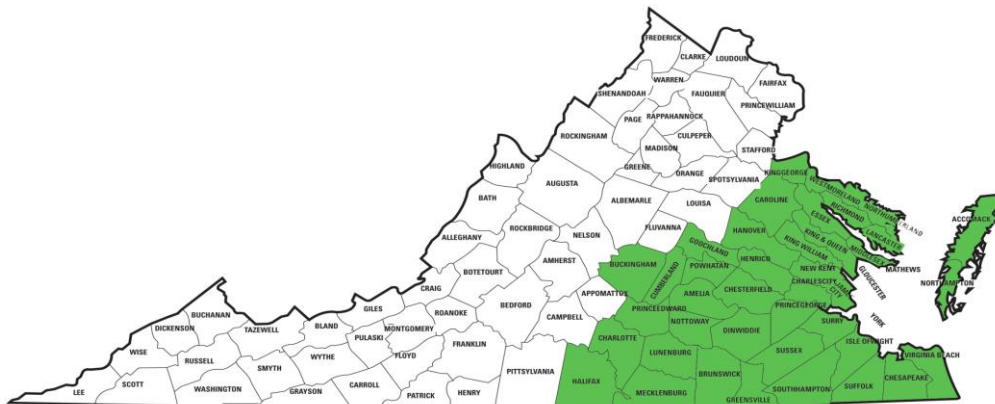


Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: May 1, 2021

EASTERN MARKET	Skim	Butterfat
Class I	\$15.9755	\$2.0297
Class II	\$9.5800	\$1.7246

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del. 55.94%	14-99 cases/del. 27.97%	100+ cases/del. 15.12%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	1.926	0.656	2.581	4.025	3.303	2.972	4.27	3.50	3.15
		Gallon	0.963	0.375	1.338	2.086	1.712	1.540	2.21	1.81	1.63
		Half-Gallon	0.481	0.305	0.787	1.227	1.007	0.906	1.30	1.07	0.96
		Quart	0.241	0.232	0.473	0.737	0.605	0.544	0.78	0.64	0.58
		Pint	0.120	0.103	0.224	0.349	0.286	0.258	0.37	0.30	0.27
2%	2.00	Bulk - Multi QT	1.725	0.633	2.358	3.677	3.017	2.714	3.90	3.20	2.88
		Gallon	0.863	0.391	1.254	1.955	1.605	1.444	2.07	1.70	1.53
		Half-Gallon	0.431	0.280	0.711	1.109	0.910	0.819	1.18	0.96	0.87
		Quart	0.216	0.220	0.436	0.680	0.558	0.502	0.72	0.59	0.53
		Pint	0.108	0.101	0.209	0.326	0.268	0.241	0.35	0.28	0.26
1%	1.00	Bulk - Multi QT	1.561	0.635	2.196	3.425	2.811	2.528	3.63	2.98	2.68
		Gallon	0.781	0.368	1.149	1.791	1.470	1.322	1.90	1.56	1.40
		Half-Gallon	0.390	0.334	0.724	1.129	0.927	0.834	1.20	0.98	0.88
		Quart									
		Pint	0.098	0.094	0.192	0.299	0.245	0.221	0.32	0.26	0.23
Skim	0.50	Bulk - Multi QT	1.481	0.629	2.110	3.290	2.700	2.429	3.49	2.86	2.57
		Gallon	0.740	0.364	1.105	1.723	1.414	1.272	1.83	1.50	1.35
		Half-Gallon	0.370	0.329	0.699	1.090	0.895	0.805	1.16	0.95	0.85
		Quart									
		Pint	0.093	0.097	0.190	0.296	0.243	0.219	0.31	0.26	0.23
Buttermilk	3.25	Half-Gallon	0.963	0.434	1.396	2.177	1.787	1.607	2.31	1.89	1.70
	1.00	Gallon	1.561	0.974	2.535	3.953	3.244	2.918	4.19	3.44	3.09
	1.00	Half-Gallon	0.781	0.471	1.251	1.951	1.601	1.440	2.07	1.70	1.53
	1.00	Quart	0.390	0.308	0.698	1.089	0.893	0.804	1.15	0.95	0.85
Flavored	3.25	Half-Gallon	0.896	0.594	1.490	2.323	1.906	1.715	2.46	2.02	1.82
	1.50	Gallon	1.525	0.912	2.437	3.800	3.118	2.805	4.03	3.31	2.97
	1.50	Half-Gallon	0.762	0.505	1.268	1.977	1.622	1.459	2.10	1.72	1.55
	1.50	Half-Pint	0.095	0.111	0.206	0.322	0.264	0.238	0.34	0.28	0.25
Eggnog	6.00	Half-Gallon	1.105	1.015	2.120	3.306	2.713	2.441	3.50	2.88	2.59
	6.00	Quart	0.552	0.697	1.249	1.948	1.599	1.438	2.07	1.69	1.52
	6.00	Pint	0.276	0.459	0.735	1.146	0.941	0.846	1.21	1.00	0.90



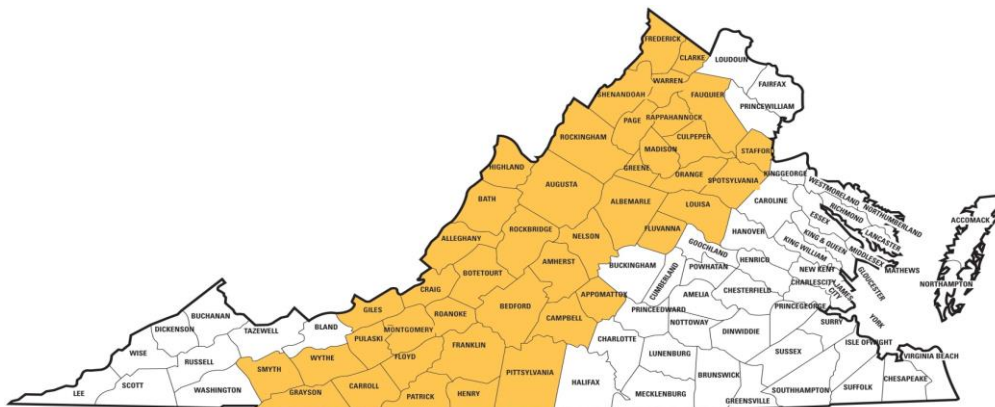
The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg

Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: May 1, 2021

WESTERN MARKET	Skim	Butterfat
Class I	\$15.7755	\$2.0277
Class II	\$9.5800	\$1.7246

WESTERN MARKET												
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost			
						0-13 cases/del. 55.94%	14-99 cases/del. 27.97%	100+ cases/del. 15.12%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%	
HVD	3.25	Bulk - Multi QT										
		Gallon	1.908	0.656	2.564	3.998	3.281	2.952	4.24	3.48	3.13	
		Half-Gallon	0.954	0.375	1.329	2.073	1.701	1.530	2.20	1.80	1.62	
		Quart	0.477	0.305	0.783	1.220	1.001	0.901	1.29	1.06	0.95	
		Pint	0.239	0.232	0.471	0.734	0.602	0.542	0.78	0.64	0.57	
		Half-Pint	0.119	0.103	0.223	0.347	0.285	0.256	0.37	0.30	0.27	
2%	2.00	Bulk - Multi QT										
		Gallon	1.708	0.633	2.340	3.650	2.995	2.694	3.87	3.17	2.86	
		Half-Gallon	0.854	0.391	1.245	1.942	1.594	1.434	2.06	1.69	1.52	
		Quart	0.427	0.280	0.707	1.102	0.905	0.814	1.17	0.96	0.86	
		Pint	0.213	0.220	0.434	0.677	0.555	0.499	0.72	0.59	0.53	
		Half-Pint	0.107	0.101	0.208	0.325	0.266	0.240	0.34	0.28	0.25	
1%	1.00	Bulk - Multi QT										
		Gallon	1.544	0.635	2.179	3.398	2.789	2.509	3.60	2.96	2.66	
		Half-Gallon	0.772	0.368	1.140	1.778	1.459	1.312	1.88	1.55	1.39	
		Quart	0.386	0.334	0.720	1.123	0.921	0.829	1.19	0.98	0.88	
		Pint										
		Half-Pint	0.096	0.094	0.191	0.297	0.244	0.219	0.31	0.26	0.23	
Skim	0.50	Bulk - Multi QT										
		Gallon	1.463	0.629	2.093	3.263	2.678	2.409	3.46	2.84	2.55	
		Half-Gallon	0.732	0.364	1.096	1.709	1.403	1.262	1.81	1.49	1.34	
		Quart	0.366	0.329	0.695	1.084	0.889	0.800	1.15	0.94	0.85	
		Pint										
		Half-Pint	0.091	0.097	0.189	0.295	0.242	0.217	0.31	0.26	0.23	
Buttermilk	3.25	Half-Gallon	0.954	0.434	1.388	2.164	1.776	1.598	2.29	1.88	1.69	
	1.00	Gallon	1.544	0.974	2.518	3.926	3.222	2.898	4.16	3.41	3.07	
	1.00	Half-Gallon	0.772	0.471	1.242	1.937	1.590	1.430	2.05	1.69	1.52	
	1.00	Quart	0.386	0.308	0.694	1.082	0.888	0.799	1.15	0.94	0.85	
Flavored	3.25	Half-Gallon	0.888	0.594	1.482	2.310	1.896	1.706	2.45	2.01	1.81	
	1.50	Gallon	1.509	0.912	2.421	3.775	3.098	2.787	4.00	3.28	2.95	
	1.50	Half-Gallon	0.754	0.505	1.260	1.964	1.612	1.450	2.08	1.71	1.54	
	1.50	Half-Pint	0.094	0.111	0.205	0.320	0.263	0.236	0.34	0.28	0.25	
Eggnog	6.00	Half-Gallon	1.097	1.015	2.112	3.294	2.703	2.432	3.49	2.87	2.58	
	6.00	Quart	0.548	0.697	1.245	1.942	1.594	1.434	2.06	1.69	1.52	
	6.00	Pint	0.274	0.459	0.733	1.143	0.938	0.844	1.21	0.99	0.89	



The Western Market Includes:
 Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester

Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: May 1, 2021

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$15.2680	\$2.0226
Class II	\$9.5800	\$1.7246

SOUTHWESTERN MARKET												
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost			
						0-13 cases/del. 55.94%	14-99 cases/del. 27.97%	100+ cases/del. 15.12%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%	
HVD	3.25	Bulk - Multi QT										
		Gallon	1.865	0.656	2.520	3.930	3.225	2.901	4.17	3.42	3.08	
		Half-Gallon	0.932	0.375	1.308	2.039	1.673	1.505	2.16	1.77	1.60	
		Quart	0.466	0.305	0.772	1.203	0.987	0.888	1.28	1.05	0.94	
		Pint	0.233	0.232	0.465	0.725	0.595	0.536	0.77	0.63	0.57	
		Half-Pint	0.117	0.103	0.220	0.343	0.281	0.253	0.36	0.30	0.27	
2%	2.00	Bulk - Multi QT										
		Gallon	1.664	0.633	2.297	3.581	2.939	2.644	3.80	3.12	2.80	
		Half-Gallon	0.832	0.391	1.223	1.908	1.566	1.408	2.02	1.66	1.49	
		Quart	0.416	0.280	0.696	1.085	0.891	0.801	1.15	0.94	0.85	
		Pint	0.208	0.220	0.428	0.668	0.548	0.493	0.71	0.58	0.52	
		Half-Pint	0.104	0.101	0.205	0.320	0.263	0.237	0.34	0.28	0.25	
1%	1.00	Bulk - Multi QT										
		Gallon	1.500	0.635	2.135	3.330	2.733	2.458	3.53	2.90	2.61	
		Half-Gallon	0.750	0.368	1.118	1.743	1.431	1.287	1.85	1.52	1.36	
		Quart	0.375	0.334	0.709	1.106	0.907	0.816	1.17	0.96	0.87	
		Pint										
		Half-Pint	0.094	0.094	0.188	0.293	0.240	0.216	0.31	0.25	0.23	
Skim	0.50	Bulk - Multi QT										
		Gallon	1.420	0.629	2.049	3.195	2.622	2.359	3.39	2.78	2.50	
		Half-Gallon	0.710	0.364	1.074	1.675	1.375	1.237	1.78	1.46	1.31	
		Quart	0.355	0.329	0.684	1.066	0.875	0.787	1.13	0.93	0.83	
		Pint										
		Half-Pint	0.089	0.097	0.186	0.290	0.238	0.214	0.31	0.25	0.23	
Buttermilk	3.25	Half-Gallon	0.932	0.434	1.366	2.130	1.748	1.572	2.26	1.85	1.67	
	1.00	Gallon	1.500	0.974	2.474	3.858	3.166	2.848	4.09	3.36	3.02	
	1.00	Half-Gallon	0.750	0.471	1.221	1.903	1.562	1.405	2.02	1.66	1.49	
	1.00	Quart	0.375	0.308	0.683	1.065	0.874	0.786	1.13	0.93	0.83	
Flavored	3.25	Half-Gallon	0.867	0.594	1.461	2.279	1.870	1.682	2.42	1.98	1.78	
	1.50	Gallon	1.468	0.912	2.380	3.712	3.046	2.740	3.93	3.23	2.90	
	1.50	Half-Gallon	0.734	0.505	1.239	1.933	1.586	1.427	2.05	1.68	1.51	
	1.50	Half-Pint	0.092	0.111	0.203	0.316	0.260	0.233	0.34	0.28	0.25	
Eggnog	6.00	Half-Gallon	1.077	1.015	2.092	3.262	2.677	2.408	3.46	2.84	2.55	
	6.00	Quart	0.538	0.697	1.235	1.926	1.581	1.422	2.04	1.68	1.51	
	6.00	Pint	0.269	0.459	0.728	1.135	0.932	0.838	1.20	0.99	0.89	



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and
 Cities of - Bristol, Norton

Virginia State Milk Commission
Raw Product, Shrinkage, and Assessment Costs
Effective: May 1, 2021

Eastern Market					Western Market					Southwestern Market					
		Skim	Butterfat					Skim	Butterfat					Skim	Butterfat
Class I		\$15.9755	\$2.0297					\$15.7755	\$2.0277					\$15.2680	\$2.0226
Class II		\$9.5800	\$1.7246					\$9.5800	\$1.7246					\$9.5800	\$1.7246
HVD					HVD					HVD					
Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		
\$0.220528	+ \$0.002975	+ \$0.000395	= \$0.223898		\$0.218528	+ \$0.002975	+ \$0.000395	= \$0.221898		\$0.213452	+ \$0.002975	+ \$0.000395	= \$0.216822		
Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	
3.25	GAL		x 8.60000	= \$1.926	GAL			x 8.60000	= \$1.908	GAL			x 8.60000	= \$1.865	
	HGAL		x 4.30000	= \$0.963	HGAL			x 4.30000	= \$0.954	HGAL			x 4.30000	= \$0.932	
	QT	\$0.223898	x 2.15000	= \$0.481	QT	\$0.221898	x 2.15000	= \$0.477	QT	\$0.216822	x 2.15000	= \$0.466			
	PT		x 1.07500	= \$0.241	PT		x 1.07500	= \$0.239	PT		x 1.07500	= \$0.233			
	HPT		x 0.53750	= \$0.120	HPT		x 0.53750	= \$0.119	HPT		x 0.53750	= \$0.117			
Lowfat - 2%					Lowfat - 2%					Lowfat - 2%					
Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		
\$0.197154	+ \$0.002568	+ \$0.000395	= \$0.200116		\$0.195154	+ \$0.002568	+ \$0.000395	= \$0.198116		\$0.190078	+ \$0.002568	+ \$0.000395	= \$0.193041		
Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	
2.00	GAL		x 8.62000	= \$1.725	GAL			x 8.62000	= \$1.708	GAL			x 8.62000	= \$1.664	
	HGAL		x 4.31000	= \$0.863	HGAL			x 4.31000	= \$0.854	HGAL			x 4.31000	= \$0.832	
	QT	\$0.200116	x 2.15500	= \$0.431	QT	\$0.198116	x 2.15500	= \$0.427	QT	\$0.193041	x 2.15500	= \$0.416			
	PT		x 1.07750	= \$0.216	PT		x 1.07750	= \$0.213	PT		x 1.07750	= \$0.208			
	HPT		x 0.53875	= \$0.108	HPT		x 0.53875	= \$0.107	HPT		x 0.53875	= \$0.104			
Lowfat - 1.5%					Lowfat - 1.5%					Lowfat - 1.5%					
Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		
\$0.187804	+ \$0.002405	+ \$0.000395	= \$0.190604		\$0.185804	+ \$0.002405	+ \$0.000395	= \$0.188604		\$0.180729	+ \$0.002405	+ \$0.000395	= \$0.183528		
Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	
1.50	GAL		x 8.62000	= \$1.643	GAL			x 8.62000	= \$1.626	GAL			x 8.62000	= \$1.582	
	HGAL		x 4.31000	= \$0.822	HGAL			x 4.31000	= \$0.813	HGAL			x 4.31000	= \$0.791	
	QT	\$0.190604	x 2.15500	= \$0.411	QT	\$0.188604	x 2.15500	= \$0.406	QT	\$0.183528	x 2.15500	= \$0.396			
	PT		x 1.07750	= \$0.205	PT		x 1.07750	= \$0.203	PT		x 1.07750	= \$0.198			
	HPT		x 0.53875	= \$0.103	HPT		x 0.53875	= \$0.102	HPT		x 0.53875	= \$0.099			
Lowfat - 1%					Lowfat - 1%					Lowfat - 1%					
Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		
\$0.178454	+ \$0.002242	+ \$0.000395	= \$0.181091		\$0.176454	+ \$0.002242	+ \$0.000395	= \$0.179091		\$0.171379	+ \$0.002242	+ \$0.000395	= \$0.174016		
Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	
1.00	GAL		x 8.62000	= \$1.561	GAL			x 8.62000	= \$1.544	GAL			x 8.62000	= \$1.500	
	HGAL		x 4.31000	= \$0.781	HGAL			x 4.31000	= \$0.772	HGAL			x 4.31000	= \$0.750	
	QT	\$0.181091	x 2.15500	= \$0.390	QT	\$0.179091	x 2.15500	= \$0.386	QT	\$0.174016	x 2.15500	= \$0.375			
	PT		x 1.07750	= \$0.195	PT		x 1.07750	= \$0.193	PT		x 1.07750	= \$0.188			
	HPT		x 0.53875	= \$0.098	HPT		x 0.53875	= \$0.096	HPT		x 0.53875	= \$0.094			
Skim - 0.5%					Skim - 0.5%					Skim - 0.5%					
Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		
\$0.169105	+ \$0.002079	+ \$0.000395	= \$0.171579		\$0.167105	+ \$0.002079	+ \$0.000395	= \$0.169579		\$0.162030	+ \$0.002079	+ \$0.000395	= \$0.164503		
Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	
0.50	GAL		x 8.63000	= \$1.481	GAL			x 8.63000	= \$1.463	GAL			x 8.63000	= \$1.420	
	HGAL		x 4.31500	= \$0.740	HGAL			x 4.31500	= \$0.732	HGAL			x 4.31500	= \$0.710	
	QT	\$0.171579	x 2.15750	= \$0.370	QT	\$0.169579	x 2.15750	= \$0.366	QT	\$0.164503	x 2.15750	= \$0.355			
	PT		x 1.07875	= \$0.185	PT		x 1.07875	= \$0.183	PT		x 1.07875	= \$0.177			
	HPT		x 0.53938	= \$0.093	HPT		x 0.53938	= \$0.091	HPT		x 0.53938	= \$0.089			

Virginia State Milk Commission
Raw Product, Shrinkage, and Assessment Costs
Effective: May 1, 2021

Eastern Market					Western Market					Southwestern Market										
		Skim	Butterfat				Skim	Butterfat				Skim	Butterfat							
Class I		\$15.9755	\$2.0297		Class I		\$15.7755	\$2.0277		Class I		\$15.2680	\$2.0226							
Class II		\$9.5800	\$1.7246		Class II		\$9.5800	\$1.7246		Class II		\$9.5800	\$1.7246							
Flavored - HVD					Flavored - HVD					Flavored - HVD										
Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL							
\$0.220528	+	\$0.002975	+	\$0.000395	=	\$0.223898	\$0.218528	+	\$0.002975	+	\$0.000395	=	\$0.221898	\$0.213452	+	\$0.002975	+	\$0.000395	=	\$0.216822
Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost						
	GAL		x 8.00000	= \$1.791		GAL		x 8.00000	= \$1.775		GAL		x 8.00000	= \$1.735						
	HGAL		x 4.00000	= \$0.896		HGAL		x 4.00000	= \$0.888		HGAL		x 4.00000	= \$0.867						
3.25	QT	\$0.223898	x 2.00000	= \$0.448	3.25	QT	\$0.221898	x 2.00000	= \$0.444	3.25	QT	\$0.216822	x 2.00000	= \$0.434						
	PT		x 1.00000	= \$0.224		PT		x 1.00000	= \$0.222		PT		x 1.00000	= \$0.217						
	HPT		x 0.50000	= \$0.112		HPT		x 0.50000	= \$0.111		HPT		x 0.50000	= \$0.108						
Flavored - Lowfat					Flavored - Lowfat					Flavored - Lowfat										
Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL							
\$0.187804	+	\$0.002405	+	\$0.000395	=	\$0.190604	\$0.185804	+	\$0.002405	+	\$0.000395	=	\$0.188604	\$0.180729	+	\$0.002405	+	\$0.000395	=	\$0.183528
Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost						
	GAL		x 8.00000	= \$1.525		GAL		x 8.00000	= \$1.509		GAL		x 8.00000	= \$1.468						
	HGAL		x 4.00000	= \$0.762		HGAL		x 4.00000	= \$0.754		HGAL		x 4.00000	= \$0.734						
1.50	QT	\$0.190604	x 2.00000	= \$0.381	1.50	QT	\$0.188604	x 2.00000	= \$0.377	1.50	QT	\$0.183528	x 2.00000	= \$0.367						
	PT		x 1.00000	= \$0.191		PT		x 1.00000	= \$0.189		PT		x 1.00000	= \$0.184						
	HPT		x 0.50000	= \$0.095		HPT		x 0.50000	= \$0.094		HPT		x 0.50000	= \$0.092						
Eggnog					Eggnog					Eggnog										
Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL		Net Class I (\$/lb)	2% Shrink (\$/lb)	Assessment (\$/lb)	TOTAL							
\$0.271952	+	\$0.003871	+	\$0.000395	=	\$0.276217	\$0.269952	+	\$0.003871	+	\$0.000395	=	\$0.274217	\$0.264875	+	\$0.003871	+	\$0.000395	=	\$0.269141
Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost	Butterfat	Unit Size	Total (\$/lb)	Conv. Factor (lb)	Raw Cost						
	GAL		x 8.00000	= \$2.210		GAL		x 8.00000	= \$2.194		GAL		x 8.00000	= \$2.153						
	HGAL		x 4.00000	= \$1.105		HGAL		x 4.00000	= \$1.097		HGAL		x 4.00000	= \$1.077						
6.00	QT	\$0.276217	x 2.00000	= \$0.552	6.00	QT	\$0.274217	x 2.00000	= \$0.548	6.00	QT	\$0.269141	x 2.00000	= \$0.538						
	PT		x 1.00000	= \$0.276		PT		x 1.00000	= \$0.274		PT		x 1.00000	= \$0.269						
	HPT		x 0.50000	= \$0.138		HPT		x 0.50000	= \$0.137		HPT		x 0.50000	= \$0.135						