



2019 Milk Commission Annual Summary

State Milk Commission

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Commission Members

Chairperson

Gerald Heatwole / James Kerr

Carolyn Carlson

Kevin Craun

Jessica Jones

Brian Linney

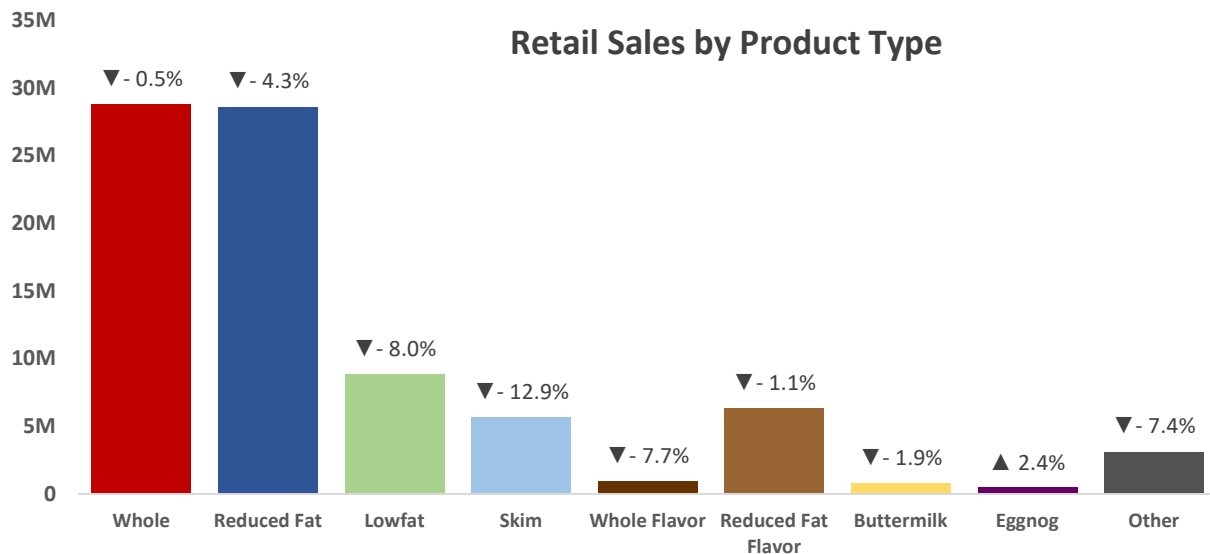
Bruce Mayer

Rodrigo Velasquez

Administrator

Crafton O. Wilkes

2019 Virginia State Milk Commission Annual Summary



13.9

Gallons of milk consumed per capita in Virginia

1.6

Days it takes a dairy cow to produce milk to meet one person's annual consumption

92%

Most milk was sold in gallon, half-gallon, or half-pint presentations

Monthly Milk Market Bulletins

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Jan '19	Jan '18	Change (%)	Jan '19	Jan '18	Change (%)
East	32,440,016	32,942,309	-1.52%	32,440,016	32,942,309	-1.52%
West	29,392,367	29,147,546	0.84%	29,392,367	29,147,546	0.84%
Southwest	4,229,945	4,440,191	-4.74%	4,229,945	4,440,191	-4.74%
TOTAL	66,062,328	66,530,046	-0.70%	66,062,328	66,530,046	-0.70%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	14,359	11,427
Federal Order 5	52,384	43,364
Federal Order - Other	2,932	2,865
Virginia	1,504	1,231
TOTAL	71,179	58,887

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Nov '18	Dec '18	Jan '19	Jan '18		
Class I - East	\$19.95	\$19.47	\$19.59	\$20.32	Delaware	2
Class I - West	\$19.75	\$19.27	\$19.39	\$20.12	Georgia	1
Class I - Southwest	\$19.26	\$18.78	\$18.90	\$19.51	Maryland	105
Class II - All Markets	\$15.63	\$15.67	\$15.74	\$14.11	North Carolina	1
Class II - Butterfat	\$2.5455	\$2.5150	\$2.5051	\$2.4601	Pennsylvania	261
					Virginia	311
					West Virginia	7
					Wisconsin	1
					TOTAL	689

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	10,997,612	11,222,294	3,855,561	2,243,953	244,105	1,985,702	194,101	29,567	1,667,122
West	10,034,020	9,951,354	2,946,091	2,035,407	426,701	2,462,132	308,961	18,777	1,208,924
Southwest	1,482,026	1,631,073	297,511	260,607	64,083	376,516	100,318	4,180	13,632
TOTAL	22,513,658	22,804,720	7,099,163	4,539,968	734,890	4,824,350	603,380	52,524	2,889,677

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Feb '19	Feb '18	Change (%)	Feb '19	Feb '18	Change (%)
East	28,142,673	29,557,228	-4.79%	60,582,690	62,499,537	-3.07%
West	25,337,620	25,732,180	-1.53%	54,729,987	54,879,726	-0.27%
Southwest	3,584,054	3,826,046	-6.32%	7,814,000	8,266,237	-5.47%
TOTAL	57,064,348	59,115,454	-3.47%	123,126,676	125,645,499	-2.00%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	13,114	9,887
Federal Order 5	39,970	33,455
Federal Order - Other	9,772	7,676
Virginia	1,435	1,102
TOTAL	64,291	52,120

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Dec '18	Jan '19	Feb '19	Feb '18		
Class I - East	\$19.47	\$19.59	\$19.78	\$19.13	Maryland	105
Class I - West	\$19.27	\$19.39	\$19.58	\$18.93	Pennsylvania	261
Class I - Southwest	\$18.78	\$18.90	\$19.08	\$18.32	Virginia	311
Class II - All Markets	\$15.67	\$15.74	\$16.13	\$13.44	West Virginia	7
Class II - Butterfat	\$2.5150	\$2.5051	\$2.5415	\$2.3560	Other States	5
TOTAL						689

	Milk Production			
	Feb '19	Feb '18	Change	Change (%)
VA Baseholders	77,597,370	85,395,594	-7,798,224	-9.13%
VA Non-Baseholders	41,984,833	50,307,222	-8,322,389	-16.54%
Out-of-State Baseholders	103,504,163	127,283,076	-23,778,913	-18.68%
VA PRODUCTION TOTAL	119,582,203	135,702,816	-16,120,613	-11.88%
BASE PRODUCTION TOTAL	181,101,533	212,678,670	-31,577,137	-14.85%

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	9,343,639	9,495,115	3,580,887	1,960,056	181,805	1,836,473	165,874	30	1,578,794
West	8,580,795	8,526,533	2,561,907	1,746,704	316,353	2,283,406	269,206	32	1,052,684
Southwest	1,231,890	1,338,112	299,509	224,573	63,624	329,170	85,558	0	11,621
TOTAL	19,156,324	19,359,760	6,442,303	3,931,333	561,781	4,449,049	520,638	62	2,643,099

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Mar '19	Mar '18	Change (%)	Mar '19	Mar '18	Change (%)
East	30,583,877	33,115,058	-7.64%	91,166,567	95,614,595	-4.65%
West	27,535,531	29,144,345	-5.52%	82,265,518	84,024,071	-2.09%
Southwest	3,825,128	4,105,940	-6.84%	11,639,127	12,372,176	-5.92%
TOTAL	61,944,536	66,365,342	-6.66%	185,071,212	192,010,841	-3.61%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	13,766	10,988
Federal Order 5	45,124	35,441
Federal Order - Other	10,832	8,236
Virginia	1,458	1,268
TOTAL	71,179	55,934

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Jan '19	Feb '19	Mar '19	Mar '18		
Class I - East	\$19.59	\$19.78	\$20.46	\$17.75	Maryland	102
Class I - West	\$19.39	\$19.58	\$20.26	\$17.55	Pennsylvania	253
Class I - Southwest	\$18.90	\$19.08	\$19.76	\$17.07	Virginia	308
Class II - All Markets	\$15.74	\$16.13	\$16.61	\$13.88	West Virginia	7
Class II - Butterfat	\$2.5051	\$2.5415	\$2.5531	\$2.4343	Other States	5
Milk Production						
	Mar '19	Mar '18	Change	Change (%)	TOTAL	675
VA Baseholders	85,495,706	94,723,782	-9,228,076	-9.74%		
VA Non-Baseholders	46,709,283	55,915,948	-9,206,665	-16.47%		
Out-of-State Baseholders	113,603,104	141,272,630	-27,669,526	-19.59%		
VA PRODUCTION TOTAL	132,204,989	150,639,730	-18,434,741	-12.24%		
BASE PRODUCTION TOTAL	199,098,810	235,996,412	-36,897,602	-15.63%		

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	10,199,090	10,438,697	3,711,051	2,146,359	201,820	2,047,511	196,792	528	1,642,030
West	9,294,795	9,271,839	2,769,979	1,925,341	343,366	2,570,565	297,461	2,360	1,059,824
Southwest	1,349,651	1,408,458	283,694	245,132	66,658	370,714	88,299	24	12,497
TOTAL	20,843,535	21,118,995	6,764,724	4,316,833	611,843	4,988,790	582,551	2,912	2,714,352

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Apr '19	Apr '18	Change (%)	Apr '19	Apr '18	Change (%)
East	28,745,328	29,478,024	-2.49%	119,911,895	125,092,619	-4.14%
West	26,149,355	26,489,139	-1.28%	108,414,872	110,513,209	-1.90%
Southwest	3,787,817	3,840,708	-1.38%	15,426,945	16,212,884	-4.85%
TOTAL	58,682,500	59,807,871	-1.88%	243,753,712	251,818,713	-3.20%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	13,136	10,240
Federal Order 5	44,122	34,481
Federal Order - Other	10,182	7,777
Virginia	1,458	1,240
TOTAL	68,898	53,738

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Feb '19	Mar '19	Apr '19	Apr '18		
Class I - East	\$19.78	\$20.46	\$20.24	\$18.49	Maryland	98
Class I - West	\$19.58	\$20.26	\$20.04	\$18.29	Pennsylvania	245
Class I - Southwest	\$19.08	\$19.76	\$19.55	\$17.82	Virginia	305
Class II - All Markets	\$16.13	\$16.61	\$16.38	\$14.03	West Virginia	7
Class II - Butterfat	\$2.5415	\$2.5531	\$2.5445	\$2.5183	Other States	5
	Milk Production				TOTAL	
	Apr '19	Apr '18	Change	Change (%)		
VA Baseholders	82,719,866	89,640,733	-6,920,867	-7.72%		
VA Non-Baseholders	46,237,568	55,293,967	-9,056,399	-16.38%		
Out-of-State Baseholders	107,197,412	122,160,008	-14,962,596	-12.25%		
VA PRODUCTION TOTAL	128,957,434	144,934,700	-15,977,266	-11.02%		
BASE PRODUCTION TOTAL	189,917,278	211,800,741	-21,883,463	-10.33%		
						660

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	9,857,106	9,918,666	3,597,887	1,984,572	198,084	1,677,502	192,279	120	1,319,112
West	8,852,712	8,754,981	2,727,417	1,766,726	336,309	2,353,603	279,304	2,988	1,075,315
Southwest	1,302,880	1,391,550	291,234	238,162	71,050	391,250	88,647	128	12,916
TOTAL	20,012,698	20,065,197	6,616,538	3,989,460	605,443	4,422,356	560,230	3,236	2,407,343

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	May '19	May '18	Change (%)	May '19	May '18	Change (%)
East	29,655,243	31,090,202	-4.62%	149,567,138	156,182,821	-4.24%
West	26,071,615	27,375,284	-4.76%	134,486,487	137,888,493	-2.47%
Southwest	3,713,888	3,444,344	7.83%	19,140,833	19,657,228	-2.63%
TOTAL	59,440,746	61,909,829	-3.99%	303,194,458	313,728,542	-3.36%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	14,014	10,571
Federal Order 5	45,037	34,571
Federal Order - Other	10,521	7,692
Virginia	1,622	1,210
TOTAL	71,194	54,044

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Mar '19	Apr '19	May '19	May '18		
Class I - East	\$20.46	\$20.24	\$20.90	\$18.83	Maryland	99
Class I - West	\$20.26	\$20.04	\$20.70	\$18.63	Pennsylvania	245
Class I - Southwest	\$19.76	\$19.55	\$20.20	\$18.16	Virginia	304
Class II - All Markets	\$16.61	\$16.38	\$16.48	\$14.47	West Virginia	7
Class II - Butterfat	\$2.5531	\$2.5445	\$2.5788	\$2.6309	Other States	5
Milk Production					TOTAL	660
	May '19	May '18	Change	Change (%)		
VA Baseholders	83,745,922	90,048,298	-6,302,376	-7.00%		
VA Non-Baseholders	47,240,515	56,922,764	-9,682,249	-17.01%		
Out-of-State Baseholders	108,107,308	125,570,420	-17,463,112	-13.91%		
VA PRODUCTION TOTAL	130,986,437	146,971,062	-15,984,625	-10.88%		
BASE PRODUCTION TOTAL	191,853,230	215,618,718	-23,765,488	-11.02%		

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	9,954,785	10,021,262	3,687,995	2,042,221	221,737	1,823,102	186,854	0	1,717,287
West	8,998,550	8,764,528	2,691,193	1,786,511	341,919	2,198,023	272,861	11	1,018,018
Southwest	1,329,780	1,388,160	271,446	232,739	67,000	324,747	89,940	0	10,077
TOTAL	20,283,116	20,173,950	6,650,634	4,061,470	630,656	4,345,873	549,655	11	2,745,382

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Jun '19	Jun '18	Change (%)	Jun '19	Jun '18	Change (%)
East	27,280,291	28,977,470	-5.86%	176,847,428	185,160,291	-4.49%
West	23,602,393	24,455,533	-3.49%	158,088,880	162,344,027	-2.62%
Southwest	3,342,660	3,457,758	-3.33%	22,483,494	23,114,986	-2.73%
TOTAL	54,225,344	56,890,761	-4.69%	357,419,802	370,619,303	-3.56%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	12,402	10,163
Federal Order 5	39,114	30,542
Federal Order - Other	9,112	7,034
Virginia	1,388	1,063
TOTAL	62,016	48,803

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Apr '19	May '19	Jun '19	Jun '18		
Class I - East	\$20.24	\$20.90	\$21.74	\$19.64	Maryland	99
Class I - West	\$20.04	\$20.70	\$21.54	\$19.44	Pennsylvania	247
Class I - Southwest	\$19.55	\$20.20	\$21.04	\$18.97	Virginia	300
Class II - All Markets	\$16.38	\$16.48	\$17.30	\$15.48	West Virginia	7
Class II - Butterfat	\$2.5445	\$2.5788	\$2.6649	\$2.6762	Other States	5
Milk Production						
	Jun '19	Jun '18	Change	Change (%)	TOTAL	658
VA Baseholders	77,378,089	82,640,496	-5,262,407	-6.37%		
VA Non-Baseholders	42,438,714	51,686,615	-9,247,901	-17.89%		
Out-of-State Baseholders	101,277,667	116,849,220	-15,571,553	-13.33%		
VA PRODUCTION TOTAL	119,816,803	134,327,111	-14,510,308	-10.80%		
BASE PRODUCTION TOTAL	178,655,756	199,489,716	-20,833,960	-10.44%		

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	9,918,593	10,117,130	3,098,044	1,937,649	207,724	1,232,569	181,402	0	600,803
West	8,638,049	8,458,068	2,289,676	1,638,084	306,778	1,137,296	256,867	0	896,259
Southwest	1,290,526	1,336,092	204,231	210,769	60,411	150,681	85,152	0	5,753
TOTAL	19,847,168	19,911,290	5,591,951	3,786,503	574,912	2,520,547	523,421	0	1,502,815

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Jul '19	Jul '18	Change (%)	Jul '19	Jul '18	Change (%)
East	27,175,425	27,905,285	-2.62%	204,022,853	213,065,576	-4.24%
West	24,376,869	24,680,934	-1.23%	182,465,749	187,024,961	-2.44%
Southwest	3,603,560	3,504,465	2.83%	26,087,054	26,619,451	-2.00%
TOTAL	55,155,854	56,090,685	-1.67%	412,575,656	426,709,988	-3.31%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	13,418	10,280
Federal Order 5	39,717	30,794
Federal Order - Other	9,532	7,674
Virginia	1,416	1,125
TOTAL	64,083	49,872

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	May '19	Jun '19	Jul '19	Jul '18		
Class I - East	\$20.90	\$21.74	\$21.85	\$19.74	Maryland	96
Class I - West	\$20.70	\$21.54	\$21.65	\$19.54	Pennsylvania	242
Class I - Southwest	\$20.20	\$21.04	\$21.15	\$19.07	Virginia	298
Class II - All Markets	\$16.48	\$17.30	\$17.61	\$15.20	West Virginia	7
Class II - Butterfat	\$2.5788	\$2.6649	\$2.6928	\$2.5357	Other States	5
	Milk Production				TOTAL	
	Jul '19	Jul '18	Change	Change (%)		
VA Baseholders	76,234,337	80,844,968	-4,610,631	-5.70%		
VA Non-Baseholders	40,533,019	52,232,063	-11,699,044	-22.40%		
Out-of-State Baseholders	99,243,828	116,670,923	-17,427,095	-14.94%		
VA PRODUCTION TOTAL	116,767,356	133,077,031	-16,309,675	-12.26%		
BASE PRODUCTION TOTAL	175,478,165	197,515,891	-22,037,726	-11.16%		
						648

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	10,165,956	10,324,531	3,010,139	1,950,663	181,395	1,140,723	185,043	0	216,974
West	9,000,536	8,754,157	2,327,626	1,657,318	309,121	1,121,198	277,678	0	929,236
Southwest	1,388,259	1,468,059	206,204	233,567	59,753	152,457	89,124	0	6,137
TOTAL	20,554,751	20,546,748	5,543,969	3,841,548	550,269	2,414,379	551,844	0	1,152,347

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Aug '19	Aug '18	Change (%)	Aug '19	Aug '18	Change (%)
East	28,353,847	28,609,124	-0.89%	232,376,700	241,674,700	-3.85%
West	26,884,100	27,153,139	-0.99%	209,349,849	214,178,100	-2.25%
Southwest	3,791,860	3,978,664	-4.70%	29,878,914	30,598,115	-2.35%
TOTAL	59,029,806	59,740,927	-1.19%	471,605,462	486,450,915	-3.05%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	13,338	10,689
Federal Order 5	40,105	33,295
Federal Order - Other	9,253	7,896
Virginia	1,387	1,183
TOTAL	64,083	53,062

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Jun '19	Jul '19	Aug '19	Aug '18		
Class I - East	\$21.74	\$21.85	\$22.57	\$18.53	Maryland	96
Class I - West	\$21.54	\$21.65	\$22.37	\$18.33	Pennsylvania	242
Class I - Southwest	\$21.04	\$21.15	\$21.86	\$17.86	Virginia	300
Class II - All Markets	\$17.30	\$17.61	\$17.60	\$15.07	West Virginia	7
Class II - Butterfat	\$2.6649	\$2.6928	\$2.6644	\$2.6079	Other States	5
Milk Production						
	Aug '19	Aug '18	Change	Change (%)	TOTAL	650
VA Baseholders	76,382,326	78,872,322	-2,489,996	-3.16%		
VA Non-Baseholders	39,586,218	51,628,140	-12,041,922	-23.32%		
Out-of-State Baseholders	98,445,851	114,118,368	-15,672,517	-13.73%		
VA PRODUCTION TOTAL	115,968,544	130,500,462	-14,531,918	-11.14%		
BASE PRODUCTION TOTAL	174,828,177	192,990,690	-18,162,513	-9.41%		

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	10,466,887	10,712,557	3,168,565	2,038,850	211,974	1,320,894	188,825	0	245,295
West	9,357,526	9,170,099	2,690,602	1,846,844	339,358	2,120,806	285,602	0	1,073,262
Southwest	1,320,854	1,424,504	283,042	233,695	67,150	363,565	91,229	0	7,820
TOTAL	21,145,267	21,307,161	6,142,209	4,119,389	618,481	3,805,266	565,656	0	1,326,377

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Sep '19	Sep '18	Change (%)	Sep '19	Sep '18	Change (%)
East	28,327,227	30,831,520	-8.12%	260,703,927	272,506,220	-4.33%
West	25,881,555	27,075,024	-4.41%	235,231,404	241,253,124	-2.50%
Southwest	3,773,900	3,816,041	-1.10%	33,652,814	34,414,155	-2.21%
TOTAL	57,982,683	61,722,584	-6.06%	529,588,145	548,173,499	-3.39%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	13,370	10,303
Federal Order 5	44,368	32,815
Federal Order - Other	9,707	7,511
Virginia	1,453	1,236
TOTAL	68,898	51,865

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Jul '19	Aug '19	Sep '19	Sep '18		
Class I - East	\$21.85	\$22.57	\$22.53	\$19.28	Maryland	97
Class I - West	\$21.65	\$22.37	\$22.33	\$19.08	Pennsylvania	242
Class I - Southwest	\$21.15	\$21.86	\$21.82	\$18.59	Virginia	299
Class II - All Markets	\$17.61	\$17.60	\$16.93	\$15.13	West Virginia	7
Class II - Butterfat	\$2.6928	\$2.6644	\$2.5052	\$2.5512	Other States	5
TOTAL						650

	Milk Production			
	Sep '19	Sep '18	Change	Change (%)
VA Baseholders	74,348,767	76,186,497	-1,837,730	-2.41%
VA Non-Baseholders	38,500,288	45,294,013	-6,793,725	-15.00%
Out-of-State Baseholders	96,029,065	106,911,054	-10,881,989	-10.18%
VA PRODUCTION TOTAL	112,849,055	121,480,510	-8,631,455	-7.11%
BASE PRODUCTION TOTAL	170,377,832	183,097,551	-12,719,719	-6.95%

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	9,682,392	9,670,666	3,475,484	1,924,595	203,728	1,932,848	182,940	8,748	1,245,827
West	8,760,078	8,538,036	2,653,593	1,736,922	330,536	2,549,263	267,831	14,924	1,030,372
Southwest	1,243,498	1,350,411	287,349	296,829	65,546	430,165	90,743	1,116	8,244
TOTAL	19,685,968	19,559,113	6,416,426	3,958,345	599,810	4,912,276	541,514	24,788	2,284,443

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Oct '19	Oct '18	Change (%)	Oct '19	Oct '18	Change (%)
East	30,501,441	31,677,277	-3.71%	291,205,368	303,303,643	-3.99%
West	27,370,709	28,573,027	-4.21%	262,602,114	269,826,151	-2.68%
Southwest	3,815,842	4,083,808	-6.56%	37,468,656	38,497,963	-2.67%
TOTAL	61,687,992	64,334,112	-4.11%	591,276,137	611,627,756	-3.33%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	13,667	10,766
Federal Order 5	45,714	35,357
Federal Order - Other	10,230	8,345
Virginia	1,583	1,281
TOTAL	71,195	55,749

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Aug '19	Sep '19	Oct '19	Oct '18		
Class I - East	\$22.57	\$22.53	\$22.52	\$20.75	Maryland	96
Class I - West	\$22.37	\$22.33	\$22.32	\$20.55	Pennsylvania	242
Class I - Southwest	\$21.86	\$21.82	\$21.81	\$20.06	Virginia	299
Class II - All Markets	\$17.60	\$16.93	\$16.68	\$15.54	West Virginia	7
Class II - Butterfat	\$2.6644	\$2.5052	\$2.4101	\$2.5621	Other States	5
Milk Production						
	Oct '19	Oct '18	Change	Change (%)	TOTAL	649
VA Baseholders	78,632,600	79,218,878	-586,278	-0.74%		
VA Non-Baseholders	39,483,532	47,454,556	-7,971,024	-16.80%		
Out-of-State Baseholders	99,911,881	111,571,632	-11,659,751	-10.45%		
VA PRODUCTION TOTAL	118,116,132	126,673,434	-8,557,302	-6.76%		
BASE PRODUCTION TOTAL	178,544,481	190,790,510	-12,246,029	-6.42%		

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	10,092,446	10,131,593	3,697,110	2,099,761	264,958	2,249,108	208,011	194,908	1,563,546
West	9,181,342	8,839,496	2,783,190	1,810,677	369,214	2,755,003	298,657	223,962	1,109,168
Southwest	1,284,512	1,369,646	302,789	247,087	66,470	425,061	96,025	19,426	4,826
TOTAL	20,558,299	20,340,735	6,783,089	4,157,525	700,642	5,429,173	602,693	438,295	2,677,541

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Nov '19	Nov '18	Change (%)	Nov '19	Nov '18	Change (%)
East	29,823,661	32,123,933	-7.16%	321,029,028	335,427,576	-4.29%
West	27,443,413	28,173,441	-2.59%	290,045,527	297,999,592	-2.67%
Southwest	3,758,844	4,010,994	-6.29%	41,227,501	42,508,957	-3.01%
TOTAL	61,025,918	64,308,368	-5.10%	652,302,056	675,936,125	-3.50%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	13,677	11,261
Federal Order 5	43,620	34,519
Federal Order - Other	9,963	8,113
Virginia	1,639	1,213
TOTAL	68,898	55,106

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Sep '19	Oct '19	Nov '19	Nov '18		
Class I - East	\$22.53	\$22.52	\$22.81	\$19.95	Maryland	91
Class I - West	\$22.33	\$22.32	\$22.61	\$19.75	Pennsylvania	231
Class I - Southwest	\$21.82	\$21.81	\$22.11	\$19.26	Virginia	294
Class II - All Markets	\$16.93	\$16.68	\$16.85	\$15.63	West Virginia	7
Class II - Butterfat	\$2.5052	\$2.4101	\$2.3265	\$2.5455	Other States	5
	Milk Production				TOTAL	
	Nov '19	Nov '18	Change	Change (%)		
VA Baseholders	79,388,569	78,550,038	838,531	1.07%		
VA Non-Baseholders	37,458,779	45,037,536	-7,578,757	-16.83%		
Out-of-State Baseholders	97,771,007	108,021,873	-10,250,866	-9.49%		
VA PRODUCTION TOTAL	116,847,348	123,587,574	-6,740,226	-5.45%		
BASE PRODUCTION TOTAL	177,159,576	186,571,911	-9,412,335	-5.04%		
						628

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	10,187,855	10,122,798	3,420,536	1,997,369	210,041	1,798,132	238,970	661,830	1,186,131
West	9,402,824	8,978,721	2,631,094	1,762,908	305,738	2,345,317	336,636	562,776	1,117,400
Southwest	1,349,499	1,397,439	255,334	236,647	61,223	306,145	95,517	51,107	5,933
TOTAL	20,940,178	20,498,958	6,306,963	3,996,924	577,002	4,449,594	671,123	1,275,713	2,309,463

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Dec '19	Dec '18	Change (%)	Dec '19	Dec '18	Change (%)
East	30,787,846	32,532,913	-5.36%	351,816,874	367,960,489	-4.39%
West	27,171,674	28,136,025	-3.43%	317,217,200	326,135,617	-2.73%
Southwest	3,743,352	4,092,212	-8.52%	44,970,853	46,601,169	-3.50%
TOTAL	61,702,872	64,761,150	-4.72%	714,004,928	740,697,275	-3.60%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	14,179	11,938
Federal Order 5	44,705	34,082
Federal Order - Other	10,827	7,864
Virginia	1,484	1,074
TOTAL	71,195	54,959

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Oct '19	Nov '19	Dec '19	Dec '18		
Class I - East	\$22.52	\$22.81	\$24.00	\$19.47	Maryland	91
Class I - West	\$22.32	\$22.61	\$23.80	\$19.27	Pennsylvania	231
Class I - Southwest	\$21.81	\$22.11	\$23.30	\$18.78	Virginia	294
Class II - All Markets	\$16.68	\$16.85	\$16.81	\$15.67	West Virginia	7
Class II - Butterfat	\$2.4101	\$2.3265	\$2.2022	\$2.5150	Other States	5
Milk Production						
	Dec '19	Dec '18	Change	Change (%)	TOTAL	628
VA Baseholders	84,007,267	81,422,148	2,585,119	3.17%		
VA Non-Baseholders	41,363,411	45,698,264	-4,334,853	-9.49%		
Out-of-State Baseholders	103,919,805	113,227,062	-9,307,257	-8.22%		
VA PRODUCTION TOTAL	125,370,678	127,120,412	-1,749,734	-1.38%		
BASE PRODUCTION TOTAL	187,927,072	194,649,210	-6,722,138	-3.45%		

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	10,896,814	10,503,565	3,310,673	1,979,106	220,327	1,658,088	220,012	978,764	1,020,496
West	9,628,693	8,981,016	2,471,106	1,699,686	319,410	1,903,726	319,462	754,202	1,094,375
Southwest	1,369,723	1,403,599	244,867	228,704	74,750	276,067	86,844	55,765	3,033
TOTAL	21,895,230	20,888,180	6,026,646	3,907,496	614,487	3,837,881	626,318	1,788,731	2,117,904

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Class I Producer Price Announcements

Announcement of Producer Class I Price at 3.5% Butterfat

January 2019

	NOV 2018	DEC 2018	JAN 2019
Eastern Market			
Established Price	\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$11.49	\$11.01	\$11.13
Eastern Market Class I Price (per cwt)	\$19.95	\$19.47	\$19.59
Eastern Market Skim Price (per cwt)	11.2345	10.8445	10.9965
Eastern Market Butterfat Price (per lb)	2.6020	2.5728	2.5665
Western Market			
Established Price	\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$11.59	\$11.11	\$11.23
Western Market Class I Price (per cwt)	\$19.75	\$19.27	\$19.39
Western Market Skim Price (per cwt)	11.0345	10.6445	10.7965
Western Market Butterfat Price (per lb)	2.6000	2.5708	2.5645
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$11.30	\$10.82	\$10.94
Southwestern Market Class I Price (per cwt)	\$19.26	\$18.78	\$18.90
Southwestern Market Skim Price (per cwt)	10.5440	10.1540	10.3025
Southwestern Market Butterfat Price (per lb)	2.5951	2.5659	2.5595
Class II Price Announcement Date	DEC 5, 2018	JAN 3, 2019	JAN 30, 2019
Milk Commission Class II Price (per cwt)	\$15.63		
Milk Commission Class II Skim Price (per cwt)	\$6.9600	\$7.1200	\$7.2200
Milk Commission Class II Butterfat Price (per lb)	2.5455		
Milk Commission Bi-Monthly Composite Index	326.6	329.2	329.1
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$15.52	\$15.05	\$15.12

	Price Change from December 2018		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$0.12	▲ \$0.15	▼ -\$0.0064
Western Market	▲ \$0.12	▲ \$0.15	▼ -\$0.0064
Southwestern Market	▲ \$0.12	▲ \$0.15	▼ -\$0.0064

Next Class I Announcement: Jan. 16, 2019

Next Class II Announcement: Jan. 3, 2019

Announcement of Producer Class I Price at 3.5% Butterfat

February 2019

	DEC 2018	JAN 2019	FEB 2019
Eastern Market			
Established Price	\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$11.01	\$11.13	\$11.32
Eastern Market Class I Price (per cwt)	\$19.47	\$19.59	\$19.78
Eastern Market Skim Price (per cwt)	10.8445	10.9965	11.2765
Eastern Market Butterfat Price (per lb)	2.5728	2.5665	2.5410
Western Market			
Established Price	\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$11.11	\$11.23	\$11.42
Western Market Class I Price (per cwt)	\$19.27	\$19.39	\$19.58
Western Market Skim Price (per cwt)	10.6445	10.7965	11.0765
Western Market Butterfat Price (per lb)	2.5708	2.5645	2.5390
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$10.82	\$10.94	\$11.12
Southwestern Market Class I Price (per cwt)	\$18.78	\$18.90	\$19.08
Southwestern Market Skim Price (per cwt)	10.1540	10.3025	10.5825
Southwestern Market Butterfat Price (per lb)	2.5659	2.5595	2.5340
Class II Price Announcement Date	JAN 3, 2019	JAN 30, 2019	FEB 27, 2019
Milk Commission Class II Price (per cwt)	\$15.67		
Milk Commission Class II Skim Price (per cwt)	\$7.1200	\$7.2200	\$7.5000
Milk Commission Class II Butterfat Price (per lb)	2.5150		
Milk Commission Bi-Monthly Composite Index	329.2	329.1	329.9
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$15.05	\$15.12	\$15.30

	Price Change from January 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$0.18	▲ \$0.28	▼ -\$0.0255
Western Market	▲ \$0.18	▲ \$0.28	▼ -\$0.0255
Southwestern Market	▲ \$0.18	▲ \$0.28	▼ -\$0.0255

Next Class I Announcement: Feb. 21, 2019

Next Class II Announcement: Jan. 30, 2019

Announcement of Producer Class I Price at 3.5% Butterfat

March 2019

	JAN 2019	FEB 2019	MAR 2019
Eastern Market			
Established Price	\$8.46	\$8.46	\$8.26
Add Adjustment (per §2VAC15-20-81)	\$11.13	\$11.32	\$12.20
Eastern Market Class I Price (per cwt)	\$19.59	\$19.78	\$20.46
Eastern Market Skim Price (per cwt)	10.9965	11.2765	11.7265
Eastern Market Butterfat Price (per lb)	2.5665	2.5410	2.6118
Western Market			
Established Price	\$8.16	\$8.16	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$11.23	\$11.42	\$12.30
Western Market Class I Price (per cwt)	\$19.39	\$19.58	\$20.26
Western Market Skim Price (per cwt)	10.7965	11.0765	11.5265
Western Market Butterfat Price (per lb)	2.5645	2.5390	2.6098
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.76
Add Adjustment (per §2VAC15-20-81)	\$10.94	\$11.12	\$12.00
Southwestern Market Class I Price (per cwt)	\$18.90	\$19.08	\$19.76
Southwestern Market Skim Price (per cwt)	10.3025	10.5825	11.0325
Southwestern Market Butterfat Price (per lb)	2.5595	2.5340	2.6048
Class II Price Announcement Date	JAN 30, 2019	FEB 27, 2019	APR 3, 2019
Milk Commission Class II Price (per cwt)	\$15.74		
Milk Commission Class II Skim Price (per cwt)	\$7.2200	\$7.5000	\$7.9500
Milk Commission Class II Butterfat Price (per lb)	2.5051		
Milk Commission Bi-Monthly Composite Index	329.1	329.9	332.4
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$15.12	\$15.30	\$15.98

	Price Change from February 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$0.68	▲ \$0.45	▲ \$0.0708
Western Market	▲ \$0.68	▲ \$0.45	▲ \$0.0708
Southwestern Market	▲ \$0.68	▲ \$0.45	▲ \$0.0708

Next Class I Announcement: Mar. 20, 2019

Next Class II Announcement: Feb. 27, 2019



STATE MILK COMMISSION
Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat

April 2019

	FEB 2019	MAR 2019	APR 2019
Eastern Market			
Established Price	\$8.46	\$8.26	\$8.26
Add Adjustment (per §2VAC15-20-81)	\$11.32	\$12.20	\$11.98
Eastern Market Class I Price (per cwt)	\$19.78	\$20.46	\$20.24
Eastern Market Skim Price (per cwt)	11.2765	11.7265	11.5265
Eastern Market Butterfat Price (per lb)	2.5410	2.6118	2.6047
Western Market			
Established Price	\$8.16	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$11.42	\$12.30	\$12.08
Western Market Class I Price (per cwt)	\$19.58	\$20.26	\$20.04
Western Market Skim Price (per cwt)	11.0765	11.5265	11.3265
Western Market Butterfat Price (per lb)	2.5390	2.6098	2.6027
Southwestern Market			
Established Price	\$7.96	\$7.76	\$7.76
Add Adjustment (per §2VAC15-20-81)	\$11.12	\$12.00	\$11.79
Southwestern Market Class I Price (per cwt)	\$19.08	\$19.76	\$19.55
Southwestern Market Skim Price (per cwt)	10.5825	11.0325	10.8325
Southwestern Market Butterfat Price (per lb)	2.5340	2.6048	2.5977
Class II Price Announcement Date	FEB 27, 2019	APR 3, 2019	MAY 1, 2019
Milk Commission Class II Price (per cwt)	\$16.13		
Milk Commission Class II Skim Price (per cwt)	\$7.5000	\$7.9500	\$7.7500
Milk Commission Class II Butterfat Price (per lb)	2.5415		
Milk Commission Bi-Monthly Composite Index	329.9	332.4	334.2
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$15.30	\$15.98	\$15.76

	Price Change from March 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▼ -\$0.22	▼ -\$0.20	▼ -\$0.0071
Western Market	▼ -\$0.22	▼ -\$0.20	▼ -\$0.0071
Southwestern Market	▼ -\$0.22	▼ -\$0.20	▼ -\$0.0071

Next Class I Announcement: Apr. 17, 2019

Next Class II Announcement: Apr. 3, 2019



STATE MILK COMMISSION
Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat

May 2019

	MAR 2019	APR 2019	MAY 2019
Eastern Market			
Established Price	\$8.26	\$8.26	\$8.26
Add Adjustment (per §2VAC15-20-81)	\$12.20	\$11.98	\$12.64
Eastern Market Class I Price (per cwt)	\$20.46	\$20.24	\$20.90
Eastern Market Skim Price (per cwt)	11.7265	11.5265	12.2965
Eastern Market Butterfat Price (per lb)	2.6118	2.6047	2.5803
Western Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$12.30	\$12.08	\$12.74
Western Market Class I Price (per cwt)	\$20.26	\$20.04	\$20.70
Western Market Skim Price (per cwt)	11.5265	11.3265	12.0965
Western Market Butterfat Price (per lb)	2.6098	2.6027	2.5783
Southwestern Market			
Established Price	\$7.76	\$7.76	\$7.76
Add Adjustment (per §2VAC15-20-81)	\$12.00	\$11.79	\$12.44
Southwestern Market Class I Price (per cwt)	\$19.76	\$19.55	\$20.20
Southwestern Market Skim Price (per cwt)	11.0325	10.8325	11.6025
Southwestern Market Butterfat Price (per lb)	2.6048	2.5977	2.5733
Class II Price Announcement Date	APR 3, 2019	MAY 1, 2019	JUN 5, 2019
Milk Commission Class II Price (per cwt)	\$16.61		
Milk Commission Class II Skim Price (per cwt)	\$7.9500	\$7.7500	\$7.7200
Milk Commission Class II Butterfat Price (per lb)	2.5531		
Milk Commission Bi-Monthly Composite Index	332.4	334.2	337.0
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$15.98	\$15.76	\$16.42

	Price Change from April 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$0.66	▲ \$0.77	▼ -\$0.0244
Western Market	▲ \$0.66	▲ \$0.77	▼ -\$0.0244
Southwestern Market	▲ \$0.66	▲ \$0.77	▼ -\$0.0244

Next Class I Announcement: May. 22, 2019

Next Class II Announcement: May. 1, 2019



STATE MILK COMMISSION
Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat

June 2019

	APR 2019	MAY 2019	JUN 2019
Eastern Market			
Established Price	\$8.26	\$8.26	\$8.26
Add Adjustment (per §2VAC15-20-81)	\$11.98	\$12.64	\$13.48
Eastern Market Class I Price (per cwt)	\$20.24	\$20.90	\$21.74
Eastern Market Skim Price (per cwt)	11.5265	12.2965	13.0640
Eastern Market Butterfat Price (per lb)	2.6047	2.5803	2.6101
Western Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$12.08	\$12.74	\$13.58
Western Market Class I Price (per cwt)	\$20.04	\$20.70	\$21.54
Western Market Skim Price (per cwt)	11.3265	12.0965	12.8640
Western Market Butterfat Price (per lb)	2.6027	2.5783	2.6081
Southwestern Market			
Established Price	\$7.76	\$7.76	\$7.76
Add Adjustment (per §2VAC15-20-81)	\$11.79	\$12.44	\$13.28
Southwestern Market Class I Price (per cwt)	\$19.55	\$20.20	\$21.04
Southwestern Market Skim Price (per cwt)	10.8325	11.6025	12.3595
Southwestern Market Butterfat Price (per lb)	2.5977	2.5733	2.6031
Class II Price Announcement Date	MAY 1, 2019	JUN 5, 2019	JUL 3, 2019
Milk Commission Class II Price (per cwt)	\$16.38		
Milk Commission Class II Skim Price (per cwt)	\$7.7500	\$7.7200	\$8.2600
Milk Commission Class II Butterfat Price (per lb)	2.5445		
Milk Commission Bi-Monthly Composite Index	334.2	337.0	341.3
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$15.76	\$16.42	\$17.07

	Price Change from May 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$0.85	▲ \$0.77	▲ \$0.0299
Western Market	▲ \$0.85	▲ \$0.77	▲ \$0.0299
Southwestern Market	▲ \$0.83	▲ \$0.76	▲ \$0.0298

Next Class I Announcement: Jun. 19, 2019

Next Class II Announcement: Jun. 5, 2019

Announcement of Producer Class I Price at 3.5% Butterfat

July 2019

	MAY 2019	JUN 2019	JUL 2019
Eastern Market			
Established Price	\$8.26	\$8.26	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$12.64	\$13.48	\$13.39
Eastern Market Class I Price (per cwt)	\$20.90	\$21.74	\$21.85
Eastern Market Skim Price (per cwt)	12.2965	13.0640	12.8540
Eastern Market Butterfat Price (per lb)	2.5803	2.6101	2.6996
Western Market			
Established Price	\$7.96	\$7.96	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$12.74	\$13.58	\$13.49
Western Market Class I Price (per cwt)	\$20.70	\$21.54	\$21.65
Western Market Skim Price (per cwt)	12.0965	12.8640	12.6540
Western Market Butterfat Price (per lb)	2.5783	2.6081	2.6976
Southwestern Market			
Established Price	\$7.76	\$7.76	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$12.44	\$13.28	\$13.19
Southwestern Market Class I Price (per cwt)	\$20.20	\$21.04	\$21.15
Southwestern Market Skim Price (per cwt)	11.6025	12.3595	12.1495
Southwestern Market Butterfat Price (per lb)	2.5733	2.6031	2.6926
Class II Price Announcement Date	JUN 5, 2019	JUL 3, 2019	JUL 31, 2019
Milk Commission Class II Price (per cwt)	\$16.48		
Milk Commission Class II Skim Price (per cwt)	\$7.7200	\$8.2600	\$8.4800
Milk Commission Class II Butterfat Price (per lb)	2.5788		
Milk Commission Bi-Monthly Composite Index	337.0	341.6	344.4
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$16.42	\$17.07	\$17.18

	Price Change from June 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$0.11	▼ -\$0.21	▲ \$0.0895
Western Market	▲ \$0.11	▼ -\$0.21	▲ \$0.0895
Southwestern Market	▲ \$0.11	▼ -\$0.21	▲ \$0.0895

Next Class I Announcement: Jul. 17, 2019

Next Class II Announcement: Jul. 3, 2019



STATE MILK COMMISSION
Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat

August 2019

	JUN 2019	JUL 2019	AUG 2019
Eastern Market			
Established Price	\$8.26	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$13.48	\$13.39	\$14.11
Eastern Market Class I Price (per cwt)	\$21.74	\$21.85	\$22.57
Eastern Market Skim Price (per cwt)	13.0640	12.8540	13.4840
Eastern Market Butterfat Price (per lb)	2.6101	2.6996	2.7297
Western Market			
Established Price	\$7.96	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$13.58	\$13.49	\$14.21
Western Market Class I Price (per cwt)	\$21.54	\$21.65	\$22.37
Western Market Skim Price (per cwt)	12.8640	12.6540	13.2840
Western Market Butterfat Price (per lb)	2.6081	2.6976	2.7277
Southwestern Market			
Established Price	\$7.76	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$13.28	\$13.19	\$13.90
Southwestern Market Class I Price (per cwt)	\$21.04	\$21.15	\$21.86
Southwestern Market Skim Price (per cwt)	12.3595	12.1495	12.7795
Southwestern Market Butterfat Price (per lb)	2.6031	2.6926	2.7227
Class II Price Announcement Date	JUL 3, 2019	JUL 31, 2019	SEP 5, 2019
Milk Commission Class II Price (per cwt)	\$17.30		
Milk Commission Class II Skim Price (per cwt)	\$8.2600	\$8.4800	\$8.5700
Milk Commission Class II Butterfat Price (per lb)	2.6649		
Milk Commission Bi-Monthly Composite Index	341.6	344.4	345.3
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$17.07	\$17.18	\$17.89

	Price Change from July 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$0.71	▲ \$0.63	▲ \$0.0301
Western Market	▲ \$0.71	▲ \$0.63	▲ \$0.0301
Southwestern Market	▲ \$0.71	▲ \$0.63	▲ \$0.0301

Next Class I Announcement: Aug. 21, 2019

Next Class II Announcement: Jul. 31, 2019

Announcement of Producer Class I Price at 3.5% Butterfat

September 2019

	JUL 2019	AUG 2019	SEP 2019
Eastern Market			
Established Price	\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$13.39	\$14.11	\$14.07
Eastern Market Class I Price (per cwt)	\$21.85	\$22.57	\$22.53
Eastern Market Skim Price (per cwt)	12.8540	13.4840	13.5440
Eastern Market Butterfat Price (per lb)	2.6996	2.7297	2.7022
Western Market			
Established Price	\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$13.49	\$14.21	\$14.17
Western Market Class I Price (per cwt)	\$21.65	\$22.37	\$22.33
Western Market Skim Price (per cwt)	12.6540	13.2840	13.3440
Western Market Butterfat Price (per lb)	2.6976	2.7277	2.7002
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$13.19	\$13.90	\$13.86
Southwestern Market Class I Price (per cwt)	\$21.15	\$21.86	\$21.82
Southwestern Market Skim Price (per cwt)	12.1495	12.7795	12.8395
Southwestern Market Butterfat Price (per lb)	2.6926	2.7227	2.6952
Class II Price Announcement Date	JUL 31, 2019	SEP 5, 2019	OCT 2, 2019
Milk Commission Class II Price (per cwt)	\$17.61		
Milk Commission Class II Skim Price (per cwt)	\$8.4800	\$8.5700	\$8.4600
Milk Commission Class II Butterfat Price (per lb)	2.6928		
Milk Commission Bi-Monthly Composite Index	344.4	345.3	345.0
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$17.18	\$17.89	\$17.85

	Price Change from August 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▼ -\$0.04	▲ \$0.06	▼ -\$0.0275
Western Market	▼ -\$0.04	▲ \$0.06	▼ -\$0.0275
Southwestern Market	▼ -\$0.04	▲ \$0.06	▼ -\$0.0275

Next Class I Announcement: Sep. 18, 2019

Next Class II Announcement: Sep. 5, 2019

Announcement of Producer Class I Price at 3.5% Butterfat

October 2019

	AUG 2019	SEP 2019	OCT 2019
Eastern Market			
Established Price	\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$14.11	\$14.07	\$14.06
Eastern Market Class I Price (per cwt)	\$22.57	\$22.53	\$22.52
Eastern Market Skim Price (per cwt)	13.4840	13.5440	13.9640
Eastern Market Butterfat Price (per lb)	2.7297	2.7022	2.5837
Western Market			
Established Price	\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$14.21	\$14.17	\$14.16
Western Market Class I Price (per cwt)	\$22.37	\$22.33	\$22.32
Western Market Skim Price (per cwt)	13.2840	13.3440	13.7640
Western Market Butterfat Price (per lb)	2.7277	2.7002	2.5817
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$13.90	\$13.86	\$13.85
Southwestern Market Class I Price (per cwt)	\$21.86	\$21.82	\$21.81
Southwestern Market Skim Price (per cwt)	12.7795	12.8395	13.2595
Southwestern Market Butterfat Price (per lb)	2.7227	2.6952	2.5767
Class II Price Announcement Date	SEP 5, 2019	OCT 2, 2019	OCT 30, 2019
Milk Commission Class II Price (per cwt)	\$17.60		
Milk Commission Class II Skim Price (per cwt)	\$8.5700	\$8.4600	\$8.5400
Milk Commission Class II Butterfat Price (per lb)	2.6644		
Milk Commission Bi-Monthly Composite Index	345.3	345.0	343.4
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$17.89	\$17.85	\$17.84

Price Change from September 2019

	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▼ -\$0.01	▲ \$0.42	▼ -\$0.1185
Western Market	▼ -\$0.01	▲ \$0.42	▼ -\$0.1185
Southwestern Market	▼ -\$0.01	▲ \$0.42	▼ -\$0.1185

Next Class I Announcement: Oct. 23, 2019

Next Class II Announcement: Oct. 2, 2019

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Announcement of Producer Class I Price at 3.5% Butterfat

November 2019

	SEP 2019	OCT 2019	NOV 2019
Eastern Market			
Established Price	\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$14.07	\$14.06	\$14.35
Eastern Market Class I Price (per cwt)	\$22.53	\$22.52	\$22.81
Eastern Market Skim Price (per cwt)	13.5440	13.9640	14.7840
Eastern Market Butterfat Price (per lb)	2.7022	2.5837	2.4422
Western Market			
Established Price	\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$14.17	\$14.16	\$14.45
Western Market Class I Price (per cwt)	\$22.33	\$22.32	\$22.61
Western Market Skim Price (per cwt)	13.3440	13.7640	14.5840
Western Market Butterfat Price (per lb)	2.7002	2.5817	2.4402
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$13.86	\$13.85	\$14.15
Southwestern Market Class I Price (per cwt)	\$21.82	\$21.81	\$22.11
Southwestern Market Skim Price (per cwt)	12.8395	13.2595	14.0795
Southwestern Market Butterfat Price (per lb)	2.6952	2.5767	2.4352
Class II Price Announcement Date	OCT 2, 2019	OCT 30, 2019	DEC 4, 2019
Milk Commission Class II Price (per cwt)	\$16.93		
Milk Commission Class II Skim Price (per cwt)	\$8.4600	\$8.5400	\$9.0200
Milk Commission Class II Butterfat Price (per lb)	2.5052		
Milk Commission Bi-Monthly Composite Index	345.0	343.4	334.1
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$17.85	\$17.84	\$18.14

	Price Change from October 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$0.30	▲ \$0.82	▼ -\$0.1415
Western Market	▲ \$0.30	▲ \$0.82	▼ -\$0.1415
Southwestern Market	▲ \$0.30	▲ \$0.82	▼ -\$0.1415

Next Class I Announcement: Nov. 20, 2019

Next Class II Announcement: Oct. 30, 2019

Announcement of Producer Class I Price at 3.5% Butterfat

December 2019

	OCT 2019	NOV 2019	DEC 2019
Eastern Market			
Established Price	\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$14.06	\$14.35	\$15.54
Eastern Market Class I Price (per cwt)	\$22.52	\$22.81	\$24.00
Eastern Market Skim Price (per cwt)	13.9640	14.7840	16.2840
Eastern Market Butterfat Price (per lb)	2.5837	2.4422	2.3675
Western Market			
Established Price	\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$14.16	\$14.45	\$15.64
Western Market Class I Price (per cwt)	\$22.32	\$22.61	\$23.80
Western Market Skim Price (per cwt)	13.7640	14.5840	16.0840
Western Market Butterfat Price (per lb)	2.5817	2.4402	2.3655
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$13.85	\$14.15	\$15.34
Southwestern Market Class I Price (per cwt)	\$21.81	\$22.11	\$23.30
Southwestern Market Skim Price (per cwt)	13.2595	14.0795	15.5795
Southwestern Market Butterfat Price (per lb)	2.5767	2.4352	2.3605
Class II Price Announcement Date	OCT 30, 2019	DEC 4, 2019	JAN 2, 2020
Milk Commission Class II Price (per cwt)	\$16.68		
Milk Commission Class II Skim Price (per cwt)	\$8.5400	\$9.0200	\$9.4300
Milk Commission Class II Butterfat Price (per lb)	2.4101		
Milk Commission Bi-Monthly Composite Index	343.4	334.1	336.1
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$17.84	\$18.14	\$19.33

	Price Change from November 2019		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ \$1.19	▲ \$1.50	▼ -\$0.0747
Western Market	▲ \$1.19	▲ \$1.50	▼ -\$0.0747
Southwestern Market	▲ \$1.19	▲ \$1.50	▼ -\$0.0747

Next Class I Announcement: Dec. 18, 2019

Next Class II Announcement: Dec. 4, 2019

Virginia Department of Agriculture and Consumer Services
State Milk Commission

Announcement of Producer Class I Price at 3.5% Butterfat

December 2019

Virginia State Milk Commission Skim and Butterfat Prices, 2019

Month	<u>Eastern Market</u>		<u>Western Market</u>		<u>Southwestern Market</u>		Bi-Monthly Index
	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	
January	10.9965	2.5665	10.7965	2.5645	10.3025	2.5595	329.1
February	11.2765	2.5410	11.0765	2.5390	10.5825	2.5340	329.9
March	11.7265	2.6118	11.5265	2.6098	11.0325	2.6048	332.4
April	11.5265	2.6047	11.3265	2.6027	10.8325	2.5977	334.2
May	12.2965	2.5803	12.0965	2.5783	11.6025	2.5733	337.0
June	13.0640	2.6101	12.8640	2.6081	12.3595	2.6031	341.3
July	12.8540	2.6996	12.6540	2.6976	12.1495	2.6926	344.4
August	13.4840	2.7297	13.2840	2.7277	12.7795	2.7227	345.3
September	13.5440	2.7022	13.3440	2.7002	12.8395	2.6952	345.0
October	13.9640	2.5837	13.7640	2.5817	13.2595	2.5767	343.4
November	14.7840	2.4422	14.5840	2.4402	14.0795	2.4352	334.1
December	16.2840	2.3675	16.0840	2.3655	15.5795	2.3605	336.1
AVERAGE	12.9834	2.5866	12.7834	2.5846	12.2833	2.5796	337.7

Virginia State Milk Commission Skim and Butterfat Prices, 2018

Month	<u>Eastern Market</u>		<u>Western Market</u>		<u>Southwestern Market</u>		Bi-Monthly Index
	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	
January	11.8555	2.5363	11.6555	2.5343	11.0495	2.5282	329.7
February	10.5855	2.5464	10.3855	2.5444	9.7795	2.5383	325.5
March	9.7680	2.3773	9.5680	2.3753	9.0950	2.3706	322.0
April	10.2080	2.4690	10.0080	2.4670	9.5350	2.4623	320.8
May	10.3680	2.5216	10.1680	2.5196	9.6950	2.5149	323.3
June	10.7380	2.6513	10.5380	2.6493	10.0650	2.6446	327.2
July	10.6380	2.7080	10.4380	2.7060	9.9650	2.7013	330.1
August	9.8480	2.5802	9.6480	2.5782	9.1750	2.5735	329.6
September	10.3445	2.6560	10.1445	2.6540	9.6540	2.6491	326.0
October	12.1345	2.5835	11.9345	2.5815	11.4440	2.5766	324.2
November	11.2345	2.6020	11.0345	2.6000	10.5440	2.5951	326.6
December	10.8445	2.5728	10.6445	2.5708	10.1540	2.5659	329.2
AVERAGE	10.7139	2.5670	10.5139	2.5650	10.0129	2.5600	326.2

Prevailing Market	Bristol	Charleston	Raleigh	Winston-Salem	Washington, DC
Over Order Premium	\$0.61	\$0.73	\$0.75	\$0.75	\$0.60

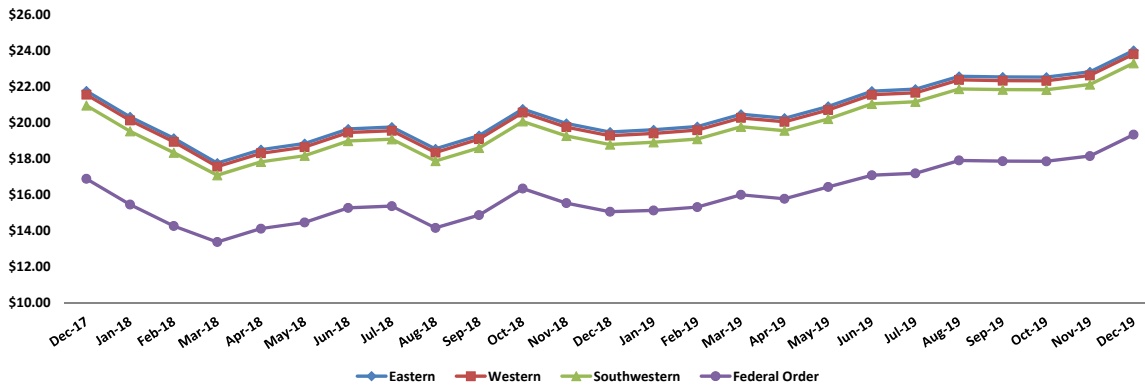
Next Class I Announcement: Dec. 18, 2019

Next Class II Announcement: Dec. 4, 2019

Virginia State Milk Commission
Class I Price Dashboard
December 2019

Months Plotted: 25

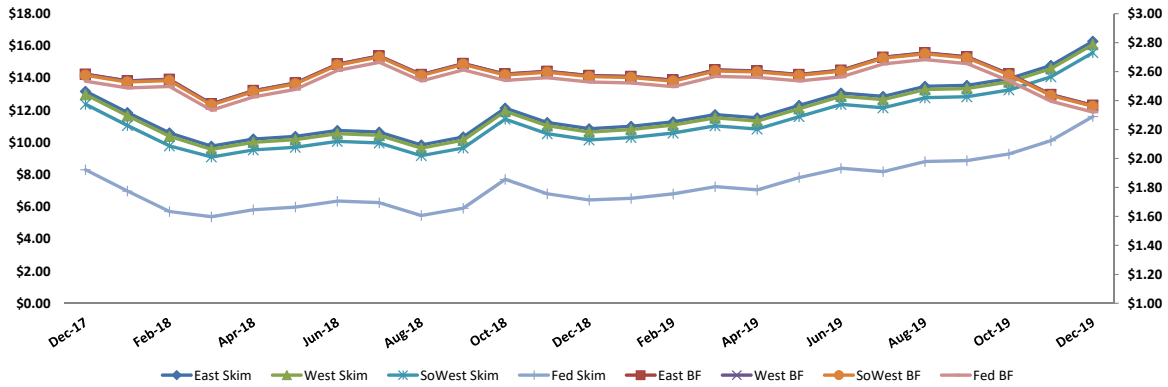
Class I Price by Market



	Class I Price (per cwt)			
	Eastern	Western	Southwestern	Federal Order*
25-Month High	\$24.00	\$23.80	\$23.30	\$19.33
25-Month Low	\$17.75	\$17.55	\$17.07	\$13.36
25-Month Avg.	\$20.50	\$20.30	\$19.80	\$15.95
Current Month	\$24.00	\$23.80	\$23.30	\$19.33

*The Federal Order Class I Price is a baseline price, and does not factor in location differentials

Class I Component Price by Market



	Class I Component Price							
	Eastern Skim (per cwt)	Eastern Butterfat (per lb)	Western Skim (per cwt)	Western Butterfat (per lb)	Southwestern Skim (per cwt)	Southwestern Butterfat (per lb)	Federal Order Skim (per cwt)	Federal Order Butterfat (per lb)
25-Month High	\$16.2840	\$2.7297	\$16.0840	\$2.7277	\$15.5795	\$2.7227	\$11.6100	\$2.6830
25-Month Low	\$9.7680	\$2.3675	\$9.5680	\$2.3655	\$9.0950	\$2.3605	\$5.3800	\$2.3208
25-Month Avg.	\$11.9017	\$2.5770	\$11.7017	\$2.5750	\$11.1969	\$2.5700	\$7.3516	\$2.5315
Current Month	\$16.2840	\$2.3675	\$16.0840	\$2.3655	\$15.5795	\$2.3605	\$11.6100	\$2.3208

Class II Producer Price Announcements



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

January 2019

	NOV 2018	DEC 2018	JAN 2019
State Milk Commission Class II Price (per cwt)	\$15.63	\$15.67	\$15.74
Class II Skim Price (per cwt)	6.9600	7.1200	7.2200
Class II Butterfat Price (per lb)	2.5455	2.5150	2.5051

January 2019 Highlights

-The Class II price for January increased over December by \$0.06 per cwt. The Class II Skim price increased by \$0.10 per cwt, and the Class II Butterfat price decreased by \$0.01 per lb.

Next Announcement: Feb. 27, 2019

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

February 2019

	DEC 2018	JAN 2019	FEB 2019
State Milk Commission Class II Price (per cwt)	\$15.67	\$15.74	\$16.13
Class II Skim Price (per cwt)	7.1200	7.2200	7.5000
Class II Butterfat Price (per lb)	2.5150	2.5051	2.5415

February 2019 Highlights

-The Class II price for February increased over January by \$0.40 per cwt. The Class II Skim price increased by \$0.28 per cwt, and the Class II Butterfat price increased by \$0.04 per lb.

Next Announcement: Apr. 3, 2019

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

March 2019

	JAN 2019	FEB 2019	MAR 2019
State Milk Commission Class II Price (per cwt)	\$15.74	\$16.13	\$16.61
Class II Skim Price (per cwt)	7.2200	7.5000	7.9500
Class II Butterfat Price (per lb)	2.5051	2.5415	2.5531

March 2019 Highlights

-The Class II price for March increased over February by \$0.47 per cwt. The Class II Skim price increased by \$0.45 per cwt, and the Class II Butterfat price increased by \$0.01 per lb.

Next Announcement: May. 1, 2019

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

April 2019

	FEB 2019	MAR 2019	APR 2019
State Milk Commission Class II Price (per cwt)	\$16.13	\$16.61	\$16.38
Class II Skim Price (per cwt)	7.5000	7.9500	7.7500
Class II Butterfat Price (per lb)	2.5415	2.5531	2.5445

April 2019 Highlights

-The Class II price for April decreased from March by \$0.22 per cwt. The Class II Skim price decreased by \$0.20 per cwt, and the Class II Butterfat price decreased by \$0.01 per lb.

Next Announcement: Jun. 5, 2019

102 Governor Street, Richmond, VA 23219

www.vdacs.virginia.gov/food-state-milk-commission.shtml

Phone: 804-786-2013

Fax: 804-371-8700

Email: milk@vdacs.virginia.gov



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

May 2019

	MAR 2019	APR 2019	MAY 2019
State Milk Commission Class II Price (per cwt)	\$16.61	\$16.38	\$16.48
Class II Skim Price (per cwt)	7.9500	7.7500	7.7200
Class II Butterfat Price (per lb)	2.5531	2.5445	2.5788

May 2019 Highlights

-The Class II price for May increased over April by \$0.09 per cwt. The Class II Skim price decreased by \$0.03 per cwt, and the Class II Butterfat price increased by \$0.03 per lb.

Next Announcement: Jul. 3, 2019

102 Governor Street, Richmond, VA 23219

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

June 2019

	APR 2019	MAY 2019	JUN 2019
State Milk Commission Class II Price (per cwt)	\$16.38	\$16.48	\$17.30
Class II Skim Price (per cwt)	7.7500	7.7200	8.2600
Class II Butterfat Price (per lb)	2.5445	2.5788	2.6649

June 2019 Highlights

-The Class II price for June increased over May by \$0.82 per cwt. The Class II Skim price increased by \$0.54 per cwt, and the Class II Butterfat price increased by \$0.09 per lb.

Next Announcement: Jul. 31, 2019

102 Governor Street, Richmond, VA 23219

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Email: milk@vdacs.virginia.gov



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

July 2019

	MAY 2019	JUN 2019	JUL 2019
State Milk Commission Class II Price (per cwt)	\$16.48	\$17.30	\$17.61
Class II Skim Price (per cwt)	7.7200	8.2600	8.4800
Class II Butterfat Price (per lb)	2.5788	2.6649	2.6928

July 2019 Highlights

-The Class II price for July increased over June by \$0.31 per cwt. The Class II Skim price increased by \$0.22 per cwt, and the Class II Butterfat price increased by \$0.03 per lb.

Next Announcement: Sep. 5, 2019

102 Governor Street, Richmond, VA 23219

www.vdacs.virginia.gov/food-state-milk-commission.shtml

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

August 2019

	JUN 2019	JUL 2019	AUG 2019
State Milk Commission Class II Price (per cwt)	\$17.30	\$17.61	\$17.60
Class II Skim Price (per cwt)	8.2600	8.4800	8.5700
Class II Butterfat Price (per lb)	2.6649	2.6928	2.6644

August 2019 Highlights

-The Class II price for August decreased from July by \$0.01 per cwt. The Class II Skim price increased by \$0.09 per cwt, and the Class II Butterfat price decreased by \$0.03 per lb.

Next Announcement: Oct. 2, 2019

102 Governor Street, Richmond, VA 23219

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

September 2019

	JUL 2019	AUG 2019	SEP 2019
State Milk Commission Class II Price (per cwt)	\$17.61	\$17.60	\$16.93
Class II Skim Price (per cwt)	8.4800	8.5700	8.4600
Class II Butterfat Price (per lb)	2.6928	2.6644	2.5052

September 2019 Highlights

-The Class II price for September decreased from August by \$0.66 per cwt. The Class II Skim price decreased by \$0.11 per cwt, and the Class II Butterfat price decreased by \$0.16 per lb.

Next Announcement: Oct. 30, 2019

102 Governor Street, Richmond, VA 23219

www.vdacs.virginia.gov/food-state-milk-commission.shtml

Phone: 804-786-2013

Fax: 804-371-8700

Email: milk@vdacs.virginia.gov



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

October 2019

	AUG 2019	SEP 2019	OCT 2019
State Milk Commission Class II Price (per cwt)	\$17.60	\$16.93	\$16.68
Class II Skim Price (per cwt)	8.5700	8.4600	8.5400
Class II Butterfat Price (per lb)	2.6644	2.5052	2.4101

October 2019 Highlights

-The Class II price for October decreased from September by \$0.26 per cwt. The Class II Skim price increased by \$0.08 per cwt, and the Class II Butterfat price decreased by \$0.10 per lb.

Next Announcement: Dec. 4, 2019

102 Governor Street, Richmond, VA 23219

www.vdacs.virginia.gov/food-state-milk-commission.shtml

Phone: 804-786-2013

Fax: 804-371-8700

Email: milk@vdacs.virginia.gov



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

November 2019

	SEP 2019	OCT 2019	NOV 2019
State Milk Commission Class II Price (per cwt)	\$16.93	\$16.68	\$16.85
Class II Skim Price (per cwt)	8.4600	8.5400	9.0200
Class II Butterfat Price (per lb)	2.5052	2.4101	2.3265

November 2019 Highlights

-The Class II price for November increased over October by \$0.17 per cwt. The Class II Skim price increased by \$0.48 per cwt, and the Class II Butterfat price decreased by \$0.08 per lb.

Next Announcement: Jan. 2, 2020

102 Governor Street, Richmond, VA 23219

www.vdacs.virginia.gov/food-state-milk-commission.shtml

Phone: 804-786-2013

Fax: 804-371-8700

Email: milk@vdacs.virginia.gov



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

December 2019

	OCT 2019	NOV 2019	DEC 2019
State Milk Commission Class II Price (per cwt)	\$16.68	\$16.85	\$16.81
Class II Skim Price (per cwt)	8.5400	9.0200	9.4300
Class II Butterfat Price (per lb)	2.4101	2.3265	2.2022

December 2019 Highlights

-The Class II price for December decreased from November by \$0.04 per cwt. The Class II Skim price increased by \$0.41 per cwt, and the Class II Butterfat price decreased by \$0.12 per lb.

Next Announcement: Feb. 5, 2020

102 Governor Street, Richmond, VA 23219

www.vdacs.virginia.gov/food-state-milk-commission.shtml

Phone: 804-786-2013

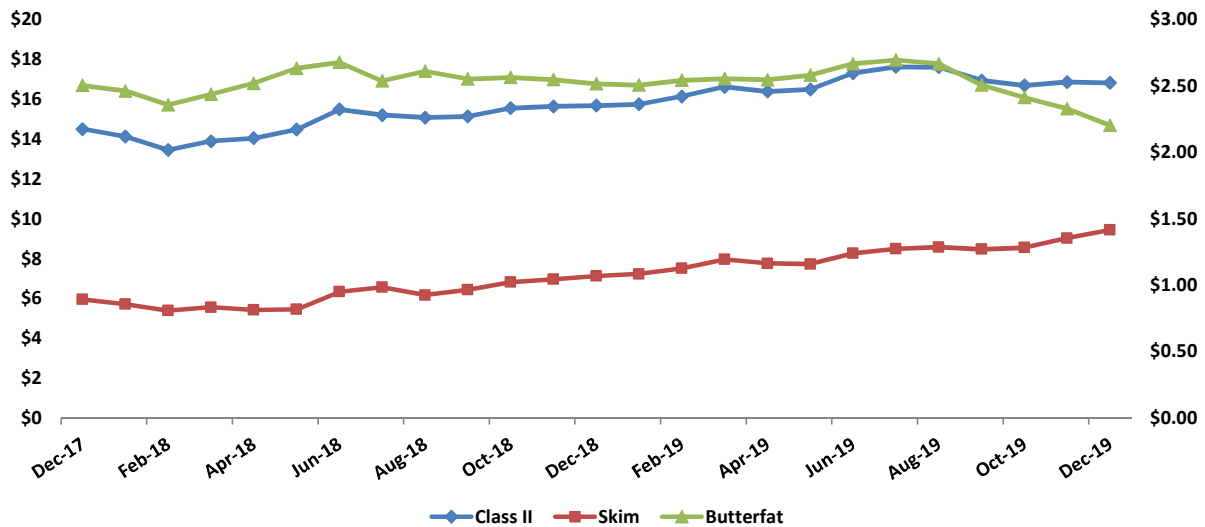
Fax: 804-371-8700

Email: milk@vdacs.virginia.gov

Virginia State Milk Commission
Class II Dashboard
December 2019

Months Plotted: 25

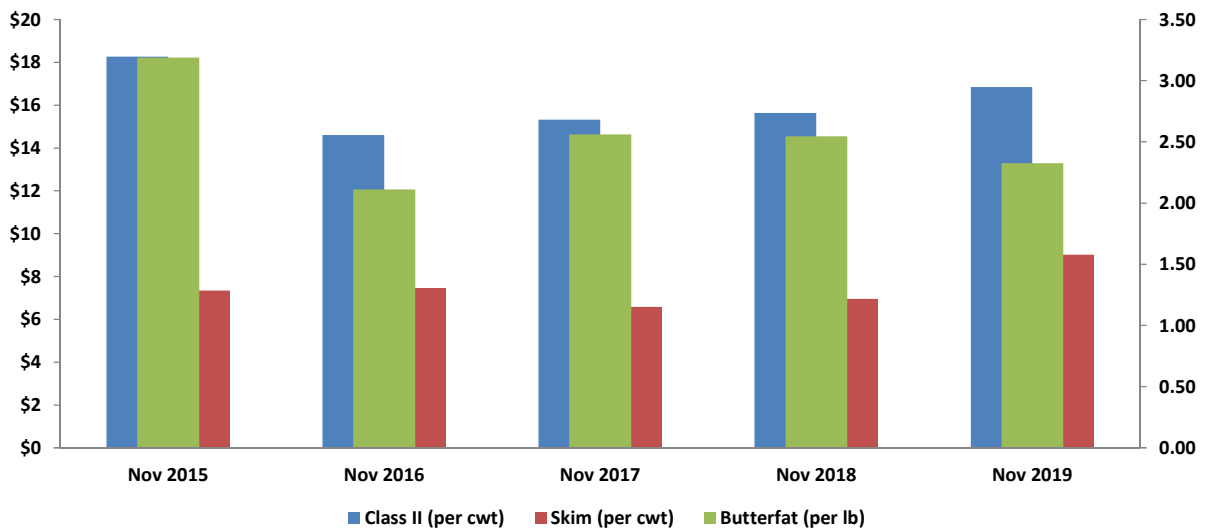
Class II and Component Price



Class II and Component Prices			
	Class II (per cwt)	Skim (per cwt)	Butterfat (per lb)
25-Month High	\$17.61	\$9.4300	\$2.6928
25-Month Low	\$13.44	\$5.3800	\$2.2022
25-Month Avg.	\$15.78	\$7.1979	\$2.5243
Current Month	\$16.81	\$9.4300	\$2.2022

Comparison: Annual

Class II Price Comparison



Class II and Component Prices					
	Nov 2015	Nov 2016	Nov 2017	Nov 2018	Nov 2019
Class II (per cwt)	\$18.26	\$14.60	\$15.32	\$15.63	\$16.85
Skim (per cwt)	\$7.3500	\$7.4700	\$6.5800	\$6.9600	\$9.0200
Butterfat (per lb)	\$3.1900	\$2.1114	\$2.5616	\$2.5455	\$2.3265

Monthly Presumed Cost Schedules

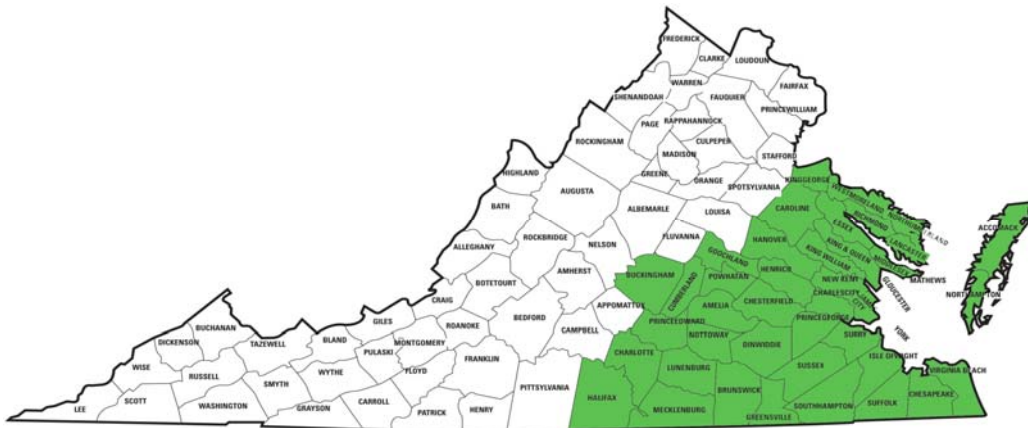
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: January 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$10.9965	\$2.5665
Class II	\$7.2200	\$2.5455

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
						52.43%	26.22%	14.17%	6%	6%	6%
HVD	3.25	Bulk - Multi QT	0.415	0.243	0.659	1.004	0.832	0.752	1.06	0.88	0.80
		Gallon	1.662	0.650	2.312	3.524	2.918	2.639	3.74	3.09	2.80
		Half-Gallon	0.831	0.379	1.210	1.845	1.528	1.382	1.96	1.62	1.46
		Quart	0.415	0.270	0.686	1.045	0.866	0.783	1.11	0.92	0.83
		Pint									
		Half-Pint	0.104	0.094	0.198	0.302	0.250	0.226	0.32	0.26	0.24
2%	2.00	Bulk - Multi QT	0.349	0.168	0.517	0.788	0.652	0.590	0.83	0.69	0.63
		Gallon	1.396	0.633	2.029	3.093	2.561	2.317	3.28	2.71	2.46
		Half-Gallon	0.698	0.385	1.083	1.651	1.367	1.237	1.75	1.45	1.31
		Quart	0.349	0.267	0.616	0.939	0.778	0.704	1.00	0.82	0.75
		Pint									
		Half-Pint	0.087	0.090	0.177	0.271	0.224	0.203	0.29	0.24	0.21
1%	1.00	Bulk - Multi QT	0.295	0.166	0.461	0.702	0.582	0.526	0.74	0.62	0.56
		Gallon	1.180	0.630	1.810	2.758	2.284	2.066	2.92	2.42	2.19
		Half-Gallon	0.590	0.387	0.977	1.490	1.234	1.116	1.58	1.31	1.18
		Quart									
		Pint									
		Half-Pint	0.074	0.088	0.162	0.247	0.204	0.185	0.26	0.22	0.20
Skim	0.50	Bulk - Multi QT	0.268	0.166	0.434	0.661	0.548	0.495	0.70	0.58	0.53
		Gallon	1.073	0.621	1.694	2.582	2.138	1.934	2.74	2.27	2.05
		Half-Gallon	0.537	0.397	0.933	1.423	1.178	1.066	1.51	1.25	1.13
		Quart	0.268	0.277	0.545	0.831	0.688	0.622	0.88	0.73	0.66
		Pint									
		Half-Pint	0.067	0.090	0.157	0.240	0.198	0.179	0.25	0.21	0.19
Buttermilk	3.25	Half-Gallon	0.831	0.445	1.275	1.944	1.610	1.456	2.06	1.71	1.54
	1.00	Gallon	1.180	0.810	1.990	3.033	2.512	2.272	3.22	2.66	2.41
	1.00	Half-Gallon	0.590	0.459	1.049	1.599	1.324	1.198	1.70	1.40	1.27
	1.00	Quart	0.295	0.280	0.575	0.876	0.725	0.656	0.93	0.77	0.70
Flavored	3.25	Half-Gallon	0.773	0.510	1.283	1.955	1.619	1.464	2.07	1.72	1.55
	1.50	Gallon	1.195	0.883	2.078	3.168	2.623	2.373	3.36	2.78	2.51
	1.50	Half-Gallon	0.598	0.560	1.157	1.764	1.461	1.321	1.87	1.55	1.40
	1.50	Half-Pint	0.075	0.121	0.196	0.299	0.248	0.224	0.32	0.26	0.24

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: January 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$10.7965	\$2.5645
Class II	\$7.2200	\$2.5455

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.411	0.243	0.655	0.998	0.826	0.747	1.06	0.88	0.79
		Gallon	1.645	0.650	2.295	3.498	2.896	2.620	3.71	3.07	2.78
		Half-Gallon	0.822	0.379	1.202	1.832	1.517	1.372	1.94	1.61	1.45
		Quart	0.411	0.270	0.681	1.039	0.860	0.778	1.10	0.91	0.82
		Pint									
2%	2.00	Half-Pint	0.103	0.094	0.197	0.300	0.248	0.225	0.32	0.26	0.24
		Bulk - Multi QT	0.345	0.168	0.512	0.781	0.647	0.585	0.83	0.69	0.62
		Gallon	1.379	0.633	2.012	3.067	2.539	2.297	3.25	2.69	2.43
		Half-Gallon	0.689	0.385	1.075	1.638	1.356	1.227	1.74	1.44	1.30
		Quart	0.345	0.267	0.612	0.933	0.772	0.699	0.99	0.82	0.74
1%	1.00	Pint									
		Half-Pint	0.086	0.090	0.176	0.269	0.223	0.201	0.28	0.24	0.21
		Bulk - Multi QT	0.291	0.166	0.457	0.696	0.576	0.521	0.74	0.61	0.55
		Gallon	1.163	0.630	1.792	2.732	2.262	2.046	2.90	2.40	2.17
		Half-Gallon	0.581	0.387	0.969	1.477	1.223	1.106	1.57	1.30	1.17
Skim	0.50	Pint									
		Half-Pint	0.073	0.088	0.161	0.245	0.203	0.183	0.26	0.21	0.19
		Bulk - Multi QT	0.264	0.166	0.430	0.655	0.542	0.490	0.69	0.57	0.52
		Gallon	1.056	0.621	1.677	2.556	2.117	1.914	2.71	2.24	2.03
		Half-Gallon	0.528	0.397	0.925	1.409	1.167	1.056	1.49	1.24	1.12
Buttermilk	3.25	Quart	0.264	0.277	0.541	0.824	0.683	0.617	0.87	0.72	0.65
		Pint									
		Half-Pint	0.066	0.090	0.156	0.238	0.197	0.178	0.25	0.21	0.19
		Half-Gallon	0.822	0.445	1.267	1.931	1.599	1.446	2.05	1.70	1.53
		Gallon	1.163	0.810	1.973	3.007	2.490	2.252	3.19	2.64	2.39
Flavored	1.00	Half-Gallon	0.581	0.459	1.041	1.586	1.313	1.188	1.68	1.39	1.26
		Quart	0.291	0.280	0.570	0.869	0.720	0.651	0.92	0.76	0.69
		Half-Gallon	0.765	0.510	1.275	1.943	1.609	1.455	2.06	1.71	1.54
		Gallon	1.179	0.883	2.062	3.143	2.603	2.354	3.33	2.76	2.50
		Half-Gallon	0.590	0.560	1.149	1.752	1.450	1.312	1.86	1.54	1.39
Flavored	1.50	Half-Pint	0.074	0.121	0.195	0.297	0.246	0.223	0.32	0.26	0.24

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: January 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$10.3025	\$2.5595
Class II	\$7.2200	\$2.5455

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.401	0.243	0.644	0.982	0.813	0.735	1.04	0.86	0.78
		Gallon	1.602	0.650	2.252	3.433	2.843	2.571	3.64	3.01	2.73
		Half-Gallon	0.801	0.379	1.181	1.800	1.490	1.348	1.91	1.58	1.43
		Quart	0.401	0.270	0.671	1.023	0.847	0.766	1.08	0.90	0.81
		Pint									
2%	2.00	Half-Pint	0.100	0.094	0.194	0.296	0.245	0.222	0.31	0.26	0.23
		Bulk - Multi QT	0.334	0.168	0.502	0.765	0.633	0.573	0.81	0.67	0.61
		Gallon	1.336	0.633	1.969	3.002	2.486	2.248	3.18	2.63	2.38
		Half-Gallon	0.668	0.385	1.053	1.606	1.330	1.203	1.70	1.41	1.27
		Quart	0.334	0.267	0.601	0.917	0.759	0.686	0.97	0.80	0.73
1%	1.00	Pint									
		Half-Pint	0.083	0.090	0.174	0.265	0.219	0.198	0.28	0.23	0.21
		Bulk - Multi QT	0.280	0.166	0.446	0.680	0.563	0.509	0.72	0.60	0.54
		Gallon	1.120	0.630	1.750	2.667	2.208	1.998	2.83	2.34	2.12
		Half-Gallon	0.560	0.387	0.947	1.444	1.196	1.082	1.53	1.27	1.15
Skim	0.50	Pint									
		Half-Pint	0.070	0.088	0.158	0.241	0.199	0.180	0.26	0.21	0.19
		Bulk - Multi QT	0.253	0.166	0.419	0.639	0.529	0.478	0.68	0.56	0.51
		Gallon	1.013	0.621	1.634	2.491	2.063	1.866	2.64	2.19	1.98
		Half-Gallon	0.507	0.397	0.903	1.377	1.140	1.031	1.46	1.21	1.09
Buttermilk	3.25	Quart	0.253	0.277	0.530	0.808	0.669	0.605	0.86	0.71	0.64
		Pint									
		Half-Pint	0.063	0.090	0.153	0.234	0.194	0.175	0.25	0.21	0.19
		Half-Gallon	0.801	0.445	1.246	1.899	1.572	1.422	2.01	1.67	1.51
		Gallon	1.120	0.810	1.930	2.942	2.436	2.204	3.12	2.58	2.34
Flavored	1.00	Half-Gallon	0.560	0.459	1.019	1.554	1.287	1.164	1.65	1.36	1.23
		Quart	0.280	0.280	0.560	0.853	0.706	0.639	0.90	0.75	0.68
		Half-Gallon	0.745	0.510	1.255	1.913	1.584	1.433	2.03	1.68	1.52
		Gallon	1.140	0.883	2.023	3.083	2.553	2.309	3.27	2.71	2.45
		Half-Gallon	0.570	0.560	1.129	1.721	1.425	1.289	1.82	1.51	1.37
Flavored	1.50	Half-Pint	0.071	0.121	0.193	0.294	0.243	0.220	0.31	0.26	0.23



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

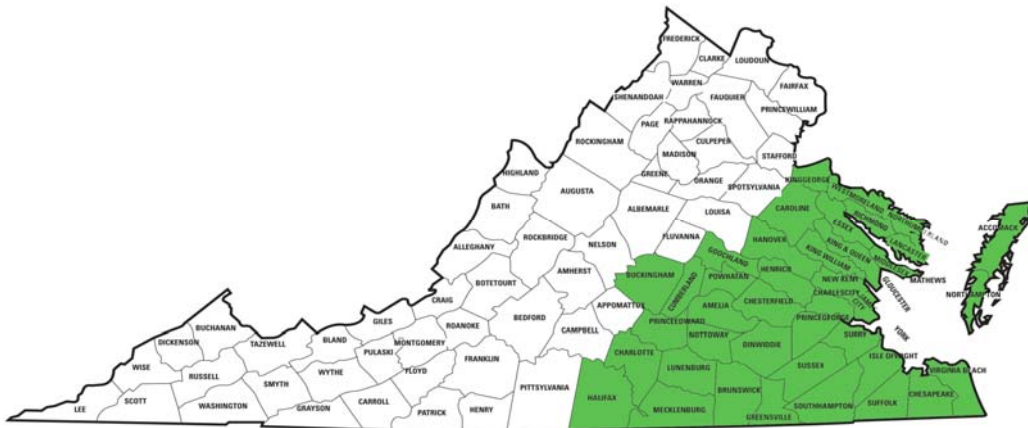
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: February 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$11.2765	\$2.5410
Class II	\$7.5000	\$2.5150

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.420	0.243	0.663	1.011	0.837	0.757	1.07	0.89	0.80
		Gallon	1.678	0.650	2.328	3.549	2.939	2.658	3.76	3.12	2.82
		Half-Gallon	0.839	0.379	1.219	1.858	1.538	1.391	1.97	1.63	1.47
		Quart	0.420	0.270	0.690	1.052	0.871	0.788	1.11	0.92	0.83
		Pint									
		Half-Pint	0.105	0.094	0.199	0.303	0.251	0.227	0.32	0.27	0.24
2%	2.00	Bulk - Multi QT	0.354	0.168	0.522	0.795	0.658	0.596	0.84	0.70	0.63
		Gallon	1.415	0.633	2.049	3.123	2.586	2.339	3.31	2.74	2.48
		Half-Gallon	0.708	0.385	1.093	1.666	1.380	1.248	1.77	1.46	1.32
		Quart	0.354	0.267	0.621	0.947	0.784	0.709	1.00	0.83	0.75
		Pint									
		Half-Pint	0.088	0.090	0.179	0.272	0.226	0.204	0.29	0.24	0.22
1%	1.00	Bulk - Multi QT	0.300	0.166	0.466	0.711	0.589	0.532	0.75	0.62	0.56
		Gallon	1.202	0.630	1.832	2.792	2.312	2.091	2.96	2.45	2.22
		Half-Gallon	0.601	0.387	0.988	1.507	1.248	1.128	1.60	1.32	1.20
		Quart									
		Pint									
		Half-Pint	0.075	0.088	0.163	0.249	0.206	0.186	0.26	0.22	0.20
Skim	0.50	Bulk - Multi QT	0.274	0.166	0.440	0.670	0.555	0.502	0.71	0.59	0.53
		Gallon	1.096	0.621	1.718	2.618	2.168	1.961	2.78	2.30	2.08
		Half-Gallon	0.548	0.397	0.945	1.440	1.193	1.079	1.53	1.26	1.14
		Quart	0.274	0.277	0.551	0.840	0.695	0.629	0.89	0.74	0.67
		Pint									
		Half-Pint	0.069	0.090	0.159	0.242	0.200	0.181	0.26	0.21	0.19
Buttermilk	3.25	Half-Gallon	0.839	0.445	1.284	1.957	1.620	1.466	2.07	1.72	1.55
	1.00	Gallon	1.202	0.810	2.012	3.067	2.540	2.297	3.25	2.69	2.44
	1.00	Half-Gallon	0.601	0.459	1.060	1.616	1.338	1.211	1.71	1.42	1.28
	1.00	Quart	0.300	0.280	0.580	0.884	0.732	0.662	0.94	0.78	0.70
Flavored	3.25	Half-Gallon	0.781	0.510	1.290	1.967	1.628	1.473	2.08	1.73	1.56
	1.50	Gallon	1.215	0.883	2.097	3.197	2.647	2.395	3.39	2.81	2.54
	1.50	Half-Gallon	0.607	0.560	1.167	1.779	1.473	1.332	1.89	1.56	1.41
	1.50	Half-Pint	0.076	0.121	0.197	0.301	0.249	0.225	0.32	0.26	0.24

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: February 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$11.0765	\$2.5390
Class II	\$7.5000	\$2.5150

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.415	0.243	0.659	1.004	0.831	0.752	1.06	0.88	0.80
		Gallon	1.661	0.650	2.311	3.523	2.917	2.639	3.73	3.09	2.80
		Half-Gallon	0.831	0.379	1.210	1.844	1.527	1.381	1.96	1.62	1.46
		Quart	0.415	0.270	0.686	1.045	0.865	0.783	1.11	0.92	0.83
		Pint									
	Half-Pint	0.104	0.094	0.198	0.302	0.250	0.226	0.32	0.26	0.24	
2%	2.00	Bulk - Multi QT	0.350	0.168	0.517	0.789	0.653	0.591	0.84	0.69	0.63
		Gallon	1.398	0.633	2.032	3.097	2.564	2.319	3.28	2.72	2.46
		Half-Gallon	0.699	0.385	1.085	1.653	1.369	1.238	1.75	1.45	1.31
		Quart	0.350	0.267	0.617	0.940	0.779	0.704	1.00	0.83	0.75
		Pint									
	Half-Pint	0.087	0.090	0.178	0.271	0.224	0.203	0.29	0.24	0.21	
1%	1.00	Bulk - Multi QT	0.296	0.166	0.462	0.704	0.583	0.528	0.75	0.62	0.56
		Gallon	1.185	0.630	1.814	2.766	2.290	2.071	2.93	2.43	2.20
		Half-Gallon	0.592	0.387	0.980	1.493	1.237	1.119	1.58	1.31	1.19
		Quart									
		Pint									
	Half-Pint	0.074	0.088	0.162	0.247	0.205	0.185	0.26	0.22	0.20	
Skim	0.50	Bulk - Multi QT	0.270	0.166	0.435	0.664	0.550	0.497	0.70	0.58	0.53
		Gallon	1.079	0.621	1.700	2.592	2.146	1.941	2.75	2.27	2.06
		Half-Gallon	0.540	0.397	0.936	1.427	1.182	1.069	1.51	1.25	1.13
		Quart	0.270	0.277	0.547	0.833	0.690	0.624	0.88	0.73	0.66
		Pint									
	Half-Pint	0.067	0.090	0.158	0.240	0.199	0.180	0.25	0.21	0.19	
Buttermilk	3.25	Half-Gallon	0.831	0.445	1.275	1.944	1.609	1.456	2.06	1.71	1.54
	1.00	Gallon	1.185	0.810	1.995	3.041	2.518	2.278	3.22	2.67	2.41
	1.00	Half-Gallon	0.592	0.459	1.052	1.603	1.327	1.201	1.70	1.41	1.27
	1.00	Quart	0.296	0.280	0.576	0.878	0.727	0.657	0.93	0.77	0.70
Flavored	3.25	Half-Gallon	0.773	0.510	1.282	1.954	1.618	1.464	2.07	1.72	1.55
	1.50	Gallon	1.199	0.883	2.081	3.173	2.627	2.376	3.36	2.78	2.52
	1.50	Half-Gallon	0.599	0.560	1.159	1.766	1.463	1.323	1.87	1.55	1.40
	1.50	Half-Pint	0.075	0.121	0.196	0.299	0.248	0.224	0.32	0.26	0.24

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: February 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$10.5825	\$2.5340
Class II	\$7.5000	\$2.5150

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Average		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
				Processing Cost							
HVD	3.25	Bulk - Multi QT	0.405	0.243	0.648	0.988	0.818	0.740	1.05	0.87	0.78
		Gallon	1.619	0.650	2.269	3.458	2.863	2.590	3.67	3.04	2.75
		Half-Gallon	0.809	0.379	1.189	1.812	1.500	1.357	1.92	1.59	1.44
		Quart	0.405	0.270	0.675	1.029	0.852	0.771	1.09	0.90	0.82
		Pint									
	Half-Pint	0.101	0.094	0.195	0.297	0.246	0.223	0.32	0.26	0.24	
2%	2.00	Bulk - Multi QT	0.339	0.168	0.507	0.772	0.640	0.579	0.82	0.68	0.61
		Gallon	1.356	0.633	1.989	3.032	2.510	2.271	3.21	2.66	2.41
		Half-Gallon	0.678	0.385	1.063	1.621	1.342	1.214	1.72	1.42	1.29
		Quart	0.339	0.267	0.606	0.924	0.765	0.692	0.98	0.81	0.73
		Pint									
	Half-Pint	0.085	0.090	0.175	0.267	0.221	0.200	0.28	0.23	0.21	
1%	1.00	Bulk - Multi QT	0.286	0.166	0.451	0.688	0.570	0.515	0.73	0.60	0.55
		Gallon	1.142	0.630	1.772	2.701	2.236	2.023	2.86	2.37	2.14
		Half-Gallon	0.571	0.387	0.958	1.461	1.210	1.094	1.55	1.28	1.16
		Quart									
		Pint									
	Half-Pint	0.071	0.088	0.159	0.243	0.201	0.182	0.26	0.21	0.19	
Skim	0.50	Bulk - Multi QT	0.259	0.166	0.425	0.647	0.536	0.485	0.69	0.57	0.51
		Gallon	1.037	0.621	1.658	2.527	2.092	1.893	2.68	2.22	2.01
		Half-Gallon	0.518	0.397	0.915	1.395	1.155	1.045	1.48	1.22	1.11
		Quart	0.259	0.277	0.536	0.817	0.677	0.612	0.87	0.72	0.65
		Pint									
	Half-Pint	0.065	0.090	0.155	0.236	0.196	0.177	0.25	0.21	0.19	
Buttermilk	3.25	Half-Gallon	0.809	0.445	1.254	1.911	1.583	1.432	2.03	1.68	1.52
	1.00	Gallon	1.142	0.810	1.952	2.976	2.464	2.229	3.15	2.61	2.36
	1.00	Half-Gallon	0.571	0.459	1.030	1.571	1.301	1.176	1.66	1.38	1.25
	1.00	Quart	0.286	0.280	0.565	0.862	0.713	0.645	0.91	0.76	0.68
Flavored	3.25	Half-Gallon	0.753	0.510	1.262	1.924	1.593	1.441	2.04	1.69	1.53
	1.50	Gallon	1.159	0.883	2.042	3.113	2.577	2.331	3.30	2.73	2.47
	1.50	Half-Gallon	0.580	0.560	1.139	1.736	1.438	1.300	1.84	1.52	1.38
	1.50	Half-Pint	0.072	0.121	0.194	0.295	0.245	0.221	0.31	0.26	0.23



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

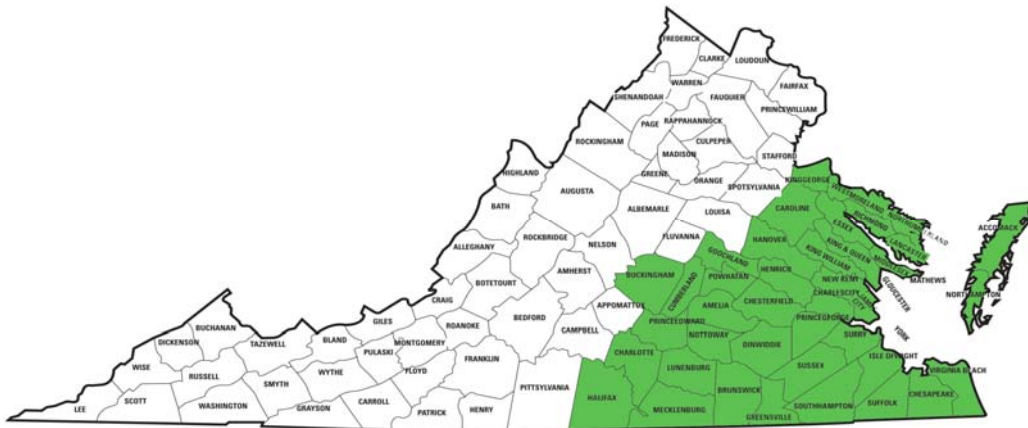
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: March 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$11.7265	\$2.6118
Class II	\$7.9500	\$2.5051

EASTERN MARKET											
Product	Butterfat	Size	Raw	Weighted	Platform	Wholesale Delivered Cost			Retail Delivered Cost		
			Product Cost	Average Processing Cost		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
						52.43%	26.22%	14.17%	6%	6%	6%
HVD	3.25	Bulk - Multi QT	0.434	0.243	0.677	1.033	0.855	0.773	1.09	0.91	0.82
		Gallon	1.736	0.650	2.386	3.637	3.012	2.724	3.86	3.19	2.89
		Half-Gallon	0.868	0.379	1.248	1.902	1.575	1.424	2.02	1.67	1.51
		Quart	0.434	0.270	0.704	1.074	0.889	0.804	1.14	0.94	0.85
		Pint									
		Half-Pint	0.109	0.094	0.203	0.309	0.256	0.231	0.33	0.27	0.25
2%	2.00	Bulk - Multi QT	0.367	0.168	0.534	0.815	0.675	0.610	0.86	0.71	0.65
		Gallon	1.466	0.633	2.100	3.201	2.650	2.397	3.39	2.81	2.54
		Half-Gallon	0.733	0.385	1.119	1.705	1.412	1.277	1.81	1.50	1.35
		Quart	0.367	0.267	0.634	0.966	0.800	0.724	1.02	0.85	0.77
		Pint									
		Half-Pint	0.092	0.090	0.182	0.277	0.230	0.208	0.29	0.24	0.22
1%	1.00	Bulk - Multi QT	0.312	0.166	0.478	0.728	0.603	0.545	0.77	0.64	0.58
		Gallon	1.247	0.630	1.877	2.861	2.369	2.143	3.03	2.51	2.27
		Half-Gallon	0.624	0.387	1.011	1.541	1.276	1.154	1.63	1.35	1.22
		Quart									
		Pint									
		Half-Pint	0.078	0.088	0.166	0.253	0.209	0.189	0.27	0.22	0.20
Skim	0.50	Bulk - Multi QT	0.285	0.166	0.450	0.686	0.568	0.514	0.73	0.60	0.54
		Gallon	1.139	0.621	1.760	2.683	2.221	2.009	2.84	2.35	2.13
		Half-Gallon	0.569	0.397	0.966	1.473	1.220	1.103	1.56	1.29	1.17
		Quart	0.285	0.277	0.562	0.856	0.709	0.641	0.91	0.75	0.68
		Pint									
		Half-Pint	0.071	0.090	0.161	0.246	0.204	0.184	0.26	0.22	0.20
Buttermilk	3.25	Half-Gallon	0.868	0.445	1.313	2.001	1.657	1.499	2.12	1.76	1.59
	1.00	Gallon	1.247	0.810	2.057	3.136	2.597	2.349	3.32	2.75	2.49
	1.00	Half-Gallon	0.624	0.459	1.083	1.651	1.367	1.236	1.75	1.45	1.31
	1.00	Quart	0.312	0.280	0.592	0.902	0.747	0.675	0.96	0.79	0.72
Flavored	3.25	Half-Gallon	0.808	0.510	1.317	2.008	1.662	1.504	2.13	1.76	1.59
	1.50	Gallon	1.259	0.883	2.142	3.265	2.704	2.446	3.46	2.87	2.59
	1.50	Half-Gallon	0.630	0.560	1.189	1.813	1.501	1.358	1.92	1.59	1.44
	1.50	Half-Pint	0.079	0.121	0.200	0.305	0.253	0.228	0.32	0.27	0.24

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
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WESTERN MARKET	Skim	Butterfat
Class I	\$11.5265	\$2.6098
Class II	\$7.9500	\$2.5051

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.430	0.243	0.673	1.026	0.850	0.769	1.09	0.90	0.81
		Gallon	1.719	0.650	2.369	3.611	2.990	2.705	3.83	3.17	2.87
		Half-Gallon	0.860	0.379	1.239	1.889	1.564	1.415	2.00	1.66	1.50
		Quart	0.430	0.270	0.700	1.067	0.884	0.799	1.13	0.94	0.85
		Pint									
	Half-Pint	0.107	0.094	0.201	0.307	0.254	0.230	0.33	0.27	0.24	
2%	2.00	Bulk - Multi QT	0.362	0.168	0.530	0.808	0.669	0.605	0.86	0.71	0.64
		Gallon	1.449	0.633	2.082	3.174	2.629	2.378	3.36	2.79	2.52
		Half-Gallon	0.725	0.385	1.110	1.692	1.401	1.267	1.79	1.49	1.34
		Quart	0.362	0.267	0.630	0.960	0.795	0.719	1.02	0.84	0.76
		Pint									
	Half-Pint	0.091	0.090	0.181	0.276	0.228	0.206	0.29	0.24	0.22	
1%	1.00	Bulk - Multi QT	0.307	0.166	0.473	0.722	0.598	0.540	0.76	0.63	0.57
		Gallon	1.230	0.630	1.860	2.835	2.347	2.123	3.00	2.49	2.25
		Half-Gallon	0.615	0.387	1.002	1.528	1.265	1.144	1.62	1.34	1.21
		Quart									
		Pint									
	Half-Pint	0.077	0.088	0.165	0.251	0.208	0.188	0.27	0.22	0.20	
Skim	0.50	Bulk - Multi QT	0.280	0.166	0.446	0.680	0.563	0.509	0.72	0.60	0.54
		Gallon	1.122	0.621	1.743	2.656	2.200	1.990	2.82	2.33	2.11
		Half-Gallon	0.561	0.397	0.958	1.460	1.209	1.093	1.55	1.28	1.16
		Quart	0.280	0.277	0.557	0.849	0.703	0.636	0.90	0.75	0.67
		Pint									
	Half-Pint	0.070	0.090	0.160	0.244	0.202	0.183	0.26	0.21	0.19	
Buttermilk	3.25	Half-Gallon	0.860	0.445	1.304	1.988	1.646	1.489	2.11	1.74	1.58
	1.00	Gallon	1.230	0.810	2.040	3.110	2.575	2.329	3.30	2.73	2.47
	1.00	Half-Gallon	0.615	0.459	1.074	1.638	1.356	1.227	1.74	1.44	1.30
	1.00	Quart	0.307	0.280	0.587	0.895	0.741	0.670	0.95	0.79	0.71
Flavored	3.25	Half-Gallon	0.800	0.510	1.309	1.995	1.652	1.495	2.12	1.75	1.58
	1.50	Gallon	1.243	0.883	2.126	3.241	2.684	2.427	3.44	2.84	2.57
	1.50	Half-Gallon	0.622	0.560	1.181	1.800	1.491	1.348	1.91	1.58	1.43
	1.50	Half-Pint	0.078	0.121	0.199	0.303	0.251	0.227	0.32	0.27	0.24

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
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SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$11.0325	\$2.6048
Class II	\$7.9500	\$2.5051

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.419	0.243	0.663	1.010	0.836	0.756	1.07	0.89	0.80
		Gallon	1.677	0.650	2.326	3.546	2.936	2.656	3.76	3.11	2.82
		Half-Gallon	0.838	0.379	1.218	1.856	1.537	1.390	1.97	1.63	1.47
		Quart	0.419	0.270	0.689	1.051	0.870	0.787	1.11	0.92	0.83
		Pint									
2%	2.00	Half-Pint	0.105	0.094	0.199	0.303	0.251	0.227	0.32	0.27	0.24
		Bulk - Multi QT	0.352	0.168	0.519	0.792	0.656	0.593	0.84	0.69	0.63
		Gallon	1.407	0.633	2.040	3.109	2.575	2.329	3.30	2.73	2.47
		Half-Gallon	0.703	0.385	1.089	1.660	1.374	1.243	1.76	1.46	1.32
		Quart	0.352	0.267	0.619	0.943	0.781	0.707	1.00	0.83	0.75
1%	1.00	Pint									
		Half-Pint	0.088	0.090	0.178	0.272	0.225	0.203	0.29	0.24	0.22
		Bulk - Multi QT	0.297	0.166	0.463	0.705	0.584	0.528	0.75	0.62	0.56
		Gallon	1.187	0.630	1.817	2.770	2.293	2.075	2.94	2.43	2.20
		Half-Gallon	0.594	0.387	0.981	1.496	1.238	1.120	1.59	1.31	1.19
Skim	0.50	Pint									
		Half-Pint	0.074	0.088	0.162	0.247	0.205	0.185	0.26	0.22	0.20
		Bulk - Multi QT	0.270	0.166	0.435	0.664	0.550	0.497	0.70	0.58	0.53
		Gallon	1.079	0.621	1.700	2.591	2.146	1.941	2.75	2.27	2.06
		Half-Gallon	0.539	0.397	0.936	1.427	1.182	1.069	1.51	1.25	1.13
Buttermilk	3.25	Quart	0.270	0.277	0.547	0.833	0.690	0.624	0.88	0.73	0.66
		Pint									
		Half-Pint	0.067	0.090	0.158	0.240	0.199	0.180	0.25	0.21	0.19
		Half-Gallon	0.838	0.445	1.283	1.955	1.619	1.465	2.07	1.72	1.55
		Gallon	1.187	0.810	1.998	3.045	2.521	2.281	3.23	2.67	2.42
Flavored	1.00	Half-Gallon	0.594	0.459	1.053	1.605	1.329	1.202	1.70	1.41	1.27
		Quart	0.297	0.280	0.577	0.879	0.728	0.658	0.93	0.77	0.70
		Half-Gallon	0.780	0.510	1.289	1.965	1.627	1.472	2.08	1.73	1.56
		Gallon	1.204	0.883	2.087	3.181	2.634	2.382	3.37	2.79	2.53
		Half-Pint	0.602	0.560	1.161	1.770	1.466	1.326	1.88	1.55	1.41
Flavored	1.50	Half-Pint	0.075	0.121	0.197	0.300	0.248	0.224	0.32	0.26	0.24



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

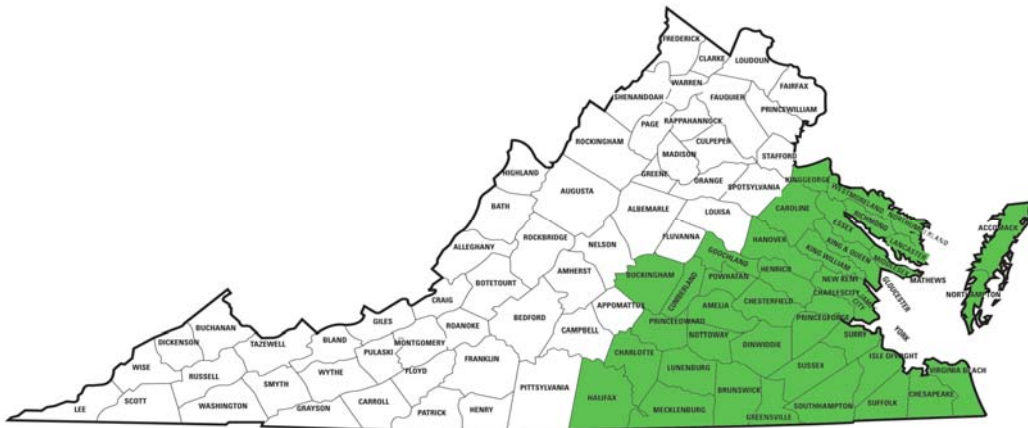
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: April 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$11.5265	\$2.6047
Class II	\$7.7500	\$2.5415

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
						52.43%	26.22%	14.17%	6%	6%	6%
HVD	3.25	Bulk - Multi QT	0.429	0.243	0.673	1.026	0.849	0.768	1.09	0.90	0.81
		Gallon	1.718	0.650	2.367	3.609	2.988	2.703	3.83	3.17	2.87
		Half-Gallon	0.859	0.379	1.238	1.887	1.563	1.414	2.00	1.66	1.50
		Quart	0.429	0.270	0.700	1.066	0.883	0.799	1.13	0.94	0.85
		Pint									
		Half-Pint	0.107	0.094	0.201	0.307	0.254	0.230	0.33	0.27	0.24
2%	2.00	Bulk - Multi QT	0.362	0.168	0.530	0.808	0.669	0.605	0.86	0.71	0.64
		Gallon	1.448	0.633	2.081	3.173	2.627	2.376	3.36	2.78	2.52
		Half-Gallon	0.724	0.385	1.109	1.691	1.400	1.267	1.79	1.48	1.34
		Quart	0.362	0.267	0.629	0.959	0.794	0.718	1.02	0.84	0.76
		Pint									
		Half-Pint	0.091	0.090	0.181	0.275	0.228	0.206	0.29	0.24	0.22
1%	1.00	Bulk - Multi QT	0.307	0.166	0.473	0.721	0.597	0.540	0.76	0.63	0.57
		Gallon	1.229	0.630	1.859	2.834	2.346	2.122	3.00	2.49	2.25
		Half-Gallon	0.615	0.387	1.002	1.527	1.265	1.144	1.62	1.34	1.21
		Quart									
		Pint									
		Half-Pint	0.077	0.088	0.165	0.251	0.208	0.188	0.27	0.22	0.20
Skim	0.50	Bulk - Multi QT	0.280	0.166	0.446	0.680	0.563	0.509	0.72	0.60	0.54
		Gallon	1.121	0.621	1.742	2.656	2.199	1.989	2.81	2.33	2.11
		Half-Gallon	0.561	0.397	0.957	1.459	1.208	1.093	1.55	1.28	1.16
		Quart	0.280	0.277	0.557	0.849	0.703	0.636	0.90	0.75	0.67
		Pint									
		Half-Pint	0.070	0.090	0.160	0.244	0.202	0.183	0.26	0.21	0.19
Buttermilk	3.25	Half-Gallon	0.859	0.445	1.303	1.987	1.645	1.488	2.11	1.74	1.58
	1.00	Gallon	1.229	0.810	2.039	3.109	2.574	2.328	3.30	2.73	2.47
	1.00	Half-Gallon	0.615	0.459	1.074	1.637	1.356	1.226	1.74	1.44	1.30
	1.00	Quart	0.307	0.280	0.587	0.895	0.741	0.670	0.95	0.79	0.71
Flavored	3.25	Half-Gallon	0.799	0.510	1.308	1.994	1.651	1.494	2.11	1.75	1.58
	1.50	Gallon	1.242	0.883	2.125	3.240	2.683	2.426	3.43	2.84	2.57
	1.50	Half-Gallon	0.621	0.560	1.181	1.800	1.490	1.348	1.91	1.58	1.43
	1.50	Half-Pint	0.078	0.121	0.199	0.303	0.251	0.227	0.32	0.27	0.24

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: April 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$11.3265	\$2.6027
Class II	\$7.7500	\$2.5415

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.425	0.243	0.668	1.019	0.844	0.763	1.08	0.89	0.81
		Gallon	1.700	0.650	2.350	3.582	2.966	2.683	3.80	3.14	2.84
		Half-Gallon	0.850	0.379	1.230	1.874	1.552	1.404	1.99	1.65	1.49
		Quart	0.425	0.270	0.695	1.060	0.878	0.794	1.12	0.93	0.84
		Pint									
2%	2.00	Half-Pint	0.106	0.094	0.200	0.305	0.253	0.229	0.32	0.27	0.24
		Bulk - Multi QT	0.358	0.168	0.526	0.801	0.663	0.600	0.85	0.70	0.64
		Gallon	1.431	0.633	2.064	3.146	2.605	2.357	3.34	2.76	2.50
		Half-Gallon	0.715	0.385	1.101	1.678	1.389	1.257	1.78	1.47	1.33
		Quart	0.358	0.267	0.625	0.953	0.789	0.714	1.01	0.84	0.76
1%	1.00	Pint									
		Half-Pint	0.089	0.090	0.180	0.274	0.227	0.205	0.29	0.24	0.22
		Bulk - Multi QT	0.303	0.166	0.469	0.715	0.592	0.535	0.76	0.63	0.57
		Gallon	1.212	0.630	1.842	2.807	2.325	2.103	2.98	2.46	2.23
		Half-Gallon	0.606	0.387	0.993	1.514	1.254	1.134	1.61	1.33	1.20
Skim	0.50	Quart									
		Pint									
		Half-Pint	0.076	0.088	0.164	0.250	0.207	0.187	0.26	0.22	0.20
		Bulk - Multi QT	0.276	0.166	0.442	0.673	0.557	0.504	0.71	0.59	0.53
		Gallon	1.104	0.621	1.725	2.629	2.177	1.969	2.79	2.31	2.09
Buttermilk	1.00	Half-Gallon	0.552	0.397	0.949	1.446	1.197	1.083	1.53	1.27	1.15
		Quart	0.276	0.277	0.553	0.843	0.698	0.631	0.89	0.74	0.67
		Pint									
		Half-Pint	0.069	0.090	0.159	0.243	0.201	0.182	0.26	0.21	0.19
		Bulk - Multi QT	0.850	0.445	1.295	1.974	1.634	1.478	2.09	1.73	1.57
Flavored	1.50	Gallon	1.212	0.810	2.022	3.083	2.552	2.309	3.27	2.71	2.45
		Half-Gallon	0.606	0.459	1.065	1.624	1.345	1.216	1.72	1.43	1.29
		Quart	0.303	0.280	0.583	0.888	0.735	0.665	0.94	0.78	0.71
		Half-Pint									
		Bulk - Multi QT	0.791	0.510	1.300	1.982	1.641	1.485	2.10	1.74	1.57
Flavored	1.50	Gallon	1.226	0.883	2.109	3.215	2.662	2.408	3.41	2.82	2.55
		Half-Gallon	0.613	0.560	1.173	1.788	1.480	1.339	1.89	1.57	1.42
		Half-Pint	0.077	0.121	0.198	0.302	0.250	0.226	0.32	0.26	0.24

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: April 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$10.8325	\$2.5977
Class II	\$7.7500	\$2.5415

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Average		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
				Processing Cost							
HVD	3.25	Bulk - Multi QT	0.414	0.243	0.658	1.003	0.830	0.751	1.06	0.88	0.80
		Gallon	1.658	0.650	2.308	3.518	2.913	2.635	3.73	3.09	2.79
		Half-Gallon	0.829	0.379	1.208	1.842	1.525	1.380	1.95	1.62	1.46
		Quart	0.414	0.270	0.685	1.044	0.864	0.782	1.11	0.92	0.83
		Pint									
	Half-Pint	0.104	0.094	0.198	0.301	0.249	0.226	0.32	0.26	0.24	
2%	2.00	Bulk - Multi QT	0.347	0.168	0.515	0.785	0.650	0.588	0.83	0.69	0.62
		Gallon	1.388	0.633	2.022	3.081	2.552	2.308	3.27	2.70	2.45
		Half-Gallon	0.694	0.385	1.080	1.646	1.363	1.233	1.74	1.44	1.31
		Quart	0.347	0.267	0.614	0.936	0.775	0.701	0.99	0.82	0.74
		Pint									
	Half-Pint	0.087	0.090	0.177	0.270	0.223	0.202	0.29	0.24	0.21	
1%	1.00	Bulk - Multi QT	0.292	0.166	0.458	0.699	0.578	0.523	0.74	0.61	0.55
		Gallon	1.169	0.630	1.799	2.742	2.271	2.054	2.91	2.41	2.18
		Half-Gallon	0.585	0.387	0.972	1.482	1.227	1.110	1.57	1.30	1.18
		Quart									
		Pint									
	Half-Pint	0.073	0.088	0.161	0.246	0.203	0.184	0.26	0.22	0.19	
Skim	0.50	Bulk - Multi QT	0.265	0.166	0.431	0.657	0.544	0.492	0.70	0.58	0.52
		Gallon	1.061	0.621	1.682	2.564	2.123	1.921	2.72	2.25	2.04
		Half-Gallon	0.531	0.397	0.927	1.414	1.171	1.059	1.50	1.24	1.12
		Quart	0.265	0.277	0.542	0.826	0.684	0.619	0.88	0.73	0.66
		Pint									
	Half-Pint	0.066	0.090	0.156	0.239	0.198	0.179	0.25	0.21	0.19	
Buttermilk	3.25	Half-Gallon	0.829	0.445	1.273	1.941	1.607	1.454	2.06	1.70	1.54
	1.00	Gallon	1.169	0.810	1.980	3.018	2.499	2.260	3.20	2.65	2.40
	1.00	Half-Gallon	0.585	0.459	1.044	1.591	1.318	1.192	1.69	1.40	1.26
	1.00	Quart	0.292	0.280	0.572	0.872	0.722	0.653	0.92	0.77	0.69
Flavored	3.25	Half-Gallon	0.771	0.510	1.281	1.952	1.616	1.462	2.07	1.71	1.55
	1.50	Gallon	1.187	0.883	2.070	3.155	2.612	2.363	3.34	2.77	2.50
	1.50	Half-Gallon	0.593	0.560	1.153	1.757	1.455	1.316	1.86	1.54	1.40
	1.50	Half-Pint	0.074	0.121	0.196	0.298	0.247	0.223	0.32	0.26	0.24



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

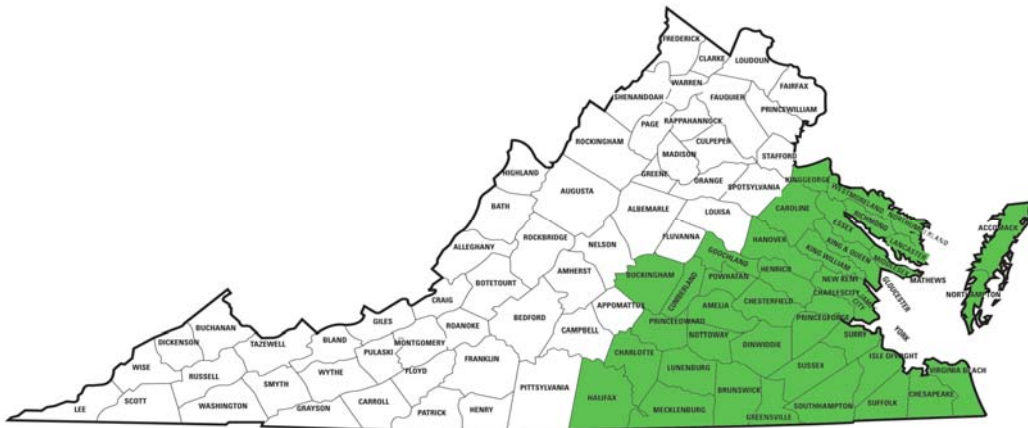
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: May 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$12.2965	\$2.5803
Class II	\$7.7200	\$2.5531

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
						52.43%	26.22%	14.17%	6%	6%	6%
HVD	3.25	Bulk - Multi QT	0.444	0.243	0.687	1.047	0.867	0.784	1.11	0.92	0.83
		Gallon	1.775	0.650	2.425	3.696	3.060	2.768	3.92	3.24	2.93
		Half-Gallon	0.887	0.379	1.267	1.931	1.599	1.446	2.05	1.69	1.53
		Quart	0.444	0.270	0.714	1.088	0.901	0.815	1.15	0.96	0.86
		Pint									
		Half-Pint	0.111	0.094	0.205	0.312	0.259	0.234	0.33	0.27	0.25
2%	2.00	Bulk - Multi QT	0.377	0.168	0.545	0.831	0.688	0.622	0.88	0.73	0.66
		Gallon	1.509	0.633	2.142	3.265	2.704	2.446	3.46	2.87	2.59
		Half-Gallon	0.754	0.385	1.140	1.737	1.439	1.301	1.84	1.53	1.38
		Quart	0.377	0.267	0.644	0.982	0.813	0.736	1.04	0.86	0.78
		Pint									
		Half-Pint	0.094	0.090	0.185	0.281	0.233	0.211	0.30	0.25	0.22
1%	1.00	Bulk - Multi QT	0.323	0.166	0.489	0.746	0.617	0.558	0.79	0.65	0.59
		Gallon	1.293	0.630	1.923	2.930	2.427	2.195	3.11	2.57	2.33
		Half-Gallon	0.646	0.387	1.034	1.576	1.305	1.180	1.67	1.38	1.25
		Quart									
		Pint									
		Half-Pint	0.081	0.088	0.169	0.257	0.213	0.193	0.27	0.23	0.20
Skim	0.50	Bulk - Multi QT	0.297	0.166	0.462	0.704	0.583	0.528	0.75	0.62	0.56
		Gallon	1.186	0.621	1.807	2.755	2.281	2.063	2.92	2.42	2.19
		Half-Gallon	0.593	0.397	0.990	1.509	1.249	1.130	1.60	1.32	1.20
		Quart	0.297	0.277	0.573	0.874	0.724	0.655	0.93	0.77	0.69
		Pint									
		Half-Pint	0.074	0.090	0.164	0.250	0.207	0.188	0.27	0.22	0.20
Buttermilk	3.25	Half-Gallon	0.887	0.445	1.332	2.030	1.681	1.521	2.15	1.78	1.61
	1.00	Gallon	1.293	0.810	2.103	3.206	2.654	2.401	3.40	2.81	2.55
	1.00	Half-Gallon	0.646	0.459	1.106	1.685	1.396	1.262	1.79	1.48	1.34
	1.00	Quart	0.323	0.280	0.603	0.919	0.761	0.688	0.97	0.81	0.73
Flavored	3.25	Half-Gallon	0.826	0.510	1.335	2.035	1.685	1.524	2.16	1.79	1.62
	1.50	Gallon	1.300	0.883	2.183	3.328	2.755	2.492	3.53	2.92	2.64
	1.50	Half-Gallon	0.650	0.560	1.210	1.844	1.527	1.381	1.95	1.62	1.46
	1.50	Half-Pint	0.081	0.121	0.203	0.309	0.256	0.231	0.33	0.27	0.25

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: May 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$12.0965	\$2.5783
Class II	\$7.7200	\$2.5531

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.439	0.243	0.683	1.041	0.862	0.780	1.10	0.91	0.83
		Gallon	1.758	0.650	2.408	3.670	3.039	2.749	3.89	3.22	2.91
		Half-Gallon	0.879	0.379	1.258	1.918	1.588	1.437	2.03	1.68	1.52
		Quart	0.439	0.270	0.710	1.082	0.896	0.810	1.15	0.95	0.86
		Pint									
		Half-Pint	0.110	0.094	0.204	0.311	0.257	0.233	0.33	0.27	0.25
2%	2.00	Bulk - Multi QT	0.373	0.168	0.541	0.824	0.682	0.617	0.87	0.72	0.65
		Gallon	1.492	0.633	2.125	3.239	2.682	2.426	3.43	2.84	2.57
		Half-Gallon	0.746	0.385	1.131	1.724	1.428	1.292	1.83	1.51	1.37
		Quart	0.373	0.267	0.640	0.976	0.808	0.731	1.03	0.86	0.77
		Pint									
		Half-Pint	0.093	0.090	0.183	0.280	0.232	0.209	0.30	0.25	0.22
1%	1.00	Bulk - Multi QT	0.319	0.166	0.485	0.739	0.612	0.553	0.78	0.65	0.59
		Gallon	1.276	0.630	1.905	2.904	2.405	2.175	3.08	2.55	2.31
		Half-Gallon	0.638	0.387	1.025	1.563	1.294	1.170	1.66	1.37	1.24
		Quart									
		Pint									
		Half-Pint	0.080	0.088	0.168	0.256	0.212	0.191	0.27	0.22	0.20
Skim	0.50	Bulk - Multi QT	0.292	0.166	0.458	0.698	0.578	0.523	0.74	0.61	0.55
		Gallon	1.169	0.621	1.790	2.728	2.259	2.044	2.89	2.39	2.17
		Half-Gallon	0.584	0.397	0.981	1.496	1.238	1.120	1.59	1.31	1.19
		Quart	0.292	0.277	0.569	0.867	0.718	0.650	0.92	0.76	0.69
		Pint									
		Half-Pint	0.073	0.090	0.163	0.249	0.206	0.186	0.26	0.22	0.20
Buttermilk	3.25	Half-Gallon	0.879	0.445	1.323	2.017	1.670	1.511	2.14	1.77	1.60
	1.00	Gallon	1.276	0.810	2.086	3.179	2.633	2.381	3.37	2.79	2.52
	1.00	Half-Gallon	0.638	0.459	1.097	1.672	1.385	1.253	1.77	1.47	1.33
	1.00	Quart	0.319	0.280	0.599	0.912	0.756	0.683	0.97	0.80	0.72
Flavored	3.25	Half-Gallon	0.818	0.510	1.327	2.023	1.675	1.515	2.14	1.78	1.61
	1.50	Gallon	1.284	0.883	2.167	3.303	2.735	2.474	3.50	2.90	2.62
	1.50	Half-Gallon	0.642	0.560	1.202	1.832	1.517	1.372	1.94	1.61	1.45
	1.50	Half-Pint	0.080	0.121	0.202	0.307	0.255	0.230	0.33	0.27	0.24

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: May 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$11.6025	\$2.5733
Class II	\$7.7200	\$2.5531

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Average		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
				Processing Cost							
HVD	3.25	Bulk - Multi QT	0.429	0.243	0.672	1.025	0.848	0.767	1.09	0.90	0.81
		Gallon	1.715	0.650	2.365	3.605	2.985	2.700	3.82	3.16	2.86
		Half-Gallon	0.858	0.379	1.237	1.886	1.561	1.412	2.00	1.66	1.50
		Quart	0.429	0.270	0.699	1.066	0.882	0.798	1.13	0.94	0.85
		Pint									
	Half-Pint	0.107	0.094	0.201	0.307	0.254	0.230	0.33	0.27	0.24	
2%	2.00	Bulk - Multi QT	0.362	0.168	0.530	0.808	0.669	0.605	0.86	0.71	0.64
		Gallon	1.449	0.633	2.082	3.174	2.628	2.377	3.36	2.79	2.52
		Half-Gallon	0.725	0.385	1.110	1.692	1.401	1.267	1.79	1.49	1.34
		Quart	0.362	0.267	0.630	0.960	0.795	0.719	1.02	0.84	0.76
		Pint									
	Half-Pint	0.091	0.090	0.181	0.276	0.228	0.206	0.29	0.24	0.22	
1%	1.00	Bulk - Multi QT	0.308	0.166	0.474	0.723	0.598	0.541	0.77	0.63	0.57
		Gallon	1.233	0.630	1.863	2.839	2.351	2.127	3.01	2.49	2.25
		Half-Gallon	0.616	0.387	1.004	1.530	1.267	1.146	1.62	1.34	1.21
		Quart									
		Pint									
	Half-Pint	0.077	0.088	0.165	0.252	0.208	0.188	0.27	0.22	0.20	
Skim	0.50	Bulk - Multi QT	0.282	0.166	0.447	0.682	0.564	0.511	0.72	0.60	0.54
		Gallon	1.126	0.621	1.747	2.663	2.205	1.995	2.82	2.34	2.11
		Half-Gallon	0.563	0.397	0.960	1.463	1.212	1.096	1.55	1.28	1.16
		Quart	0.282	0.277	0.558	0.851	0.705	0.638	0.90	0.75	0.68
		Pint									
	Half-Pint	0.070	0.090	0.161	0.245	0.203	0.183	0.26	0.21	0.19	
Buttermilk	3.25	Half-Gallon	0.858	0.445	1.302	1.985	1.644	1.487	2.10	1.74	1.58
	1.00	Gallon	1.233	0.810	2.043	3.115	2.579	2.333	3.30	2.73	2.47
	1.00	Half-Gallon	0.616	0.459	1.076	1.640	1.358	1.228	1.74	1.44	1.30
	1.00	Quart	0.308	0.280	0.588	0.896	0.742	0.671	0.95	0.79	0.71
Flavored	3.25	Half-Gallon	0.798	0.510	1.307	1.993	1.650	1.492	2.11	1.75	1.58
	1.50	Gallon	1.245	0.883	2.127	3.243	2.685	2.429	3.44	2.85	2.57
	1.50	Half-Gallon	0.622	0.560	1.182	1.801	1.492	1.349	1.91	1.58	1.43
	1.50	Half-Pint	0.078	0.121	0.199	0.304	0.251	0.227	0.32	0.27	0.24



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

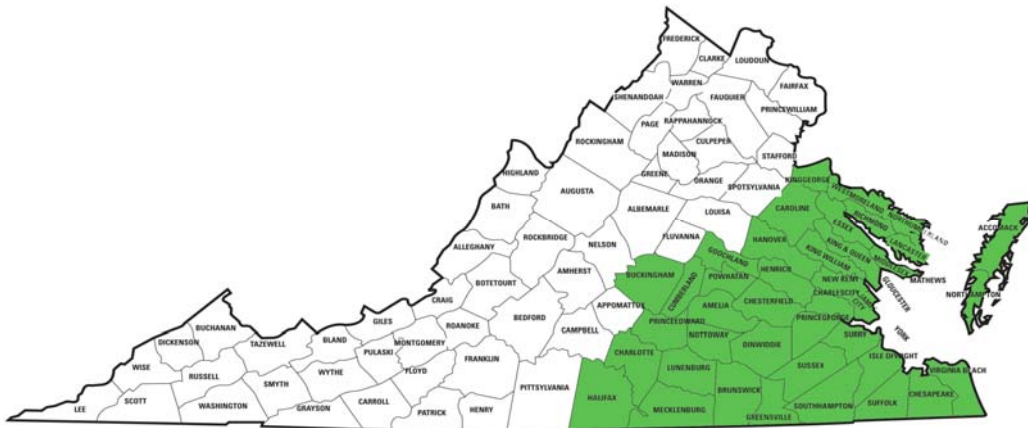
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: June 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$13.0640	\$2.6101
Class II	\$8.2600	\$2.5445

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.462	0.243	0.705	1.075	0.890	0.805	1.14	0.94	0.85
		Gallon	1.848	0.650	2.498	3.807	3.153	2.852	4.04	3.34	3.02
		Half-Gallon	0.924	0.379	1.303	1.987	1.645	1.488	2.11	1.74	1.58
		Quart	0.462	0.270	0.732	1.116	0.924	0.836	1.18	0.98	0.89
		Pint									
		Half-Pint	0.115	0.094	0.209	0.319	0.264	0.239	0.34	0.28	0.25
2%	2.00	Bulk - Multi QT	0.395	0.168	0.563	0.858	0.710	0.642	0.91	0.75	0.68
		Gallon	1.580	0.633	2.213	3.373	2.793	2.527	3.58	2.96	2.68
		Half-Gallon	0.790	0.385	1.175	1.791	1.483	1.342	1.90	1.57	1.42
		Quart	0.395	0.267	0.662	1.009	0.836	0.756	1.07	0.89	0.80
		Pint									
		Half-Pint	0.099	0.090	0.189	0.288	0.238	0.216	0.31	0.25	0.23
1%	1.00	Bulk - Multi QT	0.340	0.166	0.506	0.772	0.639	0.578	0.82	0.68	0.61
		Gallon	1.362	0.630	1.991	3.036	2.514	2.274	3.22	2.66	2.41
		Half-Gallon	0.681	0.387	1.068	1.628	1.348	1.220	1.73	1.43	1.29
		Quart									
		Pint									
		Half-Pint	0.085	0.088	0.173	0.264	0.218	0.198	0.28	0.23	0.21
Skim	0.50	Bulk - Multi QT	0.314	0.166	0.479	0.730	0.605	0.547	0.77	0.64	0.58
		Gallon	1.254	0.621	1.875	2.859	2.367	2.141	3.03	2.51	2.27
		Half-Gallon	0.627	0.397	1.024	1.561	1.292	1.169	1.65	1.37	1.24
		Quart	0.314	0.277	0.590	0.900	0.745	0.674	0.95	0.79	0.71
		Pint									
		Half-Pint	0.078	0.090	0.169	0.257	0.213	0.192	0.27	0.23	0.20
Buttermilk	3.25	Half-Gallon	0.924	0.445	1.368	2.086	1.727	1.562	2.21	1.83	1.66
	1.00	Gallon	1.362	0.810	2.172	3.311	2.742	2.480	3.51	2.91	2.63
	1.00	Half-Gallon	0.681	0.459	1.140	1.738	1.439	1.302	1.84	1.53	1.38
	1.00	Quart	0.340	0.280	0.620	0.945	0.783	0.708	1.00	0.83	0.75
Flavored	3.25	Half-Gallon	0.859	0.510	1.369	2.087	1.728	1.563	2.21	1.83	1.66
	1.50	Gallon	1.365	0.883	2.248	3.426	2.837	2.566	3.63	3.01	2.72
	1.50	Half-Gallon	0.682	0.560	1.242	1.893	1.568	1.418	2.01	1.66	1.50
	1.50	Half-Pint	0.085	0.121	0.207	0.315	0.261	0.236	0.33	0.28	0.25

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: June 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$12.8640	\$2.6081
Class II	\$8.2600	\$2.5445

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.458	0.243	0.701	1.069	0.885	0.800	1.13	0.94	0.85
		Gallon	1.831	0.650	2.481	3.781	3.131	2.832	4.01	3.32	3.00
		Half-Gallon	0.915	0.379	1.295	1.974	1.634	1.478	2.09	1.73	1.57
		Quart	0.458	0.270	0.728	1.110	0.919	0.831	1.18	0.97	0.88
		Pint									
		Half-Pint	0.114	0.094	0.208	0.318	0.263	0.238	0.34	0.28	0.25
2%	2.00	Bulk - Multi QT	0.391	0.168	0.558	0.851	0.705	0.638	0.90	0.75	0.68
		Gallon	1.562	0.633	2.196	3.347	2.772	2.507	3.55	2.94	2.66
		Half-Gallon	0.781	0.385	1.167	1.778	1.473	1.332	1.89	1.56	1.41
		Quart	0.391	0.267	0.658	1.003	0.830	0.751	1.06	0.88	0.80
		Pint									
		Half-Pint	0.098	0.090	0.188	0.286	0.237	0.214	0.30	0.25	0.23
1%	1.00	Bulk - Multi QT	0.336	0.166	0.502	0.765	0.634	0.573	0.81	0.67	0.61
		Gallon	1.344	0.630	1.974	3.009	2.492	2.254	3.19	2.64	2.39
		Half-Gallon	0.672	0.387	1.060	1.615	1.338	1.210	1.71	1.42	1.28
		Quart									
		Pint									
		Half-Pint	0.084	0.088	0.172	0.262	0.217	0.196	0.28	0.23	0.21
Skim	0.50	Bulk - Multi QT	0.309	0.166	0.475	0.724	0.599	0.542	0.77	0.64	0.57
		Gallon	1.237	0.621	1.858	2.832	2.345	2.121	3.00	2.49	2.25
		Half-Gallon	0.618	0.397	1.015	1.548	1.281	1.159	1.64	1.36	1.23
		Quart	0.309	0.277	0.586	0.893	0.740	0.669	0.95	0.78	0.71
		Pint									
		Half-Pint	0.077	0.090	0.167	0.255	0.211	0.191	0.27	0.22	0.20
Buttermilk	3.25	Half-Gallon	0.915	0.445	1.360	2.073	1.716	1.553	2.20	1.82	1.65
	1.00	Gallon	1.344	0.810	2.155	3.285	2.720	2.460	3.48	2.88	2.61
	1.00	Half-Gallon	0.672	0.459	1.132	1.725	1.428	1.292	1.83	1.51	1.37
	1.00	Quart	0.336	0.280	0.616	0.939	0.777	0.703	1.00	0.82	0.75
Flavored	3.25	Half-Gallon	0.851	0.510	1.361	2.075	1.718	1.554	2.20	1.82	1.65
	1.50	Gallon	1.349	0.883	2.232	3.402	2.817	2.548	3.61	2.99	2.70
	1.50	Half-Gallon	0.674	0.560	1.234	1.881	1.558	1.409	1.99	1.65	1.49
	1.50	Half-Pint	0.084	0.121	0.206	0.314	0.260	0.235	0.33	0.28	0.25

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: June 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$12.3595	\$2.6031
Class II	\$8.2600	\$2.5445

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.447	0.243	0.690	1.052	0.871	0.788	1.12	0.92	0.84
		Gallon	1.787	0.650	2.437	3.715	3.076	2.783	3.94	3.26	2.95
		Half-Gallon	0.894	0.379	1.273	1.941	1.607	1.453	2.06	1.70	1.54
		Quart	0.447	0.270	0.717	1.093	0.905	0.819	1.16	0.96	0.87
		Pint									
2%	2.00	Half-Pint	0.112	0.094	0.206	0.314	0.260	0.235	0.33	0.28	0.25
		Bulk - Multi QT	0.380	0.168	0.548	0.835	0.691	0.625	0.88	0.73	0.66
		Gallon	1.519	0.633	2.152	3.281	2.717	2.457	3.48	2.88	2.60
		Half-Gallon	0.759	0.385	1.145	1.745	1.445	1.307	1.85	1.53	1.39
		Quart	0.380	0.267	0.647	0.986	0.817	0.739	1.05	0.87	0.78
1%	1.00	Pint									
		Half-Pint	0.095	0.090	0.185	0.282	0.234	0.211	0.30	0.25	0.22
		Bulk - Multi QT	0.325	0.166	0.491	0.749	0.620	0.561	0.79	0.66	0.59
		Gallon	1.301	0.630	1.931	2.943	2.437	2.204	3.12	2.58	2.34
		Half-Gallon	0.651	0.387	1.038	1.582	1.310	1.185	1.68	1.39	1.26
Skim	0.50	Pint									
		Half-Pint	0.081	0.088	0.169	0.258	0.214	0.193	0.27	0.23	0.20
		Bulk - Multi QT	0.298	0.166	0.464	0.707	0.586	0.530	0.75	0.62	0.56
		Gallon	1.193	0.621	1.815	2.766	2.290	2.072	2.93	2.43	2.20
		Half-Gallon	0.597	0.397	0.993	1.514	1.254	1.134	1.61	1.33	1.20
Buttermilk	0.50	Quart	0.298	0.277	0.575	0.877	0.726	0.657	0.93	0.77	0.70
		Pint									
		Half-Pint	0.075	0.090	0.165	0.251	0.208	0.188	0.27	0.22	0.20
		3.25 Half-Gallon	0.894	0.445	1.338	2.040	1.689	1.528	2.16	1.79	1.62
		1.00 Gallon	1.301	0.810	2.111	3.218	2.665	2.410	3.41	2.82	2.56
Flavored	1.00	1.00 Half-Gallon	0.651	0.459	1.110	1.692	1.401	1.267	1.79	1.48	1.34
		1.00 Quart	0.325	0.280	0.605	0.922	0.764	0.691	0.98	0.81	0.73
		3.25 Half-Gallon	0.831	0.510	1.341	2.044	1.692	1.531	2.17	1.79	1.62
		1.50 Gallon	1.309	0.883	2.192	3.341	2.766	2.502	3.54	2.93	2.65
		1.50 Half-Gallon	0.654	0.560	1.214	1.850	1.532	1.386	1.96	1.62	1.47
Flavored	1.50	1.50 Half-Pint	0.082	0.121	0.203	0.310	0.256	0.232	0.33	0.27	0.25



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

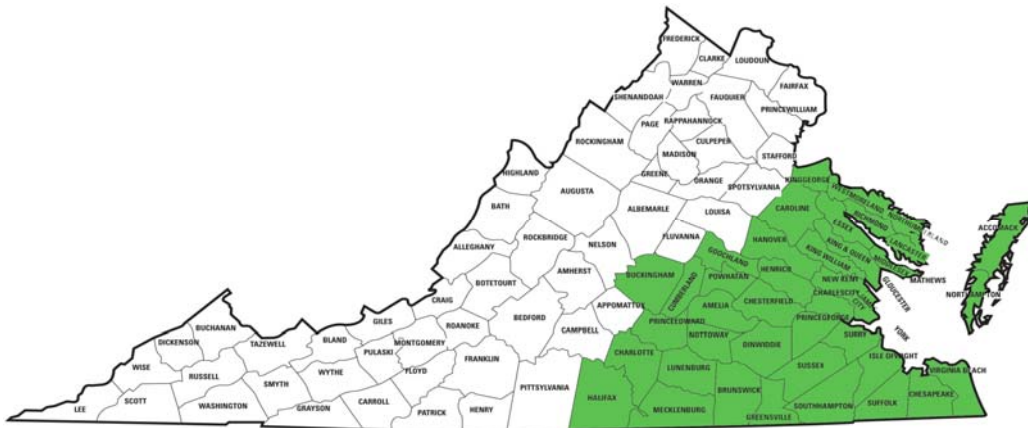
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: July 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$12.8540	\$2.6996
Class II	\$8.4800	\$2.5788

EASTERN MARKET											
Product	Butterfat	Size	Raw	Weighted	Platform	Wholesale Delivered Cost			Retail Delivered Cost		
			Product Cost	Average Processing Cost		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
						52.43%	26.22%	14.17%	6%	6%	6%
HVD	3.25	Bulk - Multi QT	0.464	0.243	0.707	1.078	0.893	0.808	1.14	0.95	0.86
		Gallon	1.856	0.650	2.506	3.820	3.163	2.861	4.05	3.35	3.03
		Half-Gallon	0.928	0.379	1.307	1.993	1.650	1.493	2.11	1.75	1.58
		Quart	0.464	0.270	0.734	1.119	0.927	0.838	1.19	0.98	0.89
		Pint									
		Half-Pint	0.116	0.094	0.210	0.320	0.265	0.240	0.34	0.28	0.25
2%	2.00	Bulk - Multi QT	0.394	0.168	0.562	0.857	0.710	0.642	0.91	0.75	0.68
		Gallon	1.578	0.633	2.211	3.371	2.791	2.525	3.57	2.96	2.68
		Half-Gallon	0.789	0.385	1.174	1.790	1.482	1.341	1.90	1.57	1.42
		Quart	0.394	0.267	0.662	1.009	0.835	0.756	1.07	0.89	0.80
		Pint									
		Half-Pint	0.099	0.090	0.189	0.288	0.238	0.216	0.31	0.25	0.23
1%	1.00	Bulk - Multi QT	0.338	0.166	0.504	0.768	0.636	0.575	0.81	0.67	0.61
		Gallon	1.352	0.630	1.982	3.021	2.501	2.263	3.20	2.65	2.40
		Half-Gallon	0.676	0.387	1.063	1.621	1.342	1.214	1.72	1.42	1.29
		Quart									
		Pint									
		Half-Pint	0.084	0.088	0.172	0.263	0.218	0.197	0.28	0.23	0.21
Skim	0.50	Bulk - Multi QT	0.310	0.166	0.476	0.725	0.600	0.543	0.77	0.64	0.58
		Gallon	1.240	0.621	1.862	2.838	2.350	2.125	3.01	2.49	2.25
		Half-Gallon	0.620	0.397	1.017	1.550	1.284	1.161	1.64	1.36	1.23
		Quart	0.310	0.277	0.587	0.895	0.741	0.670	0.95	0.79	0.71
		Pint									
		Half-Pint	0.078	0.090	0.168	0.256	0.212	0.191	0.27	0.22	0.20
Buttermilk	3.25	Half-Gallon	0.928	0.445	1.373	2.092	1.732	1.567	2.22	1.84	1.66
	1.00	Gallon	1.352	0.810	2.162	3.296	2.729	2.469	3.49	2.89	2.62
	1.00	Half-Gallon	0.676	0.459	1.135	1.731	1.433	1.296	1.83	1.52	1.37
	1.00	Quart	0.338	0.280	0.618	0.942	0.780	0.705	1.00	0.83	0.75
Flavored	3.25	Half-Gallon	0.863	0.510	1.373	2.093	1.733	1.567	2.22	1.84	1.66
	1.50	Gallon	1.360	0.883	2.242	3.418	2.830	2.560	3.62	3.00	2.71
	1.50	Half-Gallon	0.680	0.560	1.239	1.889	1.564	1.415	2.00	1.66	1.50
	1.50	Half-Pint	0.085	0.121	0.206	0.315	0.260	0.236	0.33	0.28	0.25

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: July 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$12.6540	\$2.6976
Class II	\$8.4800	\$2.5788

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.460	0.243	0.703	1.072	0.887	0.803	1.14	0.94	0.85
		Gallon	1.839	0.650	2.489	3.793	3.141	2.841	4.02	3.33	3.01
		Half-Gallon	0.919	0.379	1.299	1.980	1.639	1.483	2.10	1.74	1.57
		Quart	0.460	0.270	0.730	1.113	0.921	0.833	1.18	0.98	0.88
		Pint									
2%	2.00	Half-Pint	0.115	0.094	0.209	0.318	0.264	0.239	0.34	0.28	0.25
		Bulk - Multi QT	0.390	0.168	0.558	0.851	0.704	0.637	0.90	0.75	0.68
		Gallon	1.561	0.633	2.194	3.344	2.769	2.505	3.54	2.94	2.66
		Half-Gallon	0.780	0.385	1.166	1.777	1.471	1.331	1.88	1.56	1.41
		Quart	0.390	0.267	0.657	1.002	0.830	0.751	1.06	0.88	0.80
1%	1.00	Pint									
		Half-Pint	0.098	0.090	0.188	0.286	0.237	0.214	0.30	0.25	0.23
		Bulk - Multi QT	0.334	0.166	0.500	0.762	0.631	0.570	0.81	0.67	0.60
		Gallon	1.335	0.630	1.964	2.994	2.480	2.243	3.17	2.63	2.38
		Half-Gallon	0.667	0.387	1.055	1.608	1.331	1.204	1.70	1.41	1.28
Skim	0.50	Quart									
		Pint									
		Half-Pint	0.083	0.088	0.171	0.261	0.216	0.196	0.28	0.23	0.21
		Bulk - Multi QT	0.306	0.166	0.471	0.719	0.595	0.538	0.76	0.63	0.57
		Gallon	1.223	0.621	1.844	2.811	2.328	2.106	2.98	2.47	2.23
Buttermilk	0.50	Half-Gallon	0.612	0.397	1.008	1.537	1.273	1.151	1.63	1.35	1.22
		Quart	0.306	0.277	0.583	0.888	0.735	0.665	0.94	0.78	0.71
		Pint									
		Half-Pint	0.076	0.090	0.167	0.254	0.210	0.190	0.27	0.22	0.20
		Bulk - Multi QT	0.919	0.445	1.364	2.079	1.722	1.557	2.20	1.82	1.65
Flavored	0.50	Gallon	1.335	0.810	2.145	3.270	2.707	2.449	3.47	2.87	2.60
		Half-Gallon	0.667	0.459	1.127	1.717	1.422	1.286	1.82	1.51	1.36
		Quart	0.334	0.280	0.613	0.935	0.774	0.700	0.99	0.82	0.74
		Pint									
		Half-Pint	0.084	0.121	0.205	0.313	0.259	0.234	0.33	0.27	0.25

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: July 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$12.1495	\$2.6926
Class II	\$8.4800	\$2.5788

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Average		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
				Processing Cost							
HVD	3.25	Bulk - Multi QT	0.449	0.243	0.692	1.055	0.874	0.790	1.12	0.93	0.84
		Gallon	1.795	0.650	2.445	3.727	3.086	2.792	3.95	3.27	2.96
		Half-Gallon	0.898	0.379	1.277	1.947	1.612	1.458	2.06	1.71	1.55
		Quart	0.449	0.270	0.719	1.096	0.908	0.821	1.16	0.96	0.87
		Pint									
		Half-Pint	0.112	0.094	0.206	0.314	0.260	0.235	0.33	0.28	0.25
2%	2.00	Bulk - Multi QT	0.379	0.168	0.547	0.834	0.691	0.625	0.88	0.73	0.66
		Gallon	1.517	0.633	2.151	3.278	2.714	2.455	3.47	2.88	2.60
		Half-Gallon	0.759	0.385	1.144	1.744	1.444	1.306	1.85	1.53	1.38
		Quart	0.379	0.267	0.647	0.986	0.816	0.738	1.04	0.87	0.78
		Pint									
		Half-Pint	0.095	0.090	0.185	0.282	0.234	0.211	0.30	0.25	0.22
1%	1.00	Bulk - Multi QT	0.323	0.166	0.489	0.745	0.617	0.558	0.79	0.65	0.59
		Gallon	1.291	0.630	1.921	2.928	2.425	2.193	3.10	2.57	2.32
		Half-Gallon	0.646	0.387	1.033	1.575	1.304	1.179	1.67	1.38	1.25
		Quart									
		Pint									
		Half-Pint	0.081	0.088	0.169	0.257	0.213	0.193	0.27	0.23	0.20
Skim	0.50	Bulk - Multi QT	0.295	0.166	0.461	0.702	0.581	0.526	0.74	0.62	0.56
		Gallon	1.180	0.621	1.801	2.745	2.273	2.056	2.91	2.41	2.18
		Half-Gallon	0.590	0.397	0.987	1.504	1.245	1.126	1.59	1.32	1.19
		Quart	0.295	0.277	0.572	0.872	0.722	0.653	0.92	0.77	0.69
		Pint									
		Half-Pint	0.074	0.090	0.164	0.250	0.207	0.187	0.26	0.22	0.20
Buttermilk	3.25	Half-Gallon	0.898	0.445	1.342	2.046	1.694	1.532	2.17	1.80	1.62
	1.00	Gallon	1.291	0.810	2.102	3.203	2.653	2.399	3.40	2.81	2.54
	1.00	Half-Gallon	0.646	0.459	1.105	1.684	1.395	1.262	1.79	1.48	1.34
	1.00	Quart	0.323	0.280	0.603	0.918	0.761	0.688	0.97	0.81	0.73
Flavored	3.25	Half-Gallon	0.835	0.510	1.345	2.050	1.697	1.535	2.17	1.80	1.63
	1.50	Gallon	1.303	0.883	2.186	3.332	2.759	2.496	3.53	2.92	2.65
	1.50	Half-Gallon	0.652	0.560	1.211	1.846	1.529	1.383	1.96	1.62	1.47
	1.50	Half-Pint	0.081	0.121	0.203	0.309	0.256	0.232	0.33	0.27	0.25



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

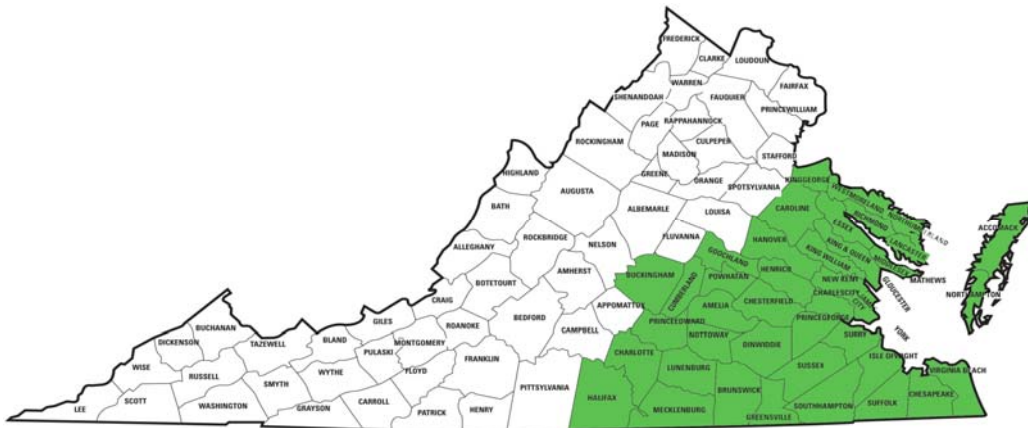
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: August 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$13.4840	\$2.7297
Class II	\$8.5700	\$2.6649

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
						52.43%	26.22%	14.17%	6%	6%	6%
HVD	3.25	Bulk - Multi QT	0.479	0.243	0.723	1.102	0.912	0.825	1.17	0.97	0.87
		Gallon	1.917	0.650	2.567	3.913	3.240	2.931	4.15	3.43	3.11
		Half-Gallon	0.959	0.379	1.338	2.040	1.689	1.528	2.16	1.79	1.62
		Quart	0.479	0.270	0.750	1.143	0.946	0.856	1.21	1.00	0.91
		Pint									
		Half-Pint	0.120	0.094	0.214	0.326	0.270	0.244	0.35	0.29	0.26
2%	2.00	Bulk - Multi QT	0.409	0.168	0.577	0.880	0.728	0.659	0.93	0.77	0.70
		Gallon	1.637	0.633	2.270	3.460	2.865	2.592	3.67	3.04	2.75
		Half-Gallon	0.818	0.385	1.204	1.835	1.519	1.374	1.95	1.61	1.46
		Quart	0.409	0.267	0.676	1.031	0.854	0.772	1.09	0.91	0.82
		Pint									
		Half-Pint	0.102	0.090	0.193	0.293	0.243	0.220	0.31	0.26	0.23
1%	1.00	Bulk - Multi QT	0.352	0.166	0.518	0.790	0.654	0.591	0.84	0.69	0.63
		Gallon	1.409	0.630	2.038	3.107	2.573	2.327	3.29	2.73	2.47
		Half-Gallon	0.704	0.387	1.092	1.664	1.378	1.246	1.76	1.46	1.32
		Quart									
		Pint									
		Half-Pint	0.088	0.088	0.176	0.268	0.222	0.201	0.28	0.24	0.21
Skim	0.50	Bulk - Multi QT	0.324	0.166	0.490	0.746	0.618	0.559	0.79	0.66	0.59
		Gallon	1.296	0.621	1.917	2.922	2.420	2.189	3.10	2.57	2.32
		Half-Gallon	0.648	0.397	1.045	1.593	1.319	1.193	1.69	1.40	1.26
		Quart	0.324	0.277	0.601	0.916	0.758	0.686	0.97	0.80	0.73
		Pint									
		Half-Pint	0.081	0.090	0.171	0.261	0.216	0.195	0.28	0.23	0.21
Buttermilk	3.25	Half-Gallon	0.959	0.445	1.403	2.139	1.771	1.602	2.27	1.88	1.70
	1.00	Gallon	1.409	0.810	2.219	3.382	2.801	2.533	3.59	2.97	2.69
	1.00	Half-Gallon	0.704	0.459	1.164	1.774	1.469	1.329	1.88	1.56	1.41
	1.00	Quart	0.352	0.280	0.632	0.963	0.798	0.721	1.02	0.85	0.76
Flavored	3.25	Half-Gallon	0.892	0.510	1.401	2.136	1.769	1.600	2.26	1.87	1.70
	1.50	Gallon	1.413	0.883	2.296	3.500	2.898	2.621	3.71	3.07	2.78
	1.50	Half-Gallon	0.707	0.560	1.266	1.930	1.598	1.446	2.05	1.69	1.53
	1.50	Half-Pint	0.088	0.121	0.210	0.320	0.265	0.239	0.34	0.28	0.25

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: August 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$13.2840	\$2.7277
Class II	\$8.5700	\$2.6649

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.475	0.243	0.718	1.095	0.907	0.820	1.16	0.96	0.87
		Gallon	1.900	0.650	2.550	3.887	3.219	2.911	4.12	3.41	3.09
		Half-Gallon	0.950	0.379	1.330	2.027	1.678	1.518	2.15	1.78	1.61
		Quart	0.475	0.270	0.745	1.136	0.941	0.851	1.20	1.00	0.90
		Pint									
2%	2.00	Half-Pint	0.119	0.094	0.213	0.324	0.269	0.243	0.34	0.28	0.26
		Bulk - Multi QT	0.405	0.168	0.573	0.873	0.723	0.654	0.93	0.77	0.69
		Gallon	1.620	0.633	2.253	3.434	2.844	2.572	3.64	3.01	2.73
		Half-Gallon	0.810	0.385	1.195	1.822	1.509	1.365	1.93	1.60	1.45
		Quart	0.405	0.267	0.672	1.025	0.848	0.767	1.09	0.90	0.81
1%	1.00	Pint									
		Half-Pint	0.101	0.090	0.191	0.292	0.242	0.219	0.31	0.26	0.23
		Bulk - Multi QT	0.348	0.166	0.514	0.783	0.648	0.587	0.83	0.69	0.62
		Gallon	1.391	0.630	2.021	3.081	2.551	2.308	3.27	2.70	2.45
		Half-Gallon	0.696	0.387	1.083	1.651	1.367	1.237	1.75	1.45	1.31
Skim	0.50	Quart									
		Pint									
		Half-Pint	0.087	0.088	0.175	0.267	0.221	0.200	0.28	0.23	0.21
		Bulk - Multi QT	0.320	0.166	0.485	0.740	0.613	0.554	0.78	0.65	0.59
		Gallon	1.279	0.621	1.900	2.896	2.398	2.169	3.07	2.54	2.30
Buttermilk	0.50	Half-Gallon	0.639	0.397	1.036	1.579	1.308	1.183	1.67	1.39	1.25
		Quart	0.320	0.277	0.597	0.909	0.753	0.681	0.96	0.80	0.72
		Pint									
		Half-Pint	0.080	0.090	0.170	0.259	0.215	0.194	0.27	0.23	0.21
		Bulk - Multi QT	0.950	0.445	1.395	2.126	1.760	1.592	2.25	1.87	1.69
Flavored	0.50	Gallon	1.391	0.810	2.202	3.356	2.779	2.514	3.56	2.95	2.66
		Half-Gallon	0.696	0.459	1.155	1.761	1.458	1.319	1.87	1.55	1.40
		Quart	0.348	0.280	0.628	0.957	0.792	0.716	1.01	0.84	0.76
		Pint									
		Half-Pint	0.0884	0.510	1.393	2.124	1.759	1.591	2.25	1.86	1.69
Flavored	1.50	Gallon	1.397	0.883	2.280	3.476	2.878	2.603	3.68	3.05	2.76
		Half-Gallon	0.699	0.560	1.258	1.918	1.588	1.436	2.03	1.68	1.52
		Half-Pint	0.087	0.121	0.209	0.318	0.263	0.238	0.34	0.28	0.25

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: August 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$12.7795	\$2.7227
Class II	\$8.5700	\$2.6649

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.464	0.243	0.708	1.079	0.893	0.808	1.14	0.95	0.86
		Gallon	1.857	0.650	2.507	3.821	3.164	2.862	4.05	3.35	3.03
		Half-Gallon	0.928	0.379	1.308	1.994	1.651	1.493	2.11	1.75	1.58
		Quart	0.464	0.270	0.734	1.120	0.927	0.839	1.19	0.98	0.89
		Pint									
2%	2.00	Half-Pint	0.116	0.094	0.210	0.320	0.265	0.240	0.34	0.28	0.25
		Bulk - Multi QT	0.394	0.168	0.562	0.856	0.709	0.641	0.91	0.75	0.68
		Gallon	1.576	0.633	2.209	3.368	2.789	2.522	3.57	2.96	2.67
		Half-Gallon	0.788	0.385	1.173	1.789	1.481	1.340	1.90	1.57	1.42
		Quart	0.394	0.267	0.661	1.008	0.835	0.755	1.07	0.88	0.80
1%	1.00	Pint									
		Half-Pint	0.099	0.090	0.189	0.288	0.238	0.215	0.30	0.25	0.23
		Bulk - Multi QT	0.337	0.166	0.503	0.767	0.635	0.574	0.81	0.67	0.61
		Gallon	1.348	0.630	1.978	3.015	2.496	2.258	3.20	2.65	2.39
		Half-Gallon	0.674	0.387	1.061	1.618	1.340	1.212	1.71	1.42	1.28
Skim	0.50	Quart									
		Pint									
		Half-Pint	0.084	0.088	0.172	0.263	0.217	0.197	0.28	0.23	0.21
		Bulk - Multi QT	0.309	0.166	0.474	0.723	0.599	0.542	0.77	0.63	0.57
		Gallon	1.235	0.621	1.856	2.830	2.343	2.119	3.00	2.48	2.25
Buttermilk	3.25	Half-Gallon	0.618	0.397	1.014	1.546	1.280	1.158	1.64	1.36	1.23
		Gallon	0.309	0.277	0.586	0.893	0.739	0.669	0.95	0.78	0.71
		Half-Pint	0.077	0.090	0.167	0.255	0.211	0.191	0.27	0.22	0.20
		Quart	0.928	0.445	1.373	2.093	1.733	1.568	2.22	1.84	1.66
		Gallon	1.348	0.810	2.158	3.290	2.724	2.464	3.49	2.89	2.61
Flavored	1.00	Half-Gallon	0.674	0.459	1.133	1.728	1.430	1.294	1.83	1.52	1.37
		Quart	0.337	0.280	0.617	0.940	0.778	0.704	1.00	0.83	0.75
		Half-Pint	0.864	0.510	1.373	2.093	1.733	1.568	2.22	1.84	1.66
		Gallon	1.357	0.883	2.240	3.414	2.827	2.557	3.62	3.00	2.71
		Half-Gallon	0.678	0.560	1.238	1.887	1.563	1.413	2.00	1.66	1.50
Butterfat	1.50	Half-Pint	0.085	0.121	0.206	0.314	0.260	0.235	0.33	0.28	0.25
		Quart									



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

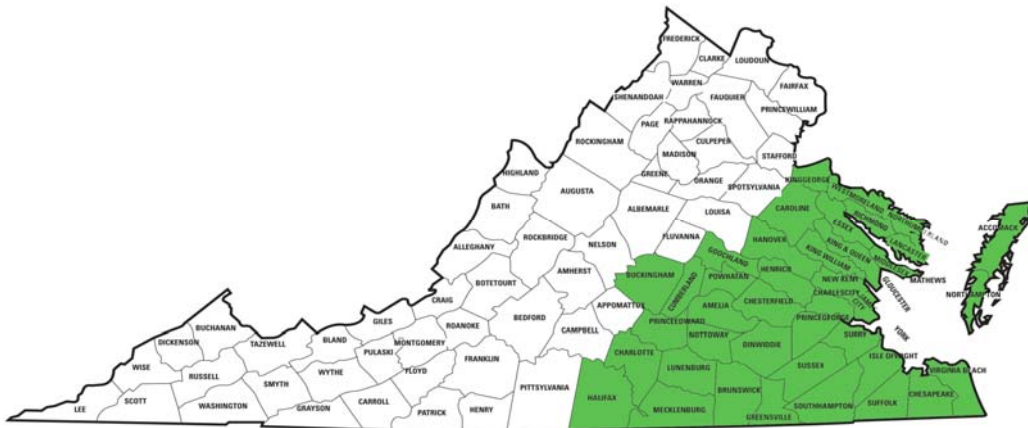
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
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EASTERN MARKET	Skim	Butterfat
Class I	\$13.5440	\$2.7022
Class II	\$8.4600	\$2.6928

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.479	0.243	0.722	1.101	0.911	0.824	1.17	0.97	0.87
		Gallon	1.915	0.650	2.565	3.909	3.237	2.928	4.14	3.43	3.10
		Half-Gallon	0.957	0.379	1.337	2.038	1.687	1.526	2.16	1.79	1.62
		Quart	0.479	0.270	0.749	1.142	0.945	0.855	1.21	1.00	0.91
		Pint									
		Half-Pint	0.120	0.094	0.214	0.326	0.270	0.244	0.35	0.29	0.26
2%	2.00	Bulk - Multi QT	0.409	0.168	0.577	0.880	0.728	0.659	0.93	0.77	0.70
		Gallon	1.637	0.633	2.270	3.461	2.866	2.592	3.67	3.04	2.75
		Half-Gallon	0.818	0.385	1.204	1.835	1.520	1.375	1.95	1.61	1.46
		Quart	0.409	0.267	0.677	1.031	0.854	0.772	1.09	0.91	0.82
		Pint									
		Half-Pint	0.102	0.090	0.193	0.293	0.243	0.220	0.31	0.26	0.23
1%	1.00	Bulk - Multi QT	0.353	0.166	0.519	0.791	0.655	0.592	0.84	0.69	0.63
		Gallon	1.411	0.630	2.041	3.111	2.576	2.330	3.30	2.73	2.47
		Half-Gallon	0.706	0.387	1.093	1.666	1.380	1.248	1.77	1.46	1.32
		Quart									
		Pint									
		Half-Pint	0.088	0.088	0.176	0.269	0.222	0.201	0.28	0.24	0.21
Skim	0.50	Bulk - Multi QT	0.325	0.166	0.491	0.748	0.619	0.560	0.79	0.66	0.59
		Gallon	1.300	0.621	1.921	2.928	2.425	2.193	3.10	2.57	2.32
		Half-Gallon	0.650	0.397	1.047	1.595	1.321	1.195	1.69	1.40	1.27
		Quart	0.325	0.277	0.602	0.917	0.760	0.687	0.97	0.81	0.73
		Pint									
		Half-Pint	0.081	0.090	0.171	0.261	0.216	0.196	0.28	0.23	0.21
Buttermilk	3.25	Half-Gallon	0.957	0.445	1.402	2.137	1.769	1.601	2.27	1.88	1.70
	1.00	Gallon	1.411	0.810	2.222	3.386	2.804	2.536	3.59	2.97	2.69
	1.00	Half-Gallon	0.706	0.459	1.165	1.776	1.470	1.330	1.88	1.56	1.41
	1.00	Quart	0.353	0.280	0.633	0.964	0.798	0.722	1.02	0.85	0.77
Flavored	3.25	Half-Gallon	0.891	0.510	1.400	2.134	1.767	1.598	2.26	1.87	1.69
	1.50	Gallon	1.414	0.883	2.297	3.502	2.900	2.623	3.71	3.07	2.78
	1.50	Half-Gallon	0.707	0.560	1.267	1.931	1.599	1.446	2.05	1.69	1.53
	1.50	Half-Pint	0.088	0.121	0.210	0.320	0.265	0.240	0.34	0.28	0.25

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
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WESTERN MARKET	Skim	Butterfat
Class I	\$13.3440	\$2.7002
Class II	\$8.4600	\$2.6928

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Average Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.474	0.243	0.718	1.094	0.906	0.819	1.16	0.96	0.87
		Gallon	1.898	0.650	2.547	3.883	3.215	2.908	4.12	3.41	3.08
		Half-Gallon	0.949	0.379	1.328	2.025	1.676	1.516	2.15	1.78	1.61
		Quart	0.474	0.270	0.745	1.135	0.940	0.850	1.20	1.00	0.90
		Pint									
		Half-Pint	0.119	0.094	0.213	0.324	0.268	0.243	0.34	0.28	0.26
2%	2.00	Bulk - Multi QT	0.405	0.168	0.573	0.873	0.723	0.654	0.93	0.77	0.69
		Gallon	1.620	0.633	2.253	3.434	2.844	2.572	3.64	3.01	2.73
		Half-Gallon	0.810	0.385	1.195	1.822	1.509	1.365	1.93	1.60	1.45
		Quart	0.405	0.267	0.672	1.025	0.848	0.767	1.09	0.90	0.81
		Pint									
		Half-Pint	0.101	0.090	0.191	0.292	0.242	0.219	0.31	0.26	0.23
1%	1.00	Bulk - Multi QT	0.348	0.166	0.514	0.784	0.649	0.587	0.83	0.69	0.62
		Gallon	1.394	0.630	2.024	3.085	2.554	2.310	3.27	2.71	2.45
		Half-Gallon	0.697	0.387	1.084	1.653	1.369	1.238	1.75	1.45	1.31
		Quart									
		Pint									
		Half-Pint	0.087	0.088	0.175	0.267	0.221	0.200	0.28	0.23	0.21
Skim	0.50	Bulk - Multi QT	0.321	0.166	0.486	0.741	0.614	0.555	0.79	0.65	0.59
		Gallon	1.283	0.621	1.904	2.902	2.403	2.173	3.08	2.55	2.30
		Half-Gallon	0.641	0.397	1.038	1.582	1.310	1.185	1.68	1.39	1.26
		Quart	0.321	0.277	0.598	0.911	0.754	0.682	0.97	0.80	0.72
		Pint									
		Half-Pint	0.080	0.090	0.170	0.260	0.215	0.194	0.28	0.23	0.21
Buttermilk	3.25	Half-Gallon	0.949	0.445	1.393	2.124	1.759	1.591	2.25	1.86	1.69
	1.00	Gallon	1.394	0.810	2.204	3.360	2.782	2.517	3.56	2.95	2.67
	1.00	Half-Gallon	0.697	0.459	1.156	1.763	1.460	1.320	1.87	1.55	1.40
	1.00	Quart	0.348	0.280	0.628	0.958	0.793	0.717	1.02	0.84	0.76
Flavored	3.25	Half-Gallon	0.883	0.510	1.392	2.122	1.757	1.589	2.25	1.86	1.68
	1.50	Gallon	1.398	0.883	2.281	3.478	2.880	2.605	3.69	3.05	2.76
	1.50	Half-Gallon	0.699	0.560	1.259	1.919	1.589	1.437	2.03	1.68	1.52
	1.50	Half-Pint	0.087	0.121	0.209	0.318	0.264	0.238	0.34	0.28	0.25

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: September 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$12.8395	\$2.6952
Class II	\$8.4600	\$2.6928

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.464	0.243	0.707	1.078	0.892	0.807	1.14	0.95	0.86
		Gallon	1.854	0.650	2.504	3.817	3.161	2.859	4.05	3.35	3.03
		Half-Gallon	0.927	0.379	1.306	1.991	1.649	1.492	2.11	1.75	1.58
		Quart	0.464	0.270	0.734	1.119	0.926	0.838	1.19	0.98	0.89
		Half-Pint	0.116	0.094	0.210	0.320	0.265	0.240	0.34	0.28	0.25
2%	2.00	Bulk - Multi QT	0.394	0.168	0.562	0.856	0.709	0.641	0.91	0.75	0.68
		Gallon	1.576	0.633	2.210	3.368	2.789	2.523	3.57	2.96	2.67
		Half-Gallon	0.788	0.385	1.174	1.789	1.481	1.340	1.90	1.57	1.42
		Quart	0.394	0.267	0.661	1.008	0.835	0.755	1.07	0.88	0.80
		Half-Pint	0.099	0.090	0.189	0.288	0.238	0.215	0.30	0.25	0.23
1%	1.00	Bulk - Multi QT	0.338	0.166	0.504	0.768	0.636	0.575	0.81	0.67	0.61
		Gallon	1.351	0.630	1.980	3.018	2.499	2.261	3.20	2.65	2.40
		Half-Gallon	0.675	0.387	1.063	1.620	1.341	1.213	1.72	1.42	1.29
		Quart									
		Half-Pint	0.084	0.088	0.172	0.263	0.218	0.197	0.28	0.23	0.21
Skim	0.50	Bulk - Multi QT	0.310	0.166	0.475	0.725	0.600	0.543	0.77	0.64	0.58
		Gallon	1.239	0.621	1.860	2.835	2.348	2.124	3.01	2.49	2.25
		Half-Gallon	0.620	0.397	1.016	1.549	1.283	1.160	1.64	1.36	1.23
		Quart	0.310	0.277	0.587	0.894	0.740	0.670	0.95	0.78	0.71
		Half-Pint	0.077	0.090	0.168	0.255	0.212	0.191	0.27	0.22	0.20
Buttermilk	3.25	Half-Gallon	0.927	0.445	1.372	2.091	1.731	1.566	2.22	1.84	1.66
	1.00	Gallon	1.351	0.810	2.161	3.294	2.727	2.467	3.49	2.89	2.62
	1.00	Half-Gallon	0.675	0.459	1.135	1.730	1.432	1.295	1.83	1.52	1.37
	1.00	Quart	0.338	0.280	0.617	0.941	0.779	0.705	1.00	0.83	0.75
Flavored	3.25	Half-Gallon	0.862	0.510	1.372	2.091	1.732	1.566	2.22	1.84	1.66
	1.50	Gallon	1.358	0.883	2.241	3.416	2.829	2.559	3.62	3.00	2.71
	1.50	Half-Gallon	0.679	0.560	1.239	1.888	1.563	1.414	2.00	1.66	1.50
	1.50	Half-Pint	0.085	0.121	0.206	0.314	0.260	0.236	0.33	0.28	0.25



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

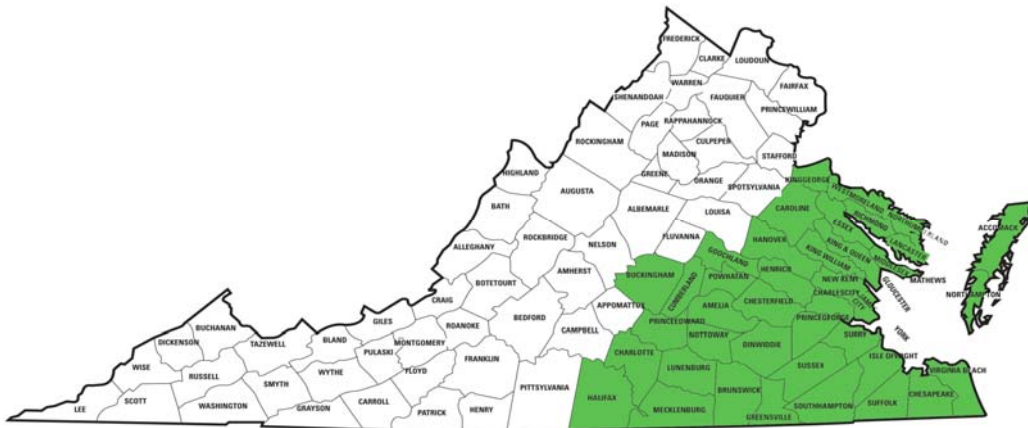
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: October 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$13.9640	\$2.5837
Class II	\$8.5400	\$2.6644

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.479	0.243	0.723	1.101	0.912	0.825	1.17	0.97	0.87
		Gallon	1.917	0.650	2.566	3.912	3.239	2.930	4.15	3.43	3.11
		Half-Gallon	0.958	0.379	1.338	2.039	1.688	1.527	2.16	1.79	1.62
		Quart	0.479	0.270	0.749	1.142	0.946	0.856	1.21	1.00	0.91
		Pint									
		Half-Pint	0.120	0.094	0.214	0.326	0.270	0.244	0.35	0.29	0.26
2%	2.00	Bulk - Multi QT	0.413	0.168	0.581	0.885	0.733	0.663	0.94	0.78	0.70
		Gallon	1.652	0.633	2.285	3.484	2.885	2.609	3.69	3.06	2.77
		Half-Gallon	0.826	0.385	1.211	1.847	1.529	1.383	1.96	1.62	1.47
		Quart	0.413	0.267	0.680	1.037	0.859	0.777	1.10	0.91	0.82
		Pint									
		Half-Pint	0.103	0.090	0.193	0.295	0.244	0.221	0.31	0.26	0.23
1%	1.00	Bulk - Multi QT	0.359	0.166	0.525	0.800	0.663	0.600	0.85	0.70	0.64
		Gallon	1.437	0.630	2.067	3.150	2.609	2.360	3.34	2.77	2.50
		Half-Gallon	0.718	0.387	1.106	1.686	1.396	1.263	1.79	1.48	1.34
		Quart									
		Pint									
		Half-Pint	0.090	0.088	0.178	0.271	0.224	0.203	0.29	0.24	0.22
Skim	0.50	Bulk - Multi QT	0.333	0.166	0.498	0.760	0.629	0.569	0.81	0.67	0.60
		Gallon	1.331	0.621	1.952	2.975	2.464	2.229	3.15	2.61	2.36
		Half-Gallon	0.665	0.397	1.062	1.619	1.341	1.213	1.72	1.42	1.29
		Quart	0.333	0.277	0.610	0.929	0.769	0.696	0.99	0.82	0.74
		Pint									
		Half-Pint	0.083	0.090	0.173	0.264	0.219	0.198	0.28	0.23	0.21
Buttermilk	3.25	Half-Gallon	0.958	0.445	1.403	2.138	1.771	1.602	2.27	1.88	1.70
	1.00	Gallon	1.437	0.810	2.247	3.425	2.836	2.566	3.63	3.01	2.72
	1.00	Half-Gallon	0.718	0.459	1.178	1.795	1.487	1.345	1.90	1.58	1.43
	1.00	Quart	0.359	0.280	0.639	0.974	0.806	0.729	1.03	0.85	0.77
Flavored	3.25	Half-Gallon	0.891	0.510	1.401	2.135	1.768	1.599	2.26	1.87	1.70
	1.50	Gallon	1.433	0.883	2.316	3.531	2.924	2.645	3.74	3.10	2.80
	1.50	Half-Gallon	0.717	0.560	1.276	1.945	1.611	1.457	2.06	1.71	1.54
	1.50	Half-Pint	0.090	0.121	0.211	0.322	0.266	0.241	0.34	0.28	0.26

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: October 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$13.7640	\$2.5817
Class II	\$8.5400	\$2.6644

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.475	0.243	0.718	1.095	0.907	0.820	1.16	0.96	0.87
		Gallon	1.899	0.650	2.549	3.886	3.218	2.910	4.12	3.41	3.09
		Half-Gallon	0.950	0.379	1.329	2.026	1.678	1.517	2.15	1.78	1.61
		Quart	0.475	0.270	0.745	1.136	0.940	0.851	1.20	1.00	0.90
		Pint									
		Half-Pint	0.119	0.094	0.213	0.324	0.268	0.243	0.34	0.28	0.26
2%	2.00	Bulk - Multi QT	0.409	0.168	0.577	0.879	0.728	0.658	0.93	0.77	0.70
		Gallon	1.635	0.633	2.268	3.457	2.863	2.590	3.66	3.03	2.74
		Half-Gallon	0.817	0.385	1.203	1.834	1.518	1.373	1.94	1.61	1.46
		Quart	0.409	0.267	0.676	1.030	0.853	0.772	1.09	0.90	0.82
		Pint									
		Half-Pint	0.102	0.090	0.192	0.293	0.243	0.220	0.31	0.26	0.23
1%	1.00	Bulk - Multi QT	0.355	0.166	0.521	0.794	0.657	0.595	0.84	0.70	0.63
		Gallon	1.420	0.630	2.049	3.124	2.587	2.340	3.31	2.74	2.48
		Half-Gallon	0.710	0.387	1.097	1.673	1.385	1.253	1.77	1.47	1.33
		Quart									
		Pint									
		Half-Pint	0.089	0.088	0.177	0.269	0.223	0.202	0.29	0.24	0.21
Skim	0.50	Bulk - Multi QT	0.328	0.166	0.494	0.753	0.624	0.564	0.80	0.66	0.60
		Gallon	1.314	0.621	1.935	2.949	2.442	2.209	3.13	2.59	2.34
		Half-Gallon	0.657	0.397	1.054	1.606	1.330	1.203	1.70	1.41	1.28
		Quart	0.328	0.277	0.605	0.923	0.764	0.691	0.98	0.81	0.73
		Pint									
		Half-Pint	0.082	0.090	0.172	0.263	0.217	0.197	0.28	0.23	0.21
Buttermilk	3.25	Half-Gallon	0.950	0.445	1.394	2.125	1.760	1.592	2.25	1.87	1.69
	1.00	Gallon	1.420	0.810	2.230	3.399	2.815	2.546	3.60	2.98	2.70
	1.00	Half-Gallon	0.710	0.459	1.169	1.782	1.476	1.335	1.89	1.56	1.41
	1.00	Quart	0.355	0.280	0.635	0.967	0.801	0.725	1.03	0.85	0.77
Flavored	3.25	Half-Gallon	0.883	0.510	1.393	2.123	1.758	1.590	2.25	1.86	1.69
	1.50	Gallon	1.417	0.883	2.300	3.506	2.904	2.626	3.72	3.08	2.78
	1.50	Half-Gallon	0.709	0.560	1.268	1.933	1.601	1.448	2.05	1.70	1.53
	1.50	Half-Pint	0.089	0.121	0.210	0.320	0.265	0.240	0.34	0.28	0.25

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: October 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$13.2595	\$2.5767
Class II	\$8.5400	\$2.6644

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.464	0.243	0.707	1.078	0.893	0.808	1.14	0.95	0.86
		Gallon	1.856	0.650	2.506	3.820	3.163	2.861	4.05	3.35	3.03
		Half-Gallon	0.928	0.379	1.307	1.993	1.650	1.493	2.11	1.75	1.58
		Quart	0.464	0.270	0.734	1.119	0.927	0.838	1.19	0.98	0.89
		Pint									
2%	2.00	Half-Pint	0.116	0.094	0.210	0.320	0.265	0.240	0.34	0.28	0.25
		Bulk - Multi QT	0.398	0.168	0.566	0.862	0.714	0.646	0.91	0.76	0.68
		Gallon	1.591	0.633	2.225	3.391	2.808	2.540	3.59	2.98	2.69
		Half-Gallon	0.796	0.385	1.181	1.800	1.491	1.348	1.91	1.58	1.43
		Quart	0.398	0.267	0.665	1.014	0.840	0.759	1.07	0.89	0.80
1%	1.00	Pint									
		Half-Pint	0.099	0.090	0.190	0.289	0.239	0.217	0.31	0.25	0.23
		Bulk - Multi QT	0.344	0.166	0.510	0.777	0.644	0.582	0.82	0.68	0.62
		Gallon	1.376	0.630	2.006	3.058	2.532	2.290	3.24	2.68	2.43
		Half-Gallon	0.688	0.387	1.076	1.639	1.358	1.228	1.74	1.44	1.30
Skim	0.50	Pint									
		Half-Pint	0.086	0.088	0.174	0.265	0.220	0.199	0.28	0.23	0.21
		Bulk - Multi QT	0.318	0.166	0.483	0.736	0.610	0.552	0.78	0.65	0.58
		Gallon	1.270	0.621	1.891	2.883	2.387	2.159	3.06	2.53	2.29
		Half-Gallon	0.635	0.397	1.032	1.573	1.302	1.178	1.67	1.38	1.25
Buttermilk	0.50	Quart	0.318	0.277	0.594	0.906	0.750	0.679	0.96	0.80	0.72
		Pint									
		Half-Pint	0.079	0.090	0.170	0.258	0.214	0.194	0.27	0.23	0.21
		3.25 Half-Gallon	0.928	0.445	1.373	2.092	1.732	1.567	2.22	1.84	1.66
		1.00 Gallon	1.376	0.810	2.187	3.333	2.760	2.496	3.53	2.93	2.65
Flavored	0.50	1.00 Half-Gallon	0.688	0.459	1.147	1.749	1.448	1.310	1.85	1.54	1.39
		1.00 Quart	0.344	0.280	0.624	0.951	0.787	0.712	1.01	0.83	0.75
		3.25 Half-Gallon	0.863	0.510	1.373	2.092	1.733	1.567	2.22	1.84	1.66
		1.50 Gallon	1.377	0.883	2.260	3.445	2.853	2.580	3.65	3.02	2.74
		1.50 Half-Gallon	0.689	0.560	1.248	1.902	1.575	1.425	2.02	1.67	1.51
Flavored	0.50	1.50 Half-Pint	0.086	0.121	0.207	0.316	0.262	0.237	0.34	0.28	0.25



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

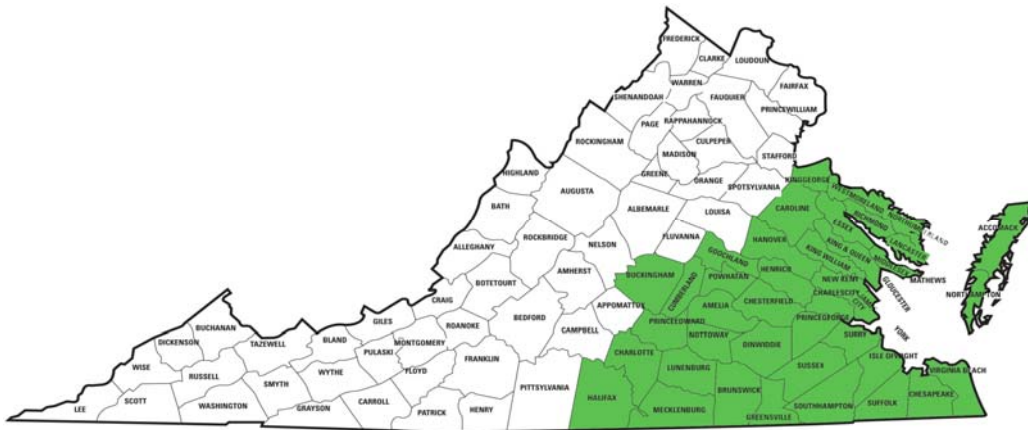
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: November 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$14.7840	\$2.4422
Class II	\$9.0200	\$2.5052

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.486	0.243	0.730	1.112	0.921	0.833	1.18	0.98	0.88
		Gallon	1.945	0.650	2.595	3.956	3.275	2.963	4.19	3.47	3.14
		Half-Gallon	0.973	0.379	1.352	2.061	1.706	1.544	2.18	1.81	1.64
		Quart	0.486	0.270	0.757	1.153	0.955	0.864	1.22	1.01	0.92
		Pint									
		Half-Pint	0.122	0.094	0.216	0.329	0.272	0.246	0.35	0.29	0.26
2%	2.00	Bulk - Multi QT	0.424	0.168	0.592	0.903	0.747	0.676	0.96	0.79	0.72
		Gallon	1.697	0.633	2.331	3.553	2.942	2.661	3.77	3.12	2.82
		Half-Gallon	0.849	0.385	1.234	1.881	1.558	1.409	1.99	1.65	1.49
		Quart	0.424	0.267	0.692	1.054	0.873	0.790	1.12	0.93	0.84
		Pint									
		Half-Pint	0.106	0.090	0.196	0.299	0.248	0.224	0.32	0.26	0.24
1%	1.00	Bulk - Multi QT	0.374	0.166	0.540	0.823	0.681	0.616	0.87	0.72	0.65
		Gallon	1.495	0.630	2.125	3.239	2.682	2.426	3.43	2.84	2.57
		Half-Gallon	0.748	0.387	1.135	1.730	1.433	1.296	1.83	1.52	1.37
		Quart									
		Pint									
		Half-Pint	0.093	0.088	0.181	0.277	0.229	0.207	0.29	0.24	0.22
Skim	0.50	Bulk - Multi QT	0.349	0.166	0.515	0.784	0.650	0.588	0.83	0.69	0.62
		Gallon	1.396	0.621	2.017	3.075	2.546	2.303	3.26	2.70	2.44
		Half-Gallon	0.698	0.397	1.095	1.669	1.382	1.250	1.77	1.46	1.32
		Quart	0.349	0.277	0.626	0.954	0.790	0.715	1.01	0.84	0.76
		Pint									
		Half-Pint	0.087	0.090	0.177	0.270	0.224	0.203	0.29	0.24	0.21
Buttermilk	3.25	Half-Gallon	0.973	0.445	1.417	2.160	1.789	1.618	2.29	1.90	1.71
	1.00	Gallon	1.495	0.810	2.306	3.514	2.910	2.632	3.73	3.08	2.79
	1.00	Half-Gallon	0.748	0.459	1.207	1.840	1.523	1.378	1.95	1.61	1.46
	1.00	Quart	0.374	0.280	0.654	0.996	0.825	0.746	1.06	0.87	0.79
Flavored	3.25	Half-Gallon	0.905	0.510	1.414	2.156	1.785	1.615	2.29	1.89	1.71
	1.50	Gallon	1.481	0.883	2.364	3.604	2.984	2.699	3.82	3.16	2.86
	1.50	Half-Gallon	0.741	0.560	1.300	1.982	1.641	1.485	2.10	1.74	1.57
	1.50	Half-Pint	0.093	0.121	0.214	0.326	0.270	0.244	0.35	0.29	0.26

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: November 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$14.5840	\$2.4402
Class II	\$9.0200	\$2.5052

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Average		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
				Processing Cost							
HVD	3.25	Bulk - Multi QT	0.482	0.243	0.725	1.106	0.916	0.828	1.17	0.97	0.88
		Gallon	1.928	0.650	2.578	3.929	3.254	2.943	4.17	3.45	3.12
		Half-Gallon	0.964	0.379	1.343	2.048	1.696	1.534	2.17	1.80	1.63
		Quart	0.482	0.270	0.752	1.147	0.949	0.859	1.22	1.01	0.91
		Pint									
	Half-Pint	0.120	0.094	0.214	0.327	0.271	0.245	0.35	0.29	0.26	
2%	2.00	Bulk - Multi QT	0.420	0.168	0.588	0.896	0.742	0.671	0.95	0.79	0.71
		Gallon	1.680	0.633	2.313	3.526	2.920	2.641	3.74	3.10	2.80
		Half-Gallon	0.840	0.385	1.225	1.868	1.547	1.399	1.98	1.64	1.48
		Quart	0.420	0.267	0.687	1.048	0.867	0.785	1.11	0.92	0.83
		Pint									
	Half-Pint	0.105	0.090	0.195	0.298	0.246	0.223	0.32	0.26	0.24	
1%	1.00	Bulk - Multi QT	0.370	0.166	0.535	0.816	0.676	0.611	0.87	0.72	0.65
		Gallon	1.478	0.630	2.108	3.213	2.660	2.406	3.41	2.82	2.55
		Half-Gallon	0.739	0.387	1.126	1.717	1.422	1.286	1.82	1.51	1.36
		Quart									
		Pint									
	Half-Pint	0.092	0.088	0.180	0.275	0.228	0.206	0.29	0.24	0.22	
Skim	0.50	Bulk - Multi QT	0.345	0.166	0.510	0.778	0.644	0.583	0.82	0.68	0.62
		Gallon	1.379	0.621	2.000	3.048	2.524	2.283	3.23	2.68	2.42
		Half-Gallon	0.689	0.397	1.086	1.656	1.371	1.240	1.75	1.45	1.31
		Quart	0.345	0.277	0.622	0.947	0.785	0.710	1.00	0.83	0.75
		Pint									
	Half-Pint	0.086	0.090	0.176	0.269	0.223	0.201	0.28	0.24	0.21	
Buttermilk	3.25	Half-Gallon	0.964	0.445	1.408	2.147	1.778	1.608	2.28	1.88	1.70
	1.00	Gallon	1.478	0.810	2.288	3.488	2.888	2.613	3.70	3.06	2.77
	1.00	Half-Gallon	0.739	0.459	1.198	1.827	1.513	1.368	1.94	1.60	1.45
	1.00	Quart	0.370	0.280	0.649	0.990	0.819	0.741	1.05	0.87	0.79
Flavored	3.25	Half-Gallon	0.897	0.510	1.406	2.144	1.775	1.605	2.27	1.88	1.70
	1.50	Gallon	1.465	0.883	2.348	3.580	2.964	2.681	3.79	3.14	2.84
	1.50	Half-Gallon	0.733	0.560	1.292	1.970	1.631	1.475	2.09	1.73	1.56
	1.50	Half-Pint	0.092	0.121	0.213	0.325	0.269	0.243	0.34	0.28	0.26

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: November 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$14.0795	\$2.4352
Class II	\$9.0200	\$2.5052

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Average		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
				Processing Cost							
HVD	3.25	Bulk - Multi QT	0.471	0.243	0.715	1.089	0.902	0.816	1.15	0.96	0.86
		Gallon	1.885	0.650	2.534	3.863	3.199	2.894	4.09	3.39	3.07
		Half-Gallon	0.942	0.379	1.322	2.015	1.668	1.509	2.14	1.77	1.60
		Quart	0.471	0.270	0.741	1.130	0.936	0.846	1.20	0.99	0.90
		Pint									
	Half-Pint	0.118	0.094	0.212	0.323	0.267	0.242	0.34	0.28	0.26	
2%	2.00	Bulk - Multi QT	0.409	0.168	0.577	0.879	0.728	0.659	0.93	0.77	0.70
		Gallon	1.636	0.633	2.270	3.460	2.865	2.591	3.67	3.04	2.75
		Half-Gallon	0.818	0.385	1.204	1.835	1.519	1.374	1.94	1.61	1.46
		Quart	0.409	0.267	0.676	1.031	0.854	0.772	1.09	0.90	0.82
		Pint									
	Half-Pint	0.102	0.090	0.193	0.293	0.243	0.220	0.31	0.26	0.23	
1%	1.00	Bulk - Multi QT	0.359	0.166	0.525	0.800	0.662	0.599	0.85	0.70	0.63
		Gallon	1.435	0.630	2.064	3.147	2.606	2.357	3.34	2.76	2.50
		Half-Gallon	0.717	0.387	1.105	1.684	1.394	1.261	1.78	1.48	1.34
		Quart									
		Pint									
	Half-Pint	0.090	0.088	0.178	0.271	0.224	0.203	0.29	0.24	0.22	
Skim	0.50	Bulk - Multi QT	0.334	0.166	0.499	0.761	0.630	0.570	0.81	0.67	0.60
		Gallon	1.335	0.621	1.956	2.982	2.469	2.233	3.16	2.62	2.37
		Half-Gallon	0.668	0.397	1.064	1.622	1.343	1.215	1.72	1.42	1.29
		Quart	0.334	0.277	0.611	0.931	0.771	0.697	0.99	0.82	0.74
		Pint									
	Half-Pint	0.083	0.090	0.174	0.265	0.219	0.198	0.28	0.23	0.21	
Buttermilk	3.25	Half-Gallon	0.942	0.445	1.387	2.114	1.750	1.583	2.24	1.86	1.68
	1.00	Gallon	1.435	0.810	2.245	3.422	2.833	2.563	3.63	3.00	2.72
	1.00	Half-Gallon	0.717	0.459	1.177	1.794	1.485	1.343	1.90	1.57	1.42
	1.00	Quart	0.359	0.280	0.638	0.973	0.806	0.729	1.03	0.85	0.77
Flavored	3.25	Half-Gallon	0.877	0.510	1.386	2.113	1.749	1.582	2.24	1.85	1.68
	1.50	Gallon	1.425	0.883	2.308	3.518	2.913	2.635	3.73	3.09	2.79
	1.50	Half-Gallon	0.713	0.560	1.272	1.939	1.606	1.452	2.06	1.70	1.54
	1.50	Half-Pint	0.089	0.121	0.210	0.321	0.266	0.240	0.34	0.28	0.25



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

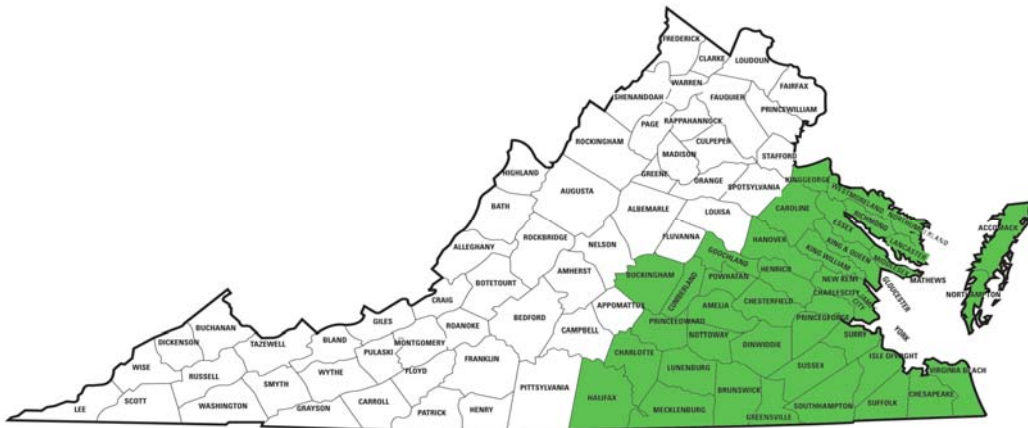
Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: December 1, 2019

EASTERN MARKET	Skim	Butterfat
Class I	\$16.2840	\$2.3675
Class II	\$9.4300	\$2.4101

EASTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
				Processing Cost		0-13 cases/del. 52.43%	14-99 cases/del. 26.22%	100+ cases/del. 14.17%	0-13 cases/del. 6%	14-99 cases/del. 6%	100+ cases/del. 6%
HVD	3.25	Bulk - Multi QT	0.512	0.243	0.756	1.152	0.954	0.863	1.22	1.01	0.91
		Gallon	2.049	0.650	2.699	4.114	3.407	3.082	4.36	3.61	3.27
		Half-Gallon	1.025	0.379	1.404	2.140	1.772	1.603	2.27	1.88	1.70
		Quart	0.512	0.270	0.783	1.193	0.988	0.893	1.26	1.05	0.95
		Pint									
		Half-Pint	0.128	0.094	0.222	0.339	0.280	0.254	0.36	0.30	0.27
2%	2.00	Bulk - Multi QT	0.453	0.168	0.621	0.946	0.783	0.709	1.00	0.83	0.75
		Gallon	1.811	0.633	2.445	3.727	3.086	2.791	3.95	3.27	2.96
		Half-Gallon	0.906	0.385	1.291	1.968	1.630	1.474	2.09	1.73	1.56
		Quart	0.453	0.267	0.720	1.098	0.909	0.822	1.16	0.96	0.87
		Pint									
		Half-Pint	0.113	0.090	0.203	0.310	0.257	0.232	0.33	0.27	0.25
1%	1.00	Bulk - Multi QT	0.404	0.166	0.570	0.869	0.720	0.651	0.92	0.76	0.69
		Gallon	1.617	0.630	2.247	3.425	2.836	2.566	3.63	3.01	2.72
		Half-Gallon	0.809	0.387	1.196	1.823	1.510	1.366	1.93	1.60	1.45
		Quart									
		Pint									
		Half-Pint	0.101	0.088	0.189	0.288	0.239	0.216	0.31	0.25	0.23
Skim	0.50	Bulk - Multi QT	0.381	0.166	0.546	0.832	0.689	0.624	0.88	0.73	0.66
		Gallon	1.522	0.621	2.143	3.267	2.705	2.447	3.46	2.87	2.59
		Half-Gallon	0.761	0.397	1.158	1.765	1.461	1.322	1.87	1.55	1.40
		Quart	0.381	0.277	0.657	1.002	0.830	0.751	1.06	0.88	0.80
		Pint									
		Half-Pint	0.095	0.090	0.185	0.282	0.234	0.212	0.30	0.25	0.22
Buttermilk	3.25	Half-Gallon	1.025	0.445	1.469	2.239	1.854	1.677	2.37	1.97	1.78
	1.00	Gallon	1.617	0.810	2.428	3.701	3.064	2.772	3.92	3.25	2.94
	1.00	Half-Gallon	0.809	0.459	1.268	1.933	1.601	1.448	2.05	1.70	1.53
	1.00	Quart	0.404	0.280	0.684	1.043	0.863	0.781	1.11	0.92	0.83
Flavored	3.25	Half-Gallon	0.953	0.510	1.463	2.229	1.846	1.670	2.36	1.96	1.77
	1.50	Gallon	1.591	0.883	2.474	3.771	3.123	2.825	4.00	3.31	2.99
	1.50	Half-Gallon	0.796	0.560	1.355	2.066	1.710	1.547	2.19	1.81	1.64
	1.50	Half-Pint	0.099	0.121	0.221	0.337	0.279	0.252	0.36	0.30	0.27

The Eastern Market Includes:

Counties of - Accomack, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greenville, Halifax, Hanover, Henrico, Isle of Wight, James City, King and Queen, King George, King William, Lancaster, Lunenburg, Mathews, Mecklenburg, Middlesex, New Kent, Northampton, Northumberland, Nottoway, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland, York; and Cities of - Chesapeake, Colonial Heights, Franklin, Hampton, Hopewell, Newport News, Norfolk, Petersburg, Richmond, South Boston, Suffolk, Virginia Beach, Williamsburg



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: December 1, 2019

WESTERN MARKET	Skim	Butterfat
Class I	\$16.0840	\$2.3655
Class II	\$9.4300	\$2.4101

WESTERN MARKET											
Product	Butterfat	Size	Raw Product Cost	Weighted Average Processing Cost	Platform Cost	Wholesale Delivered Cost			Retail Delivered Cost		
						0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
HVD	3.25	Bulk - Multi QT	0.508	0.243	0.751	1.145	0.948	0.858	1.21	1.01	0.91
		Gallon	2.032	0.650	2.682	4.088	3.385	3.062	4.33	3.59	3.25
		Half-Gallon	1.016	0.379	1.395	2.127	1.761	1.593	2.25	1.87	1.69
		Quart	0.508	0.270	0.778	1.186	0.982	0.889	1.26	1.04	0.94
		Pint									
2%	2.00	Half-Pint	0.127	0.094	0.221	0.337	0.279	0.252	0.36	0.30	0.27
		Bulk - Multi QT	0.449	0.168	0.616	0.940	0.778	0.704	1.00	0.82	0.75
		Gallon	1.794	0.633	2.428	3.700	3.064	2.772	3.92	3.25	2.94
		Half-Gallon	0.897	0.385	1.283	1.955	1.619	1.464	2.07	1.72	1.55
		Quart	0.449	0.267	0.716	1.091	0.904	0.817	1.16	0.96	0.87
1%	1.00	Pint									
		Half-Pint	0.112	0.090	0.202	0.308	0.255	0.231	0.33	0.27	0.24
		Bulk - Multi QT	0.400	0.166	0.566	0.863	0.714	0.646	0.91	0.76	0.68
		Gallon	1.600	0.630	2.230	3.399	2.815	2.546	3.60	2.98	2.70
		Half-Gallon	0.800	0.387	1.188	1.810	1.499	1.356	1.92	1.59	1.44
Skim	0.50	Quart									
		Pint									
		Half-Pint	0.100	0.088	0.188	0.287	0.237	0.215	0.30	0.25	0.23
		Bulk - Multi QT	0.376	0.166	0.542	0.826	0.684	0.619	0.88	0.72	0.66
		Gallon	1.505	0.621	2.126	3.241	2.683	2.427	3.44	2.84	2.57
Buttermilk	3.25	Half-Gallon	0.752	0.397	1.149	1.752	1.451	1.312	1.86	1.54	1.39
		Gallon	0.376	0.277	0.653	0.996	0.824	0.746	1.06	0.87	0.79
		Quart									
		Pint									
		Half-Pint	0.094	0.090	0.184	0.281	0.233	0.210	0.30	0.25	0.22
Flavored	1.00	Half-Gallon	1.016	0.445	1.461	2.226	1.843	1.667	2.36	1.95	1.77
		Gallon	1.600	0.810	2.410	3.674	3.042	2.752	3.89	3.23	2.92
		Half-Gallon	0.800	0.459	1.259	1.920	1.590	1.438	2.03	1.69	1.52
		Quart	0.400	0.280	0.680	1.036	0.858	0.776	1.10	0.91	0.82
Flavored	1.50	Half-Gallon	0.945	0.510	1.455	2.217	1.836	1.661	2.35	1.95	1.76
		Gallon	1.575	0.883	2.458	3.747	3.103	2.806	3.97	3.29	2.97
		Half-Gallon	0.788	0.560	1.347	2.053	1.700	1.538	2.18	1.80	1.63
		Half-Pint	0.098	0.121	0.220	0.335	0.277	0.251	0.36	0.29	0.27

The Western Market Includes:

Counties of - Albemarle, Alleghany, Amherst, Appomattox, Augusta, Bath, Bedford, Botetourt, Campbell, Carroll, Clarke, Craig, Culpeper, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Giles, Grayson, Greene, Henry, Highland, Louisa, Madison, Montgomery, Nelson, Orange, Page, Patrick, Pittsylvania, Pulaski, Rappahannock, Roanoke, Rockbridge, Rockingham, Shenandoah, Smyth, Spotsylvania, Stafford, Warren, Wythe; and Cities of - Buena Vista, Charlottesville, Clifton Forge, Covington, Danville, Fredericksburg, Galax, Harrisonburg, Lexington, Lynchburg, Martinsville, Radford, Roanoke, Salem, Staunton, Waynesboro, Winchester



Virginia State Milk Commission
Presumed Processing, Platform, and Delivered Unit Cost
Effective: December 1, 2019

SOUTHWESTERN MARKET	Skim	Butterfat
Class I	\$15.5795	\$2.3605
Class II	\$9.4300	\$2.4101

SOUTHWESTERN MARKET											
Product	Butterfat	Size	Raw	Weighted	Platform	Wholesale Delivered Cost			Retail Delivered Cost		
			Product Cost	Average Processing Cost		0-13 cases/del.	14-99 cases/del.	100+ cases/del.	0-13 cases/del.	14-99 cases/del.	100+ cases/del.
						52.43%	26.22%	14.17%	6%	6%	6%
HVD	3.25	Bulk - Multi QT	0.497	0.243	0.741	1.129	0.935	0.845	1.20	0.99	0.90
		Gallon	1.989	0.650	2.638	4.022	3.330	3.012	4.26	3.53	3.19
		Half-Gallon	0.994	0.379	1.374	2.094	1.734	1.568	2.22	1.84	1.66
		Quart	0.497	0.270	0.767	1.170	0.969	0.876	1.24	1.03	0.93
		Pint									
		Half-Pint	0.124	0.094	0.218	0.333	0.276	0.249	0.35	0.29	0.26
2%	2.00	Bulk - Multi QT	0.438	0.168	0.605	0.923	0.764	0.691	0.98	0.81	0.73
		Gallon	1.751	0.633	2.384	3.634	3.009	2.722	3.85	3.19	2.89
		Half-Gallon	0.875	0.385	1.261	1.922	1.591	1.439	2.04	1.69	1.53
		Quart	0.438	0.267	0.705	1.075	0.890	0.805	1.14	0.94	0.85
		Pint									
		Half-Pint	0.109	0.090	0.200	0.304	0.252	0.228	0.32	0.27	0.24
1%	1.00	Bulk - Multi QT	0.389	0.166	0.555	0.846	0.701	0.634	0.90	0.74	0.67
		Gallon	1.557	0.630	2.186	3.333	2.760	2.496	3.53	2.93	2.65
		Half-Gallon	0.778	0.387	1.166	1.777	1.471	1.331	1.88	1.56	1.41
		Quart									
		Pint									
		Half-Pint	0.097	0.088	0.185	0.282	0.234	0.212	0.30	0.25	0.22
Skim	0.50	Bulk - Multi QT	0.365	0.166	0.531	0.809	0.670	0.606	0.86	0.71	0.64
		Gallon	1.461	0.621	2.082	3.174	2.628	2.378	3.36	2.79	2.52
		Half-Gallon	0.731	0.397	1.127	1.719	1.423	1.287	1.82	1.51	1.36
		Quart	0.365	0.277	0.642	0.979	0.811	0.733	1.04	0.86	0.78
		Pint									
		Half-Pint	0.091	0.090	0.181	0.277	0.229	0.207	0.29	0.24	0.22
Buttermilk	3.25	Half-Gallon	0.994	0.445	1.439	2.193	1.816	1.643	2.32	1.93	1.74
	1.00	Gallon	1.557	0.810	2.367	3.608	2.988	2.702	3.82	3.17	2.86
	1.00	Half-Gallon	0.778	0.459	1.238	1.887	1.562	1.413	2.00	1.66	1.50
	1.00	Quart	0.389	0.280	0.669	1.020	0.844	0.764	1.08	0.89	0.81
Flavored	3.25	Half-Gallon	0.925	0.510	1.434	2.187	1.811	1.638	2.32	1.92	1.74
	1.50	Gallon	1.535	0.883	2.418	3.685	3.052	2.760	3.91	3.23	2.93
	1.50	Half-Gallon	0.767	0.560	1.327	2.023	1.675	1.515	2.14	1.78	1.61
	1.50	Half-Pint	0.096	0.121	0.217	0.331	0.274	0.248	0.35	0.29	0.26



The Southwestern Market Includes:
 Counties of - Bland, Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, Washington, Wise; and Cities of - Bristol, Norton

Price Survey Results

Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
January 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$2.74	\$2.45	\$3.95	\$2.45
		Half Gallon	\$1.73	\$1.33	\$2.65	\$1.28
		Quart	\$1.49	\$0.89	\$1.79	\$0.69
Reduced Fat Milk	2.00%	Gallon	\$2.48	\$2.15	\$3.65	\$2.15
		Half Gallon	\$1.57	\$1.20	\$2.55	\$1.14
		Quart	\$1.46	\$0.89	\$1.79	\$0.54
Lowfat Milk	1.00%	Gallon	\$2.29	\$1.91	\$3.45	\$1.91
		Half Gallon	\$1.44	\$1.08	\$2.45	\$1.03
		Quart	\$1.46	\$0.89	\$1.79	\$0.48
Skim Milk	0.50%	Gallon	\$2.17	\$1.79	\$3.19	\$1.79
		Half Gallon	\$1.37	\$1.02	\$2.35	\$0.98
		Quart	\$1.44	\$0.89	\$1.79	\$0.45

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.06	\$2.43	\$4.99	\$2.43
		Half Gallon	\$2.26	\$1.49	\$4.41	\$1.27
		Quart	\$1.62	\$1.09	\$2.29	\$0.69
Reduced Fat Milk	2.00%	Gallon	\$2.91	\$2.13	\$4.99	\$2.13
		Half Gallon	\$2.21	\$1.39	\$4.41	\$1.13
		Quart	\$1.60	\$0.99	\$2.29	\$0.54
Lowfat Milk	1.00%	Gallon	\$2.61	\$1.89	\$4.59	\$1.89
		Half Gallon	\$1.87	\$1.19	\$2.99	\$1.02
		Quart	\$1.54	\$0.89	\$2.29	\$0.48
Skim Milk	0.50%	Gallon	\$2.67	\$1.77	\$4.99	\$1.77
		Half Gallon	\$2.08	\$1.19	\$4.41	\$0.98
		Quart	\$1.58	\$0.89	\$2.29	\$0.45

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
January 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.20	\$2.59	\$4.29	\$2.38
		Half Gallon	\$1.93	\$1.55	\$2.59	\$1.25
		Quart	\$1.69	\$1.69	\$1.69	\$0.68
Reduced Fat Milk	2.00%	Gallon	\$3.14	\$2.49	\$4.29	\$2.08
		Half Gallon	\$1.89	\$1.49	\$2.59	\$1.11
		Quart	\$1.69	\$1.69	\$1.69	\$0.53
Lowfat Milk	1.00%	Gallon	\$3.20	\$2.59	\$4.29	\$1.85
		Half Gallon	\$1.93	\$1.55	\$2.59	\$1.00
		Quart	\$1.69	\$1.69	\$1.69	\$0.47
Skim Milk	0.50%	Gallon	\$3.18	\$2.59	\$4.29	\$1.73
		Half Gallon	\$1.91	\$1.55	\$2.59	\$0.95
		Quart	\$1.69	\$1.69	\$1.69	\$0.44

-Retail price surveys are taken at various times and in various locations each month by staff of the Milk Commission.

-Retail price surveys are taken primarily at large retail grocery supermarkets and discount chains.

-The price range represents the range of prices observed.

-The Presumed Cost Retail Dock Pick Up is a monthly calculation performed by the Milk Commission on the cost of fluid milk products at dock adjusted for retail cost as defined by regulation. This cost includes the processor cost for raw milk, processing, packaging, advertising, administrative costs, handling, and ingredients. It includes **NO** calculations for processor or retailer profit.

-Under Milk Commission regulations, a retailer may not advertise, sell, or offer to sell any fluid milk product at less than their cost or presumed cost.

Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
February 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$2.83	\$2.46	\$3.95	\$2.45
		Half Gallon	\$1.77	\$1.33	\$2.65	\$1.28
		Quart	\$1.49	\$0.89	\$1.79	\$0.69
Reduced Fat Milk	2.00%	Gallon	\$2.58	\$2.17	\$3.69	\$2.15
		Half Gallon	\$1.63	\$1.20	\$2.55	\$1.14
		Quart	\$1.47	\$0.89	\$1.79	\$0.54
Lowfat Milk	1.00%	Gallon	\$2.42	\$1.94	\$3.49	\$1.91
		Half Gallon	\$1.53	\$1.08	\$2.45	\$1.03
		Quart	\$1.47	\$0.89	\$1.79	\$0.48
Skim Milk	0.50%	Gallon	\$2.23	\$1.82	\$3.25	\$1.79
		Half Gallon	\$1.45	\$1.02	\$2.35	\$0.98
		Quart	\$1.44	\$0.89	\$1.79	\$0.45

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.19	\$2.49	\$4.99	\$2.43
		Half Gallon	\$2.44	\$1.79	\$4.41	\$1.27
		Quart	\$1.47	\$1.09	\$1.92	\$0.69
Reduced Fat Milk	2.00%	Gallon	\$3.10	\$2.39	\$4.99	\$2.13
		Half Gallon	\$2.37	\$1.59	\$4.41	\$1.13
		Quart	\$1.45	\$0.99	\$1.92	\$0.54
Lowfat Milk	1.00%	Gallon	\$2.52	\$2.19	\$2.99	\$1.89
		Half Gallon	\$1.95	\$1.49	\$2.55	\$1.02
		Quart	\$1.24	\$0.89	\$1.55	\$0.48
Skim Milk	0.50%	Gallon	\$2.61	\$1.99	\$3.39	\$1.77
		Half Gallon	\$2.00	\$1.39	\$2.72	\$0.98
		Quart	\$1.41	\$0.89	\$1.92	\$0.45

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
February 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.19	\$2.59	\$4.29	\$2.38
		Half Gallon	\$1.96	\$1.55	\$2.59	\$1.25
		Quart	\$1.81	\$1.69	\$1.98	\$0.68
Reduced Fat Milk	2.00%	Gallon	\$3.16	\$2.59	\$4.29	\$2.08
		Half Gallon	\$1.93	\$1.55	\$2.59	\$1.11
		Quart	\$1.81	\$1.69	\$1.98	\$0.53
Lowfat Milk	1.00%	Gallon	\$3.19	\$2.59	\$4.29	\$1.85
		Half Gallon	\$1.96	\$1.55	\$2.59	\$1.00
		Quart	\$1.69	\$1.69	\$1.69	\$0.47
Skim Milk	0.50%	Gallon	\$3.15	\$2.59	\$4.29	\$1.73
		Half Gallon	\$1.94	\$1.55	\$2.59	\$0.95
		Quart	\$1.69	\$1.69	\$1.69	\$0.44

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
March 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$2.84	\$2.52	\$3.99	\$2.52
		Half Gallon	\$1.70	\$1.33	\$2.65	\$1.32
		Quart	\$1.44	\$0.89	\$1.79	\$0.74
Reduced Fat Milk	2.00%	Gallon	\$2.59	\$2.22	\$3.75	\$2.22
		Half Gallon	\$1.56	\$1.20	\$2.59	\$1.18
		Quart	\$1.42	\$0.89	\$1.79	\$0.67
Lowfat Milk	1.00%	Gallon	\$2.40	\$1.98	\$3.55	\$1.98
		Half Gallon	\$1.48	\$1.08	\$2.49	\$1.07
		Quart	\$1.42	\$0.89	\$1.79	\$0.50
Skim Milk	0.50%	Gallon	\$2.23	\$1.86	\$3.25	\$1.86
		Half Gallon	\$1.42	\$1.02	\$2.35	\$1.02
		Quart	\$1.42	\$0.89	\$1.79	\$0.59

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.11	\$2.51	\$4.99	\$2.51
		Half Gallon	\$2.20	\$1.39	\$4.41	\$1.31
		Quart	\$1.71	\$1.09	\$2.42	\$0.74
Reduced Fat Milk	2.00%	Gallon	\$2.94	\$2.20	\$4.99	\$2.20
		Half Gallon	\$2.10	\$1.29	\$4.41	\$1.17
		Quart	\$1.71	\$0.99	\$2.42	\$0.66
Lowfat Milk	1.00%	Gallon	\$2.66	\$1.97	\$4.09	\$1.97
		Half Gallon	\$1.97	\$1.37	\$2.99	\$1.06
		Quart	\$1.65	\$1.29	\$2.29	\$0.50
Skim Milk	0.50%	Gallon	\$2.60	\$1.84	\$4.09	\$1.84
		Half Gallon	\$1.90	\$1.31	\$2.99	\$1.01
		Quart	\$1.62	\$1.29	\$2.29	\$0.90

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
March 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.19	\$2.59	\$4.29	\$2.46
		Half Gallon	\$1.96	\$1.55	\$2.59	\$1.29
		Quart	\$1.81	\$1.69	\$1.98	\$0.73
Reduced Fat Milk	2.00%	Gallon	\$3.16	\$2.59	\$4.29	\$2.16
		Half Gallon	\$1.93	\$1.55	\$2.59	\$1.15
		Quart	\$1.81	\$1.69	\$1.98	\$0.65
Lowfat Milk	1.00%	Gallon	\$3.19	\$2.59	\$4.29	\$1.92
		Half Gallon	\$1.96	\$1.55	\$2.59	\$1.03
		Quart	\$1.69	\$1.69	\$1.69	\$0.49
Skim Milk	0.50%	Gallon	\$3.15	\$2.59	\$4.29	\$1.80
		Half Gallon	\$1.94	\$1.55	\$2.59	\$0.99
		Quart	\$1.69	\$1.69	\$1.69	\$0.57

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
April 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$2.86	\$2.50	\$3.99	\$2.50
		Half Gallon	\$1.68	\$1.33	\$2.65	\$1.31
		Quart	\$1.49	\$0.89	\$1.79	\$0.74
Reduced Fat Milk	2.00%	Gallon	\$2.59	\$2.20	\$3.75	\$2.20
		Half Gallon	\$1.53	\$1.20	\$2.59	\$1.17
		Quart	\$1.47	\$0.89	\$1.79	\$0.66
Lowfat Milk	1.00%	Gallon	\$2.43	\$1.97	\$3.49	\$1.97
		Half Gallon	\$1.45	\$1.08	\$2.49	\$1.06
		Quart	\$1.47	\$0.89	\$1.79	\$0.50
Skim Milk	0.50%	Gallon	\$2.25	\$1.84	\$3.25	\$1.84
		Half Gallon	\$1.38	\$1.02	\$2.35	\$1.01
		Quart	\$1.46	\$0.89	\$1.79	\$0.59

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$2.94	\$2.49	\$4.09	\$2.49
		Half Gallon	\$2.02	\$1.55	\$2.99	\$1.30
		Quart	\$1.58	\$1.09	\$2.29	\$0.73
Reduced Fat Milk	2.00%	Gallon	\$2.77	\$2.18	\$4.09	\$2.18
		Half Gallon	\$1.83	\$1.29	\$2.99	\$1.16
		Quart	\$1.56	\$0.99	\$2.29	\$0.66
Lowfat Milk	1.00%	Gallon	\$2.62	\$1.95	\$4.09	\$1.95
		Half Gallon	\$1.77	\$1.29	\$2.99	\$1.05
		Quart	\$1.54	\$0.89	\$2.29	\$0.49
Skim Milk	0.50%	Gallon	\$2.53	\$1.82	\$4.09	\$1.82
		Half Gallon	\$1.72	\$1.29	\$2.99	\$1.00
		Quart	\$1.54	\$0.89	\$2.29	\$0.89

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
April 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.25	\$2.59	\$4.29	\$2.44
		Half Gallon	\$2.01	\$1.55	\$2.59	\$1.28
		Quart	\$1.69	\$1.69	\$1.69	\$0.72
Reduced Fat Milk	2.00%	Gallon	\$3.25	\$2.59	\$4.29	\$2.14
		Half Gallon	\$1.81	\$1.29	\$2.59	\$1.14
		Quart	\$1.69	\$1.69	\$1.69	\$0.65
Lowfat Milk	1.00%	Gallon	\$3.25	\$2.59	\$4.29	\$1.90
		Half Gallon	\$1.81	\$1.29	\$2.59	\$1.03
		Quart	\$1.69	\$1.69	\$1.69	\$0.48
Skim Milk	0.50%	Gallon	\$3.25	\$2.59	\$4.29	\$1.78
		Half Gallon	\$1.81	\$1.29	\$2.59	\$0.98
		Quart	\$1.69	\$1.69	\$1.69	\$0.57

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
May 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$2.95	\$2.57	\$4.09	\$2.57
		Half Gallon	\$1.76	\$1.34	\$2.69	\$1.34
		Quart	\$1.50	\$0.89	\$1.79	\$0.75
Reduced Fat Milk	2.00%	Gallon	\$2.67	\$2.27	\$3.79	\$2.27
		Half Gallon	\$1.61	\$1.20	\$2.59	\$1.20
		Quart	\$1.48	\$0.89	\$1.79	\$0.68
Lowfat Milk	1.00%	Gallon	\$2.49	\$2.03	\$3.59	\$2.03
		Half Gallon	\$1.50	\$1.09	\$2.49	\$1.09
		Quart	\$1.47	\$0.89	\$1.79	\$0.51
Skim Milk	0.50%	Gallon	\$2.34	\$1.91	\$3.35	\$1.91
		Half Gallon	\$1.42	\$1.04	\$2.39	\$1.04
		Quart	\$1.46	\$0.89	\$1.79	\$0.60

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.09	\$2.55	\$4.99	\$2.55
		Half Gallon	\$2.20	\$1.55	\$4.41	\$1.33
		Quart	\$1.77	\$1.09	\$2.44	\$0.75
Reduced Fat Milk	2.00%	Gallon	\$2.94	\$2.25	\$4.99	\$2.25
		Half Gallon	\$2.06	\$1.29	\$4.41	\$1.19
		Quart	\$1.67	\$0.99	\$2.44	\$0.67
Lowfat Milk	1.00%	Gallon	\$2.65	\$2.01	\$3.65	\$2.01
		Half Gallon	\$1.75	\$1.29	\$2.69	\$1.08
		Quart	\$1.54	\$0.89	\$2.29	\$0.51
Skim Milk	0.50%	Gallon	\$2.56	\$1.89	\$3.45	\$1.89
		Half Gallon	\$1.79	\$1.29	\$2.78	\$1.04
		Quart	\$1.54	\$0.89	\$2.29	\$0.60

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
May 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.32	\$2.59	\$4.49	\$2.50
		Half Gallon	\$2.01	\$1.55	\$2.59	\$1.31
		Quart	\$1.89	\$1.69	\$2.08	\$0.74
Reduced Fat Milk	2.00%	Gallon	\$3.27	\$2.59	\$4.49	\$2.20
		Half Gallon	\$1.81	\$1.29	\$2.59	\$1.17
		Quart	\$1.89	\$1.69	\$2.08	\$0.66
Lowfat Milk	1.00%	Gallon	\$3.23	\$2.59	\$4.49	\$1.97
		Half Gallon	\$1.81	\$1.29	\$2.59	\$1.06
		Quart	\$1.69	\$1.69	\$1.69	\$0.50
Skim Milk	0.50%	Gallon	\$3.21	\$2.56	\$4.49	\$1.85
		Half Gallon	\$1.81	\$1.29	\$2.59	\$1.01
		Quart	\$1.69	\$1.69	\$1.69	\$0.59

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
June 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.01	\$2.64	\$4.09	\$2.64
		Half Gallon	\$1.78	\$1.38	\$2.69	\$1.38
		Quart	\$1.40	\$0.79	\$1.79	\$0.77
Reduced Fat Milk	2.00%	Gallon	\$2.72	\$2.34	\$3.85	\$2.34
		Half Gallon	\$1.64	\$1.24	\$2.65	\$1.24
		Quart	\$1.40	\$0.89	\$1.79	\$0.70
Lowfat Milk	1.00%	Gallon	\$2.51	\$2.11	\$3.64	\$2.11
		Half Gallon	\$1.50	\$1.13	\$2.55	\$1.13
		Quart	\$1.48	\$0.89	\$1.79	\$0.53
Skim Milk	0.50%	Gallon	\$2.37	\$1.98	\$3.35	\$1.98
		Half Gallon	\$1.45	\$1.08	\$2.39	\$1.08
		Quart	\$1.48	\$0.89	\$1.79	\$0.62

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.11	\$2.62	\$4.99	\$2.62
		Half Gallon	\$2.21	\$1.69	\$4.41	\$1.37
		Quart	\$1.73	\$1.09	\$2.44	\$0.77
Reduced Fat Milk	2.00%	Gallon	\$2.90	\$2.32	\$4.99	\$2.32
		Half Gallon	\$2.05	\$1.29	\$4.41	\$1.23
		Quart	\$1.72	\$1.09	\$2.44	\$0.69
Lowfat Milk	1.00%	Gallon	\$2.58	\$2.09	\$3.65	\$2.09
		Half Gallon	\$1.69	\$1.29	\$2.59	\$1.12
		Quart	\$1.43	\$0.99	\$1.69	\$0.53
Skim Milk	0.50%	Gallon	\$2.50	\$1.96	\$3.49	\$1.96
		Half Gallon	\$1.61	\$1.29	\$2.55	\$1.07
		Quart	\$1.67	\$0.89	\$2.44	\$0.62

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
June 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.39	\$2.77	\$4.49	\$2.58
		Half Gallon	\$2.02	\$1.66	\$2.59	\$1.34
		Quart	\$1.88	\$1.69	\$2.08	\$0.76
Reduced Fat Milk	2.00%	Gallon	\$3.32	\$2.59	\$4.49	\$2.28
		Half Gallon	\$1.82	\$1.29	\$2.59	\$1.21
		Quart	\$1.88	\$1.69	\$2.08	\$0.68
Lowfat Milk	1.00%	Gallon	\$3.25	\$2.59	\$4.49	\$2.04
		Half Gallon	\$1.82	\$1.29	\$2.59	\$1.10
		Quart	\$1.69	\$1.69	\$1.69	\$0.52
Skim Milk	0.50%	Gallon	\$3.23	\$2.59	\$4.49	\$1.92
		Half Gallon	\$1.82	\$1.29	\$2.59	\$1.05
		Quart	\$1.82	\$1.69	\$2.08	\$0.60

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
July 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.01	\$2.65	\$4.09	\$2.65
		Half Gallon	\$1.78	\$1.38	\$2.75	\$1.38
		Quart	\$1.46	\$0.99	\$1.79	\$0.77
Reduced Fat Milk	2.00%	Gallon	\$2.72	\$2.34	\$3.85	\$2.34
		Half Gallon	\$1.64	\$1.24	\$2.65	\$1.24
		Quart	\$1.42	\$0.99	\$1.79	\$0.70
Lowfat Milk	1.00%	Gallon	\$2.48	\$2.10	\$3.65	\$2.10
		Half Gallon	\$1.51	\$1.12	\$2.55	\$1.12
		Quart	\$1.38	\$0.89	\$1.79	\$0.53
Skim Milk	0.50%	Gallon	\$2.37	\$1.97	\$3.35	\$1.97
		Half Gallon	\$1.44	\$1.07	\$2.39	\$1.07
		Quart	\$1.38	\$0.89	\$1.79	\$0.62

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.18	\$2.63	\$4.99	\$2.63
		Half Gallon	\$2.22	\$1.58	\$4.41	\$1.37
		Quart	\$1.66	\$1.19	\$2.44	\$0.77
Reduced Fat Milk	2.00%	Gallon	\$3.00	\$2.32	\$4.99	\$2.32
		Half Gallon	\$2.12	\$1.42	\$4.41	\$1.23
		Quart	\$1.64	\$1.09	\$2.44	\$0.69
Lowfat Milk	1.00%	Gallon	\$2.66	\$2.08	\$3.69	\$2.08
		Half Gallon	\$1.78	\$1.28	\$2.59	\$1.11
		Quart	\$1.43	\$0.99	\$1.69	\$0.52
Skim Milk	0.50%	Gallon	\$2.55	\$1.95	\$3.69	\$1.95
		Half Gallon	\$1.79	\$1.21	\$2.88	\$1.06
		Quart	\$1.61	\$0.89	\$2.44	\$0.61

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
July 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.51	\$2.78	\$5.59	\$2.59
		Half Gallon	\$2.05	\$1.67	\$2.59	\$1.35
		Quart	\$1.85	\$1.69	\$2.08	\$0.76
Reduced Fat Milk	2.00%	Gallon	\$3.32	\$2.59	\$5.59	\$2.27
		Half Gallon	\$1.90	\$1.55	\$2.59	\$1.21
		Quart	\$1.85	\$1.69	\$2.08	\$0.68
Lowfat Milk	1.00%	Gallon	\$3.25	\$2.49	\$5.59	\$2.03
		Half Gallon	\$1.87	\$1.49	\$2.59	\$1.09
		Quart	\$1.69	\$1.69	\$1.69	\$0.51
Skim Milk	0.50%	Gallon	\$3.20	\$2.49	\$5.59	\$1.90
		Half Gallon	\$1.86	\$1.49	\$2.59	\$1.04
		Quart	\$1.69	\$1.69	\$1.69	\$0.60

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
August 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.06	\$2.72	\$4.18	\$2.72
		Half Gallon	\$1.93	\$1.49	\$2.75	\$1.41
		Quart	\$1.48	\$0.99	\$1.79	\$0.79
Reduced Fat Milk	2.00%	Gallon	\$2.74	\$2.40	\$3.89	\$2.40
		Half Gallon	\$1.73	\$1.44	\$2.65	\$1.27
		Quart	\$1.47	\$0.99	\$1.79	\$0.71
Lowfat Milk	1.00%	Gallon	\$2.50	\$2.16	\$3.69	\$2.16
		Half Gallon	\$1.67	\$1.39	\$2.55	\$1.15
		Quart	\$1.43	\$0.89	\$1.79	\$0.54
Skim Milk	0.50%	Gallon	\$2.37	\$2.03	\$3.39	\$2.03
		Half Gallon	\$1.52	\$1.25	\$2.45	\$1.10
		Quart	\$1.44	\$0.89	\$1.79	\$0.63

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.30	\$2.70	\$4.99	\$2.70
		Half Gallon	\$2.36	\$1.49	\$4.41	\$1.40
		Quart	\$1.86	\$1.19	\$3.49	\$0.79
Reduced Fat Milk	2.00%	Gallon	\$3.12	\$2.38	\$4.99	\$2.38
		Half Gallon	\$2.27	\$1.49	\$4.41	\$1.26
		Quart	\$1.85	\$1.09	\$3.49	\$0.71
Lowfat Milk	1.00%	Gallon	\$2.77	\$2.14	\$3.69	\$2.14
		Half Gallon	\$1.87	\$1.39	\$2.59	\$1.14
		Quart	\$1.65	\$0.99	\$3.49	\$0.54
Skim Milk	0.50%	Gallon	\$2.66	\$2.01	\$3.69	\$2.01
		Half Gallon	\$1.90	\$1.39	\$2.88	\$1.09
		Quart	\$1.68	\$0.89	\$3.49	\$0.63

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
August 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.48	\$2.75	\$4.49	\$2.65
		Half Gallon	\$1.93	\$1.49	\$2.59	\$1.38
		Quart	\$1.90	\$1.69	\$2.12	\$0.77
Reduced Fat Milk	2.00%	Gallon	\$3.23	\$2.48	\$4.49	\$2.34
		Half Gallon	\$1.88	\$1.49	\$2.59	\$1.24
		Quart	\$1.89	\$1.69	\$2.12	\$0.70
Lowfat Milk	1.00%	Gallon	\$3.15	\$2.48	\$4.49	\$2.09
		Half Gallon	\$1.88	\$1.49	\$2.59	\$1.12
		Quart	\$1.69	\$1.69	\$1.69	\$0.53
Skim Milk	0.50%	Gallon	\$3.05	\$2.48	\$4.49	\$1.96
		Half Gallon	\$1.86	\$1.49	\$2.59	\$1.07
		Quart	\$1.79	\$1.69	\$1.89	\$0.62

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
September 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$2.99	\$2.71	\$4.18	\$2.71
		Half Gallon	\$1.81	\$1.41	\$2.75	\$1.41
		Quart	\$1.48	\$0.99	\$1.79	\$0.79
Reduced Fat Milk	2.00%	Gallon	\$2.74	\$2.40	\$3.89	\$2.40
		Half Gallon	\$1.69	\$1.27	\$2.65	\$1.27
		Quart	\$1.46	\$0.99	\$1.79	\$0.71
Lowfat Milk	1.00%	Gallon	\$2.54	\$2.16	\$3.69	\$2.16
		Half Gallon	\$1.59	\$1.15	\$2.55	\$1.15
		Quart	\$1.42	\$0.89	\$1.79	\$0.54
Skim Milk	0.50%	Gallon	\$2.43	\$2.03	\$3.45	\$2.03
		Half Gallon	\$1.52	\$1.10	\$2.45	\$1.10
		Quart	\$1.43	\$0.89	\$1.79	\$0.63

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.26	\$2.70	\$4.15	\$2.70
		Half Gallon	\$2.08	\$1.69	\$2.85	\$1.40
		Quart	\$1.69	\$1.19	\$2.48	\$0.78
Reduced Fat Milk	2.00%	Gallon	\$3.09	\$2.38	\$3.89	\$2.38
		Half Gallon	\$1.96	\$1.49	\$2.75	\$1.26
		Quart	\$1.68	\$1.09	\$2.48	\$0.71
Lowfat Milk	1.00%	Gallon	\$2.81	\$2.14	\$3.75	\$2.14
		Half Gallon	\$1.81	\$1.29	\$2.65	\$1.14
		Quart	\$1.45	\$0.99	\$1.69	\$0.54
Skim Milk	0.50%	Gallon	\$2.70	\$2.01	\$3.59	\$2.01
		Half Gallon	\$1.77	\$1.29	\$2.55	\$1.10
		Quart	\$1.63	\$0.89	\$2.48	\$0.63

Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
September 2019

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.51	\$2.85	\$4.49	\$2.65
		Half Gallon	\$2.02	\$1.49	\$2.59	\$1.38
		Quart	\$1.86	\$1.69	\$2.12	\$0.77
Reduced Fat Milk	2.00%	Gallon	\$3.28	\$2.51	\$4.49	\$2.34
		Half Gallon	\$1.98	\$1.49	\$2.59	\$1.24
		Quart	\$1.86	\$1.69	\$2.12	\$0.70
Lowfat Milk	1.00%	Gallon	\$3.20	\$2.49	\$4.49	\$2.09
		Half Gallon	\$1.97	\$1.49	\$2.59	\$1.12
		Quart	\$1.79	\$1.69	\$1.89	\$0.53
Skim Milk	0.50%	Gallon	\$3.06	\$2.49	\$4.49	\$1.97
		Half Gallon	\$1.95	\$1.49	\$2.59	\$1.07
		Quart	\$1.86	\$1.69	\$2.12	\$0.62

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
October 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.08	\$2.72	\$4.18	\$2.72
		Half Gallon	\$1.81	\$1.41	\$2.85	\$1.41
		Quart	\$1.69	\$0.99	\$3.49	\$0.79
Reduced Fat Milk	2.00%	Gallon	\$2.82	\$2.42	\$3.95	\$2.42
		Half Gallon	\$1.69	\$1.28	\$2.79	\$1.28
		Quart	\$1.67	\$0.99	\$3.49	\$0.72
Lowfat Milk	1.00%	Gallon	\$2.59	\$2.19	\$3.75	\$2.19
		Half Gallon	\$1.58	\$1.17	\$2.65	\$1.17
		Quart	\$1.62	\$0.89	\$3.49	\$0.55
Skim Milk	0.50%	Gallon	\$2.48	\$2.06	\$3.69	\$2.06
		Half Gallon	\$1.51	\$1.12	\$2.59	\$1.12
		Quart	\$1.64	\$0.89	\$3.49	\$0.64

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.25	\$2.70	\$4.99	\$2.70
		Half Gallon	\$2.23	\$1.55	\$4.41	\$1.40
		Quart	\$1.85	\$1.19	\$3.49	\$0.78
Reduced Fat Milk	2.00%	Gallon	\$3.09	\$2.40	\$4.99	\$2.40
		Half Gallon	\$2.13	\$1.43	\$4.41	\$1.27
		Quart	\$1.83	\$1.09	\$3.49	\$0.71
Lowfat Milk	1.00%	Gallon	\$2.79	\$2.17	\$3.79	\$2.17
		Half Gallon	\$1.88	\$1.37	\$2.99	\$1.16
		Quart	\$1.69	\$0.99	\$3.49	\$0.55
Skim Milk	0.50%	Gallon	\$2.69	\$2.05	\$3.79	\$2.05
		Half Gallon	\$1.87	\$1.29	\$2.99	\$1.11
		Quart	\$1.79	\$0.89	\$3.49	\$0.64

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
October 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.18	\$2.75	\$4.49	\$2.65
		Half Gallon	\$1.96	\$1.49	\$2.59	\$1.38
		Quart	\$1.85	\$1.69	\$2.12	\$0.77
Reduced Fat Milk	2.00%	Gallon	\$3.08	\$2.53	\$4.49	\$2.35
		Half Gallon	\$1.95	\$1.49	\$2.59	\$1.25
		Quart	\$1.85	\$1.69	\$2.12	\$0.70
Lowfat Milk	1.00%	Gallon	\$3.03	\$2.49	\$4.49	\$2.12
		Half Gallon	\$1.92	\$1.49	\$2.59	\$1.14
		Quart	\$1.69	\$1.69	\$1.69	\$0.54
Skim Milk	0.50%	Gallon	\$2.89	\$2.49	\$4.49	\$2.00
		Half Gallon	\$1.85	\$1.49	\$2.59	\$1.09
		Quart	\$1.85	\$1.69	\$2.12	\$0.63

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
November 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.23	\$2.75	\$4.89	\$2.72
		Half Gallon	\$1.94	\$1.43	\$3.29	\$1.41
		Quart	\$1.70	\$0.99	\$3.49	\$0.79
Reduced Fat Milk	2.00%	Gallon	\$2.98	\$2.47	\$4.79	\$2.42
		Half Gallon	\$1.82	\$1.30	\$3.29	\$1.28
		Quart	\$1.68	\$0.99	\$3.49	\$0.72
Lowfat Milk	1.00%	Gallon	\$2.74	\$2.25	\$4.79	\$2.19
		Half Gallon	\$1.67	\$1.20	\$3.29	\$1.17
		Quart	\$1.42	\$0.89	\$2.09	\$0.55
Skim Milk	0.50%	Gallon	\$2.66	\$2.13	\$4.79	\$2.06
		Half Gallon	\$1.66	\$1.16	\$3.29	\$1.12
		Quart	\$1.64	\$0.89	\$3.49	\$0.64

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.28	\$2.73	\$4.19	\$2.70
		Half Gallon	\$2.16	\$1.67	\$2.99	\$1.40
		Quart	\$1.72	\$1.19	\$3.49	\$0.78
Reduced Fat Milk	2.00%	Gallon	\$3.12	\$2.45	\$3.95	\$2.40
		Half Gallon	\$2.10	\$1.43	\$2.99	\$1.27
		Quart	\$1.72	\$1.09	\$3.49	\$0.71
Lowfat Milk	1.00%	Gallon	\$2.89	\$2.23	\$3.89	\$2.17
		Half Gallon	\$1.93	\$1.37	\$2.99	\$1.16
		Quart	\$1.69	\$0.99	\$3.49	\$0.55
Skim Milk	0.50%	Gallon	\$2.78	\$2.11	\$3.85	\$2.05
		Half Gallon	\$1.88	\$1.29	\$2.99	\$1.11
		Quart	\$1.66	\$0.89	\$3.49	\$0.64

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
November 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.44	\$2.85	\$4.49	\$2.65
		Half Gallon	\$2.06	\$1.55	\$2.59	\$1.38
		Quart	\$1.69	\$1.69	\$1.69	\$0.77
Reduced Fat Milk	2.00%	Gallon	\$3.34	\$2.59	\$4.49	\$2.35
		Half Gallon	\$2.06	\$1.55	\$2.59	\$1.25
		Quart	\$1.69	\$1.69	\$1.69	\$0.70
Lowfat Milk	1.00%	Gallon	\$3.30	\$2.59	\$4.49	\$2.12
		Half Gallon	\$2.05	\$1.55	\$2.59	\$1.14
		Quart	\$1.69	\$1.69	\$1.69	\$0.54
Skim Milk	0.50%	Gallon	\$3.21	\$2.34	\$4.49	\$2.00
		Half Gallon	\$2.00	\$1.43	\$2.59	\$1.09
		Quart	\$1.69	\$1.69	\$1.69	\$0.63

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Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
December 2019

Eastern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.31	\$2.86	\$4.35	\$2.86
		Half Gallon	\$1.93	\$1.48	\$2.95	\$1.48
		Quart	\$1.71	\$0.99	\$3.49	\$0.82
Reduced Fat Milk	2.00%	Gallon	\$3.04	\$2.59	\$4.09	\$2.59
		Half Gallon	\$1.79	\$1.36	\$2.89	\$1.36
		Quart	\$1.70	\$0.99	\$3.49	\$0.76
Lowfat Milk	1.00%	Gallon	\$2.82	\$2.38	\$3.95	\$2.38
		Half Gallon	\$1.70	\$1.26	\$2.75	\$1.26
		Quart	\$1.65	\$0.89	\$3.49	\$0.60
Skim Milk	0.50%	Gallon	\$2.73	\$2.27	\$3.85	\$2.27
		Half Gallon	\$1.65	\$1.22	\$2.69	\$1.22
		Quart	\$1.67	\$0.89	\$3.49	\$0.69

Western Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.39	\$2.84	\$4.89	\$2.84
		Half Gallon	\$2.27	\$1.61	\$3.29	\$1.47
		Quart	\$1.96	\$1.39	\$3.49	\$0.82
Reduced Fat Milk	2.00%	Gallon	\$3.24	\$2.57	\$4.79	\$2.57
		Half Gallon	\$2.16	\$1.54	\$3.29	\$1.35
		Quart	\$1.86	\$1.29	\$3.49	\$0.75
Lowfat Milk	1.00%	Gallon	\$3.04	\$2.36	\$4.79	\$2.36
		Half Gallon	\$2.04	\$1.39	\$3.29	\$1.25
		Quart	\$1.71	\$1.09	\$3.49	\$0.59
Skim Milk	0.50%	Gallon	\$2.94	\$2.25	\$4.79	\$2.25
		Half Gallon	\$1.98	\$1.29	\$3.29	\$1.21
		Quart	\$1.81	\$1.00	\$3.49	\$0.69

**Virginia State Milk Commission
Retail Price Survey Information
Fluid Milk Products
December 2019**

Southwestern Market						
Product	Butterfat	Size	Average Price	Price Range		Presumed Cost Retail Dock Pick Up
				Min.	Max.	
Whole Milk	3.25%	Gallon	\$3.41	\$2.79	\$4.49	\$2.79
		Half Gallon	\$2.03	\$1.56	\$2.59	\$1.45
		Quart	\$1.80	\$1.69	\$2.14	\$0.81
Reduced Fat Milk	2.00%	Gallon	\$3.32	\$2.69	\$4.49	\$2.52
		Half Gallon	\$2.03	\$1.55	\$2.59	\$1.33
		Quart	\$1.80	\$1.69	\$2.14	\$0.74
Lowfat Milk	1.00%	Gallon	\$3.27	\$2.59	\$4.49	\$2.31
		Half Gallon	\$2.02	\$1.55	\$2.59	\$1.23
		Quart	\$1.69	\$1.69	\$1.69	\$0.58
Skim Milk	0.50%	Gallon	\$3.20	\$2.59	\$4.49	\$2.20
		Half Gallon	\$2.02	\$1.55	\$2.59	\$1.19
		Quart	\$1.80	\$1.69	\$2.14	\$0.68

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