCE

3469 Mineral Lane
Jarratt, VA 23867
Contact: Wayne Grizzard
Bus: 434.637.1127
Email: waynesproduce@yahoo.com
Region: 6
Pie Pumpkins.
Other commodities: Butterbeans, sweet
potatoes, squash
CS, GAP, LTL, PAL, TRAN

Pumpkins

WILLIAMS FARMS, INC.

5175 West Lee Highway
Wytheville, VA 24382
Contact: Bobby Williams
Bus: 276.686.4851
Home: 276.686.4339
Region: 4
LTL
Other commodities: Apples, peaches

WHITEFALL FARM

2825 White Fall Road
Gretna, Virginia 24557
Contact: A.J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Cantaloupes, sweet corn,
watermelons

WOODS PRODUCE CO.

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, LTL, PAL, TL, TRAN, GAP
Other commodities: Apples, cabbage,
cantaloupes, potatoes, squash, tomatoes,
peppers

Squash

Features and Benefits:

A combination of rich soil and mild climate keeps Virginia's yellow, straight neck and zucchini squash tender and firm. Virginia zucchini has the best color and shape of any on the East Coast. These versatile vegetables have a long five-month harvest season and are produced close to major markets for quick delivery. In addition to yellow and zucchini squash, Virginia growers produce acorn, butternut, spaghetti and

other popular types.

Varieties: Various varieties of both yellow and green

Pack Size: Half Bu. Box

Grade: U.S. No. 1, U.S. No. 2

Trends: Squash acreage has remained stable over the past five years in Virginia and is expected to remain so.

Availability

MAY JUNE JULY AUG SEPT OCT NOV DEC

SQUASH									
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Key to Abbreviations:

CA-Controlled Atmosphere Storage
 CLR-Meets Canadian requirements
 CS-Cold storage
 EX-Export capabilities
 GAP-Good Agricultural Practices
 HC-Can hydrocool
 ICE-Can ice produce
 LTL-Will ship less than truckload

MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791
 Abingdon, VA 24212
 Contact: Robin Robbins - sales/farmer/
 marketing contact
 E-mail: ahmrkt@yahoo.com
 Bus: 276.623.1121
 Fax: 276.623.1353
 Executive Director: Kathlyn Terry
 E-mail: ktery@asdevelop.org
 Brand: Appalachian Harvest
 Certified Organic Network
 Conventional Produce
 Region: 4
 CS, LTL, PC, TRAN, ORG
 Other commodities: Cucumbers, eggplant,
 lettuce, peppers, potatoes, sweet potatoes,
 squash, watermelons, tomatoes, cherry
 tomatoes, grape tomatoes, zucchini, cabbage,
 hot peppers, Italian peppers, bok choy

CASELL FARM

2957 Gladesboro Road
 Hillsville, VA 24343
 Contact: Danny Cassell
 Home: 276.398.2729
 Cell: 276.733.8616
 Region: 4
 LTL, PAL, TL, TRAN, GAP
 Other commodities: Pumpkins, sweet corn,
 greens, peppers

CHESSER, FRED S. AND COMPANY, INC.

P. O. Box 215
 Temperanceville, VA 23442
 Contact: Fred Darby
 Bus: 800.852.6398
 Fax: 757.824.0651
 E-mail: fscoco@verizon.net
 Brand: C & C
 Region: 1
 CLR, EX, PC, HC, TRAN, LTL, CS, MEX
 Other commodities: Beans, cabbage,
 cucumbers, peppers, potatoes

DODD'S ACRES FARM

3174 Longhorn Drive
 Mechanicsville, VA 23111
 Contact: Robert Dodd, Jane Dodd or
 Rosa Nunez
 Bus: 804.781.0180
 FAX: 804.781.0163
 E-mail: doddsacresfarm@earthlink.net
 CS, PAL, LTL, ICE
 Other commodities: Cucumbers, vine ripe
 tomatoes, Roma tomatoes, bell peppers,
 hot peppers, eggplant

FARMERS' MARKET, LLC

24540 Agri Park Drive, Suite 2
 Courtland, VA 23837
 Contact: Michael J. Marks
 Bus: 757.653.0728
 Cell: 757.641.8206
 Fax: 757.653.0780
 E-mail: marksfarms04@aol.com
 Region: 6
 CS, LTL, PAL, TL, PC, TRAN
 Other commodities: Sweet corn, watermelons

HEARNE, WILLIAM P. PRODUCE COMPANY, INC.

160 Farmers Market Road
 Salisbury, MD 21804
 With growers in Virginia
 Contact: Jeff Williams
 Bus: 410.742.1552
 Fax: 410.749.6107
 E-mail: jwilliams@hearneprod.com
 Brand: Blue Ribbon
 Region: 1
 CLR, EX, PC, HC, ICE, TRAN, LTL, CS
 Other commodities: Beans, cabbage,
 cucumbers, eggplant, peppers, tomatoes

KIRBY FARMS, LLC

3541 River Road
 Mechanicsville, VA 23116
 Contact: Kevin Kirby
 Bus: 804.928.3060
 Fax: 804.779.7083
 E-mail: kirbyfarms@aol.com
 CS, LTL, PAL, TL, ICE, PC
 Other commodities: Roma tomatoes, hybrid
 tomatoes, eggplant, jalapeno, poblano,
 Anaheim, bell peppers, cucumbers,
 watermelons, salad greens, sweet potatoes,
 beets, cabbage

LAYMAN FAMILY FARMS

1815 Mountain View Church Road
 Blue Ridge, VA 24064
 Contact: Eric Layman
 Cell: 540.815.7905
 Varieties: Zucchini squash
 Region: 4
 LTL, TL, CS
 Other commodities: Tomatoes, pumpkins

Squash

NORTHAMPTON GROWERS

PRODUCE SALES

P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally,
Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Beans, cabbage,
cucumbers, eggplant, greens, peppers,
spinach, tomatoes

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Commodities: Broccoli, beans, cabbage,
cantaloupes, cucumbers, eggplant,
pumpkins, squash, sweet corn, vine ripe
tomatoes, watermelons, peppers

PICKPENNY PRODUCE

General Delivery
Pickpenny Corner
Wachapreague, VA 23480
Contact: John R. Johnston, Jr.
Bus: 757.787.7535
Fax: 757.787.7535
E-mail: pickpenny@msn.com
Brand: Pickpenny
Region: 1
PC, HC, ICE, TRAN, LTL, CLR, CA, CS
Other commodities: Cilantro, parsley, beets,
greens, herbs, radishes, spring mix, turnips,
arugula, swiss chard

PRETTYMAN, C. J. JR., INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Brand: CJ's Blue Ribbon
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, LTL, PC, ICE, TRAN
Other commodities: Cabbage, cucumbers,
potatoes, watermelons

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Hugh French
Bus: 804.492.4273
Cell: 434.390.8625
Fax: 804.492.5330
E-mail: commish777@verizon.net
Region: 3
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Tomatoes, bell peppers,
cucumbers

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: <http://swvafarmersmarket.org/retail>
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, sweet corn,
cabbage, broccoli, greens, peppers, tomatoes,
potatoes, apples, peaches, nectarines,
blueberries

VALLEY FARMING, LLC

3131 Koogler Road
Dayton, VA 22821
Contact: Clifford Rohrer
Bus: 540.896.6615
No Sunday calls, please
Brand: Valley Farming
Region: 5
Varieties: Butternut squash
CS, LTL
Other commodities: Cabbage, sweet onions,
potatoes

VIRGINIA PRODUCE, LLC

57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Pumpkins, gourds,
tomatoes, cucumbers, peppers, apples,
cabbage, sweet corn

WAYNES PRODUCE

3469 Mineral Lane
Jarratt, VA 23867
Contact: Wayne Grizzard
Bus: 434.637.1127
Email: waynesproduce@yahoo.com
Region: 6
Squash.
Other commodities: Butterbeans, pie
pumpkins, sweet potatoes
CS, GAP, LTL, PAL, TRAN

WOODS PRODUCE CO.

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark Woods
Bus: 276.952.2978
Fax: 276.952.2974
Region: 4
CS, TLT, TRAN, GAP
Other commodities: Apples, cabbage,
cantaloupes, pumpkins, peppers, potatoes,
tomatoes

Sweet Corn

Features and Benefits:

Virginians have been growing corn since the first settlers arrived in the new world. Native Americans were the first to share their secrets about growing corn, and ever since then, Virginians have been improving on it.

Today, Virginia sweet corn is grown from special hybrids developed for their sweetness. The sweetness is sealed in by hydro-cooling, a system of water cooling that quickly brings down the corn's

temperature, preventing the conversion of the corn's sugar to starch.

Virginia's yellow varieties of sweet corn are the first ready for harvest in mid-summer, followed by several varieties of white and bi-color corn that enjoy a special reputation for sweetness.

Varieties: Several hybrid varieties of white corn and bi-color.

Pack Size: 4½ to 5 doz. crates

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
SWEET CORN			—	—				

Grade: U.S. Fancy, U.S. No. 1

Trends: Fresh market sweet corn acreage will remain fairly steady over the next few years.

Key to Abbreviations:

CA-Controlled Atmosphere Storage

CLR-Meets Canadian requirements

CS-Cold storage

EX-Export capabilities

GAP-Good Agricultural Practices

GFSI-Global Food Safety Initiative

HC-Can hydrocool

ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

B & B PRODUCE

12902 Fancy Gap Highway
Cana, VA 24317

Contact: Eddie and Gary Bowman

Bus: 276.755.4441

Fax: 276.755.4447

Region: 4

CS, LTL, TRAN

Other commodities: Peaches, pumpkins, tomatoes, cantaloupes, watermelons

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road
Ennice, NC 28623

Contact: Blan and Mitchell Bottomley

Toll Free: 1.800.504.3347

Bus: 336.657.3347

Fax: 336.657.8088

E-mail: info@bottomleysevergreens.com

Website: www.bottomleysevergreens.com

Region: 4

CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN

Other commodities: Cantaloupes, watermelons, pumpkins, Christmas trees

CAMBRIDGE FARMS, INC.

24 Norfolk Ave. Suite C
South Easton, MA 02375

With growers in Virginia

Contact: Ken Gad

Bus: 800.525.6511

Fax: 508.297.2584

Brand: Patriot Brand

Region: 1

CLR, EX, PC, HC, ICE, TRAN, LTL

Other commodities: Beans, potatoes

CASELL FARM

2957 Gladesboro Road
Hillsville, VA 24343

Contact: Danny Cassell

Home: 276.398.2729

Cell: 276.733.8616

Region: 4

LTL, PAL, TL, TRAN, GAP

Other commodities: Pumpkins, squash, greens, peppers

CEDAR VIEW FARM

13009 Cedar View Road
Drewryville, VA 23844

Contact: Jeffrey Pope

Cell: 804.370.2224

Fax: 703.991.8922

E-mail: jeffreypope@aol.com

Region: 6

CS, LTL, PAL, TL, PC, TRAN

Varieties: White and bi-color sweet corn

FARMERS' MARKET, LLC

24540 Agri Park Drive, Suite 2
Coutland, VA 23837

Contact: Michael J. Marks

Bus: 757.653.0728

Cell: 757.641.8206

Fax: 757.653.0780

E-mail: marksfarms04@aol.com

Region: 6

CS, LTL, PAL, TL, PC, TRAN

Other commodities: Squash, watermelons

NORTHAMPTON GROWERS

PRODUCE SALES

P. O. Box 248

Cheriton, VA 23316

Contact: Calvert Cullen, Ray Nunnally,

Rick McCranie

Bus: 757.331.3200

E-mail: steve@northamptongrowers.com

Region: 1

CLR, EX, PC, HC, ICE, TRAN

Other commodities: Beans, cabbage, cucumbers, eggplant, greens, peppers, spinach, tomatoes

Sweet Corn

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans,
cabbage, cantaloupes, cucumbers, eggplant,
pumpkins, squash, vine ripe tomatoes,
watermelons, peppers

REESE FARMS, INC.

8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donreese5@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Cantaloupes, pumpkins,
tomatoes, watermelons

SNAKE CREEK FARMS, LLC

360 Windgate Drive
Fancy Gap, VA 24328
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekfarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Cabbage, pumpkins,
leeks, greens

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Fax: 276.728.5236
E-mail: farmersmarket@carrollcountyva.org
Website: <http://swvafarmersmarket.org/retail>
CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL
TRAN
Other commodities: Pumpkins, cabbage,
squash, broccoli, greens, peppers, tomatoes,
potatoes, apples, peaches, nectarines,
blueberries

VIRGINIA PRODUCE, LLC

57 Industrial Park Boulevard
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Fax: 276.728.7237
E-mail: kevin@vaproduce.com
Region: 4
CS, HC, LTL, ICE, TRAN, GAP
Other commodities: Pumpkins, cabbage,
gourds, squash, tomatoes, cucumbers,
peppers, apples

WHITEFALL FARM

2825 White Fall Road
Gretna, Virginia 24557
Contact: A.J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Pumpkins, cantaloupes,
watermelons

Sweet Potatoes

Features and Benefits:

Sweet potatoes are one of the most nutritious foods available to today's consumer. They are especially high in vitamin A, providing more than twice the recommended daily adult requirement in one medium sweet potato. Like other Virginia vegetables, Virginia sweet potatoes are grown close to the market where they can be delivered overnight.

Varieties: Beauregard, Hernandez, Hayman

Pack Size: 40 lb cartons

Grade: U.S. No. 1

Trends: Virginia's sweet potato acreage declined dramatically in the 70s and 80s. However, production has now stabilized and is expected to remain at the present level for the foreseeable future.

Availability

JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC

SWEET POTATOES														
	██████████								██████████					

Key to Abbreviations:

CA-Controlled Atmosphere Storage
 CLR-Meets Canadian requirements
 CS-Cold storage
 EX-Export capabilities
 GAP-Good Agricultural Practices
 HC-Can hydrocool
 ICE-Can ice produce

LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791
 Abingdon, VA 24212
 Contact: Robin Robbins - sales/farmer/marketing contact
 E-mail: ahmrkt@yahoo.com
 Bus: 276.623.1121
 Fax: 276.623.1353
 Executive Director: Kathlyn Terry
 E-mail: ktery@asdevelop.org
 Brand: Appalachian Harvest
 Certified Organic Network
 Conventional Produce
 Region: 4
 CS, LTL, PC, TRAN, ORG
 Other commodities: Cucumbers, eggplant, lettuce, peppers, potatoes, sweet potatoes, squash, watermelons, tomatoes, cherry tomatoes, grape tomatoes, zucchini, lettuce, cabbage, hot peppers, Italian peppers, bok choy

QUAIL COVE FARMS, INC.

P. O. Box 208
 Machipongo, VA 23405
 Contact: Bill Jardine
 Bus: 757.678.7783
 Fax: 757.678.5354
 E-mail: info@quailcovefarms.com
 LTL, PAL, TL, PC

WAYNES PRODUCE

3469 Mineral Lane
 Jarratt, VA 23867
 Contact: Wayne Grizzard
 Bus: 434.637.1127
 Email: waynesproduce@yahoo.com
 Region: 6
 Sweet potatoes
 Other commodities: Butterbeans, pie pumpkins, squash
 CS, GAP, LTL, PAL, TRAN

KIRBY FARMS, LLC

3541 River Road
 Mechanicsville, VA 23116
 Contact: Kevin Kirby
 Bus: 804.928.3060
 Fax: 804.779.7083
 E-mail: kirbyfarms@aol.com
 CS, LTL, PAL, TL, ICE, PC
 Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, jalapeno, poblano, Anaheim, bell peppers, cucumbers, watermelons, salad greens, sweet potatoes, beets, cabbage, eggplant

Tomatoes

Features and Benefits:

The mature green tomato is Virginia's number one vegetable cash crop for several reasons. For one, Virginia is a major production area for tomatoes, making supplies readily available throughout the eastern United States. Because of Virginia's access and proximity to major markets, transportation costs of mature green tomatoes are lower and tomatoes arrive sooner and fresher.

Sandy, loamy soil and moderate climactic conditions in Virginia's tomato-growing regions provide just the right combination for a high-quality tomato. Most mature green tomatoes are ripened under controlled conditions using

natural ethylene gas. This gives buyers the exact level of ripeness they desire, and enables Virginia growers to ship mature green tomatoes throughout the eastern United States and Canada.

In addition to the mature green, growers are producing mouthwatering vine ripers. The popularity of grape tomatoes is reflected in the increased acreage of this delicious addition to the tomato family. Cherry, plum, and greenhouse/hydroponic tomatoes are also available in commercial quantities.

Varieties: Solar Set, Sun Pride, Mountain Spring, Mountain Pride, Sunbrite

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
TOMATOES			██████████					

Pack Size: 25 lbs. (extra large, large, medium and small)

Grade: U.S. Combination (or better), U.S. No. 2, U.S. No. 3

Trends: Mature green tomato acreage has stabilized in recent years but an increasing trend in acreage of vine ripe production has developed.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
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CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/
marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathlyn Terry
E-mail: ktery@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant,
lettuce, peppers, potatoes, sweet potatoes,
squash, watermelons, tomatoes, cherry
tomatoes, grape tomatoes, zucchini, lettuce,
cabbage, hot peppers, Italian peppers,
bok choy

B & B PRODUCE

12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447
Region: 4
CS, LTL, TRAN
Other commodities: Peaches, sweet corn,
pumpkins, cantaloupes, watermelons

DODD'S ACRES FARM

3174 Longhorn Drive
Mechanicsville, VA 23111
Contact: Robert Dodd, Jane Dodd or
Rosa Nunez
Bus: 804.781.0180
FAX: 804.781.0163
E-mail: doddsacresfarm@earthlink.net
Varieties: Vine ripe tomatoes, Roma tomatoes
CS, PAL, LTL, ICE
Other commodities: Cucumbers, squash, bell
peppers, hot peppers, eggplant

EAST COAST BROKERS AND PACKERS, INC.

Finney Mason Road
Mappsville, VA 23407
Contact: Batista Madonia, Sr.,
Batista Madonia, Jr., Stephen Madonia, Sr.,
or David Baker
Bus: 800.557.7751
Fax: 813.754.3975
Brand: Kings Choice, Reo Rose
Region: 1
CLR, EX, PC, TRAN

HEART SEVENTEEN PRODUCE, INC.

915 Crittenden Road
P. O. Box 29
Handyville, VA 23070
Contact: Tommy Crittenden
Bus: 804.694.9743
FAX: 804.776.0444
E-mail: heart17produce@aol.com
Region: 2
CA, CS, LTL, PAL, TL, PC, TRAN
Other commodities: Cantaloupes, peppers,
watermelons

Tomatoes

HORTON'S PRODUCE, INC.

44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples,
peaches, peppers, watermelons, cantaloupes

HORTON'S VEGETABLES

11142 Fairview Road
Blackwater, VA 24221
Contact: Ricky Horton
Bus: 276.940.2800
Cell: 276.594.0171
Region: 4
TL, LTL, CS, GAP
Other commodities: Peppers

KIRBY FARMS, LLC

3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
Varieties: Yellow squash, zucchini squash
CS, LTL, PAL, TL, ICE, PC
Other commodities: Eggplant, jalapeno,
poblano, Anaheim, bell peppers, cucumbers,
watermelons, salad greens, sweet potatoes,
beets, cabbage

LAYMAN FAMILY FARMS

1815 Mountain View Church Road
Blue Ridge, VA 24064
Contact: Eric Layman
Cell: 540.815.7905
Region: 4
LTL, TL, CS
Other commodities: Pumpkins, squash,
zucchini

LOIS'S PRODUCE, LLC

2149 Layton Landing Road
Colonial Beach, VA 22443
Contact: Lois or Gary Allensworth
Bus: 804.224.9809
FAX: 804.224.9809
E-mail: allensworth@wildblue.net
Website: www.loisproduce.com
Region: 2
Varieties: Vine ripe tomatoes, cherry
tomatoes
CS, LTL, PAL, TL, TRAN
Other commodities: Watermelons,
cantaloupes

MANN FARMS

P. O. Box 99
Fort Blackmore, VA 24250
Contact: David Mann
Bus: 276.995.1000
Fax: 276.995.1273
Region: 4
Varieties: Vine ripe, cherry, grape
CS, LTL, TRAN, GAP
Other commodities: Peppers

NORTHAMPTON GROWERS PRODUCE SALES

P. O. Box 248
Cheriton, VA 23316
Contact: Calvert Cullen, Ray Nunnally,
Rick McCranie
Bus: 757.331.3200
E-mail: steve@northamptongrowers.com
Region: 1
CLR, EX, PC, HC, ICE, TRAN
Other commodities: Cabbage, cucumbers,
eggplant, greens, peppers, spinach, squash,
sweet corn

PACIFIC TOMATO COMPANY

Eastern Shore Farmers Market
Melfa, VA 23410
Contact: Carlos Blanco
Bus: 757.302.1356
Varieties: Organic and Conventional grape
tomatoes

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
Varieties: Vine ripe tomatoes
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Commodities: Broccoli, beans, cabbage,
cantaloupes, cucumbers, eggplant,
pumpkins, squash, watermelons, peppers

RED SUN FARMS

P. O. Box 2525
5400 International Blvd.
NRV Commerce Park
Dublin, VA 24084
Sales Contact: Harold Paivarinta, Director of
Sales and Business Development
Phone: 519.733.8663 x226
E-mail: haroldp@redsunfarms.com
Website: www.redsunfarms.com
Greenhouse Grower: Conventional and
Organic TOV (Tomatoes-on-Vine)
Commodities: Peppers, tomatoes, cucumbers

Tomatoes

REESE FARMS, INC.

8125 James D. Hagood Highway

Scottsburg, VA 24589

Contact: Hudson, Don or Jay Reese

Bus: 434.579.4283

Fax: 434.454.6849

E-mail: donreese5@yahoo.com

Region: 3

PC, LTL, TRAN, TL, CS, PAL

Other commodities: Cantaloupes, pumpkins, sweet corn, watermelons

SIX L'S PACKING COMPANY, INC.

P. O. Box 3088

Immokalee, FL 34143

With growers in Virginia

Contact: Bo Bates

Bus: 800.554.6606

239.657.4421

Fax: 941.657.6798

E-mail: albert@sixls.com

Brand: Virginia Silk, Virginia Pride, Virginia Velvet

Region: 1

CA, CS, PC, CLR, MEX, EX, LTL, TRAN

SOUTHWEST VIRGINIA FARMERS' MARKET

497 Farmers Market Drive

Hillsville, VA 24343

Contact: Kevin Semones

Bus: 276.728.5540

Fax: 276.728.5236

E-mail: farmersmarket@carrollcountyva.org

Website: <http://swvafarmersmarket.org/retail>

CS, GAP, HC, ICE, LTL, MEX, PAL, PC, TL

TRAN

Other commodities: Pumpkins, sweet corn, squash, cabbage, broccoli, greens, peppers, potatoes, apples, peaches, nectarines, blueberries

SUNNYSIDE FARMS

810 Old Buckingham Road

Cumberland, VA 23040

Contact: Hugh French

Bus: 804.492.4273

Cell: 434.390.8625

Fax: 804.492.5330

E-mail: commish777@verizon.net

Region: 3

CS, LTL, PAL, TL, PC, TRAN

Varieties: Vine ripe, grape

Other commodities: Squash, bell peppers, cucumbers

VIRGINIA PRODUCE, LLC

57 Industrial Park Boulevard

Hillsville, VA 24343

Contact: Moir Beamer

Bus: 276.728.7525

Fax: 276.728.7237

E-mail: kevin@vaproduce.com

Region: 4

CS, HC, LTL, ICE, TRAN, GAP

Other commodities: Pumpkins, gourds, squash, cucumbers, peppers, apples, sweet corn, cabbage

WOODS PRODUCE CO.

131 Cherry Creek Road

Meadows of Dan, VA 24120

Contact: Mark Woods

Bus: 276.952.2978

Fax: 276.952.2974

Region: 4

CS, LTL, TRAN, GAP

Other commodities: Apples, cabbage, cantaloupes, potatoes, squash, peppers, pumpkins

Watermelons

Features and Benefits:

Virginia watermelons are known for their flavor, sweetness and bright red flesh. Our spring and summer weather conditions generally provide an excellent atmosphere for a great melon. Our supply peaks as the crop from the south declines.

Virginia watermelons come in a variety of sizes, with most averaging 20-26 pounds.

Watermelon buyers benefit

from Virginia's proximity to major markets, thus resulting in fresher melons with lower transportation costs. Melons are available from July through mid September.

Varieties: Seeded and seedless

Pack Size: Bins, bulk, cartons

Grade: U.S. No. 1

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
WATERMELONS			—————	—————				

Key to Abbreviations:

CA-Controlled Atmosphere Storage

CLR-Meets Canadian requirements

CS-Cold storage

EX-Export capabilities

GAP-Good Agricultural Practices

HC-Can hydrocool

ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/
marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353

Executive Director: Kathlyn Terry
E-mail: kterry@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce

Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant,
lettuce, peppers, potatoes, sweet potatoes,
squash, watermelons, tomatoes, cherry
tomatoes, grape tomatoes, zucchini, lettuce,
cabbage, hot peppers, Italian peppers,
bok choy

B & B PRODUCE

12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Fax: 276.755.4447

Region: 4
CS, LTL, TRAN
Other commodities: Peaches, sweet corn,
pumpkins, tomatoes, cantaloupes

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road
Ennice, NC 28623
Contact: Blan and Mitchell Bottomley
Toll Free: 1.800.504.3347
Bus: 336.657.3347
Fax: 336.657.8088
E-mail: info@bottomleysevergreens.com
Region: 4
CS, CA, LTL, CP, GAP, CLR, EX, PC, TRAN
Other commodities: Cantaloupes, pumpkins,
Christmas trees

CUSTIS FARMS, INC.

P. O. Box 237
Nassawadox, VA 23413
Contact: Phil Custis or Wayne Byrum
Toll Free: 800.428.6361
Bus: 757.442.4121
Fax: 757.442.7052
E-mail: Support@custisfarms.com
Brand: Custis Farms, Inc.
Region: 1
PC, ICE, TRAN
Other commodities: Cantaloupes, pumpkins

DOE RUN FARM

402 Doe Run Road
Ararat, VA 24053
Contact: Buddy or Jeanie Puckett
Bus: 276.251.8287
Cell: 276.229.6605
E-mail: Doerunfarm2012@live.com
Region: 4
LTL, TL, TRAN, PAL
Other commodities: Pumpkins, broccoli,
cabbage

FARMERS' MARKET, LLC

24540 Agri Park Drive, Suite 2
Courtland, VA 23837
Contact: Michael J. Marks
Bus: 757.653.0728
Cell: 757.641.8206
Fax: 757.653.0780
E-mail: marksfarms04@aol.com
Region: 6
CS, LTL, PAL, TL, PC, TRAN
Other commodities: Squash, sweet corn

HEART SEVENTEEN PRODUCE, INC.

915 Crittenden Road
P. O. Box 29
Handyville, VA 23070
Contact: Tommy Crittenden
Bus: 804.694.9743
FAX: 804.776.0444
E-mail: heart17produce@aol.com
Region: 2
Varieties: Vine ripe tomatoes
CA, CS, LTL, PAL, TL, PC, TRAN
Other commodities: Cantaloupes, peppers,
vine ripe tomatoes

HORTON'S PRODUCE, INC.

44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
Fax: 276.727.4446
E-mail: hortonsproduce@embarqmail.com
Region: 4
CS, LTL, TRAN
Other commodities: Potatoes, apples,
peaches, peppers, tomatoes, cantaloupes

Watermelons

KIRBY FARMS, LLC

3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
CS, LTL, PAL, TL, ICE, PC
Other commodities: Roma tomatoes, hybrid tomatoes, yellow squash, zucchini squash, eggplant, jalapeno, poblano, Anaheim, bell peppers, cucumbers, salad greens, sweet potatoes, beets, cabbage

LOIS'S PRODUCE, LLC

2149 Layton Landing Road
Colonial Beach, VA 22443
Contact: Lois or Gary Allensworth
Bus: 804.224.9809
FAX: 804.224.9809
E-mail: allensworth@wildblue.net
Website: www.loisproduce.com
Region: 2
CS, LTL, PAL, TL, TRAN
Other commodities: Vine ripe tomatoes, cherry tomatoes, cantaloupes

MARKS PRODUCE, LLC

22833 Popes Station Road
Capron, VA 23829
Contact: Mike Marks
Bus: 757.641.8206
Fax: 757.653.0780
E-mail: marksfarms04@aol.com
Region: 6
CS, PC, TRAN, LTL, TL, PAL, GAP

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contacts: Jimmy Carter and Ron Harvey
Bus: 804.224.1990
Fax: 804.224.1998
E-mail: sean@parkerfarms.net
E-mail: ronh@parkerfarms.net
E-mail: jimmy@parkerfarms.net
Brand: Parker Farms
Region: 2
CLR, EX, PC, HC, ICE, TRAN, LTL, CS, GAP
Other commodities: Broccoli, beans, cabbage, cantaloupes, cucumbers, eggplant, pumpkins, squash, sweet corn, vine ripe tomatoes, watermelons, peppers

PRETTYMAN, C. J. JR., INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman or Wayne Byrum
Bus: 757.442.5011, 800.701.1918
Fax: 757.442.9008
Region: 1
CLR, EX, PC, ICE, LTL, TRAN
Other commodities: Cabbage, cucumbers, potatoes, squash

REESE FARMS, INC.

8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Hudson, Don or Jay Reese
Bus: 434.579.4283
Fax: 434.454.6849
E-mail: donreese5@yahoo.com
Region: 3
PC, LTL, TRAN, TL, CS, PAL
Other commodities: Cantaloupes, pumpkins, sweet corn, tomatoes

WHITEFALL FARM

2825 White Fall Road
Gretna, Virginia 24557
Contact: A.J. Nuckols
Cell: 434.221.4993
E-mail: ajnuckols@whitefallfarm.com
LTL, TRAN
Other commodities: Pumpkins, cantaloupes, sweet corn

Miscellaneous

Cherries, Asparagus, Bok Choy, Peas, Herbs, Leeks Mushrooms and Turnips — Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

P. O. Box 791
Abingdon, VA 24212
Contact: Robin Robbins - sales/farmer/
marketing contact
E-mail: ahmrkt@yahoo.com
Bus: 276.623.1121
Fax: 276.623.1353
Executive Director: Kathlyn Terry
E-mail: ktery@asdevelop.org
Brand: Appalachian Harvest
Certified Organic Network
Conventional Produce
Region: 4
CS, LTL, PC, TRAN, ORG
Other commodities: Cucumbers, eggplant,
lettuce, peppers, potatoes, sweet potatoes,
squash, watermelons, tomatoes, cherry
tomatoes, grape tomatoes, zucchini, lettuce,
cabbage, hot peppers, Italian peppers

FOUR OAKS FARMS, LLC

400 Windfield Lane
Wirtz, VA 24184
Contact: Jerry Conner
Business: 540.334.6257
Cell: 540.353.2324
E-mail: Jerry@4oaksfarms.com
Region: 3
CA, CS, PC, LTL, TRAN
Herb Varieties: Basil: Genovese, cinnamon,
Italian large leaf, Mrs. Burns lemon, lime,
dark opal; Cilantro: Santoi
Other commodities: Greens and spinach

PICKPENNY PRODUCE

General Delivery
Pickpenny Corner
Wachapreague, VA 23480
Contact: John R. Johnston, Jr.
Bus: 757.787.7535
Fax: 757.787.7535
E-mail: pickpenny@msn.com
Brand: Pickpenny
Region: 1
PC, HC, ICE, TRAN, LTL, CLR, CA, CS
Other commodities: Cilantro, parsley, beets,
eggplant, greens, radishes, spring mix,
squash, turnips, arugula, swiss chard

SHENANDOAH GROWERS

3453 Koehn Drive
Harrisonburg, VA 28802
Contact: Matthew Lamoureux
Bus: 540.896.6939
Fax: 540.896.6616
E-mail: herbs@freshherbs.com
Full line of culinary herbs for supermarket
and food service chains
Brand: Kateri's, Shenandoah Growers
Region: 5
CA, CS, TRANS
Other commodities: Living herbs, potted
herbs, cut herbs

SNAKE CREEK FARMS, LLC

360 Windgate Drive
Fancy Gap, VA 24328
Contact: J C Banks
Cell: 276.733.3094
E-mail: snakecreekfarmsllc@gmail.com
Region: 4
CS, HC, LTL, GFSI
Other commodities: Sweet corn, pumpkins,
greens, cabbage

WESTMORELAND BERRY FARM

1235 Berry Farm Lane
Oak Grove, VA 22443
Contact: Kane Lloyd
Bus: 804.224.9171
Fax: 804.224.8967
E-mail:
kanelloyd@westmorelandberryfarm.com
Website: www.westmorelandberryfarm.com
Region: 2
CS, PAL, LTL
Other commodities: Apples, berries, peaches,
asparagus

Virginia Fruit And Vegetables Availability Calendar

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Apples	█							█				
Asian Pears								█				
Asparagus				█								
Beans						█						
Berries						█						
Broccoli									█			
Cabbage				█								
Cantaloupes							█					
Cucumbers						█						
Eggplant							█					
Greens/Spinach			█								█	
Herbs				█								
Lettuce	█											
Mushrooms	█											
Nectarines							█					
Peaches							█					
Peanuts	█											
Peas					█							
Peppers							█					
Potatoes						█						
Pumpkins									█			
Squash						█						
Sweet Corn							█					
Sweet Potatoes	█							█				
Tomatoes							█					
Watermelons							█					



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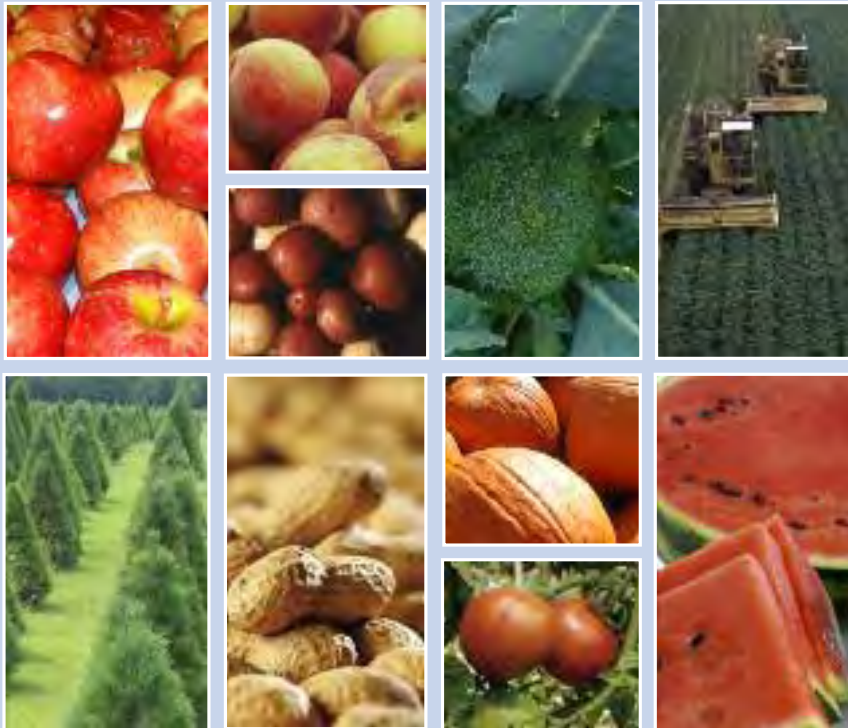
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