



VIRGINIA SHIPPERS DIRECTORY

FRUITS, VEGETABLES, PEANUTS, CHRISTMAS TREES



VIRGINIA DEPARTMENT
OF AGRICULTURE AND CONSUMER
SERVICES

www.vdacs.virginia.gov

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Apples

Features and Benefits:

Virginia has an apple for every reason and every season. Twelve major apple varieties are grown in Virginia, and each variety has its own unique characteristics.

Virginia's Red and Golden Delicious varieties are the all-time favorites. In addition, our Red Delicious apples are extremely sweet and juicy. Virginia's York, Fuji, Winesap, Rome, Stayman, Gala, Ginger Gold, Granny Smith and Pink Lady apples are delicious as a snack or for apple pies, cakes, fried apples, syrup, cider, sauce and apple butter.

Because of their proximity to major markets, Virginia apples are more economical to transport. Wide variety and nearly year-round availability make Virginia one of the top apple producing states in the nation.

Major Varieties: Red Delicious, Golden Delicious, York, Rome, Stayman, Winesap, Granny Smith,

Jonathan, Gala, Ginger Gold, Fuji and Pink Lady

Pack Size: Box (42 pounds), Tray Pack, Bulk, Bins, and Assorted Consumer Bags

Grade: Tray Pack: U.S. Extra Fancy, Combination U.S. Extra and U.S. Fancy, and U.S. Fancy. Bags: U.S. Extra Fancy, Combination U.S. Extra and U.S. Fancy, and U.S. Fancy, 2½" and up packed in assorted sizes.

Trends: On the average, apple production in Virginia is approximately 350 million pounds a year. Virginia growers continue to plant new apple trees and eliminate old orchards that have become non-productive. The use of dwarf, semi-dwarf and spur type trees continues to climb. These rootstocks comprise more than 70 percent of all trees. Virginia continues to increase its plantings of Fuji, Gala and Pink Lady. Virginia growers are con-

Availability

	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY
RED DELICIOUS		■	■	■	■	■	■	■	■	■
GOLDEN DELICIOUS		■	■	■	■	■	■	■	■	■
ROME			■	■	■	■	■	■	■	■
STAYMAN			■	■	■	■	■	■	■	■
YORK			■	■	■	■	■	■	■	■
WINESAP			■	■	■	■	■	■	■	■
FUJI			■	■	■	■	■	■	■	■
GRANNY SMITH			■	■	■	■	■	■	■	■
JONATHAN			■	■	■	■	■	■	■	■
GALA		■	■	■	■	■	■	■	■	■
GINGER GOLD		■	■	■	■	■	■	■	■	■
PINK LADY				■	■	■	■	■	■	■

REGULAR STORAGE ■■■■■■ CONTROLLED ATMOSPHERE STORAGE - - - - -

stantly seeking new and exciting varieties that meet consumer demand. With this forward-looking approach, Virginia growers are well positioned to meet the future needs of buyers and consumers.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
 CLR-Meets Canadian requirements
 CS-Cold storage
 EX-Export capabilities

GAP-Good Agricultural Practices
 HC-Can hydrocool
 ICE-Can ice produce
 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

Varieties: Albemarle Pippin, Ambrosia, Braeburn, Cameo, Crimson Crisp, Empire, Evercrisp, Fortune, Fuji, Gala, Ginger Gold, Gold Rush, Golden Delicious, Granny Smith, Greening, Harrison, Honeycrisp, Ida Red, Jonagold, Jonathan, McIntosh, Piney River Gold, Pink Lady, Red Delicious, Rome, Stayman, Summerfield, Wild Twist, Winesap, Winter Banana, York, other hard cider varieties.

AYERS ORCHARD

6187 Wards Gap Road
 Cana, VA 24317

Contact: Donald Ayers
 Bus: 276.755.4126

Website: www.donaldayersorchard.com
 E-mail: vaappleman@aol.com

Varieties: Red Delicious, Golden Delicious, Fuji

Region: 4

CS, EX, GAP, PAL, PC, TL, TRAN

Other commodities: Peaches, cherries

B & B PRODUCE AND GREENHOUSE

12902 Fancy Gap Highway
 Cana, VA 24317

Contact: Eddie and Gary Bowman
 Bus: 276.755.4441

Website: www.bandbproducecana.com
 E-mail: evlqnb56@gmail.com

Varieties: Red Delicious, Golden Delicious, Fuji

Region: 4

CS, LTL, PAL, PC, TL, TRAN

Other commodities: Peaches, tomatoes, full line of fruits and vegetables

BERRIER ORCHARD

74 Valentine Leonard Road
 Cana, VA 24317

Contact: Ricky Berrier
 Bus: 276.755.1289

E-mail: rickyberrier@yahoo.com
 Varieties: Red Delicious, Golden Delicious, Granny Smith

Region: 4

CS, EX, GAP, MEX, PAL, PC, TL, TRAN

Other commodities: Peaches

BOWMAN FRUIT SALES LLC

17581 Mechanicsville Road
 Timberville, VA 22853

Contact: Michelle Gabb
 Bus: 540.896.3079

Website: www.turkeyknobgrowers.com
 E-mail: mgabb@turkeyknobapples.com

Varieties: Red Delicious, Golden Delicious, Gala, Ginger Gold, Fuji, Stayman, Rome, Pink Lady, Granny Smith, Albemarle Pippin
 Brands: Turkey Knob, Skyline, America's Finest

Region: 5

CA, CLR, CS, GAP, PAL, PC, TL, TRAN

BRYANT ORCHARDS

2333 Blacksburg Road
 Fincastle, VA 24090

Contact: Jimmy Bryant
 Bus: 540.529.2923

E-mail: boiinc@juno.com

Varieties: Red Delicious, Golden Delicious, Fuji

Region: 4

CS, LTL, PAL, PC, TL,

Other commodities: Peaches

Apples

CROWN ORCHARD COMPANY

P. O. Box 299
Batesville, VA 22924
Contact: Henry Chiles
Bus: 434.977.0619
Fax: 434.979.6277
Website: www.crownorchard.com
E-mail: henry@crownorchard.com
Varieties: Red Delicious, Golden Delicious, Rome, Stayman, York, Granny Smith, Jonathan, McIntosh, Gala, Fuji, Jonagold, Pink Lady
Region: 5
CA, CLR, CS, EX, GAP, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Nectarines, peaches

FITZGERALD'S ORCHARDS

728 Harper's Creek Lane
Tyro, VA 22976
Contact: Tommy Fitzgerald
Bus: 434.277.5798
Fax: 434.277.8248
E-mail: fitzapple@nccwildblue.com
Varieties: Red Delicious, Golden Delicious, Granny Smith, Gala, Pink Lady, Rome, York
Region: 5
CA, CLR, CS, EX, GAP, LTL, PAL, PC, TL, TRAN

GLAIZE, L.C., FRED L.

601 Pennsylvania Avenue
Winchester, VA 22601
Contact: Phil Glaize
Bus: 540.662.6251, Fax: 540.667.3464
Website: www.glaizeapples.com/
E-mail: phil@glaizeapples.com
Varieties: Red Delicious, Golden Delicious, Rome, Stayman, York, Granny Smith, Empire, Fuji, Ginger Gold, Gala, Winesap, Pink Lady
Region: 5
CA, CS, EX, GAP, LTL, PAL, PC, TL, TRAN

H. C. HAROLD ORCHARD

5824 Willis Gap Road
Ararat, VA 24053
Contact: Harry Harold
Bus: 276.251.5445
Website: www.hcharoldorchard.com
E-mail: hhappleking734@gmail.com
Varieties: Red Delicious, Golden Delicious, Granny Smith
Region: 4
CS, GAP, PAL, PC, TL, TRAN
Other commodities: Peaches

HILLS ORCHARD

13715 Fancy Gap Highway
Cana, VA 24317
Contact: Willie Hill
Bus: 276.755.3751
Website: www.facebook.com/Hills.Orchard/
Varieties: Red Delicious, Golden Delicious, Granny Smith
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Peaches, tomatoes

HORTON'S PRODUCE

44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
E-mail: hortonsproduce@embarqmail.com
Varieties: Red Delicious, Golden Delicious, Granny Smith, Fuji
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN

R. H. LEONARD

779 Brushy Fork Road
Cana, VA 24317
Contact: Bob Leonard
Bus: 276.733.6855
E-mail: jblfarms5@gmail.com
Varieties: Red Delicious, Golden Delicious, Fuji
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Peaches

SAUNDERS BROTHERS, INC.

2717 Tye Brook Highway
Piney River, VA 22964
Contact: Marshall Saunders
Bus: 434.277.5455
Fax: 434.277.8010
Website: www.rkeproduce.com
E-mail: mbsaunders@saundersbrothers.com
Varieties: Gala, Fuji, Pink Lady, Jonagold, Piney River Gold, Wild Twist, Evercrisp, Gold Rush
Region: 5
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Asian pears, peaches

SILVER CREEK AND SEAMANS' ORCHARDS

5529 Crabtree Falls Highway
Tyro, VA 22976
Contact: Mark Tomlin
Bus: 434.277.5824
Fax: 434.277.9057
Website: www.silvercreekseamansorchards.com
E-mail: mark@scso.co
Varieties: Gala, Ginger Gold, Fuji, Pink Lady, Honeycrisp, Red Delicious, Golden Delicious, Gold Rush, Cameo, Ambrosia, Evercrisp, Crimson Crisp, Harrison and other hard cider varieties
Region: 5
CA, CLR, CS, EX, GAP, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Asian pears, nectarines, peaches, plums

TIMBER RIDGE FRUIT FARM

311 Muse Road
Gore, VA 22637
Contact: Cordell Watt
Bus: 540.858.2888
Varieties: Golden Delicious, Stayman, Rome, Greening, Fuji, Ginger Gold, Braeburn, Gala, Cameo, Pink Lady, Granny Smith, Winter Banana, Summerfield, Ida Red, Fortune
Region: 5
CA, CLR, CS, EX, GAP, PC, TL, TRAN
Other commodities: Peaches

Apples

VIRGINIA PRODUCE COMPANY, INC.

227 Industrial Park Drive
Hillsville, VA 24343

Contact: Moir Beamer

Bus: 276.728.7525

Website: www.vaproduce.com

E-mail: moir@vaproduce.com

Region: 4

CS, EX, GAP, HC, ICE, LTL, MEX, PAL,
PC, TL, TRAN

Other commodities: Cabbage, cucumbers,
peaches, peppers, pumpkins, sweet corn

WILLIAMS FARMS, INC.

5175 West Lee Highway
Wytheville, VA 24382

Contact: Robert G. Williams

Bus: 276.686.4851

Website: www.williamsfarminc.com

E-mail: apple1@embarqmail.com

Varieties: Red Delicious, Golden Delicious,
Fuji

Region: 4

CS, LTL, TL, TRAN

Other commodities: Peaches, pumpkins,
sweet corn

Asian Pears

Features and Benefits:

Virginia's Asian pears are extra sweet and juicy. Their crisp texture is a result of the rich clay soils and hot days along with plenty of water. Asian pears should be picked ready-to-eat and should keep one or more months with refrigeration. Size, shape and skin coloring vary with variety and sizes range from 5-ounce fruits to jumbos weighing one pound and more.

Many Asian pears are being produced under "Virginia certified organic" labeling. These Asian pears command a premium retail

price for this quality as consumers are buying more organic fruits and vegetables.

Varieties: August to October: Shinsui, Hosui, Kosui, New Century, 20th Century, Autumn Sweet, Arriang, Shinko, Shin Li

Pack Size: 10 lb. one layer tray boxes with counts from 12 to 25

Grade: U.S. No.1

Trends: Although Asian pear orchards are young, a moderate increase in production is expected each year. Additional Asian pear

Availability

	JULY	AUG	SEPT	OCT	NOV	DEC
ASIAN PEARS		■	■	■		

trees have been planted and will be coming into production within a few years.

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 HC-Can hydrocool

ICE-Can ice produce
 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

Varieties: Hosui, Olympic, Shinko

MOUNTAIN VIEW ORCHARD

272 Ramoth Church Road
 Stafford, VA 22554
 Contact: Tony Cheng
 Bus: 703.623.8881
 E-mail: acheng1973@gmail.com
 Varieties: Hosui, Shinko
 Region: 5
 CS, GAP, LTL, PAL, PC, TL, TRAN

SAUNDERS BROTHERS, INC.

2717 Tye Brook Highway
 Piney River, VA 22964
 Contact: Marshall Saunders
 Bus: 434.277.5455
 Fax: 434.277.8010
 Website: www.saundersbrothers.com
 E-mail: mbsaunders@saundersbrothers.com
 Region: 5
 CS, GAP, LTL, PAL, PC, TL, TRAN
 Other commodities: Apples, peaches

SILVER CREEK AND SEAMANS' ORCHARDS

5529 Crabtree Falls Highway
 Tyro, VA 22976
 Contact: Mark Tomlin
 Bus: 434.277.5824
 Fax: 434.277.9057
 Website: www.silvercreekseamansorchards.co
 E-mail: mark@scso.com
 Varieties: Hosui, Olympic, Shinko
 Region: 5
 CA, GAP, LTL, PAL, PC, TL, TRAN
 Other commodities: Apples, nectarines, peaches, plums

Beans

Features and Benefits:

Produce departments snap to life with Virginia beans. Most are the round green type but Virginia producers also offer flat green beans and wax beans. Almost all Virginia beans are graded and hydro-cooled to assure maximum quality and longer shelf life. Limited supplies of hand picked may also be available.

Varieties: Round Green: Bronco,

Hialeah, Seville, Strike;
Wax: Goldenrod, Goldrush,
Cherokee

Pack Size: Wire bound Bu. crates

Trends: Bean acreage has remained relatively stable during recent years.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
BEANS		■	■	■	■	■		

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ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

C & E FARMS

P. O. Box 315
Cheriton, VA 23316
Contact: Bob Colson
E-mail: bobcolson@cefarms.com
Varieties: Green beans
Region: 1
CS, EX, GAP, HC, LTL, PAL, PC, TL,
TRAN

CHESSER, FRED S. AND COMPANY, INC.

P. O. Box 215
Temperanceville, VA 23442
Contact: Fred Darby
E-mail: fscoco@verizon.net
Region: 1
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Cabbage, cucumbers,
peppers, squash

LIGHT'S FARMS, INC.

2106 Worrell Memorial Road
Laurel Fork, VA 24352
Contact: James Light
Bus: 276.733.8734
E-mail: lightsfarminc@embarqmail.com
Varieties: Green beans
Region: 4
CS, GAP, PAL, PC, TL, TRAN
Other commodities: Cucumbers,
pumpkins, squash

LOIS'S PRODUCE, LLC

2149 Layton Landing Road
Colonial Beach, VA 22443
Contact: Lois Allensworth
Bus: 804.224.9809
Fax: 804.224.9809
Website: www.loisproduce.com
E-mail: allensworth@wildblue.net
Varieties: Green beans
Region: 2
CS, GAP, LTL, PAL, TL
Other commodities: Asparagus, peppers,
squash, sweet potatoes, tomatoes,
watermelons

OLD DOMINION ORGANIC FARMS

140 Danielstown Road
Dundas, VA 23938
Contact: Jordan Brandon
Bus: 804.835.5787
Website: www.odofarms.com
E-mail: jordan.brandon@odofarms.com
Varieties: Green beans
Region: 3
CS, GAP, LTL, PAL, PC, TL, TRAN, USDA
Certified Organic
Other commodities: Beets, broccoli,
cabbage, carrots, cucumbers, peppers,
squash

PRETTYMAN, C. J., JR, INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011
Region: 1
Other commodities: Cucumbers, cabbage,
greens and spinach, peppers, potatoes,
squash

SOUTHWEST VIRGINIA FARMERS MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Website: www.swvafarmersmarket.org
E-mail: ksemones@carrollcountyva.org
Region: 4
CS, GAP, HC, ICE, LTL, PAL, PC, TL,
TRAN
Other commodities: Cabbage, cucumbers,
peppers, pumpkins, sweet corn, tomatoes

Berries

Features and Benefits:

Although Virginia's berry industry is relatively small, several shippers have supplies available during the summer harvest season.

Types: Berries

Pack Size: Blackberries: 12/6oz or 12/½ pint clamshell flats

Grade: Blackberries: U.S. No. 1; U.S. No. 2

Trends: Relatively light production throughout the state is not expected to change dramatically in the foreseeable future.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
BERRIES		■	■	■				

CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload

MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

COLE BERRY FARM

3067 Asbury Church Road
Vernon Hill, VA 24597
Contact: Joey Cole
Bus: 434.476.6919
Types: Blackberries
Region: 3
CS, GAP, LTL, PAL, PC, TRAN
Other commodities: Concord grapes

REESE FARMS

8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Trey Reese
Bus: 434.579.7897
E-mail: reesefarms.inc@gmail.com
Types: Strawberries
Region: 3
CS, GAP, ICE, PAL, PC, TL
Other commodities: Cabbage, cantaloupes, squash, sweet corn, watermelons

Broccoli

Features and Benefits:

Broccoli has become a major crop for Virginia with most of the commercial acreage located in Virginia's Northern Neck and in the mountains of Southwest Virginia. The moderate influences of the Chesapeake Bay as well as the cool nights and warm days in the mountains of Southwest Virginia provide ideal conditions for growing excellent broccoli. This, coupled with good varietal selection and modern production practices, gives producers the tools to grow broccoli that tops the stan-

dards. Post harvest handling is first class as all product is injected and topped with slurry ice to remove field heat and enhance shelf life.

Pack Size: RPCS, Cartons and Crates – Bunched and Crowns

Grade: U.S. Fancy and U.S. No 1
Varieties: - Various Varieties including Windsor, Green Magic, Imperial, Gypsy

Trends: Broccoli acreage has trended up over the last several years.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
BROCCOLI	—	—			—	—	—	

This trend will probably continue to increase as customers like the local flavor and proximity to market of Virginia broccoli.

Shippers:

OLD DOMINION ORGANIC FARMS

140 Danieltown Road
Dundas, VA 23938
Contact: Jordan Brandon
Bus: 804.835.5787
Website: www.odofarms.com
E-mail: jordan.brandon@odofarms.com
Region: 3
CS, GAP, LTL, PAL, PC, TL, TRAN, USDA
Certified Organic
Other commodities: Beans, beets, cabbage, carrots, cucumbers, peppers, squash

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contact: Jimmy Carter
Bus: 804.224.1990
Fax: 804.224.1998
Website: www.parkerfarms.net
E-mail: jimmy@parkerfarms.net
Varieties: Windsor, Green Magic, Imperial
Region: 2
CLR, CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Cucumbers, eggplant, peppers, squash, sweet corn, watermelons

Cabbage

Features and Benefits:

Most Virginia cabbage is grown in the mountains of Southwest Virginia, where the cool nights and warm days are ideal for producing some of the best cabbage available anywhere. The moderating influences of the Chesapeake Bay and the Atlantic Ocean also create ideal growing conditions for cabbage on the Eastern Shore of Virginia.

Virginia cabbage is irrigated by modern systems, and it is carefully packed to ensure that there is no decay or mechanical scarring. Lower wrapper leaves are trimmed

away, leaving an extremely marketable product. Proper ventilation during transportation ensures that the customer will receive cabbage of the highest quality. The sweet taste of Virginia's cabbage is preferred for slaws and salads. It is an excellent source of roughage, vitamin C, thiamine and iron. Pre-cooling is available through some shippers.

Varieties: Eastern: Blue Bayou, Blue Vantage, Bravo; Western: Rio Verde, Green Boy, Market Prize, Ramada, Bronco, Atlantis; Red: Small quantity available.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
CABBAGE								

Pack Size: 1¼ Bu. crates, 1.8 Bu. carton, 50 lb. mesh sacks
Grade: U.S. No. 1, U.S. No. 1 Green, U.S. No. 1 New Red

Trends: Cabbage acreage declined in the early '90s but has stabilized over the past several years and is expected to remain at current levels.

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 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

103 Thomas Road
 Bristol, VA 24210
 Contact: Robin Robbins
 Bus: 276.623.1121
 Website: www.asdevelop.org
 E-mail: ahmrkt@yahoo.com
 Varieties: Green, red
 Region: 4
 CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Sweet corn, peppers

BANKS FARMS, INC.

369 Windy Ridge Road
 Hillsville, VA 24343
 Contact: Larry Banks
 Bus: 276.728.2048
 E-mail: bankshokies@yahoo.com
 Varieties: Green, red
 Region: 4
 CS, GAP, LTL, PAL, PC, TL, TRAN
 Other commodities: Pumpkins

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road
 Ennice, NC 28623
 Contact: Mitchell Bottomley
 Bus: 800.504.3347
 Website: www.bottomleys.com
 E-mail: info@bottomleysevergreens.com
 Varieties: Green
 Region: 4
 CS, EX, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
 Other commodities: Sweet corn, Christmas trees

CASSELL FARM

2957 Gladesboro Road
 Hillsville, VA 24343
 Contact: Danny Cassell
 Bus: 276.733.8616
 Varieties: Green, red
 Region: 4
 CS, GAP, HC, ICE, PAL, PC, TL, TRAN
 Other commodities: Greens and spinach, sweet corn

CHESSER, FRED S. AND COMPANY, INC.

P. O. Box 215
 Temperanceville, VA 23442
 Contact: Fred Darby
 Bus: 757.824.3912
 E-mail: fscoco@verizon.net
 Region: 1
 CS, GAP, LTL, PAL, PC, TL, TRAN
 Other commodities: Beans, cucumbers, peppers, squash

HOLLAR & GREENE PRODUCE COMPANY

P. O. Box 3500
 Boone, NC 28607
 Contact: Dale Greene
 Bus: 828.264.2177
 Website: www.hollarandgreene.com
 E-mail: jeffgreene@hollarandgreene.com
 Varieties: Savoy, green, red
 Region: 4
 CS, EX, GAP, LTL, MEX, PAL, PC, TL, TRAN

Cabbage

HORTON'S PRODUCE

44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
E-mail: hortonsproduce@embarqmail.com
Varieties: Green, red
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Tomatoes, full line of fruits and vegetables

KIRBY FARMS LLC

3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
Region: 2
CS, GAP, ICE, LTL, PAL, PC, TL, TRAN

OLD DOMINION ORGANIC FARMS

140 Danielstown Road
Dundas, VA 23938
Contact: Jordan Brandon
Bus: 804.835.5787
Website: www.odofarms.com
E-mail: jordan.brandon@odofarms.com
Region: 3
CS, GAP, LTL, PAL, PC, TL, TRAN, USDA
Certified Organic
Other commodities: Beans, beets, broccoli, carrots, cucumbers, peppers, squash

PAINTER FARMS

2496 Pilot View Drive
Hillsville, VA 24343
Contact: Robbie Painter
Bus: 276.733.7078
Website: www.painterfarms.farm
E-mail: painterfarmsproduce@gmail.com
Varieties: Green, red
Region: 4
CS, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Peppers, sweet corn

PRETTYMAN, C. J., JR, INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011
Region: 1
Other commodities: Beans, cucumbers, greens and spinach, peppers, potatoes, squash

REESE FARMS

8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Trey Reese
Bus: 434.579.7897
E-mail: reesefarms.inc@gmail.com
Region: 3
CS, GAP, ICE, PAL, PC, TL
Other commodities: Berries, cantaloupes, squash, sweet corn, watermelons

ROANOKE FRUIT AND PRODUCE

1119 4th Street SE
Roanoke, VA 24013
Contact: Fred Najjum
Bus: 540.343.5501
Website: www.rkeproduce.com
E-mail: fred@rkeproduce.com
Varieties: Green, red
Region: 4
CS, GAP, LTL, PC, TL, TRAN
Other commodities: Cucumbers, peppers, full line of fruits and vegetables

SNAKE CREEK FARMS, LLC

360 Windgate Drive
Fancy Gap, VA 24328
Contact: J. C. Banks
Bus: 276.733.3094
Website: www.snakecreekfarms.com
E-mail: snakecreekfarmsllc@gmail.com
Varieties: Green, red
Region: 4
CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Greens and spinach, pumpkins, sweet corn

SOUTHWEST VIRGINIA FARMERS MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Website: www.swvafarmersmarket.org
E-mail: ksemones@carrollcountyva.org
Varieties: Green, red
Region: 4
CS, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Beans, cucumbers, peppers, pumpkins, sweet corn, tomatoes

VIRGINIA PRODUCE COMPANY, INC.

227 Industrial Park Drive
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Website: www.vaproduce.com
E-mail: moir@vaproduce.com
Varieties: Green, red
Region: 4
CS, EX, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Apples, cucumbers, peaches, peppers, pumpkins, sweet corn

WOOD'S PRODUCE COMPANY

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark or Jonathan Woods
Bus: 276.952.2978
Website: www.woodsproduce.com
E-mail: Mark@woodsproduce.net
Varieties: Green, red
Region: 4
CS, EX, GAP, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Peaches, sweet corn, full line of fruits and vegetables

Cantaloupes

Features and Benefits:

Virginia growers produce mostly the Athena variety which was developed for its sweetness and good shelf life. These melons move into markets throughout the East Coast and sometimes into Canada. Virginia cantaloupes are well-netted, a sign of maturity. Growers are particularly careful to ship mature but not overly-ripe melons.

Rich in vitamins A and C, Virginia cantaloupes are a summer favorite that have a terrific flavor and are good for you, too.

Varieties: Athena, All Starr, Odessy, Seigersizi, Vienna, other various hybrids

Pack Size: Bulk bins, specialty packs

Grade: U.S. No. 1

Trends: Production is expected to remain constant in Virginia. Growers are utilizing plasticulture practices with trickle irrigation and rye strips to cut down on wind damage. The use of plastic and drip irrigation allows the grower to precisely deliver to the plants the

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
CANTALOUPE			—	—				

optimal amount of water and micro-nutrients to produce delightful melons. Most all product is placed in cold storage prior to shipment to remove field heat resulting in enhanced shelf life.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage

EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

REESE FARMS

8125 James D. Hagood Highway
 Scottsburg, VA 24589
 Contact: Trey Reese
 Bus: 434.579.7897
 E-mail: reesefarms.inc@gmail.com
 Region: 3
 CS, GAP, ICE, PAL, PC, TL
 Other commodities: Berries, cabbage, squash, sweet corn, watermelons

HEART SEVENTEEN PRODUCE, INC.

915 Crittenden Road
 Hardyville, VA 23070
 Contact: Tommy Crittenden
 Bus: 804.776.0444
 Fax: 804.776.0444
 E-mail: heart17produce@aol.com
 Varieties: Athena Type
 Region: 2
 CS, GAP, LTL, PAL, PC, TL, TRAN

KIRBY FARMS LLC

3541 River Road
 Mechanicsville, VA 23116
 Contact: Kevin Kirby
 Bus: 804.928.3060
 Fax: 804.779.7083
 E-mail: kirbyfarms@aol.com
 Region: 2
 CS, GAP, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Cucumbers, eggplant, greens and spinach, peppers, squash, sweet potatoes, tomatoes, watermelons

HUDSON FARMS

1008 White Lane
 Alton, VA 24520
 Contact: Steve Hudson
 Bus: 434.753.6710
 Website: www.hudsonfarm.weebly.com
 Region: 3
 CS, GAP, LTL, PAL, TL, TRAN
 Other commodities: Squash, tomatoes, watermelons

Christmas Trees

Features and Benefits:

Virginia Christmas tree growers offer a wide selection of trees in a full range of sizes. Because of their proximity to East Coast markets, Virginia Christmas trees are harvested at the beginning and during the Christmas season so consumers can be assured of a fresh and healthy tree. Enjoy the best Virginia has to offer.

Varieties: Austrian Pine, Blue Spruce, Concolor Fir, Douglas Fir, Fraser Fir, Hemlock, Norway Spruce, Red Pine, Scotch Pine, Virginia Pine,

White Pine and White Spruce.

Trends: Christmas tree farming is a major agricultural industry in Virginia. Each year, 1.5 million Christmas tree seedlings are replanted on 25,000 acres of tree farms. The Christmas tree industry is now estimated to generate 14 million dollars a year in annual sales.

Key to Services:

A-Trees baled
B-Trees loaded
B&B-Ball & burlap
C-Transport arranged

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
CHRISTMAS TREES						■	■	

D-Local transport free
E-Trees color enhanced
F-Choose & Cut farm
G-Farm tours arranged
H-Boxed for UPS shipment
R-Roping
S-Seedlings
WR-Wreaths

Key to Species:
AP-Austrian Pine

BS-Blue Spruce
CF-Concolor Fir
DF-Douglas Fir
FP-Fraser Fir
HL-Hemlock
NS-Norway Spruce
RP-Red Pine
SP-Scotch Pine
VP-Virginia Pine
WP-White Pine
WS-White Spruce

Shippers:

Varieties: Balsam Fir Cross, Canaan Fir, Concolor Fir, Fraser Fir, Grand Fir, Turkish Fir, White Pine, Scotch Pine, Blue Spruce, Norway Spruce, Serbian Spruce

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road
 Ennice, NC 28623
 Contact: Mitchell Bottomley
 Bus: 800.504.3347
 Website: www.bottomleys.com
 E-mail: info@bottomleysevergreens.com
 Varieties: Fraser firs, wreaths, garland
 Region: 4
 CS, EX, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
 Other commodities: Cabbage, sweet corn

CAROLINA FRASER FIR COMPANY, LLC

2617 Potato Creek Road
 Mouth of Wilson, VA 24363
 Contact: Cheri S. Shatley
 Bus: 276.579.7733
 Website: www.carolinafraser.com
 E-mail: shatley@carolinafraser.com
 Varieties: Fraser firs, wreaths, garland
 Region: 4
 LTL, TL, TRAN

FRANCISCO FARMS

343 Bethel Green Road
 Staunton, VA 24401
 Contact: Bill Francisco
 Bus: 540.885.3008
 Varieties: White pine
 Region: 5

J AND J TREELAND CENTER

2182 Harris Creek Road
 Prospect, VA 23960
 Contact: Sarah Young
 Bus: 434.547.2909
 Website: www.virginiachristmastrees.org/farms/young
 E-mail: sarah.y.kott@gmail.com
 Varieties: White pine, Canaan fir, Concolor fir, grand fir, Turkish fir, Balsam fir cross, Norway spruce, Serbian spruce, blue spruce
 Region: 3
 LTL, TL, TRAN

JOE'S TREES, INC.

5110 Cumberland Gap Road
 Newport, VA 24128
 Contact: Darren Gilreath
 Bus: 540.544.7303
 Website: www.joestrees.com
 E-mail: joestrees@pemtel.net
 Varieties: Fraser fir, white pine, blue spruce
 Region: 4
 LTL, TL, TRAN

MOUNT ROGERS AREA CHRISTMAS TREE GROWERS ASSOCIATION

P. O. Box 127
 Whitetop, VA 24292
 Contact: Simon Smith
 Bus: 423.727.2593
 Website: www.mtrogersfraserfir.org
 E-mail: wintergreenfarms@gmail.com
 Varieties: Fraser firs, wreaths, garland
 Region: 4
 LTL, TL, TRAN

MOUNT ROGERS TREE FARM

16849 Highlands Parkway
 Vernon Hill, VA 24597
 Contact: Rodney Richardson
 Bus: 276.388.3285
 E-mail: mrtf80@gmail.com
 Varieties: Fraser fir
 Region: 4
 LTL, TL, TRAN

RIFTON FARM & NURSERY

240 Rifton Lane
 Pilot, VA 24138
 Contact: Robert O'Keeffe
 Bus: 540.651.8440
 Website: www.riftonfarmnursery.com
 E-mail: rifton@swva.net
 Varieties: Fraser fir, blue spruce
 Region: 4
 LTL, TL, TRAN

Christmas Trees

SEVERT'S TREE FARM

500 Comers Rock Road
Elk Creek, VA 24326
Contact: Sherrie Taylor
Bus: 276.655.3969
Website: www.severtstreefarm.com
E-mail: staylor@severtstreefarm.com
Varieties: Fraser firs, wreaths, garland
Region: 4
LTL, TL, TRAN

SMOKEY HOLLER TREE FARM

3452 Meadowfork Road
Laurel Springs, NC 28644
Contact: Earl Deal
Bus: 336.372.2756
Website: www.smokeyhollertreefarm.com
E-mail: smokeyholler@skybest.com
Varieties: Fraser firs, wreaths, garland
Region: 4
LTL, TL, TRAN

SPRUCE RIDGE CHRISTMAS TREE FARM

655 Spruce Run Road
Newport, VA 24128
Contact: David Huffman
Bus: 540.544.7700
Website: www.spruceridgetreefarm.com
E-mail: d_huffman@pemtel.net
Varieties: Fraser fir, blue spruce
Region: 4
LTL, TL, TRAN

VIRGINIA CHRISTMAS TREE GROWERS ASSOCIATION

P. O. Box 315
Woolwine, VA 24185
Contact: LeeAnn Libasci Seeley
Bus: 540.382.7310
Website: www.virginiachristmastrees.org
E-mail: secretary@virginiachristmastrees.org
Varieties: Fraser fir, white pine, blue spruce, wreaths, garland, roping
Region: 4
LTL, TL, TRAN

WILLOW OAK CHRISTMAS TREE AND DAYLILY FARM

14412 Farmer Drive
Woodford, VA 22580
Contact: Bruce McGee
Bus: 804.633.6192
E-mail: jbmccgee225@verizon.net
Varieties: White pine, spruce, Scotch pine
Region: 2

WILLOW SPRINGS TREE FARMS, INC.

3000 Peppers Ferry Road
Radford, VA 24141
Contact: Greg Miller
Bus: 540.731.3300
Website: www.willowsprings.com
E-mail: gwmiller50@gmail.com
Varieties: Fraser fir, white pine, blue spruce
Region: 4
LTL, TL, TRAN

Cucumbers

Features and Benefits:

Large commercial growers on the Eastern Shore and Northern Neck keep produce markets in the eastern United States supplied with cucumbers throughout the summer months and well into the fall. Virginia cucumbers are characteristically tender, firm, straight and well-known for their outstanding green color.

Virginia growers produce cucumbers from the more productive hybrid varieties. Growers rely on modern scientific technology

such as leaf tissue testing to monitor crop growth in order to bring consumers the best product available.

Varieties: Dasher, Greensleeves, Speedway, Stonewall, Turbo, Indy

Pack Size: 1½ Waxed Bushel Cartons; Waxed Cartons - 24 pack

Grade: U.S. No. 1 Small-Large; Industry Grades - Super Select, Select, Plain

Trends: Cucumber acreage has been relatively stable for the past

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
CUCUMBERS		■	■	■	■	■		

few years in Virginia and is expected to remain so into the foreseeable future.

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CS-Cold storage

EX-Export capabilities

GAP-Good Agricultural Practices

HC-Can hydrocool

ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

Varieties: Dasher, English, Greensleeves, Long Green, Turbo

CHESSER, FRED S. AND COMPANY, INC.

P. O. Box 215
Temperanceville, VA 23442
Contact: Fred Darby
Bus: 757.824.3912
E-mail: fscoco@verizon.net
Region: 1
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Beans, cabbage, peppers, squash

CROSS COUNTRY FARMS

16404 Mission Church Road
Zuni, VA 23898
Contact: Marguerite Cross
Bus: 757.617.9913
E-mail: mbcsassy88@yahoo.com
Varieties: English
Region: 6
CS, GAP, LTL, PAL, TRAN
Other commodities: Lettuce, tomatoes

KIRBY FARMS LLC

3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
Varieties: Dasher, Greensleeves, Turbo
Region: 2
CS, GAP, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Cantaloupes, eggplant, greens and spinach, peppers, squash, sweet potatoes, tomatoes, watermelons

LIGHT'S FARMS, INC.

2106 Worrell Memorial Road
Laurel Fork, VA 24352
Contact: James Light
Bus: 276.733.8734
E-mail: lightsfarminc@embarqmail.com
Region: 4
CS, GAP, PAL, PC, TL, TRAN
Other commodities: Beans, pumpkins, squash

MANN FARMS

P. O. Box 99
11005 Veterans Memorial Highway
Fort Blackmore, VA 24250
Contact: David Mann
Bus: 276.995.1000
E-mail: davidmannfarms@yahoo.com
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Peppers, tomatoes

OLD DOMINION ORGANIC FARMS

140 Danielstown Road
Dundas, VA 23938
Contact: Jordan Brandon
Bus: 804.835.5787
Website: www.odofarms.com
E-mail: jordan.brandon@odofarms.com
Region: 3
CS, GAP, LTL, PAL, PC, TL, TRAN, USDA
Certified Organic
Other commodities: Beans, beets, broccoli, cabbage, carrots, peppers, squash

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contact: Jimmy Carter
Bus: 804.224.1990
Fax: 804.224.1998
Website: www.parkerfarms.net
E-mail: jimmy@parkerfarms.net
Region: 2
CLR, CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Broccoli, eggplant, peppers, squash, sweet corn, watermelons

PRETTYMAN, C. J., JR, INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011
Region: 1
Other commodities: Beans, cabbage, greens and spinach, peppers, potatoes, squash

Cucumbers

ROANOKE FRUIT AND PRODUCE

1119 4th Street SE
Roanoke, VA 24013
Contact: Fred Najjum
Bus: 540.343.5501
Website: www.rkeproduce.com
E-mail: fred@rkeproduce.com
Varieties: Long green
Region: 4
CS, GAP, LTL, PC, TL, TRAN
Other commodities: Cabbage, peppers,
full line of fruits and vegetables

SOUTHWEST VIRGINIA FARMERS MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Website: www.swvafarmersmarket.org
E-mail: ksemones@carrollcountyva.org
Region: 4
CS, GAP, HC, ICE, LTL, PAL, PC, TL,
TRAN
Other commodities: Beans, cabbage,
peppers, pumpkins, sweet corn, tomatoes

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Rob French
Bus: 804.492.4273
E-mail: sunnysideproduce@aol.com
Region: 3
CS, GAP, LTL, PAL, PC, TRAN
Other commodities: Eggplant, okra,
peppers, squash, sweet corn, tomatillos,
tomatoes

VIRGINIA PRODUCE COMPANY, INC.

227 Industrial Park Drive
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Website: www.vaproduce.com
E-mail: moir@vaproduce.com
Region: 4
CS, EX, GAP, HC, ICE, LTL, MEX, PAL,
PC, TL, TRAN
Other commodities: Apples, cabbage,
peaches, peppers, pumpkins, sweet corn

Eggplant

Features and Benefits:
Although a minor crop, eggplant is widely available from Virginia shippers.

Varieties: Highbush, Classic, Santana, Epic

Grade: U.S. Fancy, U.S. No. 1
Pack Size: 1½ Bushel Cartons

Trends: Acreage seems to have stabilized and varies little from year to year.

Key to Abbreviations:
CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
EGGPLANT			█					

HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

KIRBY FARMS LLC
3541 River Road
Mechanicsville, VA 23116
Contact: Kevin Kirby
Bus: 804.928.3060
Fax: 804.779.7083
E-mail: kirbyfarms@aol.com
Region: 2
CS, GAP, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Cantaloupes, cucumbers, greens and spinach, peppers, squash, sweet potatoes, tomatoes, watermelons

PARKER FARMS
1647 Kings Highway
Oak Grove, VA 22443
Contact: Jimmy Carter
Bus: 804.224.1990
Fax: 804.224.1998
Website: www.parkerfarms.net
E-mail: jimmy@parkerfarms.net
Region: 2
CLR, CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Broccoli, cucumbers, peppers, squash, sweet corn, watermelons

SUNNYSIDE FARMS
810 Old Buckingham Road
Cumberland, VA 23040
Contact: Rob French
Bus: 804.492.4273
E-mail: sunnysideproduce@aol.com
Region: 3
CS, GAP, LTL, PAL, PC, TRAN
Other commodities: Cucumbers, okra, peppers, squash, sweet corn, tomatillos, tomatoes

Greens and Spinach

Features and Benefits:

Produce buyers have come to rely on the availability of Virginia southern greens to add variety to their produce departments. The wide variety of leafy greens gives customers many choices for their salads and side dishes. Virginia greens are plentiful, tender, crisp and flavorful in early spring and late fall.

Spinach is Virginia's major leafy green. In fact, Virginia is one of the major suppliers of spinach for the northeastern United States and eastern Canada.

Virginia spinach is harvested and packed with state-of-the-art equipment, layering spinach leaves between layers of ice to preserve

its freshness during transport. It is thoroughly cleaned and washed before packing.

Our other greens are also popular throughout the East Coast. Always, the emphasis is on freshness and top quality.

Types: Spinach, collards, kale, turnip greens, mustard greens, rabe, spring mix

Pack Size: Bushel baskets, crates and cartons

Grade: U.S. No. 1

Trends: Acreage of southern greens, including spinach, is approximately 1,000 acres in Virginia and is expected to remain

Availability

	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR
GREENS		■	■	■			■	

	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
SPINACH	■	■	■				■	■	■

relatively stable for the foreseeable future.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
 CLR-Meets Canadian requirements
 CS-Cold storage
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 GAP-Good Agricultural Practices
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ICE-Can ice produce
 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

Types: Arugula, broccoli microgreens, collards, cress, kale, kale microgreens, radish microgreens, swiss chard, sunflower microgreens

CASELL FARM

2957 Gladesboro Road
 Hillsville, VA 24343

Contact: Danny Cassell

Bus: 276.733.8616

Varieties: Kale, collards

Region: 4

CS, GAP, HC, ICE, PAL, PC, TL, TRAN

Other commodities: Cabbage, sweet corn

FOUR OAKS FARMS LLC

400 Windfield Lane
 Wirtz, VA 24184

Contact: Jerry Conner

Bus: 540.334.6257

Website: www.4oaksfarms.com

E-mail: jerry@4oaksfarms.com

Varieties: Arugula, cress, Swiss chard

Region: 3

CA, CS, GAP, LTL, PC, TRAN

Other commodities: Lettuce, basil, cilantro, herbs

KIRBY FARMS LLC

3541 River Road
 Mechanicsville, VA 23116

Contact: Kevin Kirby

Bus: 804.928.3060

Fax: 804.779.7083

E-mail: kirbyfarms@aol.com

Region: 2

CS, GAP, ICE, LTL, PAL, PC, TL, TRAN

Other commodities: Cantaloupes, cucumbers, eggplant, peppers, squash, sweet potatoes, tomatoes, watermelons

NEW DAY FARMS

5626 Savannah Branch Road
 Bealeton, VA 22712

Contact: Corin Angel

Bus: 540.445.1665

Website: www.newdayfarms.com

E-mail: corin@newdayfarms.com

Varieties: Sunflower microgreens, broccoli microgreens, kale microgreens, radish microgreens

Region: 5

GAP, LTL, PAL, TL, TRAN, USDA Certified

Organic

PRETTYMAN, C. J., JR, INC.

P. O. Box 665

Exmore, VA 23350

Contact: Jimmy Prettyman

Bus: 757.442.5011

Region: 1

Other commodities: Beans, cucumbers, cabbage, peppers, potatoes, squash

SNAKE CREEK FARMS, LLC

360 Windgate Drive

Fancy Gap, VA 24328

Contact: J. C. Banks

Bus: 276.733.3094

Website: www.snakecreekfarms.com

E-mail: snakecreekfarmsllc@gmail.com

Varieties: Kale, collards

Region: 4

CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN

Other commodities: Cabbage, pumpkins, sweet corn

Lettuce

Features and Benefits:

Most Virginia lettuce is grown in greenhouses, either in a soil mixture or hydroponically. With indoor production, the grower can control the entire production process, monitoring the temperature, water rates and nutrient usage. Growers find much less insect pressure with indoor production. Greenhouse grown lettuce is produced year-round with consistent quality and volumes. Lettuce is a key component in salads and a

staple among many households.

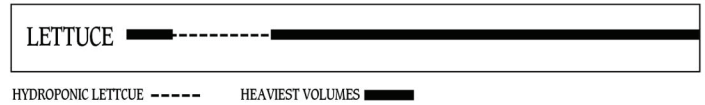
Varieties: Green and red leaf, green and red romaine, red and green oak lettuce, red and green Butterhead (includes Boston and Bibb types)

Trends: Virginia has seen a significant increase in lettuce production over the last five years due to consumer demand.

Key to Abbreviations:
CA-Controlled Atmosphere Storage

Availability

DEC JAN FEB MAR APR MAY JUN JULY AUG SEPT OCT NOV



CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload

MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

Types: Bibb, Boston, green leaf, green romaine, lollo, red leaf, red romaine

CROSS COUNTRY FARMS

16404 Mission Church Road
Zuni, VA 23898
Contact: Marguerite Cross
Bus: 757.617.9913
E-mail: mbcsassy88@yahoo.com
Varieties: Bibb, romaine
Region: 6
CS, GAP, LTL, PAL, TRAN
Other commodities: Cucumbers, tomatoes

FRESH20 GROWERS

19315 Carrico Mills Road
Stevensburg, VA 22741
Contact: Mary-Scott DeMarchis
Bus: 540.399.9600
Website: www.fresh2ogrowers.com
E-mail: maryscott@fresh2ogrowers.com
Varieties: Hydroponic Boston, green and red leaf, green and red romaine
Region: 5
CS, EX, GAP, LTL, PAL, PC, TL, TRAN,
USDA Certified Organic
Other commodities: Basil, other herbs

TRUE FARMS

15519 Waterfall Road
Haymarket, VA 20168
Contact: Vishnu Agarwal
Bus: 703.622.5153
Website: www.truefarms.com
E-mail: orders@truefarms.com
Region: 5
CS, GAP, LTL, TRAN

FOUR OAKS FARMS LLC

400 Windfield Lane
Wirtz, VA 24184
Contact: Jerry Conner
Bus: 540.334.6257
Website: www.4oaksfarms.com
E-mail: jerry@4oaksfarms.com
Varieties: Bibb, lollo, romaine, mixed
Region: 3
CA, CS, GAP, LTL, PC, TRAN
Other commodities: Greens and spinach, basil, cilantro, herbs

Nectarines

Features and Benefits:

Grown in the mountains of Virginia, nectarines thrive in Virginia's climate of warm days and cool nights. The nectarines are irrigated by modern pulse irrigation systems and are picked frequently for optimum maturity and taste. In addition, Virginia nectarines can be hydro-cooled, a system of fast, cold water cooling to preserve freshness and taste.

One of the biggest selling points of Virginia nectarines is that they are so close to major markets

they can be delivered overnight. All of these benefits add up to providing the buyer and consumer with one of the sweetest nectarines available.

Varieties: Summer Beaut, Sun Glow, Red Gold, Fantasia

Pack Size: 25 lb. boxes

Grade: U.S. Fancy, U.S. Extra No. 1, U.S. No. 1

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
NECTARINES								

Key to Abbreviations:

CA-Controlled Atmosphere Storage

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CA-Controlled Atmosphere Storage

CLR-Meets Canadian requirements

CS-Cold storage

EX-Export capabilities

GAP-Good Agricultural Practices

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ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

Varieties: Arctic Jay, Redgold, Summer Beauty, Sunglo, white, yellow

CROWN ORCHARD COMPANY

P. O. Box 299

Batesville, VA 22924

Contact: Henry Chiles

Bus: 434.977.0619

Fax: 434.979.6277

Website: www.crownorchard.com

E-mail: henry@crownorchard.com

Varieties: White, yellow

Region: 5

CLR, CS, EX, GAP, HC, LTL, MEX, PAL, PC, TL, TRAN

Other commodities: Apples, peaches

SILVER CREEK AND SEAMANS' ORCHARDS

5529 Crabtree Falls Highway

Tyro, VA 22976

Contact: Mark Tomlin

Bus: 434.277.5824

Fax: 434.277.9057

Website: www.silvercreekseamansorchards.com

E-mail: mark@scso.co

Varieties: Arctic Jay, Redgold, Summer

Beauty, Sunglo

Region: 5

CS,GAP, HC, LTL, PAL, PC, TL, TRAN

Other commodities: Apples, Asian pears, peaches, plums

Peaches

Features and Benefits:

Virginia's peaches have been called the queen of fruits. Big, juicy and sweet, they are Virginia's number one summer tree fruit. Virginia's wide variety of peaches assures a long season and gives retailers, wholesalers and consumers a bushel of choices.

Virginia peaches can be hydro-cooled, a system of quick cooling with water that preserves freshness and extends shelf life.

Close to major markets, Virginia peaches can be shipped in a more mature state, giving consumers the taste of tree-ripened, "just picked" sweetness.

Varieties: Red Haven, Loring, Crest Haven, Encore, Blakes, White Lady

Pack Size: 10 lb. and 25 lb. boxes
Grade: U.S. Fancy, U.S. Extra No. 1, U.S. No.1

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
PEACHES			—————	—————				

Key to Abbreviations:

CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce

LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

Varieties: Blakes, Bellaire, Bounty, Contender, Coral Star, Cresthaven, donut, Loring, Messina, Red Haven, Salem, Sentry, Star Fire, Sugar Giant, Victoria, White Lady, white, yellow

AYERS ORCHARD

6187 Wards Gap Road
Cana, VA 24317
Contact: Donald Ayers
Bus: 276.755.4126
Website: www.donaldayersorchard.com
E-mail: vaappleman@aol.com
Region: 4
CS, EX, GAP, PAL, PC, TL, TRAN
Other commodities: Apples, cherries

B & B PRODUCE AND GREENHOUSE

12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Website: www.bandbproducecana.com
E-mail: evlqnb56@gmail.com
Region: 4
CS, LTL, PAL, PC, TL, TRAN
Other commodities: Apples, tomatoes, full line of fruits and vegetables

BERRIER ORCHARD

74 Valentine Leonard Road
Cana, VA 24317
Contact: Ricky Berrier
Bus: 276.755.1289
E-mail: rickyberrier@yahoo.com
Region: 4
CS, EX, GAP, MEX, PAL, PC, TL, TRAN
Other commodities: Apples

BRYANT ORCHARDS

2333 Blacksburg Road
Fincastle, VA 24090
Contact: Jimmy Bryant
Bus: 540.529.2923
E-mail: boiinc@juno.com
Region: 4
CS, LTL, PAL, PC, TL
Other commodities: Apples

CROWN ORCHARD COMPANY

P. O. Box 299
Batesville, VA 22924
Contact: Henry Chiles
Bus: 434.977.0619
Fax: 434.979.6277
Website: www.crownorchard.com
E-mail: henry@crownorchard.com
Varieties: White, yellow, donut
Region: 5
CLR, CS, EX, GAP, HC, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Apples, nectarines

H. C. HAROLD ORCHARD

5824 Willis Gap Road
Ararat, VA 24053
Contact: Harry Harold
Bus: 276.251.5445
Website: www.hcharoldorchard.com
E-mail: happleking734@gmail.com
Region: 4
CS, GAP, PAL, PC, TL, TRAN
Other commodities: Apples

HILLS ORCHARD

13715 Fancy Gap Highway
Cana, VA 24317
Contact: Willie Hill
Bus: 276.755.3751
Website: www.facebook.com/Hills.Orchard
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Apples, tomatoes

R. H. LEONARD

779 Brushy Fork Road
Cana, VA 24317
Contact: Bob Leonard
Bus: 276.733.6855
E-mail: jblfarms5@gmail.com
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Apples

Peaches

SAUNDERS BROTHERS, INC.

2717 Tye Brook Highway
Piney River, VA 22964
Contact: Marshall Saunders
Bus: 434.277.5455
Fax: 434.277.8010
Website: www.rkeproduce.com
E-mail: mbsaunders@saundersbrothers.com
Varieties: Red Haven, Blakes, Loring,
White Lady, Sugar Giant
Region: 5
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Apples, Asian pears

SILVER CREEK AND SEAMANS' ORCHARDS

5529 Crabtree Falls Highway
Tyro, VA 22976
Contact: Mark Tomlin
Bus: 434.277.5824
Fax: 434.277.9057
Website: www.silvercreekseamansorchards.com
E-mail: mark@scso.co
Varieties: Yellow, white, Contender, Bounty,
Sugar Giant, White Lady, Cresthaven,
Bellaire, Victoria
Region: 5
CLR, CS, EX, GAP, HC, LTL, MEX, PAL,
PC, TL, TRAN
Other commodities: Apples, Asian pears,
plums, nectarines

TIMBER RIDGE FRUIT FARM

311 Muse Road
Gore, VA 22637
Contact: Cordell Watt
Bus: 540.858.2888
Varieties: Coral Star, Salem, Star Fire,
Sentry, Messina
Brands: Timber Ridge
Region: 5
CLR, CS, EX, GAP, PC, TL, TRAN
Other commodities: Apples

VIRGINIA PRODUCE COMPANY, INC.

227 Industrial Park Drive
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Website: www.vaproduce.com
E-mail: moir@vaproduce.com
Region: 4
CS, EX, GAP, HC, ICE, LTL, MEX, PAL,
PC, TL, TRAN
Other commodities: Apples, cabbage,
cucumbers, peppers, pumpkins,
sweet corn

WILLIAMS FARMS, INC.

5175 West Lee Highway
Wytheville, VA 24382
Contact: Robert G. Williams
Bus: 276.686.4851
Website: www.williamsfarminc.com
E-mail: apple1@embarqmail.com
Region: 4
CS, LTL, TL, TRAN
Other commodities: Apples, pumpkins,
sweet corn

WOOD'S PRODUCE COMPANY

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark or Jonathan Woods
Bus: 276.952.2978
Website: www.woodsproduce.com
E-mail: Mark@woodsproduce.net
Region: 4
CS, EX, GAP, LTL, MEX, PAL, PC, TL,
TRAN
Other commodities: Cabbage, sweet corn,
full line of fruits and vegetables

Peanuts

Features and Benefits:

Nothing can beat the size and taste of a true Virginia peanut. Virginia farmers have been growing peanuts since the early 1840s. Our world-renowned peanuts are grown in Southeastern Virginia's sandy soil where the climate is ideal for producing large peanuts. Because of their large kernels, Virginia peanuts have acquired the reputation of being the Cadillac of peanuts. Our peanuts are valued by consumers not only for their large size, but also for their outstanding flavor and pleasing crunchy texture. Virginia peanuts

are distributed throughout the United States and exported around the world.

Peanuts are an excellent source of protein and are cholesterol-free.

Varieties: Bailey, Champs, Gregory, Sugg, Sullivan, Wynne

Pack Size: 25 lb., 50 lb., 100 lb.; Bulk: In-shell and shelled

Grade: U.S. Jumbo Handpicked, U.S. Fancy Handpicked

Availability

JAN FEB MAR APR MAY JUN JUL AUG SEPT OCT NOV DEC

PEANUTS														
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Key to Abbreviations:

CA-Controlled Atmosphere Storage

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CS-Cold storage

EX-Export capabilities

GAP-Good Agricultural Practices

HC-Can hydrocool

ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

BIRDSONG PEANUTS

P. O. Box 1400
612 Madison Avenue
Suffolk, VA 23434
Contact: Robert Crumpler
Bus: 757.539.3456
Fax: 757.539.7360
E-mail: rcrumpler@birdsongpeanuts.com
Virginia type, runners; in-shell, shelled
Region: 6
CA, CLR, CS, EX, LTL, MEX, PAL, TL,
TRAN

SEVERN PEANUT COMPANY, INC.

P. O. Box 710
Severn, NC 27877
Contact: Carl Gray
Bus: 252.585.2105
Fax: 252.585.0016
E-mail: cgray@hamptonfarms.com
Virginia type, runners, raw,
in-shell, shelled
Region: 6
CLR, CS, EX, LTL, MEX, PAL, TL, TRAN

WAKEFIELD PEANUT COMPANY, LLC

11253 General Mahone Highway
P. O. Box 538
Wakefield, VA 23888
Contact: Steven Laine
Bus: 800.803.1309
Fax: 757.899.7604
E-mail: steven@wakefieldpeanutco.com
Virginia type, in-shell, shelled
Region: 6
CS, LTL, PAL, TL

PGCMA PEANUT GROWERS COOPERATIVE MARKETING ASSOCIATION

P. O. Box 59
1001 Campbell Avenue
Franklin, VA 23851
Contact: Dell Cotton
Bus: 757.562.4103
Fax: 757.562.0744
E-mail: dcotton25@cs.com
Virginia type, super extra large kernels
Region: 6
CS, LTL, PAL, PC, TL

Peppers

Features and Benefits:

Virginia peppers are good mixers. Even before they find their way into tossed salads and gourmet dishes, green, red, and yellow peppers are often used as mixers with other vegetables shipped from Virginia's vegetable-producing areas. In addition to the bell types, Virginia growers produce such favorites as jalapeno and Cubanelle types.

Virginia's bell-type peppers are characteristically large, firm and well-shaped with thick walls. They generally are plentiful in the growing regions throughout Virginia.

Varieties: Bell type: Bell Captain,

Camelot, Camelot XR3; jalapeno Type: Grande, Tula; Cubanelle Type: Key Largo

Pack Size: Bell Type: 1½ bushel waxed cartons; jalapeno type: ½ bushel crates and cartons; Cubanelle type: 1½ bushel waxed cartons

Grade: U.S. No. 1

Trends: Virginia's production of bell-type peppers will fluctuate slightly from season to season depending on market conditions. For the most part, peppers are grown on plastic with drip

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
PEPPERS			████████████████████						

irrigation. This practice promotes quality and lengthens the marketing season.

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HC-Can hydrocool
ICE-Can ice produce

LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

103 Thomas Road
 Bristol, VA 24210
 Contact: Robin Robbins
 Bus: 276.623.1121
 Website: www.asdevelop.org
 E-mail: ahmrkt@yahoo.com
 Varieties: Green
 Region: 4
 CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Cabbage, sweet corn

CHESSER, FRED S. AND COMPANY, INC.

P. O. Box 215
 Temperanceville, VA 23442
 Contact: Fred Darby
 Bus: 757.824.3912
 E-mail: fscco@verizon.net
 Region: 1
 CS, GAP, LTL, PAL, PC, TL, TRAN
 Other commodities: Beans, cabbage, cucumbers, squash

KIRBY FARMS LLC

3541 River Road
 Mechanicsville, VA 23116
 Contact: Kevin Kirby
 Bus: 804.928.3060
 Fax: 804.779.7083
 E-mail: kirbyfarms@aol.com
 Region: 2
 CS, GAP, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Cantaloupes, cucumbers, eggplant, greens and spinach, squash, sweet potatoes, tomatoes, watermelons

LOIS'S PRODUCE, LLC

2149 Layton Landing Road
 Colonial Beach, VA 22443
 Contact: Lois Allensworth
 Bus: 804.224.9809
 Fax: 804.224.9809
 Website: www.loisproduce.com
 E-mail: allensworth@wildblue.net
 Region: 2
 CS, GAP, LTL, PAL, TL
 Other commodities: Asparagus, beans, squash, sweet potatoes, tomatoes, watermelons

MANN FARMS

P. O. Box 99
 11005 Veterans Memorial Highway
 Fort Blackmore, VA 24250
 Contact: David Mann
 Bus: 276.995.1000
 E-mail: davidmannfarms@yahoo.com
 Region: 4
 CS, GAP, LTL, PAL, PC, TL, TRAN
 Other commodities: Cucumbers, tomatoes

OLD DOMINION ORGANIC FARMS

140 Danieltown Rd
 Dundas, VA 23938
 Contact: Jordan Brandon
 Bus: 804.835.5787
 Website: www.odofarms.com
 E-mail: jordan.brandon@odofarms.com
 Varieties: Bell
 Region: 3
 CS, GAP, LTL, PAL, PC, TL, TRAN, USDA Certified Organic
 Other commodities: Beans, beets, broccoli, cabbage, carrots, cucumbers, squash

Peppers

PAINTER FARMS

2496 Pilot View Drive
Hillsville, VA 24343
Contact: Robbie Painter
Bus: 276.733.7078
Website: www.painterfarms.farm
E-mail: painterfarmsproduce@gmail.com
Region: 4
CS, GAP, HC, ICE, LTL, PAL, PC, TL,
TRAN
Other commodities: Cabbage, sweet corn

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contact: Jimmy Carter
Bus: 804.224.1990
Fax: 804.224.1998
Website: www.parkerfarms.net
E-mail: jimmy@parkerfarms.net
Region: 2
CLR, CS, EX, GAP, HC, ICE, LTL, PAL,
PC, TL, TRAN
Other commodities: Broccoli, cucumbers,
eggplant, squash, sweet corn,
watermelons

PRETTYMAN, C. J., JR, INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011
Region: 1
Other commodities: Beans, cucumbers,
cabbage, greens and spinach, potatoes,
squash

ROANOKE FRUIT AND PRODUCE

1119 4th Street SE
Roanoke, VA 24013
Contact: Fred Najjum
Bus: 540.343.5501
Website: www.rkeproduce.com
E-mail: fred@rkeproduce.com
Varieties: Bell, red
Region: 4
CS, GAP, LTL, PC, TL, TRAN
Other commodities: Cabbage, cucumbers,
full line of fruits and vegetables

SOUTHWEST VIRGINIA FARMERS MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Website: www.swvafarmersmarket.org
E-mail: ksemones@carrollcountyva.org
Region: 4
CS, GAP, HC, ICE, LTL, PAL, PC, TL,
TRAN
Other commodities: Beans, cabbage,
cucumbers, pumpkins, sweet corn,
tomatoes

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Rob French
Bus: 804.492.4273
E-mail: sunnysideproduce@aol.com
Region: 3
CS, GAP, LTL, PAL, PC, TRAN,
Harmonized GAP
Other commodities: Cucumbers, eggplant,
okra, squash, sweet corn, tomatillos,
tomatoes

VIRGINIA PRODUCE COMPANY, INC.

227 Industrial Park Drive
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Website: www.vaproduce.com
E-mail: moir@vaproduce.com
Region: 4
CS, EX, GAP, HC, ICE, LTL, MEX, PAL,
PC, TL, TRAN
Other commodities: Apples, cabbage,
cucumbers, peaches, pumpkins,
sweet corn

Potatoes

Features and Benefits:

The potato crop makes up a major portion of Virginia's cornucopia of vegetable production. The crop enjoys wide distribution throughout the East Coast from Eastern Canada to the Florida Keys and as far west as the Mississippi. Virginia has long been noted for its round white potato production, but in the last few years, growers have increased acreage of round reds, Yukons and russets. Each of these types is available in straight loads or mixers.

More than 70 percent of Virginia's potatoes are grown on the Eastern Shore, where cool ocean breezes, coupled with modern irrigation systems, provide a

controlled moisture supply that potatoes thrive on. Growers continue to invest in the most modern packing and cooling facilities to further enhance the quality of Virginia potatoes.

Virginia's large or chef potato is widely distributed and much sought. Virginia producers also supply top quality potatoes for potato chip processing. Let us put the quality of Virginia potatoes to work for you.

Varieties: Fresh: Superior, Dark Red Norland, Yukon Gold, Norkotah; Processing: Atlantic, Snowden, various others

Pack Size: 5 lbs. (baled), 10 lbs.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
POTATOES		■	■	■				

(loose and baled), 20 lbs., 50 lbs.; bulk (washed and unwashed)

Grade: U.S. No. 1; U.S. No. 1, Size A; U.S. No. 1, Size B; Chefs

Trends: Potato acreage began a downward trend in the mid-eighties. However, acreage has now stabilized and growers and shippers regularly send out 80 to 100 loads daily during late June and early July.

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 LTL-Will ship less than truckload
 MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

BROWN BLESSINGS, LLC

29350 Horsey Road
 Oak Hall, VA 23411
 Contact: Contrel Brown
 Bus: 757.894.5835
 E-mail: Contrelbrown@gmail.com
 Region: 1
 CLR, CS, LTL, PAL, PC, TL, TRAN

CAMBRIDGE FARMS

24 Norfolk Avenue, Suite C
 South Easton, MA 02375
 Contact: Kenny Gad
 E-mail: Ken@CambridgeFarms.com
 Region: 1
 CLR, CS, EX, GAP, HC, LTL, PAL, PC, TL, TRAN

PRETTYMAN, C. J., JR, INC.

P. O. Box 665
 Exmore, VA 23350
 Contact: Jimmy Prettyman
 Bus: 757.442.5011
 Region: 1
 LTL, PAL, PC, TL, TRAN
 Other commodities: Beans, cabbage, cucumbers, greens and spinach, peppers, potatoes, squash

DUBLIN FARMS

P. O. Box 310 Dublin Farm Road
 5280 Fleming Road
 Horntown, VA 23395
 Contact: David Hickman
 Bus: 757.824.5671
 E-mail: dublinfarms@yahoo.com
 Region: 1
 CLR, CS, EX, GAP, LTL, PAL, PC, TL, TRAN

MAINE FARMERS EXCHANGE

P. O. Box 869
 Presque Isle, Maine 04769
 Contact: David Whitaker
 Bus: 207.764.4433
 Region: 1
 CLR

MILL CREEK FARMS

P. O. Box 85
 Capeville, VA 23310
 Contact: Bruce Richardson
 Bus: 757.841.2108
 E-mail: brfarms6659@gmail.com
 Region: 1
 CLR, CS, LTL, PAL, PC, TL, TRAN

TWIN CEDAR FARMS

5071 Seaview Drive
 Cape Charles, VA 23310
 Contact: Ron Bailey
 Bus: 757.331.4732
 E-mail: ronni44826@aol.com
 Region: 1
 CLR, CS, EX, GAP, LTL, PAL, PC, TL, TRAN

VALLEY FARMING LLC

3131 Koogler Road
 Dayton, VA 22821
 Contact: Clifford Rohrer
 Bus: 540.879.9689
 Varieties: White, gold
 Region: 5
 CS, LTL, PAL, TL, TRAN

W. S. FLOYD FARMS

8331 Birdsnest Drive
 Birdsnest, VA 23307
 Contact: Bill Floyd
 Bus: 757.442.5882
 E-mail: bandbfloyd@yahoo.com
 Region: 1
 CLR

Potatoes

WAYNE HEATH FARMS

P. O. Box 41
Townsend, VA 23443
Contact: Wayne Heath
Bus: 757.641.4533
E-mail: wheath7123@msn.com
Region: 1
CLR, CS, EX, HC, LTL, PAL, PC, TL,
TRAN

YAROS FARMS

28011 Arlington Road
Cape Charles, VA 23310
Contact: Jack Yaros
Bus: 757.331.1851
E-mail: yarosfarmsinc@gmail.com
Region: 1
CLR, CS, EX, GAP, LTL, PAL, PC, TL,
TRAN

Pumpkins

Features and Benefits:

Virginia Pumpkins are used for the traditional Halloween and fall decorative events that usually extend past Thanksgiving. They come in a wide range of sizes and a variety of fall orange shades from bright to dark. There are decorative miniatures, pie pumpkins, traditional round, ribbed jack-o'-lantern types and very large dark orange pumpkins. The mix includes white colored pumpkins, warty pumpkins, multi-colored minis and an array of gourds. The proximity of Virginia pumpkin growers to major markets lowers

transportation costs. Virginia pumpkins are hardy and hold up well.

Varieties: Aspen, Baby Pam, Howden, Prizewinner, ProGold 510/520, Stable, Magic Lantern, Aladdin, Gladiator, Gold Medal, Cotton Candy, Hybrid Pam, Cannonball, Mystic Plus.

Pack Size: Bin (20 lb. average)

Grade: U.S. No. 1; U.S. No. 2

Trends: Pumpkin production varies from year to year in Virginia, usually based on weather conditions, but

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
PUMPKINS								

is showing a slight upward trend. Pumpkin production in Virginia has grown to more than 2,500 acres.

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GAP-Good Agricultural Practices

GFSI-Global Food Safety Initiative
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
ORG-Certified Organic
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

BANKS FARMS, INC.

369 Windy Ridge Road
 Hillsville, VA 24343
 Contact: Larry Banks
 Bus: 276.728.2048
 E-mail: bankshokies@yahoo.com
 Varieties: Jack-o'-lantern, pie, mini
 Region: 4
 CS, GAP, LTL, PAL, PC, TL, TRAN
 Other commodities: Cabbage

BRANN-KING FARMS

790 Cambria Street, NW
 Christiansburg, VA 24073
 Contact: Dan Brann
 Bus: 540.392.3516
 E-mail: debrannfarms@gmail.com
 Varieties: Jack-o'-lantern, pie, mini
 Region: 4
 GAP, LTL, PAL, TL, TRAN

LAYMAN FAMILY FARM, LLC

1815 Mountain View Church Road
 Blue Ridge, VA 24064
 Contact: Eric Layman
 Bus: 540.815.7905
 Website: www.laymanfamilyfarms.com
 E-mail: info@laymanfamilyfarms.com
 Varieties: Jack-o'-lantern, pie, gourds
 Region: 4
 CS, GAP, PAL, TL, TRAN
 Other commodities: Squash

LIGHT'S FARMS, INC.

2106 Worrell Memorial Road
 Laurel Fork, VA 24352
 Contact: James Light
 Bus: 276.733.8734
 E-mail: lightsfarminc@embarqmail.com
 Varieties: Jack-o'-lantern, pie, gourds
 Region: 4
 CS, GAP, PAL, PC, TL, TRAN
 Other commodities: Beans, cucumbers, squash

SANDY POINT FARMS

31302 Statesville Road
 Newsoms, VA 23874
 Contact: Chris Drake
 Bus: 757.377.8955
 E-mail: chrisdrake1717@gmail.com
 Varieties: Jack-o'-lantern, pie, specialty, gourds
 Region: 6
 LTL, PAL, TRAN
 Other commodities: Sweet corn, watermelons

SNAKE CREEK FARMS, LLC

360 Windgate Drive
 Fancy Gap, VA 24328
 Contact: J. C. Banks
 Bus: 276.733.3094
 Website: www.snakecreekfarms.com
 E-mail: snakecreekfarmsllc@gmail.com
 Varieties: Jack-o'-lantern, pie, mini
 Region: 4
 CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Cabbage, greens and spinach, sweet corn

SOUTHWEST VIRGINIA FARMERS MARKET

497 Farmers Market Drive
 Hillsville, VA 24343
 Contact: Kevin Semones
 Bus: 276.728.5540
 Website: www.swvafarmersmarket.org
 E-mail: ksemones@carrollcountyva.org
 Varieties: Jack-o'-lantern, pie, mini
 Region: 4
 CS, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Beans, cabbage, cucumbers, peppers, sweet corn, tomatoes

VIRGINIA PRODUCE COMPANY, INC.

227 Industrial Park Drive
 Hillsville, VA 24343
 Contact: Moir Beamer
 Bus: 276.728.7525
 Website: www.vaproduce.com
 E-mail: moir@vaproduce.com
 Varieties: Jack-o'-lantern, pie, mini
 Region: 4
 CS, EX, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
 Other commodities: Apples, cabbage, cucumbers, peaches, peppers, sweet corn

Pumpkins

VIRGINIA PUMPKIN GROWERS ASSOCIATION

497 Farmers Market Drive
Hillsville, VA 2343
Bus: 276.728.5540
Website: www.pumpkinva.org
E-mail: Ksemones@carrollcountyva.org
Varieties: Jack-o'-lantern, pie, mini, gourds
Region: 4
CS, LTL, TL, TRAN
Other commodities: Squash

WILLIAMS FARMS, INC.

5175 West Lee Highway
Wytheville, VA 24382
Contact: Robert G. Williams
Bus: 276.686.4851
Website: www.williamsfarminc.com
E-mail: apple1@embarqmail.com
Varieties: Jack-o'-lantern, pie, mini
Region: 4
CS, LTL, TL, TRAN
Other commodities: Apples, peaches,
sweet corn

Squash

Features and Benefits:

A combination of rich soil and mild climate keeps Virginia's yellow, straight neck and zucchini squash tender and firm. Virginia zucchini has the best color and shape of any on the East Coast. These versatile vegetables have a long five-month harvest season and are produced close to major markets for quick delivery. In addition to yellow and zucchini squash, Virginia growers produce acorn, butternut, spaghetti and

other popular types.

Varieties: Various varieties of both yellow and green

Pack Size: Half Bu. Box

Grade: U.S. No. 1, U.S. No. 2

Trends: Squash acreage has remained stable over the past five years in Virginia and is expected to remain so.

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
SQUASH		■	■	■	■	■		

Key to Abbreviations:

CA-Controlled Atmosphere Storage
 CLR-Meets Canadian requirements
 CS-Cold storage
 EX-Export capabilities
 GAP-Good Agricultural Practices
 HC-Can hydrocool
 ICE-Can ice produce
 LTL-Will ship less than truckload

MEX-Meets Mexican requirements
 PAL-Can palletize
 PC-Precool capability
 TL-Truck load
 TRAN-Can arrange transportation

Shippers:

CHESSER, FRED S. AND COMPANY, INC.

P. O. Box 215
 Temperanceville, VA 23442
 Contact: Fred Darby
 Bus: 757.824.3912
 E-mail: fscoco@verizon.net
 Region: 1
 CS, GAP, LTL, PAL, PC, TL, TRAN
 Other commodities: Beans, cabbage, cucumbers, peppers

HUDSON FARMS

1008 White Lane
 Alton, VA 24520
 Contact: Steve Hudson
 Bus: 434.753.6710
 Website: www.hudsonfarm.weebly.com
 Varieties: Yellow
 Region: 3
 CS, GAP, LTL, PAL, TL, TRAN
 Other commodities: Cantaloupes, tomatoes, watermelons

KIRBY FARMS LLC

3541 River Road
 Mechanicsville, VA 23116
 Contact: Kevin Kirby
 Bus: 804.928.3060
 Fax: 804.779.7083
 E-mail: kirbyfarms@aol.com
 Varieties: Yellow, green
 Region: 2
 CS, GAP, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Cantaloupes, cucumbers, eggplant, greens and spinach, peppers, sweet potatoes, tomatoes, watermelons

LAYMAN FAMILY FARM, LLC

1815 Mountain View Church Road
 Blue Ridge, VA 24064
 Contact: Eric Layman
 Bus: 540.815.7905
 Website: www.laymanfamilyfarms.com
 E-mail: info@laymanfamilyfarms.com
 Varieties: Yellow, crooked neck
 Region: 4
 CS, GAP, PAL, TL, TRAN
 Other commodities: Pumpkins

LIGHT'S FARMS, INC.

2106 Worrell Memorial Road
 Laurel Fork, VA 24352
 Contact: James Light
 Bus: 276.733.8734
 E-mail: lightsfarminc@embarqmail.com
 Varieties: Yellow
 Region: 4
 CS, GAP, PAL, PC, TL, TRAN

LOIS'S PRODUCE, LLC

2149 Layton Landing Road
 Colonial Beach, VA 22443
 Contact: Lois Allensworth
 Bus: 804.224.9809
 Fax: 804.224.9809
 Website: www.loisproduce.com
 E-mail: allensworth@wildblue.net
 Varieties: Yellow, green
 Region: 2
 CS, GAP, LTL, PAL, TL
 Other commodities: Asparagus, beans, peppers, sweet potatoes, tomatoes, watermelons

OLD DOMINION ORGANIC FARMS

140 Danielstown Road
 Dundas, VA 23938
 Contact: Jordan Brandon
 Bus: 804.835.5787
 Website: www.odofarms.com
 E-mail: jordan.brandon@odofarms.com
 Varieties: Yellow
 Region: 3
 CS, GAP, LTL, PAL, PC, TL, TRAN, USDA Certified Organic
 Other commodities: Beans, beets, broccoli, cabbage, carrots, cucumbers, peppers

Squash

PARKER FARMS

1647 Kings Highway
Oak Grove, VA 22443
Contact: Jimmy Carter
Bus: 804.224.1990
Fax: 804.224.1998
Website: www.parkerfarms.net
E-mail: jimmy@parkerfarms.net
Varieties: Yellow, green
Region: 2
CLR, CS, EX, GAP, HC, ICE, LTL, PAL,
PC, TL, TRAN
Other commodities: Broccoli, cucumbers,
eggplant, peppers, sweet corn, watermel-
ons

PRETTYMAN, C. J., JR, INC.

P. O. Box 665
Exmore, VA 23350
Contact: Jimmy Prettyman
Bus: 757.442.5011
Region: 1
Other commodities: Beans, cucumbers,
cabbage, greens and spinach, peppers,
potatoes

REESE FARMS

8125 James D. Hagood Highway
Scottsburg, VA 24589
Contact: Trey Reese
Bus: 434.579.7897
E-mail: reesefarms.inc@gmail.com
Region: 3
CS, GAP, ICE, PAL, PC, TL
Other commodities: Berries, cabbage,
cantaloupes, sweet corn, watermelons

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Rob French
Bus: 804.492.4273
E-mail: sunnysideproduce@aol.com
Region: 3
CS, GAP, LTL, PAL, PC, TRAN
Other commodities: Cucumbers, eggplant,
okra, peppers, sweet corn, tomatillos,
tomatoes

VIRGINIA PUMPKIN GROWERS ASSOCIATION

497 Farmers Market Drive
Hillsville, VA 2343
Bus: 276.728.5540
Website: www.pumpkinva.org
E-mail: Ksemones@carrollcountyva.org
Region: 4
CS, LTL, TL, TRAN
Other commodities: Pumpkins

Sweet Corn

Features and Benefits:

Virginians have been growing corn since the first settlers arrived in the new world. Native Americans were the first to share their secrets about growing corn, and ever since then, Virginians have been improving on it.

Today, Virginia sweet corn is grown from special hybrids developed for their sweetness. The sweetness is sealed in by hydro-cooling, a system of water cooling that quickly brings down the corn's

temperature, preventing the conversion of the corn's sugar to starch.

Virginia's yellow varieties of sweet corn are the first ready for harvest in mid-summer, followed by several varieties of white and bi-color corn that enjoy a special reputation for sweetness.

Varieties: Several hybrid varieties of white corn and bi-color.

Pack Size: 4½ to 5 doz. crates

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
SWEET CORN			■	■				

Grade: U.S. Fancy, U.S. No. 1
Trends: Fresh market sweet corn acreage will remain fairly steady over the next few years.

Key to Abbreviations:
CA-Controlled Atmosphere Storage
CLR-Meets Canadian requirements
CS-Cold storage
EX-Export capabilities

GAP-Good Agricultural Practices
GFSI-Global Food Safety Initiative
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

APPALACHIAN SUSTAINABLE DEVELOPMENT

103 Thomas Road
 Bristol, VA 24210
 Contact: Robin Robbins
 Bus: 276.623.1121
 Website: www.asdevelop.org
 E-mail: ahmrkt@yahoo.com
 Varieties: Yellow, white, bi-color
 Region: 4
 CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Cabbage, peppers

BOTTOMLEY EVERGREENS AND FARMS, INC.

5071 Glade Valley Road
 Ennice, NC 28623
 Contact: Mitchell Bottomley
 Bus: 800.504.3347
 Website: www.bottomleys.com
 E-mail: info@bottomleysevergreens.com
 Varieties: Yellow, white, bi-color
 Region: 4
 CS, EX, GAP, HC, ICE, LTL, MEX, PAL, PC, TL, TRAN
 Other commodities: Cabbage, Christmas trees

CASSELL FARM

2957 Gladesboro Road
 Hillsville, VA 24343
 Contact: Danny Cassell
 Bus: 276.733.8616
 Varieties: Yellow, white, bi-color
 Region: 4
 CS, GAP, HC, ICE, PAL, PC, TL, TRAN
 Other commodities: Cabbage, greens and spinach

CEDAR VIEW FARM

13009 Cedar View Road
 Drewryville, VA 23844
 Contact: Jeffrey Pope
 Bus: 804.370.2224
 E-mail: jeffreypope@aol.com
 Varieties: White, bi-color
 Region: 6
 CS, GAP, LTL, PAL, PC, TL, TRAN

PAINTER FARMS

2496 Pilot View Drive
 Hillsville, VA 24343
 Contact: Robbie Painter
 Bus: 276.733.7078
 Website: www.painterfarms.farm
 E-mail: painterfarmsproduce@gmail.com
 Varieties: Yellow, white, bi-color
 Region: 4
 CS, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Cabbage, peppers

PARKER FARMS

1647 Kings Highway
 Oak Grove, VA 22443
 Contact: Jimmy Carter
 Bus: 804.224.1990
 Fax: 804.224.1998
 Website: www.parkerfarms.net
 E-mail: jimmy@parkerfarms.net
 Varieties: Yellow, white, bi-color
 Region: 2
 CLR, CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
 Other commodities: Broccoli, cucumbers, eggplant, peppers, squash, watermelons

REESE FARMS

8125 James D. Hagood Highway
 Scottsburg, VA 24589
 Contact: Trey Reese
 Bus: 434.579.7897
 E-mail: reesefarms.inc@gmail.com
 Region: 3
 CS, GAP, ICE, PAL, PC, TL
 Other commodities: Berries, cabbage, cantaloupes, squash, watermelons

SANDY POINT FARMS

31302 Statesville Road
 Newsoms, VA 23874
 Contact: Chris Drake
 Bus: 757.377.8955
 E-mail: chrisdrake1717@gmail.com
 Region: 6
 LTL, PAL, TRAN
 Other commodities: Pumpkins, watermelons

Sweet Corn

SNAKE CREEK FARMS, LLC

360 Windgate Drive
Fancy Gap, VA 24328
Contact: J. C. Banks
Bus: 276.733.3094
Website: www.snakecreekfarms.com
E-mail: snakecreekfarmsllc@gmail.com
Varieties: Yellow, white, bi-color
Region: 4
CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL,
TRAN
Other commodities: Cabbage, greens and
spinach, pumpkins

SOUTHWEST VIRGINIA FARMERS MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Website: www.swvafarmersmarket.org
E-mail: ksemones@carrollcountyva.org
Varieties: Yellow, white, bi-color
Region: 4
CS, GAP, HC, ICE, LTL, PAL, PC, TL,
TRAN
Other commodities: Beans, cabbage,
cucumbers, peppers, pumpkins, tomatoes

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Rob French
Bus: 804.492.4273
E-mail: sunnysideproduce@aol.com
Region: 3
CS, GAP, LTL, PAL, PC, TRAN
Other commodities: Cucumbers, eggplant,
okra, peppers, squash, tomatillos,
tomatoes

VIRGINIA PRODUCE COMPANY, INC.

227 Industrial Park Drive
Hillsville, VA 24343
Contact: Moir Beamer
Bus: 276.728.7525
Website: www.vaproduce.com
E-mail: moir@vaproduce.com
Varieties: Yellow, white, bi-color
Region: 4
CS, EX, GAP, HC, ICE, LTL, MEX, PAL,
PC, TL, TRAN
Other commodities: Apples, cabbage,
cucumbers, peaches, peppers, pumpkins

WILLIAMS FARMS, INC.

5175 West Lee Highway
Wytheville, VA 24382
Contact: Robert G. Williams
Bus: 276.686.4851
Website: www.williamsfarminc.com
E-mail: apple1@embarqmail.com
Region: 4
CS, LTL, TL, TRAN
Other commodities: Apples, peaches,
pumpkins

WOOD'S PRODUCE COMPANY

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark or Jonathan Woods
Bus: 276.952.2978
Website: www.woodsproduce.com
E-mail: Mark@woodsproduce.net
Varieties: Yellow, white, bi-color
Region: 4
CS, EX, GAP, LTL, MEX, PAL, PC, TL,
TRAN
Other commodities: Cabbage, peaches,
full line of fruits and vegetables

Sweet Potatoes

Features and Benefits:

Sweet potatoes are one of the most nutritious foods available to today's consumer. They are especially high in vitamin A, providing more than twice the recommended daily adult requirement in one medium sweet potato. Like other Virginia vegetables, Virginia sweet potatoes are grown close to the market where they can be delivered overnight.

Varieties: Beauregard, Hernandez, Hayman

Pack Size: 40 lb cartons

Grade: U.S. No. 1

Trends: Virginia's sweet potato acreage declined dramatically in the 70s and 80s. However, production has now stabilized and is expected to remain at the present level for the foreseeable future.

Availability

JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC

SWEET POTATOES																			
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Key to Abbreviations:

CA-Controlled Atmosphere Storage

CLR-Meets Canadian requirements

CS-Cold storage

EX-Export capabilities

GAP-Good Agricultural Practices

HC-Can hydrocool

ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

QUAIL COVE FARMS

12435 Machipongo Lane

Machipongo, VA 23405

Contact: Bill Jardine

Bus: 757.678.1275

E-mail: info@quailcovefarms.com

Region: 1

GAP, LTL, PAL, TL, TRAN, USDA Certified

Organic

KIRBY FARMS LLC

3541 River Road

Mechanicsville, VA 23116

Contact: Kevin Kirby

Bus: 804.928.3060

Fax: 804.779.7083

E-mail: kirbyfarms@aol.com

Varieties: Beauregard, Covington

Region: 2

CS, GAP, ICE, LTL, PAL, PC, TL, TRAN

Other commodities: Cantaloupes, cucumbers, eggplant, greens and spinach, peppers, squash, tomatoes, watermelons

LOIS'S PRODUCE, LLC

2149 Layton Landing Road

Colonial Beach, VA 22443

Contact: Lois Allensworth

Bus: 804.224.9809

Fax: 804.224.9809

Website: www.loisproduce.com

E-mail: allensworth@wildblue.net

Varieties: Beauregard, Covington

Region: 2

CS, GAP, LTL, PAL, TL

Other commodities: Asparagus, beans, peppers, squash, tomatoes, watermelons

Tomatoes

Features and Benefits:

The mature green tomato is Virginia's number one vegetable cash crop for several reasons. For one, Virginia is a major production area for tomatoes, making supplies readily available throughout the eastern United States. Because of Virginia's access and proximity to major markets, transportation costs of mature green tomatoes are lower and tomatoes arrive sooner and fresher.

Sandy, loamy soil and moderate climactic conditions in Virginia's tomato-growing regions provide just the right combination for a high-quality tomato. Most mature green tomatoes are ripened under controlled conditions using

natural ethylene gas. This gives buyers the exact level of ripeness they desire, and enables Virginia growers to ship mature green tomatoes throughout the eastern United States and Canada.

In addition to the mature green, growers are producing mouthwatering vine ripers. The popularity of grape tomatoes is reflected in the increased acreage of this delicious addition to the tomato family. Cherry, plum, and greenhouse/hydroponic tomatoes are also available in commercial quantities.

Varieties: Solar Set, Sun Pride, Mountain Spring, Mountain Pride, Sunbrite

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
TOMATOES			■	■	■	■		

Pack Size: 25 lbs. (extra large, large, medium and small)

Grade: U.S. Combination (or better), U.S. No. 2, U.S. No. 3

Trends: Mature green tomato acreage has stabilized in recent years but an increasing trend in acreage of vine ripe production has developed.

Key to Abbreviations:

CA-Controlled Atmosphere Storage
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CS-Cold storage
EX-Export capabilities
GAP-Good Agricultural Practices
HC-Can hydrocool
ICE-Can ice produce
LTL-Will ship less than truckload
MEX-Meets Mexican requirements
PAL-Can palletize
PC-Precool capability
TL-Truck load
TRAN-Can arrange transportation

Shippers:

B & B PRODUCE AND GREENHOUSE

12902 Fancy Gap Highway
Cana, VA 24317

Contact: Eddie and Gary Bowman

Bus: 276.755.4441

Website: www.bandbproducecana.com

E-mail: evlqnb56@gmail.com

Varieties: Vine-ripened

Region: 4

CS, LTL, PAL, PC, TL, TRAN

Other commodities: Apples, peaches, full line of fruits and vegetables

CROSS COUNTRY FARMS

16404 Mission Church Road
Zuni, VA 23898

Contact: Marguerite Cross

Bus: 757.617.9913

E-mail: mbcsassy88@yahoo.com

Varieties: Cherry

Region: 6

CS, GAP, LTL, PAL, TRAN

Other commodities: Cucumbers, lettuce

HILLS ORCHARD

13715 Fancy Gap Highway
Cana, VA 24317

Contact: Willie Hill

Bus: 276.755.3751

Website: www.facebook.com/Hills.Orchard

Varieties: Vine-ripened

Region: 4

CS, GAP, LTL, PAL, PC, TL, TRAN

Other commodities: Apples, peaches

HORTON'S PRODUCE

44 Winding Ridge Road
Hillsville, VA 24343

Contact: Blake Horton

Bus: 276.728.9962

E-mail: hortonsproduce@embarqmail.com

Varieties: Vine-ripened

Region: 4

CS, GAP, LTL, PAL, PC, TL, TRAN

Other commodities: Cabbage, full line of fruits and vegetables

HUDSON FARMS

1008 White Lane
Alton, VA 24520

Contact: Steve Hudson

Bus: 434.753.6710

Website: www.hudsonfarm.weebly.com

Region: 3

CS, GAP, LTL, PAL, TL, TRAN

Other commodities: Cantaloupes, watermelons

KIRBY FARMS LLC

3541 River Road
Mechanicsville, VA 23116

Contact: Kevin Kirby

Bus: 804.928.3060

Fax: 804.779.7083

E-mail: kirbyfarms@aol.com

Region: 2

CS, GAP, ICE, LTL, PAL, PC, TL, TRAN

Other commodities: Cantaloupes, cucumbers, eggplant, greens and spinach, peppers, squash, sweet potatoes, watermelons

Tomatoes

LIPMAN FAMILY FARMS

P. O. Box 587
Exmore, VA 23350
Contact: Carlo Laporta
Bus: 800.554.6606
Fax: 888.224.9861
E-mail: carlo.laporta@lipmanfamilyfarms.com
Region: 1
CA, CS, EX, GAP, LTL, MEX, PAL, PC, TL, TRAN

LOIS'S PRODUCE, LLC

2149 Layton Landing Road
Colonial Beach, VA 22443
Contact: Lois Allensworth
Bus: 804.224.9809
Fax: 804.224.9809
Website: www.loisproduce.com
E-mail: allensworth@wildblue.net
Varieties: Vine-ripened, grape, cherry, yellow
Region: 2
CS, GAP, LTL, PAL, TL
Other commodities: Asparagus, beans, peppers, squash, sweet potatoes, tomatoes

MANN FARMS

P. O. Box 99
11005 Veterans Memorial Highway
Fort Blackmore, VA 24250
Contact: David Mann
Bus: 276.995.1000
E-mail: davidmannfarms@yahoo.com
Varieties: Vine-ripened
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Cucumbers, peppers

PACIFIC TOMATO GROWERS

18513 Garey Road
Melfa, VA 23410
Contact: Carlos Blanco
Bus: 941.981.6471
E-mail: cblanco@sunripecertified.com
Varieties: Cherry, grape
Region: 1
CS, EX, GAP, LTL, MEX, PAL, PC, TL, TRAN

RED SUN FARMS

P. O. Box 2525
Dublin, VA 24084
Contact: Harold Paivarinta
Bus: 519.733.8663
Website: www.redsunfarms.com
E-mail: haroldp@redsunfarms.com
Varieties: Greenhouse, conventional, tomatoes-on-vine
Region: 4
CS, EX, GAP, LTL, MEX, PAL, PC, TL, TRAN

SOUTHWEST VIRGINIA FARMERS MARKET

497 Farmers Market Drive
Hillsville, VA 24343
Contact: Kevin Semones
Bus: 276.728.5540
Website: www.swvafarmersmarket.org
E-mail: ksemones@carrollcountyva.org
Region: 4
CS, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN
Other commodities: Beans, cabbage, cucumbers, peppers, pumpkins, sweet corn

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Rob French
Bus: 804.492.4273
E-mail: sunnysideproduce@aol.com
Region: 3
CS, GAP, LTL, PAL, PC, TRAN
Other commodities: Cucumbers, eggplant, okra, peppers, squash, sweet corn, tomatillos

Watermelons

Features and Benefits:

Virginia watermelons are known for their flavor, sweetness and bright red flesh. Our spring and summer weather conditions generally provide an excellent atmosphere for a great melon. Our supply peaks as the crop from the south declines.

Virginia watermelons come in a variety of sizes, with most averaging 20-26 pounds.

Watermelon buyers benefit

from Virginia's proximity to major markets, thus resulting in fresher melons with lower transportation costs. Melons are available from July through mid September.

Varieties: Seeded and seedless

Pack Size: Bins, bulk, cartons

Grade: U.S. No. 1

Availability

	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
WATERMELONS			————	————				

Key to Abbreviations:

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HC-Can hydrocool

ICE-Can ice produce

LTL-Will ship less than truckload

MEX-Meets Mexican requirements

PAL-Can palletize

PC-Precool capability

TL-Truck load

TRAN-Can arrange transportation

Shippers:

FARMERS' MARKET, LLC

24540 Agri Park Drive, Suite 2

Courtland, VA 23851

Contact: Mike Marks

Bus: 757.653.0728

Fax: 757.653.0780

E-mail: marksfarms04@aol.com

Region: 6

CS, GAP, LTL, PAL, PC, TL, TRAN

HUDSON FARMS

1008 White Lane

Alton, VA 24520

Contact: Steve Hudson

Bus: 434.753.6710

Website: www.hudsonfarm.weebly.com

Varieties: Seeded, seedless

Region: 3

CS, GAP, LTL, PAL, TL, TRAN

Other commodities: Cantaloupes, squash, tomatoes

KIRBY FARMS LLC

3541 River Road

Mechanicsville, VA 23116

Contact: Kevin Kirby

Bus: 804.928.3060

Fax: 804.779.7083

E-mail: kirbyfarms@aol.com

Region: 2

CS, GAP, ICE, LTL, PAL, PC, TL, TRAN

Other commodities: Cantaloupes, cucumbers, eggplant, greens and spinach, peppers, squash, sweet potatoes, tomatoes

LOIS'S PRODUCE, LLC

2149 Layton Landing Road

Colonial Beach, VA 22443

Contact: Lois Allensworth

Bus: 804.224.9809

Fax: 804.224.9809

Website: www.loisproduce.com

E-mail: allensworth@wildblue.net

Region: 2

CS, GAP, LTL, PAL, TL

MARKS PRODUCE, LLC

22833 Popes Station Road

Capron, VA 23829

Contact: Mike Marks

Bus: 757.653.0728

Fax: 757.653.0780

E-mail: marksproduce04@aol.com

Region: 6

CS, GAP, LTL, PAL, PC, TL, TRAN

PARKER FARMS

1647 Kings Highway

Oak Grove, VA 22443

Contact: Jimmy Carter

Bus: 804.224.1990

Fax: 804.224.1998

Website: www.parkerfarms.net

E-mail: jimmy@parkerfarms.net

Region: 2

CLR, CS, EX, GAP, HC, ICE, LTL, PAL, PC, TL, TRAN

Other commodities: Broccoli, cucumbers, eggplant, peppers, squash, sweet corn

REESE FARMS

8125 James D. Hagood Highway

Scottsburg, VA 24589

Contact: Trey Reese

Bus: 434.579.7897

E-mail: reesefarms.inc@gmail.com

Region: 3

CS, GAP, ICE, PAL, PC, TL

Other commodities: Berries, cabbage, cantaloupes, squash, sweet corn

SANDY POINT FARMS

31302 Statesville Road

Newsoms, VA 23874

Contact: Chris Drake

Bus: 757.377.8955

E-mail: chrisdrake1717@gmail.com

Region: 6

LTL, PAL, TRAN

Other commodities: Pumpkins, sweet corn

Miscellaneous

Asparagus, basil, cilantro, beets, carrots, cherries, Concord grapes, herbs, okra, plums, tomatillos

AYERS ORCHARD

6187 Wards Gap Road
Cana, VA 24317
Contact: Donald Ayers
Bus: 276.755.4126
Website: www.donaldayersorchard.com
E-mail: vaappleman@aol.com
Cherries
Region: 4
CS, EX, GAP, PAL, PC, TL, TRAN
Other commodities: Apples, peaches

COLE BERRY FARM

3067 Asbury Church Road
Vernon Hill, VA 24597
Contact: Joey Cole
Bus: 434.476.6919
Concord grapes
Region: 3
CS, GAP, LTL, PAL, PC, TRAN
Other commodities: Berries

FOUR OAKS FARMS LLC

400 Windfield Lane
Wirtz, VA 24184
Contact: Jerry Conner
Bus: 540.334.6257
Website: www.4oaksfarms.com
E-mail: jerry@4oaksfarms.com
Herbs, basil, cilantro
Region: 3
CA, CS, GAP, LTL, PC, TRAN
Other commodities: Greens and spinach,
lettuce

FRESH20 GROWERS

19315 Carrico Mills Road
Stevensburg, VA 22741
Contact: Mary-Scott DeMarchis
Bus: 540.399.9600
Website: www.fresh20growers.com
E-mail: maryscott@fresh20growers.com
Basil, herbs
Region: 5
CS, EX, GAP, LTL, PAL, PC, TL, TRAN,
USDA Certified Organic
Other commodities: Lettuce

LOIS'S PRODUCE, LLC

2149 Layton Landing Road
Colonial Beach, VA 22443
Contact: Lois Allensworth
Bus: 804.224.9809
Fax: 804.224.9809
Website: www.loisproduce.com
E-mail: allensworth@wildblue.net
Asparagus
Region: 2
CS, GAP, LTL, PAL, TL
Other commodities: Beans, peppers,
squash, sweet potatoes, tomatoes,
watermelons

OLD DOMINION ORGANIC FARMS

140 Danielstown Road
Dundas, VA 23938
Contact: Jordan Brandon
Bus: 804.835.5787
Website: www.odofarms.com
E-mail: jordan.brandon@odofarms.com
Beets, carrots
Region: 3
CS, GAP, LTL, PAL, PC, TL, TRAN, USDA
Certified Organic
Other commodities: Beans, broccoli,
cabbage, cucumbers, peppers, squash

SILVER CREEK AND SEAMANS' ORCHARDS

5529 Crabtree Falls Highway
Tyro, VA 22976
Contact: Mark Tomlin
Bus: 434.277.5824
Fax: 434.277.9057
Website: www.silvercreekseamansorchards.com
E-mail: mark@scso.co
Shiro, Friar, Damson and Santa Rosa
plums
Region: 5
CS, GAP, HC, LTL, PAL, PC, TL, TRAN
Other commodities: Apples, Asian pears,
nectarines, peaches

SUNNYSIDE FARMS

810 Old Buckingham Road
Cumberland, VA 23040
Contact: Rob French
Bus: 804.492.4273
E-mail: sunnysideproduce@aol.com
Okra, tomatillos
Region: 3
CS, GAP, LTL, PAL, PC, TRAN,
Harmonized GAP
Other commodities: Cucumbers, eggplant,
peppers, squash, sweet corn, tomatoes

Fruits, Vegetables

Full Line of Fruits, Vegetables

B & B PRODUCE AND GREENHOUSE

12902 Fancy Gap Highway
Cana, VA 24317
Contact: Eddie and Gary Bowman
Bus: 276.755.4441
Website: www.bandbproducecana.com
E-mail: evlqnb56@gmail.com
Full line of fruits and vegetables
Region: 4
CS, LTL, PAL, PC, TL, TRAN
Other commodities: Apples, peaches, tomatoes

HORTON'S PRODUCE

44 Winding Ridge Road
Hillsville, VA 24343
Contact: Blake Horton
Bus: 276.728.9962
E-mail: hortonsproduce@embarqmail.com
Full line of fruits and vegetables
Region: 4
CS, GAP, LTL, PAL, PC, TL, TRAN
Other commodities: Cabbage, tomatoes

NORTHAMPTON GROWERS PRODUCE SALES

P. O. Box 248
21471 South Bayside Road
Cheriton, VA 23316
Contact: Calvert Cullen
Bus: 757.331.3200
E-mail: calvert@northamptongrowers.com
Full line of vegetables
Region: 1
CS, EX, GAP, LTL, PAL, PC, TL, TRAN

PICKPENNY PRODUCE

General Delivery Pickpenny Corner
Wachapreague, VA 23480
Contact: John R. Johnston
Bus: 757.710.2752
E-mail: pickpenny@msn.com
Full line of vegetables
Region: 1

PRODUCE SOURCE PARTNERS

13167 Telcourt Road
Ashland, VA 23005
Contact: Dan Budi
Bus: 804.412.2564
Fax: 804.412.2565
Website: www.producesourcepartners.com
E-mail: dbudi@webpsp.com
Full line of fruits and vegetables
Region: 2
CS, EX, GAP, LTL, PAL, PC, TL, TRAN

ROANOKE FRUIT AND PRODUCE

1119 4th Street SE
Roanoke, VA 24013
Contact: Fred Najjum
Bus: 540.343.5501
Website: www.rkeproduce.com
E-mail: fred@rkeproduce.com
Full line of fruits and vegetables
Region: 4
CS, GAP, LTL, PC, TL, TRAN
Other commodities: Cabbage, cucumbers, peppers

WOOD'S PRODUCE COMPANY

131 Cherry Creek Road
Meadows of Dan, VA 24120
Contact: Mark or Jonathan Woods
Bus: 276.952.2978
Website: www.woodsproduce.com
E-mail: Mark@woodsproduce.net
Full line of fruits and vegetables
Region: 4
CS, EX, GAP, LTL, MEX, PAL, PC, TL, TRAN
Other commodities: Cabbage, peaches, sweet corn

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Virginia Fruit And Vegetables Availability Calendar

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Apples	█							█				
Asian Pears								█				
Asparagus				█								
Beans						█						
Berries						█						
Broccoli									█			
Cabbage				█								
Cantaloupes							█					
Cucumbers						█						
Eggplant							█					
Greens/Spinach			█							█		
Herbs				█								
Lettuce	█											
Mushrooms	█											
Nectarines							█					
Peaches							█					
Peanuts	█											
Peas					█							
Peppers							█					
Potatoes						█						
Pumpkins									█			
Squash						█						
Sweet Corn							█					
Sweet Potatoes	█							█				
Tomatoes							█					
Watermelons							█					



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*VIRGINIA DEPARTMENT
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