

# **AGRICULTURE COMMODITY BOARD**

## **ANNUAL REPORT**

for the Virginia Tobacco Board

Fiscal Year: 2022-2023

August 15, 2023

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# **The Virginia Tobacco Board**

## **I. Narrative**

The Virginia Tobacco Board was established under § 3.2 – 2400 to 2411 of the Code of Virginia on July 1, 2012, merging the Virginia Bright Flue-Cured and Virginia Dark-Fired Tobacco Boards into a single Virginia Tobacco Board. The Virginia Tobacco Board manages two separate funds: the Bright Flue-Cured Tobacco Promotion Fund and the Virginia Dark-Fired Promotion Fund. Each of these programs provide funding for the promotion, education, and research of these two types of Virginia-produced tobacco. The Virginia Tobacco Board received \$109,612.59 in excise taxes into the Bright Flue-Cured Promotion Fund and \$1,062.00 into the Dark-Fired Promotion Fund in fiscal year 2022-2023.

The Board had actual expenditures of \$121,922.52 from the Bright Flue-Cured Promotion Fund and \$1,832.00 from the Dark-Fired Fund during the fiscal year. Of this amount, \$123,754.52, 99 percent of expenditures was spent on various projects involving market development, promotion, research, or education for the purpose of increasing the demand for Virginia-produced tobacco. Tobacco Associates, Inc., by contractual agreement with the Board, received \$45,000 for the purpose of conducting flue-cured tobacco market development and promotion in foreign countries. Funds were provided for six Virginia Cooperative Extension Southern Piedmont Agricultural Research & Extension Center production research projects and the 2024 Flue-cured Tobacco Production Guide, totaling \$78,155.

The Board ended the fiscal year with a cash balance of \$127,797.71, including a reserve of \$40,000, in the Flue-Cured Promotion Fund and \$1,154.47 in the Dark-Fired Fund. As of June 30, 2023, the Board had future financial commitments of \$85,531.37. These commitments are for research and education projects awarded funds for the 2023-2024 fiscal year. The excise tax assessment has remained at \$.40 per one hundred pounds.

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Donald L. Moore, Chairman

## II. Financial Summary: Fiscal Year 2022-2023

### Virginia Bright Flue-cured Tobacco Promotion Fund

Cash balance (June 30, 2022)	=	\$136,863.35
Excise Tax Receipts (July 1, 2022 – June 30, 2023)	+	\$109,612.59
Interest Earned	+	\$3,244.29
Actual Expenditures	-	\$121,922.52

Cash Balance (June 30, 2023)	=	\$127,797.71
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### Virginia Dark-fired Tobacco Promotion Fund

Cash balance (June 30, 2022)	=	\$1,900.45
Excise Tax Receipts (July 1, 2022 – June 30, 2023)	+	\$1,062.00
Interest Earned	+	\$24.02
Actual Expenditures	-	\$1,832.00

Cash Balance (June 30, 2023)	=	\$1,154.47
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### III. 2022-2023 Projects and Funding

#### Virginia Bright Flue-cured Tobacco Promotion Fund

<u>Funded Project Name</u>	<u>Amount Paid</u>	<u>Funded</u>
Tobacco Associates, Inc.	\$44,600.00	\$44,600.00
2024 Tobacco Workers Conference Attendance/Travel	\$0.00	\$2,000.00
2024 Flue-cured Tobacco Production Guide	\$0.00	\$2,000.00
2023 Evaluation of Reduced Application Rates of Maleic Hydrazide	\$0.00	\$15,000.00
2023 Tobacco Budworms: Cultivar Screening and Hyperspectral Imaging	\$0.00	\$18,967.00
2023 Evaluation of Flue-cured Tobacco Varieties and Wild Relatives to Black Shank and Bacterial Wilt	\$0.00	\$12,813.00
2023 Integrated Management of Fusarium Wilt & Fusarium Crown Rot and Root Rot of Tobacco	\$0.00	\$14,375.00
2023 Survey of Nematode Populations in Virginia Tobacco Fields	\$0.00	\$15,000.00
<b>TOTAL Funded Projects</b>	<b>\$124,755.00</b>	

#### Virginia Dark-Fired Tobacco Promotion Fund

<u>Project Name</u>	<u>Amount Paid</u>	<u>Funded</u>
Tobacco Associates, Inc.	\$400.00	\$400.00
2023 State Fair of Virginia	\$0.00	\$550.00
<b>TOTAL Funded Projects</b>	<b>\$950.00</b>	

<b>VIRGINIA TOBACCO BOARD BRIGHT FLUE-CURED PROMOTION FUND</b>			
<b>FINANCIAL STATEMENT July 1, 2022 - June 30, 2023</b>			
<b>REVENUE</b>			
Balance (July 1, 2022)	\$136,863.35		
Tobacco Excise Tax FY 22-23	\$109,612.59		
Interest Earned	\$3,244.29		
Other Revenue	\$0.00		
<b>Total Balance &amp; Receipts</b>			<b>\$249,720.23</b>
<b>Reserve Fund*</b>	\$40,000.00		<b>\$40,000.00</b>
<b>EXPENSES</b>			
Administrative			
1. VDACS Admin Fee	\$480.75		
2. EVA Fee	\$1.17		
<b>Total Administrative Expenses</b>		<b>\$481.92</b>	
Paid on Approved Projects			
1. Variety Eval. BS & GW (467395)	\$7,398.10		
2. Principles of Flue-cured Tobacco Fertilization (467450)	\$19,856.49		
3. Reduced Rates of MH (467393)	\$27,806.83		
4. 21st Century (467394)	\$9,991.92		
5. Organic Residue (467451)	\$3,312.02		
6. Plant Lodging (467397)	\$7,308.27		
7. 2023 Production Guide	\$1,166.97		
8. TAI	\$44,600.00		
<b>TOTAL PAID ON APPROVED PROJECTS</b>		<b>\$121,440.60</b>	
<b>TOTAL EXPENDITURES</b>			<b>\$121,922.52</b>
<b>CASH BALANCE</b>			<b>\$127,797.71</b>
<b>*\$40,000 of Cash Balance is classified for reserve</b>			

<b>VIRGINIA TOBACCO BOARD BRIGHT FLUE-CURED PROMOTION FUND</b>			
<b>FINANCIAL STATEMENT July 1, 2022 - June 30, 2023</b>			
<b>OUTSTANDING OBLIGATIONS TO BE PAID:</b>			
Amounts Due on Projects			
1. Variety Eval. BS & GW (467395)	\$2,601.90		
2. Principles of Flue-cured Tobacco Fertilization (467450)	\$143.51		
3. Reduced Rates of MH (467393)	\$193.17		
5. Plant Lodging (467397)	\$691.73		
6. Organic Residue (467451)	\$687.98		
4. 21st Century (467394)	\$8.08		
3. 2024 Production Guide	\$2,000.00		
4. 2024 TWC	\$2,000.00		
5. 2023 SPAREC	\$76,155.00		
<b>TOTAL OUTSTANDING OBLIGATIONS</b>		<b>\$84,481.37</b>	
<b>BALANCE INCLUDING RESERVE FUNDS</b>			<b>\$43,316.34</b>
<b>UNOBLIGATED BALANCE</b>			<b>\$3,316.34</b>
<i>*\$40,000 classified for reserve</i>			

<b>VIRGINIA TOBACCO BOARD DARK-FIRED PROMOTION FUND</b>				
<b>FINANCIAL STATEMENT July 1, 2022 - June 30, 2023</b>				
<b>REVENUE</b>				
Balance (July 1, 2022)	\$1,900.45			
Tobacco Excise Tax FY 22-23	\$1,062.00			
Interest Earned	\$24.02			
<b>Total Balance &amp; Receipts</b>				<b>\$2,986.47</b>
<b>EXPENSES</b>				
Administrative				
1. EVA Trans Fee	\$0.00			
2. VDACS ADM Fee	\$18.25			
3. Board Meeting Mileage	\$463.75			
<b>Total Administrative Expenses</b>		<b>\$482.00</b>		
Paid on Approved Projects				
1. 2022 State Fair	\$550.00			
2. AITC	\$400.00			
3. TAI	\$400.00			
<b>TOTAL PAID ON APPROVED PROJECTS</b>		<b>\$1,350.00</b>		
<b>TOTAL EXPENDITURES</b>			<b>\$1,832.00</b>	
<b>CASH BALANCE</b>				<b>\$1,154.47</b>
<b>OUTSTANDING OBLIGATIONS TO BE PAID:</b>				
1. 2023 State Fair	\$550.00			
2. AITC	\$500.00			
<b>TOTAL OUTSTANDING OBLIGATIONS</b>		<b>\$1,050.00</b>		
<b>UNOBLIGATED BALANCE</b>				<b>\$104.47</b>

## **IV. Board Meeting Summary**

Date: February 22, 2023

Time: 9:30am

Location: The Dogwood, 313 Franklin St., South Hill, VA 23970

Members Present: Kenney Barnard, Blair Hall, Richard T. Hite, Jr., Glenn Price Hudson, Darrell E. Jackson, Robert Mills, Jr., Donald L. Moore, Hugh T. Rogers, Cecil E. Shell

Members Absent: None