2020 VIRGINIA FOOD & BEVERAGE EXPO

Expo Program







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2020 VIRGINIA FOOD & BEVERAGE EXPO

March 18

Hall D | Greater Richmond Convention Center | Richmond, VA

Welcome to the 2020 Virginia Food and Beverage Expo, a celebration of Virginia's specialty crafted food and drink industry. Since 1992, the Virginia Department of Agriculture and Consumer Services (VDACS) has proudly hosted this important trade event, connecting Virginia producers directly with buyers representing major grocery stores, specialty gift and gourmet shops, restaurants, schools, food service and tasting rooms. The Expo is also the place to be for farmers' market managers, food brokers and distributors. Over the years, industry partners have come to rely heavily on the Virginia Food and Beverage Expo to showcase the Best of the Best of Virginia products, including meats, cheeses, soups, seafood, peanuts, pasta, breads, baked goods, sauces, snacks, chocolates, condiments, dressings, beverages, Virginia wines and craft beverages and more! The Virginia Food and Beverage Expo consistently showcases Virginia's amazing companies and the breadth of their products that reliably prove to be pleasing to the palates of even the most selective connoisseurs.

The Food and Beverage Industry is the Commonwealth's second largest manufacturing sector. Each year it has a direct economic impact of more than \$31 billion and employs more than 38,000 Virginians. Additionally, the industry supports thousands more jobs through retailers, logistics providers, packaging companies and, of course, on Virginia farms.

Today's trade event is one of the largest gatherings of Virginia's Finest® products under one roof. Founded by VDACS to enhance the economic opportunities and success of Virginia's specialty food companies, processors and agriculture producers, the Virginia's Finest® Trademark Program celebrated its 30th anniversary in 2019. The classic Virginia's Finest® seal identifies, differentiates and promotes top-quality Virginia agricultural and specialty food and beverage products. Buyers and consumers recognize the blue-and-red "VA checkmark" logo as a sign that they are purchasing the highest quality products, produced and processed right here in Virginia.

Please enjoy getting to know our fantastic Virginia exhibitors, and thank you for supporting Virginia agriculture, the Commonwealth's largest private industry, contributing \$70 billion annually to the Commonwealth.

Exhibitors by Booth

100 Forbes Candies Inc

Taffy, caramels

Marty Cochran

757-468-6602 mcochran@forbescandies.com forbescandies.com

101 S Wallace Edwards & Sons (Edwards Virginia Smokehouse)

Dry cured, hickory smoked, long aged country hams, bacon, sausage

Keith Roberts

PO Box 25 Surry, VA 23883

757-294-3121

kroberts@edwardsvaham.com edwardsvaham.com

102 Nightingale Ice Cream

Gourmet ice cream sandwiches

Hannah Pollack

11300 Pendleton Pl North Chesterfield, VA 23236

757-294-3121

804-332-7018 hannah@nightingaleicecream.com nightingaleicecream.com

103 Rising Sun Breads

Keto baked products

Darla Main-Schneider

1049 Brookdale St Suite A, Suite D Martinsville, VA 24112

276-632-2292 darla@risingsunbreads.com risingsunbreads.com

104 Loose Leaf Tea Company

Loose leaf tea

Melissa Heneghan

132 Turkey Ridge Rd Boston, VA 22713

540-522-6192

missyheneghan@gmail.com looseleafteacompany.net

Show Special: 10% off

105 Element Shrub

Shrubs for spiritfree drinks, craft cocktails & cooking

Charlie Berkinshaw

5521 27th St N Arlington, VA 22207

443-370-2037

charlie@elementshrub.com elementshrub.com

Show Special: Shrubs: free shipping + 10% off first order. Shrub Sodas: 25% off orders of 3 cases or more.

105 Spartan Oil

Extra virgin olive oil

Perry Konstas

888-695-3615 info@spartan-oil.com spartan-oil.com

106 Jody's Popcorn

Gourmet popcorn (premade)

Jody Wagner

2842 Cromwell Rd Norfolk, VA 23509

757-422-8646

orders@jodyspopcorn.com jodyspopcorn.com

107 Momma Hollands Morsels

Chocolate chip cookies & variations

Holland Winslow

707 Sam Hunting Dr Williamsburg, VA 23188

757-784-8577

Show Special: 20% off

108 Ko Distilling

Virginia-made wiskeys, bourbon, and gin

Peter Mowery

10381 Central Park Dr, Suite 105 Manassas, VA 20110

571-292-1115 peter@kodistilling.com

kodistilling.com

110 King of Clubs Brewing

Nitro coffee, kombucha, and regular coffee

Melissa Mickles

5711-32 Richmond Rd Williamsburg, VA 23188

844-492-8379

manager@kocbrewing.com kobrewing.com

111 Amore Congelato LLC

Vanilla, milk chocolate, and chocolate espresso gelato and Berry Delicious sorbet

Thereasa Black, CEO

301-979-9907

ceo@amorecongelato.com amorecongelato.com

112 Just Grilling

Barbeque sauce with meatballs and baked beans

Eddie Gaskins

2128 Kingsley Ln Chesapeake, VA 23323

757-735-4505

gaskins334@gmail.com

113 Kim Baker Foods

Pro-Chi Lentil Crunch

Kim Baker

2617 1/2 Floyd Ave Richmond, VA 23220

804-852-6634

kbaker@kimbakerfoods.com

kimbakerfoods.com

Show Special: 10% off a case

114 Laird & Co

Applejack and brandy

Jeff Hummer

North Garden, VA 22959

717-574-3978

jhummer@lairdandcompany.com lairdandcompany.com



115 Locksley Farmstead Cheese

Nottingham gouda, Little John cheddar, Merry Men manchego, Prince John washed rind, Maid Marian camembert and Friar Tuck fromage blanc

Erin Saacke

39025 John Mosby Hwy Middleburg, VA 20117

540-687-8222, ext. 215 erin.saacke@locksleycheese.com locksleycheese.com

Show Special: All orders placed on site receive a complimentary slice of Nottingham Gouda and Little John Cheddar; free 1/4 wheel of Nottingham Gouda or Little John Cheddar with any order over \$500 (Delivered with order)

116 The Good Earth Peanut Co

Virginia peanuts, candies and confections; pecans, cashews, almonds, trail mixes and all-natural peanut butter

Scott & Lindsey Vincent

5334 Skippers Rd Skippers, VA 23879

1-800-643-1695 lindsey@goodearthpeanuts.com scott@goodearthpeanuts.com goodearthpeanuts.com

117 Hannah's Handcrafted LLC

Elderberry syrup

Hannah Setzer 540-272-8676

Brandon Setzer 804-306-6316

hannahshandcraftedllc@gmail.com handcraftedbyhannah.com

118 Dry Fork Fruit Distillery

Fruit infused whiskeys: strawberry, blueberry, blackberry, plum

Vincent Puccio

Danville, VA 24541

434-857-2337

dryforkfruitdistillery.com

118 Phantastic Poe's Elixirs

Phantastic bar mixers and spirits

Whit Whitley

PO Box 18293

Richmond, Virginia 23226

804-301-2308

info@phantasticpoes.com phantasticpoes.com

120 Nona's Italian Cucina LLC

Classic authentic Italian tomato sauce: no sugar added, vegan

Yvonne Cunningham

3060 Morewood Ln Charlottesville, VA 22901

434-218-0225

nonasitaliancucina@gmail.com nonascucina.com

121 Rooted Delights

Oat milk cheese in cheddar and mozzarella styles

Alexander Harris

443-543-6684 rooteddelights@gmail.com admin@rooteddelights.com rooteddelights.com

122 Virginia Grown Information Booth

123 Kiwi Kuisine

4550 Eisenhower Avenue Alexandria, VA, 22304

703-823-2222 sales@kiwikuisine.com kiwikuisine.com

124 Virginia's Finest Information Booth

125 Port City Brewing Company

Virginia Beers: Optimal Wit, brewed with Virginia-grown wheat in the traditional Belgian-style; Star Sailor, white IPA brewed with Virginia grown-wheat

Devon Callan

3950 Wheeler Ave Alexandria, VA 22304

434-409-1089

devon@portcitybrewing.com portcitybrewing.com

126 Virginia Specialty Food & Beverage Association

127 Prince Michel Vineyard and Winery

Virginia finest sweet and dry wines

Caitlin Powers

154 Winery Ln Leon, VA 22725

O: 540-547-3707

C: 540-729-5244

cpowers@princemichel.com princemichel.com

128 Jeb's Market/Jeb the Butcher

Beef bulgogi, pork bulgogi, smoked sausage

Jeb Bonnett & Lisa Brown

15668 Carrollton Blvd Carrollton, VA 23314

757-238-704

jebsmarket@live.com Facebook Jeb the Butcher

130 Virginia State University College of Agriculture

Michelle Olgers

1 Hayden Dr

Virginia State University, VA 23806

804-524-6964 molgers@vsu.edu vsu.edu

131 Beth LLC

Mexican-American dipping sauce

McKayla Boyd

3009 River Rd W Goochland, VA 23063

G00CHIanu, VA 2300

804-938-1004 bethllc19@gmail.com

132 Catbird Co LLC

Vahotcha sriracha, vahotcha BBQ sauce, worcestershire sauce (vegan/ vegetarian and gluten-free), double chocolate caramel sauce, roasted tomato conserve

Bridget Meagher

540-819-3682 info@catbirdco.com catbirdco.com

133 Blue Ridge Bucha

Kombucha in five flavors

Cary Conwell

540-221-6500

kombucha@blueridgebucha.com blueridgebucha.com

134 Za'atar - Dip, Sprinkle, or Rub

Visitor sampling: Zaatar and olive oil dip, zaatar sprinkled on popcorn, yogurt, vegetables

Tyme Foods LLC

Elaine Shadid

elaine.shadid@tymefoods.com EatZaatar.com

135 Dovecote Farm

2018 Chardonnay

Valerie Pickert

3477 Shiffletts Mill Rd Crozet, VA 22932

434-973-7068

manager@dovecotefarmwine.com dovecotefarmwine.com

136 Belmont Farm

Belmont bourbon, Virginia whiskey, apple whiskey

Jeanette and Chuck Miller 540-216-4004

137 Greenberry's Coffee Co

Nitro Cold Brew in original, maple and salted caramel

Julia Jachowicz

1610 Quail Run

Charlottesville, VA 22911

434 984 0151

julia@greenberrys.com greenberrys.com

Show Special: 10% off case with purchase at the show and 20% off 5+ cases post show

138 Grit Coffee

Coffee

Travis Mason

1503 6th St. SE #3 Charlottesville. VA 22902

503-737-9347

Travis@gritcoffee.com gritcoffee.com

140 Congressional Seafood Co

Virginia oysters, wild blue catfish

Kelly Morris

7775 Chesapeake Bay Ct Jessup, MD 20794

703-307-3944

ksm@congressionalseafood.com congressionalseafood.com

200/ Blue Crab Bay

202 Mixer, peanuts, seasonings, gift sets and stoneware

Beth Scott

29368 Atlantic Dr Melfa, VA 23410

757-787-3602 beth@baybeyond.net baybeyond.net

201 Herbert's Wine Jelly LLC

Non-alcoholic wine jelly, peanut butter spreads, dip mixes, premium hot cocoa

Carolyn Herbert

10 Hawks Pl

Palmyra, VA 22963

757-870-8085

herbertswinejelly@gmail.com Herbertswinejelly.com

Show Special: 10% off each case ordered

203 Sperare Foods Inc.

6 of the finest freshest most flavorful mouthwatering ingredients married together to create a once in a lifetime homemade Marinara Sauce experience in a jar

Douglas Pavone

2129 General Booth Blvd #103 Virginia Beach, VA 23454

sperarefoods@yahoo.com

204 Red Root & Co

Oxymels, shrubs, tonics, syrups, and bitters

Corey MacDonald

40 W Washington St Harrisonburg, VA 22802

540-227 -7575 redrootco@gmail.com redrootcompany.com

205 The Perfect Pita

Different flavors of hummus and handmade pita bread

Erica Olds

7653 Fullerton Rd Springfield, VA 22153

703-864-2509

erica@theperfectpita.com theperfectpita.com

206 Belmont Peanuts

Our array of salted, spiced and candied Virginia peanuts

Mary Marks

23195 Popes Station Rd Capron, VA 23829

patsymarks@belmontpeanuts.com belmontpeanuts.com

207 True Honey Teas

Hot tea

Chris Savage

2021 Mayflower Dr Woodbridge, VA 22192

csavage@truehoneyteas.com truehoneyteas.com

210 Back Pocket Provisions

Three flavors of locally grown Bloody Mary mix

Will Gray

6715 Monitor Rd Richmond, VA 23225

434-987-4980

will@backpocketprovisions.com backpocketprovisions.com

Show Special: 10% off all wholesale orders placed during the Expo

211 Forking Good Gourmet

Meat and seafood seasonings/rubs, spice blends/seasonings/mixes for cooking (all are salt free), spice mixes to make appetizers and dips (most are salt free)

Sherry Lyford

Bracey, VA 23919

904-654-4402

forkinggoodgourmet.com

Show Special: 50% off shipping on your first order plus no charge to drop your logo, name or city on label

212 Scratch Pasta

Tomato basil and garlic pasta

Stephanie Fees

1204 James River Pl Lynchburg, VA 24503

stephanie@scratchpastaco.com scratchpastaco.com

Show Special: 10% first order of more than one case

213 Bakefully Yours

Chocolate chip cookies, brownies, coconut brittle

Sarah Seligman

43671 Trade Center Pl, Suite 166 Sterling, VA 20166

540-229-6232 sarah@bakefully.com bakefully.com

Show Special: 10% off order when placed today, March 18th





From dockside dining to vineyard views, you'll find it here in Virginia. Share what you love on your next foodie getaway. **virginia.org**



214 Fidough Homemade Dog Treats

Healthy, human grade, homemade dog treats

Teresa Smith

767 Terrace Dr

Newport News, VA 23601

757-876-4548

fidoughhomemade@aol.com

215 Favour Cookie Company LLC

Chi Chi bon bons, ginger pepper cookie dough, ultimate chocolate chip cookie dough

Sequoia Ross

2600 Nine Mile Road Richmond, VA 23221

804-239-6539

favourcookiecompany@gmail.com favourcookieco.com

Show Special: 10% off 2 cases

216 Grayson Natural Farms LLC

100% Grass-fed beef sticks

Rosa-Anna Winchell

226 Industrial Ln Independence, VA 24348

703-969-2488

rosa-anna@landcraftedfood.com landcraftedfood.com

Show Special: 15% off first case

217 Olde Plantation Enterprises LLC

Uncle June's Virginia style BBQ sauce

Jamie Flythe

PO Box 309

Spotsylvania, VA 22553

540-895-5012

jamesflythe@aol.com

unclejunes.com

220 Dominion Tea

Loose leaf tea, tea sachets & 1/2 gallon tea pouches

Hillary Coley

148 North 21st Street Purcellville VA. 20132

540-999-8327

cha@dominiontea.com

DominionTea.com

Show Special: 10% off first order

221 Lammar Marie's Gourmet Popcorn

Gourmet popcorn

Rialand Jones

3047 Lauderdale Dr

Richmond, VA 23233

540-907-9398

rva@lammarmarie.com

222 Dorro Foods Group

Seasonings, sauces, condiments

Rob Evans

PO Box 201

Partlow, VA 22534

rob.evans@dorrofoods.com

dorrofoods.com

223 River City Flame Sauces & Rubs

Hot sauce and rubs

Paula Horne

3126 W Cary St, #229

Richmond, VA 23221

804-223-8318

paulah@rivercityflame.com

rivercityflame.com

224 Taylor Made Chocolate Inc

Dark and milk chocolates

Steve Taylor

Taylor Made Chocolate, Inc.

Chester, VA 23236

804-571-6884

steve.taylor@tmchocolate.com

tmchocolate.com

225 Commonhealth Botanicals

Elderberry syrup, elderberry shrub, elderflower cordial

Catharine Riddick

604 Bleeker Street

Charlottesville, VA 22903

434-996-6878

partners@commonhealth

botanicals.com

commonhealthelderberry.com

Show Special: 10% off cases

226 Uzbites LLC

Dried apricots, raisins, almonds

Fahri Abduhalikov

3026 Mission Square Dr

Fairfax, VA 22031

240-389-3226

info@uzbites.com

uzbites.com

227 Hubbard Peanut Company

Salted, sweet heat, honey kissed, choco covered, snack mix, sea salt and cracked pepper, cremes

Marshall Rabil

30275 Sycamore Ave

Sedley, VA 23851

marshall@hubspeanuts.com

hubspeanuts.com

230 Silverback Distillery

Blackback bourbon and honey rye, Beringei vodka, Strange Monkey gin, Rt 151 Proof Moonshine

Emily Czerwik

9520 Rockfish Valley Hwy

Afton, VA 22920

540-456-7070

emily@sbdistillery.com

sbdistillery.com

231 Virginia Distillery Company

Port finished Virginia-Highland whisky, chardonnay finished Virginia-Highland whisky, cider finished Virginia-Highland whisky, brewers batch Virginia-Highland whisky

Tara Johnson Smith

299 Eades Ln

Lovingston, VA 22949

434-285-2900

tara@vadistillery.com

vadistillery.com

232 Caiseal Beer and Spirits

Craft beer and spirits

Kathy Owens

757-679-8591

Randy Thomas

757-749-9835

504 N. King St Hampton, VA 23669

caiseal.com



233 Shenandoah Spice Company

Dry herb and spice blends packaged for retail

Nick Crabill

3699 Riverview Dr Toms Brook, VA 22660

540-325-2206

info@shenandoahspicecompany.com shenandoahspicecompany.com

234 8 Shires Coloniale Distillery

Rum and whiskey

7218-C Merrimac Trail Williamsburg, VA 23185

757-378-2456 8shires.com

Tara Tyler 804-815-2137

tara@8shires.com

Tucker Casanova 757-375-3488 sales@8shires.com

235 Coyote Hole Ciderworks

Laura Denkers

225 Oak Grove Drive Mineral, VA 23117

540-205-7417 info@coyotehole.com coyotehole.com

236 GoOats

Same ingredients you might put in your oatmeal at home we do the work for you but make them bite size so you can eat on the go

Nahum Jeannot

820 S. Pickett St Alexandria, VA 22304

703-468-1033

nahum.jeannot@gooats.life gooats.life

237 Plantation Peanuts of Wakefield

Virginia gourmet peanuts

Suzanne Renney

509 North County Dr Wakefield, VA 23888

757-899-8407

suzanne@plantationpeanuts.com plantationpeanuts.com

300 Bone Doctors' BBQ LLC

BBQ sauce and spice blend

David Heilbronner

718 Cargil Ln

Charlottesville, VA 22902

434-296-7766

david@bonedoctorsbbq.com bonedoctorsbbq.com

301 Firehook

Organic baked crackers and simply baked sweets, made in small batches using family recipes and simple ingredients

Kari Ball

14701 Flint Lee Rd Chantilly, VA 20151

559-260-3187

info@firehook.com

302 Homestead Creamery

Flavored milks, butter, ice cream, lemonade

Rose Jeter

PO Box 506 Wirtz, VA 24184

540-721-2045

rose@homesteadcreameryinc.com homesteadcreameryinc.com

303 Route 11 Potato Chips

Specialty kettle cooked potato chips

Sarah Cohen

11 Edwards Way

Mount Jackson, VA 22842

540-477-9664 sarah@rt11.com

rt11.com

304 Pastrybase

Vegan & gluten-free baking mixes & kits!

Jill Donaldson

116 S Davis Ave, Unit 5101 Richmond, VA 23220

804-776-5119

info@pastrybase.com pastrybase.com

305 Countertop Productions Inc.

Spark Bites whole grain energy snack and CakeLove (cake-in-a-jar)

Warren Brown

4949 Eisenhower Ave, Unit B Alexandria, VA 22304

571-290-5191 info@sparkbites.net sparkbites.net

Show Special: Free shipping on orders placed at the show

306 Papa Weaver's Pork

All-natural pork products from the farmer, featuring Emeril's favorite chorizo. Wholesale and retail accounts available.

Tina Weaver

346 Caves Ford Ln Orange, VA 22960

540-672-1552

papaweaverspork@gmail.com

307 Falling Bark Farm

Syrups

Travis & Joyce Miller

3645 Harry Byrd Hwy Berryville, VA 22611

540-327-0387

fallingbarkfarm@gmail.com fallingbarkfarm.com

310 Ann's Apple Butter

Apple butter

Ann Demaury

915 Etzler Rd

Troutville, VA 24175

540-992-1881

appleannie-gb@juno.com

Show Special: A free sample jar for placing your order today

311 The Crispery of Virginia

Gourmet Marshmallow Rice CRISPYCAKES

Judy Soldinger

2728 Sterling Point Dr Portsmouth, VA 23703

P: 757-673-5234

F: 888-315-1442

judy@thecrispery.com thecrispery.com

thechispery.com





info@firehook.com













HANDCRAFTED IN THE USA

312 Blue Ridge Coffee Crafters LLC

Fresh roasted coffee and single-serve pods

Amy Hollis

434-882-2596

info@blueridgecoffeecrafters.com sales.brcc@outlook.com blueridgecoffeecrafters.com

314 Red Rocker Candy LLC

Salty, sweet, and flavored pretzel mixes

Sue Charney

PO Box 1135 Troy, VA 22974

434-589-2011

sue.charney@redrockercandy.com redrockercandy.com

Show Special: 10% off orders of \$200 or more (samples not included)

313/ Shawnee Canning315 Company Inc

Gourmet manufacturer and distributor of jams, jellies, fruit butters, barbecue sauce, salsa, dressings, pickles, and more! We specialize in building professional private labels to market your business through all natural, high quality food!

Scott Johnson

231 Cross Junction Rd Cross Junction, VA 22625

800-713-1414

sales@shawneesprings.com shawneesprings.com

316 Birdie's Pimento Cheese

Pimento Cheese

Robin Allen

413 Binford St South Hill, VA 23970

robin@birdiespc.com birdiespc.com

317 1974/ Buddy's Allergen Free

Allergy friendly mug cake mixes and frostings (gluten free, nut free, vegan and more)

Laura Catron

1104 Croton Dr Alexandria, VA 22308

618-409-9899 laura@buddysaf.com buddysaf.com

320 MOTHER shrub

Award winning shrubs/drinking vinegars for spritzers, elixirs and cocktails

Meredyth Archer

Midlothian, VA 23113

804-212-8316 ma@mothershrub.com mothershrub.com

321 Whitley's Peanut Factory

Super extra-large Virginia peanuts, hand-dipped confections, nut products

Susanne DeVore

2371 Hayes Rd Hayes, VA 23072

804-642-7688

sdevore@whitleyspeanut.com whitleyspeanut.com

Show Special: 10% off all show orders

322 The Farm At Red Hill LLC

Fresh all-natural dips, hummus; and salsa; fruit habanero jams and ginger jam; fresh grated ginger, turmeric and horseradish

Wendy Harrison

2400 Southside Dr North Garden. VA 22959

434-531-1227 sales@tfarh.com tfarh.com

323 The Prissy Pickle Company

Sweet pickle, sweet with habanero pepper, sweet with serrano pepper, bread & butter pickle, bread & butter with habanero pepper

Kay Stanley

312 Indian Ave Virginia Beach, VA 23451

804-514-8112

theprissypickleco@yahoo.com

324 Peace and Harmony Farm

Elderberry syrup, ginger syrup, elderberry shrub, fire cider, elderberry tea, hibiscus tea and Eelderberry vinegar

Theresa Allen

2826 Daniels Run Rd NE Check, VA 24072

704-430-8687

theresa@peaceandharmonyfarm.com peaceandharmonyfarm.com

325 Lendy's

Wing sauce

Kent Von Fecht

1581 General Booth Blvd Virginia Beach, VA 23454

757-286-5368 kvonfecht@gmail.com

326 Chocolatesville LLC

Belgian chocolate treats

Mary Ellen Isaacson

2035 Bond St, #170 Charlottesville, VA 22901

434-249-5898

info@chocolatesville.com

chocolatesville.com

Show Special: No minimums on new customer orders!

327 Virginia Artesian Bottling Company

Artesian bottled water

Nick Brown

4300 Spring Run Rd Mechanicsville, VA 23116

804-779-7500 sales@virginiaartesian.com virginiaartesian.com

330 Generations Cakes LLC

Samples of our mini bundt cakes

Marvin Townsend

6892 Main St, #805 Gloucester, VA 23061

757-876-5674

generationscakes@cox.net generationscakes.myshopify.com

331 Valente's

Naturally plant based shelf stable pasta

Mary Ann Valente

1223 Harris St, Suite 1 Charlottesville, VA 22903

434-971-3717 info@valentepasta.com valentepasta.com

Show Special: 10% for orders written at the show, minimum 8 cases, cannot be combined with any other offer

332 Mountain View Farm Products LLC

Farmstead cheeses, butter, yogurt

Christie Huger

85 Marmac Ln Fairfield, VA 24435

540-460-4161 drnkmlk2@yahoo.com

333 Crescent Simples

Four different flavors of simple syrups made from fresh fruit, herbs and raw sugar with no preservatives

Megan Thomas & William Miller

(434) 906-0197

crescentsimples@gmail.com crescentsimples.com

334 Del Sauce LLC

We offer nine unique hot sauces with a focus on delicious flavor

Elizabeth Winn

1218 Greycourt Ave Richmond, VA 23227

804-382-1332 delsaucerva@gmail.com delsaucerva.com

335 Alewerks Brewing Company

Superb IPA, Weekend Lager, Tavern Brown Ale

Karen Gattuso

Brewery Taproom 189B Ewell Rd Williamsburg, VA 23188

L.A.B. Taproom 5711-36 Richmond Rd Williamsburg, VA 23188

757-220-3670 contact@alewerks.com alewerks.com

336 Vogt Oyster Company Dba Big Island Aquaculture

Farm raised oysters

Bruce Vogt

P.O.Box 747

Hayes, VA 23072

757-344-8554

bigislandaquaculture@gmail.com

337 Texas Beach LLC

Texas Beach Bloody Mary

Greg White

7115 Walford Ave Richmond, VA 23226

757-403-3598

greg@texasbeachbloodymary.com texasbeachbloodymary.com

400 Peg's Salt

Seasoned salt in two varieties: original and Pink Himalayan

Cass Cannon

810 Opie St

Staunton, VA 24401

434-249-2495

pegssalt@gmail.com pegssalt.com

Show Special: Free shipping on first orders of 2 cases or more

401/ Ashman Manufacturing Co

403 Sauces, marinades, dry rubs

Natalie Ashman

1120 Jensen Dr

Virginia Beach, VA 23451

757-428-6734

natalie@ashmanco.com

ashmanco.com

402 3 Sisters Gourmet LLC (DBA 3 Sisters Cheese Straws)

Cheddar cheese straws

Ann Kamps Taliaferro

Po Box 18454

Richmond, VA 23226

804-885-5087

3sisterscheesestraws@gmail.com

Show Special: 10% off a case

404 Manns Sausage Compay

Nathaniel Haile

125 N Main St

Suite 500 Box 109

Blacksburg, VA 24060

540-605-0867

mannssausage.com

405 Moco Specialty Foods, Inc (Sorva Syrups)

Simple syrups in six different flavors (made for drinks)

Courtney Obland

109 Wicomico Turn Yorktown, VA 23693

courtney@sorvasyrups.com sorvasyrups.com

406 Feridies

Peanuts and mixes

Ted Fries

25285 Mill Creek Dr

Courtland, VA 23837

tfries@feridies.com feridies.com

407 NoBull Burger

The TRUE veggie burger, a line of scrumptious handcrafted, 100% plant based veggie burgers

Crissanne Raymond

434-975-6628

nobullburger.com

Show Special: 20% off new store placement

410 Virginia Vinegar Works

Handcrafted red & white wine vinegar, malt vinegar and fruit vinegar

Stephanie Rostow

8774 Laurel Rd

Shipman, VA 22971

434-953-6232

virginiavinegarwork@gmail.com virginiavinegarworks.com

411 Maha Kombucha Co

Kombucha

Nathan Elstein

549 S. Birdneck Rd, Suite 109 Virginia Beach, VA 23451

757-800-5413

info@mahakombucha.com mahakombucha.com

Show Special: 20% off first order

412 Texas Treys

Tortilla chips, salsa, guacamole

Trey Johnston

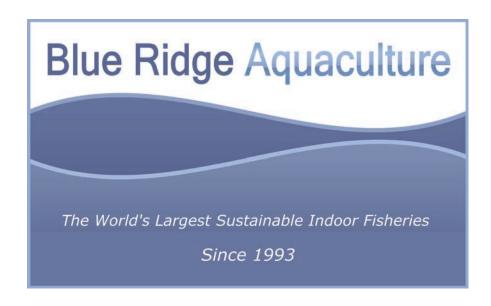
349 Hopkins Dr

Boyce, VA 22620

571-215-1624

supertek78@gmail.com texastreys.com





413 Koto LLC

Hot sauces, beverages, chips Christopher Bickersteth 28 Potomac Creek Dr Fredericksburg, VA 22405 571-247-7924 kotollc@yahoo.com

414/ Integrity Food Group

416 Savannah Grace Cheese Straws and Shortbread, Chelsea's Spicy Pretzels

Jeff Bateman

PO Box A West Point, VA 23181

800-897-7050 sales@integrityfoodgroup.com integrityfoodgroup.com

Show Special: Free Shipping on all orders placed at the show and shipped in the month of March

415 Wild Blue Chocolate

Small batch, craft bean to bar chocolate

Michael Sever

1457 Wickham Pond Dr Charlottesville, VA 22901

434-233-1870 mike@wildbluechocolate.com wildbluechocolate.com

417 Salsas Don Sebastian LLC

Authentic Mexican salsas

America Deloach

6212 Shotwell Ter Moseley, VA 23120

703-987-8299

americadeloach@gmail.com

420 Ashburn Sauce Company Inc.

Cocktail, Bloody Mary, hot sauce. BBQ sauce

Willard Ashburn

1024 Bells Rd. Suite 121 Virginia Beach, VA 23451

757-621-1113

ashburnsauceco@aol.com

421 Om Lassi LLC

Peanut butter in the following flavors: Bee Cosmic, Chai Nirvana, Chocolate Delight, Coconut Bliss, Crunchie Munchie, Espresso Ecstasy, I Dream of Creamy, Vibrant Turmeric

Radhika Murari

2505 Charlestown Ln Reston, VA 20191

703-332-4474 radhika@omlassi.com radhika@ommadepb.com ommadepb.com

422 Brass Bullet Coffee Co of VA LLC

Brew coffee

Judy Nellis

1304 Interstate Business Park Fredericksburg, VA 22405

540-373-2432 judy@ricksroasters.com ricksroasters.com

423 Global Prepare LLC (DBA **Mother Earth Products**)

Dried soup/dip mixes

Deanne Young

4080 Early Rd

Harrisonburg, VA 22801

540-434-1274

dyoung@globalprepare.com globalprepare.com

424 Family Fruit Basket LLC Tastes Like Grandma's

Jams, apple butter, relishes

James Hershberger

985 Augusta Farms Rd Stuarts Draft, VA 24477

540-292-4882

jbhershbergersd@juno.com

Show Special: Come by our booth for our show special!

425 Creative Confections by Heather

Custom decorated sugar cookies and other baked goods

Heather Sollers

Lynchburg, VA 24503

434-219-4319

info@creativeconfections

byheather.com

creativeconfections by heather.com

426 Mary's Cakery & Candy Kitchen LLC

Handmade gourmet chocolates for all occasions, showcasing chocolate shapes for holidays and everyday business needs and barks (potato chip bark, coconut bark, wet coconut bark. almond bark, etc.)

Mary Deatherage

10305 Indiantown Rd

King George, VA 22485

540-775-9350

maryscakery1@yahoo.com

427 Buffalo Creek Beef

Local, natural beef

Rosalea Potter

PO Box 645 Lexington, VA 24450

540-463-2333

buffalocreekbeef@gmail.com

430 Snowing in Space

Draft nitro cold brew coffee styles featuring Virginia coffee roasters

Betsy O'Brien

1736 Allied St

Charlottesville, VA 22903

434-430-5443

getcoffee@snowinginspace.com snowinginspace.com

431 Rodgers' Puddings

Pudding

Reggie Rodgers

1410 Poindexter St

Chesapeake, VA 23324

757-615-0245

reggie@rodgerspuddings.com rodgerspuddings.com

432 O'MY Dairy Free Gelato

Gelato

Heather Heah

5004 Monument Ave, Suite 100 Richmond, VA 23230

heather@omydairyfree.com omydairyfree.com

433 Garth's Gourmet Goodness

Chocolate chunk cookies, cake and more! Customized corporate and individual gifts

Kathy Haigler, Co-Founder

Bon Air, VA 23235

804-517-0272

Kathy@garthsgourmetgoodness.com garthsgourmetgoodness.com

434 Overachieving Tea

We will provide a full tea tasting of each of our five blends of ready to drink OverAchieving Tea — available as loose leaf dry tea and pre bottled ready to drink tea

Chase Cookston

2404 Castleton Commerce Way, Unit 502

Virginia Beach, VA 23456

757-742-3849

overachievingtea@gmail.com overachievingtea.com

435 Joyebells Sweet Potato Pies

Joyebells sweet potato pies, Joyebells sweet potato tarts, peach cobbler

Joye B. Moore

P.O Box 13863

Richmond, VA 23225

804-304-7695

joyebmoore@joyebells.com

joyebells.com

436 Gearharts Fine Chocolates

Chocolates

Timothy Gearhart

243-B Ridge McIntire Rd Charlottesville, VA 22903

info@gearhartschocolates.com gearhartschocolates.com

437 Sally Bells Kitchen

Potato salad, macaroni salad, cole slaw and mayonnaise

Scott Jones

2337 West Broad St Richmond, VA 23220

804-644-2838

scott@sallybellskitchen.com sallybellskitchen.com

500 Clark + Hopkins

9 hot sauces and 2 Bloody Marys

Brandon Clark

200 Kintyre Ln

Stephens City, VA 22655

540-303-7723

epicured13@yahoo.com

Show Special: Free shipping on your first order placed at show.

501 Rockbridge Cider Vinegar

Raw apple cider vinegar; honey sweetened apple cider vinegar; garlic infused apple cider vinegar

Joseph Martinez

rcvinegar@rockbridge.net rockbridgecidervinegar.com

502 Catoctin Creek Distilling Company

Roundstone Rye 80 Proof, Roundstone Rye "Distillers Edition" 92 Proof, Watershed Gin 92 Proof

John Shope

120 W Main St

Purcellville, VA 22015

540-751-8404

john@catoctincreek.com

catoctincreek.com

503 Filibuster Barrels LLC

Filibuster bourbon, rye, boondoggler, and gin

Sid Dilawri

80 Maurertown Mills Rd Maurertown, VA 22644

202-289-1414

sid@filibusterbourbon.com

filibusterbourbon.com

504 Ironclad Distillery

Small batch bourbon, straight bourbon, hot honey finished bourbon, maple syrup finished bourbon, red wine finished bourbon

Owen King

hi@ironcladdistillery.com ironcladdistillery.com

505 Reginald's Homemade

Natural, preservative free, nut butters

Andrew Broocker

2362B Lanier Rd Rockville. VA 23146

804-306-6098

andrew@reginaldshomemade.com reginaldshomemade.com



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1 Ecolab Place St. Paul, MN 55102



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Visit the *Virginia Grown* exhibit and meet with some of Virginia's premiere fruit & vegetable growers and marketing representatives. Virginia offers everything from apples to zucchini, plus peanuts and Christmas trees.

Our produce professionals will be on hand to discuss product availability, promotional opportunities, and production area tours.

Be sure to ask us about our convenient online Virginia Shippers Directory. See you there!



506 Dr. B's Best Cookie

Original oat, cinnamon pecan, and coconut walnut

Brian McKee

704 Thimble Shoals Blvd, Suite 100 Newport News, VA 23606

757-846-7684 757-810-8353 bjm833@gmail.com

507 Gunther's Gourmet Groceries LLC

11 Salsas, hot sauce, dip, and Bloody Mary mixer

Michael Lampros

PO Box 18215 Richmond, VA 23226

804-240-1796 chefmike@gunthersgourmet.com gunthersgourmet.com

509 Blanchard's Coffee Roasting Co

Coffee

Stephen Robertson

1903 Westwood Ave Richmond, VA 23227

804-687-9443 stephen@blanchardscoffee.com blanchardscoffee.com

510 Southern Flavoring Company Inc

Baking flavors, extracts and colors, dry spices, and seasoning blends

John Messier

1330 Norfolk Ave Bedford, VA 24523

540-586-8565 john@southernflavoring.com southernflavoring.com

511 Gunnoe Sausage Co Inc.

Gunnoe breakfast and dinner sausage

Cynthia Gunnoe

3989 Cifax Rd Goode, VA 24556

540-586-1091 cynthia@gunnoesausage.com gunnoesausage.com

512 Byrd Mill Company

Baking mixes

Todd Attkisson

PO Box 1775

Ashland, VA 23005

804-363-5831

sales@byrdmill.com byrdmill.com

513 Foggy Mountain Pasta

Sampling my fresh handmade pasta made with local heritage and organic flours

Gabriel Key

8538 Terminal Rd, Suite L Lorton, VA 22079

844-727-8236

gabriel@foggymountainpasta.com foggymountainpasta.com

514 Springfield Distillery

Whiskey and flavored whiskey

Kelly Gordon

9040 River Rd

Halifax, VA 24558

434-575-9317

cheers@springfielddistillery.com springfielddistillery.com

515 Cirrus Vodka

Potato vodka

Tom Ellington

1603 Ownby Ln Richmond, VA 23221

tom.ellington@cirrusvodka.com cirrusvodka.com

516 Ayoba-Yo

Our traditional biltong, spicy biltong and droewors beef sticks

Adam Palmer

7432 Alban Station Blvd, A107 Springfield, VA 22305

202-796-8554

adamstuartpalmer@gmail.com ayoba-yo.com

517 Laconiko

Flavored extra virgin olive oils and balsamic vinegars

Diamantis Pierrakos

9239 Mike Garcia Dr Manassas. VA 20109

571-292-1394 info@laconiko.com laconiko.com

519 AR's Hot Southern Honey

Infused and non-infused honeys, hot sauce and peanut butter

Ames Russell

PO Box 18524

Richmond, VA 23226

804-502-2950

ames@hotsouthernhoney.com hotsouthernhoney.com

Show Special: 10% off orders written at show!

520 J & W Farm

Apple cider mustard and syrup, hickory smoked sea salt, gluten-free & vegan cake mixes (chocolate & spice), & birdseed wreaths

John & Wendy Venskoske

140 Myers Ln

Winchester, VA 22603

540-550-4811

contact@jandwfarm.com jandwfarm.com

Show Special: We will be offering special discounts on orders placed within two weeks of the show

521 Mad Scientist Nuts Inc

Flavor infused premium virginia artisan peanuts

Bo Perry

3303 Airline Blvd, Building 3A Portsmouth, VA 23701

414-326-0360 boperry@msnuts.com msnuts.com

522/ Virginia Diner

524 Virginia Diner Brand extra large and super extra large Virginia peanuts (seasoned, honey roasted & chocolate covered peanuts), jumbo cashews (salted, honey roasted & chocolate covered cashews), mixed nuts, snack mixes and custom blends; buttery peanut brittle and chocolate peanut brittle

Jeff Armbruster

322 W. Main St Wakefield, VA 23888

757-899-6213 jarmbruster@vadiner.com vadiner.com

523 Richlands Creamery

Whole milk, chocolate milk, coffee Oreo ice cream, triple chocolate chunk ice cream, sweet cream ice cream

Coley Drinkwater

460 Cox R Blackstone, VA 23824

804-895-0696

coley@richlandscreamery.com richlandscreamery.com

Show Special: 10% first order

525 Graves Mountain Lodge Inc

Apple butter, preserves and condiments

Rachel Graves

Route 670 General Delivery Syria, VA 22743

540-923-4747

rachel@gravesmountain.com gravesmountain.com

526 Little Austria LLC

Traditional & authentic strudels

Helene Gallent

45915 Maries Rd, Suite 102

Sterling, VA 20166

571-342-1428

info@little-austria.com little-austria.com

527 Saga Meadery

Saga Meadery makes the best and most affordable mead in Virginia using whole fruits and spice to create bold flavored meads

Kevin Poplaski

11654 Plaza America, Suite 861 Reston, VA 20190

339-221-3115

sagameadery@gmail.com

529 Virginia Tech Department of Food Science

Represent services provided to the food industry through our Extension and Outreach programs

Joell Eifert

HABB1, VA Tech Dept of Food Science & Technology 1230 Washington Street, SW Blacksburg, VA 24061

540-231-2483 joell.eifert@vt.edu vt.edu

530 Hudson Henry Baking Co

Hudson Henry Granola

Hope Lawrence

202 Turkeysag Trail, Suite 1 Palmyra, VA 22963

434-510-7776

hope@hudsonhenrybakingco.com hudsonhenrybakingco.com

531 Virginia Peanut Growers Association

Nuts and nut products

Dell Cotton

PO Box 59, 1001 Campbell Ave Franklin, VA 23851

757-562-4103 dcotton25@cs.com

532 Chaotic Good Tempeh

Several different flavors of tempeh: black bean "carnitas," white bean Italian, Adzuki bean 5-spice, red bean "pastrami," chickpea tempeh

Keith Gurgick

2601 Maury St Richmond, VA 23224

703-732-7787

chaoticgoodtempeh@protonmail.com

533 Virginia Egg Council

Incredible edible egg

Cecilia Glembocki

911 Saddleback Ct McLean Virginia, VA 22102

703-50-501, ex 6152 virginiaegg@cox.net

534 Shenandoah Valley Family Farms

Certified organic - farmstead raw cheeses, brown eggs from pastured hens & mixed garden produce

Distributor - Wadel's Farm Wagon

4012 Limestone Lane Dayton, VA 22821

816-217-3647

wadelsfarmwagon@yahoo.com

535 Virginia Soybean Association

We have an informational exhibit about soybeans and soybean uses

Rachel Moore

PO Box 923

Goochland, VA 23063

804-466-1693

rachel.moore@vasoybean.com

vasoybean.com

536 Pennacook Peppers

Salsa, pepper jelly, dried chili pepper spice blend

Kevin Oelhafen

2207 Wake Forest St Virginia Beach, VA 23451

757-663-8798

kevin@pennacookpeppers.com PennacookPeppers.com

537 Virginia Winery Distribution Company

Virginia wine and cider distribution

Robin Oliver Hill

102 Governor Street

Richmond, VA 23219

robin.hill@vdacs.virginia.gov vwdc.org

539 Bootstrap Burt's Hot Sauce LLC

Kiwi habanero, mango habanero, pineapple coconut rum, roasted jalapeno pineapple, The Hooch (ghost pepper/Carolina Reaper)

Justin Burtyk

3322 Virginia Beach Boulevard Virginia Beach, VA 23451

757-755-0271

bootstrapburt@gmail.com

541 7 Muffins A Day

Muffins, Brownies, Breads, Cookies, Croutons

Joanna Chaves

571-349-0662

7muffinsaday@gmail.com 7muffinsaday.com



Virginia Grower Tower

The **Virginia Grower Tower**, encompasses booth spaces 141, 143, 240, and 242. This year, multiple growers across the Commonwealth will represent their farms and agricultural associations at the Tower. The *Virginia Grown* program is a marketing tool promoting fresh, local products to consumers and has a proven track record for increasing visibility, developing additional media attention and enhancing marketing opportunities for Virginia Grown products. Stop by the **Virginia Grower Tower** to learn more about Virginia agriculture, the *Virginia Grown* program, and meet local growers!

C&E Farms

cefarms.com

Bob Colson 19319 Seaside Rd Cheriton, VA 23316 757-678-5097

Cole Berry Farm

bobcolson@cefarms.com

Joey Cole 3066 Asbury Church Rd Vernon Hill, VA 24596 434-579-1111

Dublin Farms

David Hickman 5280 Fleming Rd Horntown, VA 75789 dhickman 310@yahoo.com

FresH2O Growers Mary-SCott DeMarchis

19315 Carrico Mills Rd Stevensburg, VA 22741 804-761-5049 maryscott@fresH20growers.com fresH20growers.com

Glaize Apples

Phil Glaize 601 Pennsylvania Ave Winchester, VA 22601 540-662-6251 phil@glaizeapples.com glaizeapples.com

Hudson Farms

Steve Hudson 1008 White Ln Alton, VA 24520 434-579-4542 chiefharrytoes@gmail.com

Lois's Produce

Lois Allensworth 2149 Layton Landing Rd Coloniel Beach, VA 22443 804-225-9809 allensworth@wildblue.net

Old Dominion Organic Farms

Jordan Brandon 140 Danieltown Rd Dundas, VA 23938 jordan.brandon@odofarms.com odofarms.com

Parker Farms

Sean McFadden & Jimmy Carter 1647 Kings Hwy Colonial Beach, VA 22443 804-224-1990 sean@parkerfarms.net jimmy@parkerfarms.net parkerfarms.net

Shore Breeze Farms

Steve Sturgis 3210 Town Field Rd Cheriton, VA 23316 757-695-5757 steve178@yahoo.com

Southside Virginia Fruit & Vegetable Producer Association

Joanne Jones 350 George Washington Hwy Charlotte Court House, VA 23924 434-607-2611 434-660-2530 jojenki@vt.edu goldmanfarmcullenva@gmail.com

Walnut Winds Farms

DJ Livengood 1050 Dobson Rd Blairs, VA 24527 434-334-4235 walnutwinds@gmail.com



Best New Product Awards Judges



Ian Boden

lan Boden is a two-time James Beard nominated Chef and Owner of The Shack Restaurant in Staunton, Virginia. Ian has received critical acclaim from publications as wide ranging as The Wall Street Journal to Garden & Gun. After climbing the ranks in NYC, Chef Boden relocated back to Virginia and the Shenandoah Valley to create a cuisine that is both forward thinking and yet respectful of the past. The Shack started with a simple idea - to serve the highest quality food without pretense. Chef Boden's consistently changing and evolving menu is influenced by the region and accented by his family's mountain roots and Eastern European Jewish heritage. Visit The Shack in Staunton, Virginia and at www.theshackva.com .



Myrf Bowry

Myrf Bowry is an award-winning interior designer, product innovator and entertaining expert. As co-owner of Decorum Interiors for over 25 years, she collaborates with residential and commercial clients to design any project they can dream up. Along with business partner Leah Dodge, Myrf launched Dip-a-di-do-da, a stylish disguise for store-bought dips and salsas that has been recognized by Good Housekeeping and won the 2018 Home Shopping Network American Dreams Contest Customer Choice Award. She loves to entertain and hosts a dinner party series called "Dinner on the Deck" that has attracted a huge following and been featured in RHome magazine. With the rule that no guest list or menu is ever the same, there is a long list of fans who want a seat at the table. Connect with Myrf at www.decorum-rva.com or www.dipadidoda.com.



Kelli Lemon

Kelli Lemon is passionate about changing how people "LIVE" in Richmond, Virginia. Formerly the Business Manager of Mama J's restaurant, Kelli is now working for herself (Like The Fruit, LLC) to connect people through food, sports, arts and education. In 2018 she made her dreams come true and opened her social café - Urban Hang Suite, at 304 East Broad Street in historic Jackson Ward. In addition to running her own business, she is also incredibly involved in the Richmond community. Kelli is the day time Draw Show Host for the Virginia Lottery, the host of "Coffee with Strangers" podcast and web series, on air personality with Radio One, special event host, organizer of Richmond Black Restaurant Experience, and is on the Board of Directors for Virginia Tourism, Salvation Army and more!



Scott Stephens

Scott Stephens has been in the specialty food industry for more than 25 years. He has chaired the VDACS Specialty Food Advisory Committee and has served the national Specialty Food Association as a member of the Producer Supplier Committee. Locally, he has been a supporter of both the Virginia Grown and the Virginia's Finest programs. Scott has worked with a variety of food manufacturers in sales, marketing, licensing and distribution, in addition to his work as an educational conference speaker. He was recently hired as the Executive Director of the relaunched Virginia Specialty Food and Beverage Association. "I am excited to reconnect with old friends, meet new ones and work with an amazing group of talented entrepreneurs, as together we promote Virginia products and keep Virginia as a destination for the craft food and beverage industry for many years to come!"



Tom Wilcox

For most of Tom's life, underwater was his viewscape as a marine mammal trainer, diver, deep sea explorer, and whale rescuer! But that changed in the 90s when he arrived at the Department of Game and Inland Fisheries (DGIF), surfaced from the depths, and began to see the outdoors differently. Doers of the outdoors have such fascinating stories and today it evolves around the "field to fork" movement and connecting people to the outdoors through a variety of opportunities. At DGIF, Tom is the Director of Engagement and manages the Virginia Wildlife Grant Program (virginiawildlife.gov/grant-program), connect youth to the outdoors and raise dollars through online merchandise sales, pop-up stores, and donations. Together, we work better and do better to build memories and relationships through outdoor adventures! Where is your next adventure?







ACCREDITED UNDER ISO/IEC 17025:2017 FOR MICROBIOLOGY & CHEMISTRY Microbiology Chemistry/ Nutritional

Environmental Monitoring Allergen Detection

Regulatory Affairs Shelf Life

Sensory/ Organoleptic Label Consulting





Best New Product Awards Food

Rosemary Olive Flat Bread

541, 7 Muffins A Day

Glen Allen

A gluten-free, dairy-free flat bread made with rosemary and pimento-stuffed olives.

Ashman House Shrimp Dip

401/403, Ashman Manufacturing Company

Virginia Beach

Mustard-based, spicy shrimp dip.

The Hooch: Ghost Pepper/ Carolina Reaper Hot Sauce

539, Bootstrap Burt's Hot Sauce LLC Virginia Beach

Deep flavor profile of roasted hot peppers, onions and garlic. With a smoothness from olive oil and vinegar. Use as a stand alone hot sauce or as a great addition to add some spice to any bbq sauce. Keeping the heat, but savoring the flavor.

Roasted Tomato Conserve 132. Catbird Co LLC

Charlottesville

We pick our heirloom tomatoes at peak ripeness, then slow roast to enhance flavor. We then simmer to sweet and savory perfection with fresh ginger, spices, organic sugar, and a touch of our own Vahotcha Sriracha. Spread this on everything!

Italian White Bean Tempeh

532, Chaotic Good Tempeh

Richmond

Tempeh is a plant-based, allergen-free protein source made by fermenting beans with rhizopus oligosporous spores, turning it into a solid "cake." Unlike other tempeh on the market, it is seasoned before fermentation with various herbs and spices making it a delicious meat alternative.

Nerds Buttons

326, Chocolatesville LLC

Charlottesville

Nerds Buttons are small dollops of chocolate covered with Nerds candies.

Quintana Roo

500, Clarke & Hopkins

Stephens City

Quintana Roo is a Mexican state on the Yucatan Peninsula and is home to the rich Mayan culture and spicy cuisine with habaneros and citrus fruits. We brought all of this together to create a bright and spicy pepper sauce. Goes great with fish tacos, pork, grilled seafood, and chicken.

Spark Bites Mumbai Masala

305, Countertop Productions

Alexandria

Healthy multigrain energy snack made with probiotics for good gut health. Allergenfree, non-GMO, vegan, gluten-free.

Stellar Shipwreck 334. Del Sauce LLC

334, Dei 3at

Richmond

Sneaky hot with a gentle sweetness with serrano peppers, honey, and garlic.

Noino™ Fresh Seasoning 222, Dorro Foods Group LLC

Bumpass

Noino Fresh Seasoning is a ground blend of fresh, not dried, onions, garlic, leeks, herbs, salt, and lemon juice to be used in place of chopping your own for any savory dish. Saves time, cleanup, and adds flavors you may not regularly have on hand. The neutral flavor profile works in most any cuisine.

"The Betty" Ginger Peppers

215, Favour Cookie Company LLC *Richmond*

A vegan molasses cookie dough with a peppery finish that bakes up fresh from the freezer to the oven.

"Everything, Like the Bagel" Baked Crackers

301. Firehook

Chantilly

Inspired by the favorite bagel, we took the best part off the top and baked it with crunch! Non-GMO, kosher, USDA Organic and baked with love!

Garth's Gourmet Chocolate Chunk Cookies

433, Garth's Gourmet Goodness Chesterfield

Each chocolate chunk cookie is handmade and carefully crafted by Garth and baked to perfection to maximize its chocolately goodness.

Hot Honeycomb

436, Gearharts Fine Chocolates

Charlottesville

Crunchy, puffed local honey candy, with a subtle "sting" of chili pepper, dipped in dark chocolate

Peach Whiskey Pound Cake

330, Generations Cakes LLC

Gloucester

Mini peach flavored pound cake infused with peach whiskey and glazed with a light peach whiskey glaze.



Simply Thin

106, Jody's Inc, DBA Jody's Popcorn Norfolk

Simply Thin is a delicious, refreshing, filling, and smart snack to grab. It is simple--air-popped, non-GMO popcorn, olive oil, real crystalized lemon by True Lemon, sea salt, pepper, and parsley. Gluten-free, no artificial preservatives or trans fats. Simply Thin meets hospital nutritional needs.

Joyebells Sweet Potato Pies

435, Joyebells

Richmond

Joyebells Sweet Potato Pies are heavenly NC styled desserts bursting with flavor! Made from legacy recipes from Joye's 3rd Great Grandmother handed down six generations with love.

Apple Cranberry Strudel 526. Little Austria

Sterling

This product is a variation of our traditional and authentic apple strudel. It is filled with a mix of local apples and dried whole & juicy cranberries all housed in a wafer thin, handstretched strudel dough, made with local & organic flour.

AR's Hot Southern Honey Spicy Honey Peanut Butter

519, LMP Food Group, DBA AR's Hot Southern Honey

Richmond

First-ever combination of honey, spicy, and peanut butter. Featuring Virginia honey and peanuts, our Hot Southern Honey Spicy Honey Peanut Butter is terrific with Thai noodles, chicken satay, spring rolls, or any way you enjoy peanut butter. All of what you love -- together for the first time!

Flavor Infused INFERNO Virginia Peanuts

521, Mad Scientist Nuts

Portsmouth

We de-robe and cleanse our peanuts before infusing them with the Inferno flavor, a hot peanut unlike any other. The peppers that are used in the process are the famed Carolina Reaper Pepper, making the Inferno peanut a truly special tasting nut. The Inferno made its debut in the company's signature packaging emblazing in red and gold.

Dr. B's Best Cookie - Cinnamon Pecan

506, Molly Mac Inc, DBA Dr. B's Best Cookie

Newport News

A healthy, great tasting cookie with protein and healthy fiber in a new cinnamon pecan variety.

Key West Dreamin'

107, Momma Holland's Morsels

Williamsburg

Key West Dreamin' are made with Momma Holland's velvety base dough mixed with white chocolate chips, fresh lime juice, coconut, and macadamia nuts. The cookie that makes you feel like you're on vacation, even when you're not!

Papa Weaver's Pork Country Bacon

306, Papa Weaver's Pork Inc

Orange

Our bacon starts with premium pork raised on our farm in Central Virginia. Smoke cured with high quality ingredients and hand rubbed with all natural brown sugar, black pepper, and a touch of cinnamon, Papa Weaver's Pork bacon is thick sliced. Bacon is vacuum packed in 1 pound packages. You'll love the sizzle, aroma, sweet, and smoky taste of every Virginia bacon slice.

Porch Party Pepper Jelly

536, Pennacook Peppers

Gloucester Point

Sweet condiment; lots of flavor; a little heat. A nice topping or glaze. Goes great with cheese, poultry, seafood, and more!

Keto E.O.T.G. Bar

103, Rising Sun Breads LLC

Martinsville

Portable, delicious, satisfying granola bar containing no artificial preservatives or sweeteners. Perfect for those maintaining a keto diet but still needing that little something after a workout, on the road, fishing, or anytime. Keto "Energy On The Go" Bar.

Hot Sauce

223, River City Flame Sauces & Ribs Richmond

This delicious blend of honey, banana sauce, habanero and jalapeño peppers is a treat and is a sweet-spicy, Asian-inspired, full-bodied sauce that complements anything you put it on. This sauce is a spirited addition to the condiment shelf in the fridge or the spread at potluck dinners to satisfy heat-seeking company.

Rooted Delights

121, Rooted Delights LLC

Chesterfield

Rooted Delights is a vegan cheez made with oat milk. No soy, no dairy, no tree nuts, no gluten.

Jalapeño Dip

417, Salsas Don Sebastián

Moseley

Salsas Don Sebastián specialize in making authentic Mexican salsas in small batches; original recipes come from Sebastián great grandmother from 1900s.

Virginia Wheat Campanelle

212, Scratch Pasta Co

Lynchburg

Virginia Wheat Campanelle is a pasta made with American-grown semolina flour and NuEast wheat flour, grown and milled in Virginia, showcasing the growing focus on local grains.

Jalapeño

311, The Crispery of Virginia

Portsmouth

New Savory Crispycake. No one has a Crispycake like this! Combining the savory taste of jalapeño and sweet with a kick.

Fresh Ginger

322, The Farm at Red Hill

North Garden

Fresh grated ginger, ready to use, just open the resealable pouch and add to your favorite recipes and smoothies. This product has an extended refrigerated shelf life through our patent pending process. No oils, flavoring or gum are used, just ginger with a touch of Vitamin C. Enjoy!

Best New Product Awards Beverage

Queen Mary

420, Ashburn Sauce Company Inc Virginia Beach

This product was designed by the creation of the 1st bloody Mary made in France.

Catoctin Creek Rabble Rouser Bottled-in-Bond Rye Whiskey

502, Catoctin Creek Distilling Company

Purcellville

4 year old single barrel 100% rye whiskey, bottled in bond.

Commonhealth Elderberry Shrub

225, Commonhealth Botanicals

Charlottesville

Elderberry Shrub combines the benefits of elderberry with raw apple cider vinegar and local Virginia honey. "Sweet with a kick."

Dovecote Farm 2018 Chardonnay

135, Creek Road Vineyard LLC (DBA Dovecote Farm)

Crozet

Light crisp wine with a hint of vanilla and melon; light straw color in the glass and gentle finish.

Martha's Mint Tea Sachets

220, Dominion Tea

Purcellville

Dominion Tea's tribute to Martha Washington, our nation's First Lady, who always kept hot mint tisane in stock for herself and her guests at Mount Vernon. This soothing and refreshing blend of organic peppermint and organic spearmint is naturally caffeine-free and delicious both hot and iced.



TRYING TO REACH A NEW AUDIENCE?

WE CAN HOOK YOU UP

Trying to get your products in front of a new market? Or perhaps you've had regional success with a wholesale segment and would like to extend your reach.

Talk to us about multi-channel marketing aimed at specific markets. We've got the tools and experience to get your brand message heard.

- Marketing Toolkit for Channel Sales
- Workshops and Mentoring for Small Brands
- Basic Website Development
- Email Marketing
- Social Campaigns



WATER STREET
Marketing for Manufacturers

540-667-6646 h2ostreet.com



Virginia Foodie® / VAFoodie is a brand of Water Street Design, LLC.



And the winner is...

Don't miss the Best New Product Award Announcements at the Front Stage!

11 am

River District Peach Brandy

118, Dry Fork Fruit Distillery Danville

Brandy produced from the finest "Indian Peaches" of Patrick County, VA. Handcrafted, distilled and "as smooth as the mountain mist".

Filibuster Single Estate Single Barrel

503, Filibuster Barrells

Maurertown

Fermented with Virginia lime stone water using Virginia grain; distilled and bottled in Virginia by Filibuster.

Laird's 10th Generation 100 proof Bottled in Bond 5 yr old Apple Brandy

114, Laird & Company

North Garden

To commemorate the historic event of a 10th generation Laird continuing our legacy, we proudly introduce Laird's 10th Generation Apple Brandy. Blended from Selected Barrels - Aged 5 years. Bottled in Bond-100 Proof. We invite you to celebrate with the Laird family and enjoy a taste of American history in every sip.

Lendy's Bloody Mary Mix 325, Lendy's Café

Virginia Beach

Small batch made in Virginia Bloody Mary Mix. Lots of spices and pleasing on the palate.

MOTHER Shrub Vanilla Hickory Pear Shrub

320, MOTHER shrub

Midlothian

The newest addition to our collaboration series, Vanilla Hickory Pear shrub is slightly sweet pear, tart apple cider vinegar & creamy vanilla with a hint of smokiness from Falling Bark Farm's wildcrafted Hickory Syrup. A perfect mixer for spritzers, elixirs, and cocktails. Drizzle on ice cream, too!

Elderberry Shrub

324, Peace and Harmony Farm *Check*

Elderberry Shrub is a drinking vinegar. Shrubs date back to colonial times as a way of preserving the harvest. Our product uses organic dried elderberries, organic cane sugar and raw organic apple cider vinegar. Can be used as a base for cocktails or mocktails.

Star Sailor White IPA

125, Port City Brewing Company Alexandria

Exploring the limits of IPAs, Star Sailor White IPA is brewed with 100% Virginia grown wheat and converges two of our favorite styles: a Belgian-style witbier and an American IPA. Enjoy the gravitational balance between refreshing, fruity witbier notes and a hoppy IPA with restrained bitterness.

Damiana Rose Bitters

204, Red Root & Co

Harrisonburg

Damiana Rose Bitters is an infusion of natural botanicals, aromatic leaves of demean combined with floral rose and warming spices. Used in fine cocktails and craft beverages, they also have a delicious place as aperitifs and digestifs.

Vanilla Bean Simple Syrup

405, Sorva Syrups (MoCo Specialty Foods Inc)

Yorktown

A drink syrup made straight from real vanilla beans - for tea, coffee, cocktails, or seltzer water.

Chocolate Tea Bags

224, Taylor Made Chocolate Inc *Chester*

All the taste and benefits of dark chocolate, none of the calories or fat. Our tea bags are your daily dose of comfort food that gives you sustainable energy from the chocolate's theobromine and is good for you. Make a cup of our fair trade, earth friendly, and sustainable chocolate tea today!

VIRGINIA FOOD & BEVERAGE EXPO

- 317 1974/Buddys Allergen Free
- 402 3 Sisters Gourmet LLC
- 541 7 Muffins A Day
- 234 8 Shires Coloniale Distillery
- 335 Alewerks Brewing Company
- 111 Amore Congelato LLC
- 310 Ann's Apple Butter
- 519 AR's Hot Southern Honey
- 420 Ashburn Sauce Company, Inc.
- 401/403 Ashman Manufacturing Co.
 - 516 Avoba-Yo
 - 210 Back Pocket Provisions
 - 213 Bakefully Yours
 - 136 Belmont Farm
 - 206 Belmont Peanuts
 - 131 Beth LLC
 - 316 Birdie's Pimento Cheese
 - 509 Blanchard's Coffee Roasting Co.
- 200/202 Blue Crab Bay
 - 133 Blue Ridge Bucha
 - 312 Blue Ridge Coffee Crafters LLC
 - 300 Bone Doctors' BBQ, LLC
 - 539 Bootstrap Burt's Hot Sauce, LLC
 - 422 Brass Bullet Coffee Co of Virginia LLC
 - 427 Buffalo Creek Beef
 - 512 Byrd Mill Company
 - 232 Caiseal
 - 132 Catbird Co.
 - 502 Catoctin Creek Distilling Company
 - 532 Chaotic Good Tempeh
 - 326 Chocolatesville, LLC
 - 515 Cirrus Vodka
 - 500 Clark + Hopkins
 - 225 Commonhealth Botanicals
 - 140 Congressional Seafood Co.
 - 305 Countertop Productions Inc.
 - 235 Coyote Hole Ciderworks
 - 425 Creative Confections By Heather
 - 333 Crescent Simples
 - 334 Del Sauce, LLC
 - 220 Dominion Tea
 - 222 Dorro Foods Group
 - 135 Dovecote Farm
 - 506 Dr. B's Best Cookie

 - 105 Element Shrub
 - 307 Falling Bark Farm
 - Family Fruit Basket LLC
 - Tastes Like Grandma's
 - 215 Favour Cookie Company LLC
 - 406 Feridies
 - 214 Fidough Homemade Dog Treats
 - 503 Filibuster Barrels LLC
 - 301 Firehook
 - 513 Foggy Mountain Pasta
 - 100 Forbes Candies, Inc
 - 211 Forking Good Gourmet
 - 433 Garth's Gourmet Goodness
 - 436 Gearharts Fine Chocolates
 - 330 Generations Cakes LLC

- Global Prepare, LLC Dba Mother Earth Products
- 236 GoOats
- 525 Graves Mountain Lodge, Inc.
- 216 Grayson Natural Farms, LLC
- 137 Greenberry's Coffee Co.
- 138 Grit Coffee
- 511 Gunnoe Sausage Co. Inc.
- 507 Gunther's Gourmet Groceries, LLC
- 303 Gypsy Hill
- 117 Hannah's Handcrafted LLC
- 108 Heavenly Cupcakes By April Llc
- 201 Herbert's Wine Jelly, LLC
- 302 Homestead Creamery
- 227 Hubbard Peanut Company
- 530 Hudson Henry Baking Co.
- 414/416 Integrity Food Group
 - 504 Ironclad Distillery
 - 520 J & W Farm
 - 128 Jeb's Market/Jeb the Butcher
 - 106 Jody's Inc.
 - 435 Joyebells Sweet Potato Pies
 - 112 Just Grilling
 - 113 Kim Baker Foods
 - 110 King of Clubs Brewing
 - 123 Kiwi Kuisine
 - 108 Ko Distilling
 - 413 Koto LLC
 - 517 Laconiko
 - 114 Laird & Company 221 Lammar Marie's Gourmet Popcorn
 - 325 Lendy's
 - 526 Little Austria LLC
 - 115 Locksley Farmstead Cheese
 - 104 Loose Leaf Tea Company
 - 521 Mad Scientist Nuts, Inc.
 - 411 Maha Kombucha Co.
 - Manns Sausage Company
 - Mary's Cfakery & Candy Kitchen, LLC
 - Mini Delights, Inc.
 - Moco Specialty Foods, Inc.
 - (Sorva Syrups)
 - Momma Hollands Morsels
 - 320 MOTHER Shrub
 - 332 Mountain View Farm Products, LLC
 - 102 Nightingale Ice Cream
 - 407 Nobull Burger
 - 120 Nona's Italian Cucina, LLC
 - Olde Plantation Enterprises LLC
 - 421 Om Lassi, LLC
 - O'MY Dairy Free Gelato
 - 434 Overachieving Tea
 - Papa Weaver's Pork
 - Pastrybase
 - Peace and Harmony Farm
 - 400 Peg's Salt
 - Pennacook Peppers
 - Phantastic Poe's Elixirs
 - Plantation Peanuts of Wakefield
 - 125 Port City Brewing Company

- 127 Prince Michel Vineyard and Winery
- 314 Red Rocker Candy, LLC
- 204 Red Root & Co.
- 505 Reginald's Homemade
- 523 Richlands Creamery
- Rising Sun Breads
- River City Flame Sauces & Rubs
- 501 Rockbridge Cider Vinegar
- 431 Rodgers' Puddings
- 121 Rooted Delights
- 303 Route 11 Potato Chips
 - S Wallace Edwards & Sons
- (Edwards Virginia Smokehouse)
- 527 Saga Meadery
- 437 Sally Bells Kitchen
- 417 Salsas Don Sebastian LLC
- 212 Scratch Pasta
- 313/315 Shawnee Canning Company Inc.
 - 233 Shenandoah Spice Company
 - 534 Shenandoah Valley Family Farms
 - 230 Silverback Distillery
 - 430 Snowing In Space
 - 510 Southern Flavoring Company Inc.
 - 105 Spartan Oil

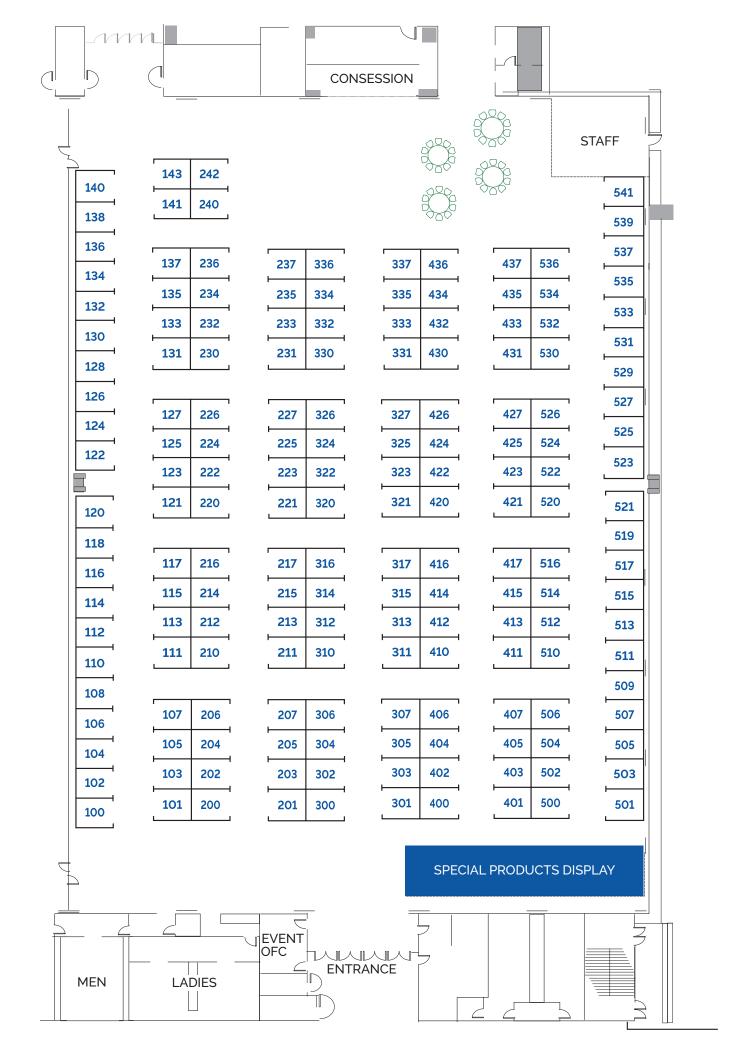
 - 203 Sperare Foods Inc. 514 Springfield Distillery
 - 224 Taylor Made Chocolate, Inc.
 - Texas Beach LLC

 - 412 Texas Trey's
 - 311 The Crispery of Virginia
 - The Farm At Red Hill, LLC
 - The Good Earth Peanut Co
 - The Perfect Pita The Prissy Pickle Company
 - The Spelt Gourmet Cookie Company,

 - True Honey Teas
 - 226 Uzbites LLC
 - 331 Valente's
- 327 Virginia Artesian Bottling Company 522/524 Virginia Diner
 - 231 Virginia Distillery Company
 - 124 Virginia's Finest
 - 122 Virginia Grown
 - 141 Virginia Grown Tower 531 Virginia Peanut Growers Association
 - 535 Virginia Soybean Association
 - 126 Virginia Specialty Food & Beverage
 - Virginia State University College of Agriculture
 - Science
 - 410 Virginia Vinegar Works 537 Virginia Winery Distribution Company

Virginia Tech Department of Food

- 533 Virginia Egg Council
- Vogt Oyster Company Dba Big Island
- Aquaculture 321 Whitley's Peanut Factory
- 415 Wild Blue Chocolate
- 134 Za'atar Dip, Sprinkle, or Rub







Virginia's specialty food and beverage companies are known for their community involvement. This year, at the conclusion of the Expo, exhibitors can donate unopened foods and beverages to FeedMore, Central Virginia's core hunger-relief organization. Spanning thirty-four counties and cities and covering nearly a third of the state, FeedMore's programs and network of close to 300 agencies distribute food to more than 200,000 Central Virginians who struggle with hunger.